#### TURKIYE ELEKTRIK ILETIM A.S.

March 25, 2002

International Bank for Reconstruction and Development 1818 H St., NW Washington, DC 20433 United States of America

Re: Loan No. 4344 TU

(National Transmission Grid Project)

Performance Indicators - Loan Assumption Agreement

Dear Sirs or Mesdames:

This refers to the provisions of paragraph 5 (a) of Schedule 5 to the Loan Assumption Agreement (National Transmission Grid Project) of even date herewith between the International Bank for Reconstruction and Development (the Bank) and Turkiye Elektrik Iletim A.S. (the Borrower).

The Borrower hereby confirms to the Bank that the performance indicators set forth in the attachment to this letter shall serve as the basis for the Borrower to monitor and evaluate the progress of the Project and the achievement of the objectives thereof.

Very

truly yours,

### TURKIYE ELEKTRIK ILETIM A.S.

By /s/ Ahmet Altinel Authorized Representative

Attachment : a/s**Attachment** 

## TURKIYE ELEKTRIK ILETIM A.S.

Performance Monitoring Indicators

# **Impact/Outcome Indicators**

**UNIT** 

A. Transmission Lines Constructed

| 400 kV Transmission lines        | Km  |
|----------------------------------|-----|
| B. Losses in Transmission System | %   |
| C. Electricity Transmitted       | tWh |
| D. Capacity of New Substations   | mVa |

# 2. Financial Indicators

| A. | Funds from Internal Sources/Capital Expenditures | %     |
|----|--|-------|
| B. | Accounts Receivable/Average Daily Revenues       | days  |
| C. | Current Assets/Current Liabilities               | ratio |
| D. | Net Revenues/ Debt Service Requirements          | ratio |
| E. | Project Management Reports                       | unit  |
| F. | Unqualified Audit                                | Unit  |

# **TARGETS**

| Performance Indicators  | Unit | Base<br>(2001) | 2003   | 2005   |
|---|------|----------------|--------|--------|
| 400 KV Transmission Lines   | Km.  | 14,168         | 14,800 | 15,368 |
| Losses in Transmission  | %    | 3.3            | 3.0    | 2.8    |
| Transformer Capacity  | MVA  | 62,762         | 64,000 | 66,512 |
| Electricity Transmitted   | TWh  | 101.3          | 112.0  | 125    |
| <b>3. Financial Indicators</b> There is no financial data for TEIAS for the base year 2001 since the company was only separated from TEAS on October 1, 2001. |      |                |        |        |

| Funds from Internal Sources/Capital Expenditures | %     | N.A. | >30  | >35  |
|--|-------|------|------|------|
|  |       |      |      |      |
| Accounts Receivable / Average Daily Revenues     | days  | N.A. | < 50 | <45  |
| Current Ratio                                    | Ratio | N.A. | >1.0 | >1.0 |
| Net Revenues/Debt Service Requirements           | Ratio | N.A. | >1.5 | >1.5 |
| Project Management Reports                       | Unit  | No   | Yes  | Yes  |
| Unqualified Audit Report                         | Unit  | N.A. | Yes  | Yes  |