

Procurement

1. Procurement for the Project will be carried out in accordance with the World Bank's "Guidelines: Procurement of Goods, Works and Non-consulting Services Under IBRD Loans and IDA Credits and Grants" dated January 2011 and revised as of July, 2014 (Procurement Guidelines); and "Guidelines: Selection and Employment of Consultants Under IBRD Loans and IDA Credits and Grants by World Bank Borrowers" dated January 2011 and revised as of July 2014 (Consultant Guidelines) and the provisions stipulated in the Legal Agreement (LA) and POM. The World Bank Guidelines on Preventing and Combating Fraud and Corruption in Projects Financed by IBRD Loans and IDA Credit and Grants dated October 15, 2006 and revised on January 2011, would also apply.

Thresholds for Procurement Methods

2. **Goods:** Goods and equipment estimated to cost US\$1,000,000 or more would be procured through International Competitive Bidding (ICB). Goods estimated to cost less than US\$1,000,000 and more than US\$100,000 would be procured through National Competitive Bidding (NCB). Readily available off-the-shelf goods estimated to cost equal to or less than US\$100,000 each would be procured through Shopping (SH) on the basis of at least three written quotations obtained from qualified suppliers. Direct Contracting (DC) may be used in accordance with the requirements outlined in para. 3.7 of the Procurement Guidelines.

3. **Works:** Works estimated to cost equal to US\$5,000,000 or more would be procured through ICB. Works estimated to cost less than US\$5,000,000 and equal to or more than US\$200,000 would be procured through NCB. Contracts estimated to cost less than US\$200,000 each would be procured through Shopping (SH) procedures on the basis of at least three written quotations obtained from qualified contractors. Direct Contracting (DC) for works may be used in accordance with the requirements outlined in para. 3.7 of the Procurement Guidelines.

4. **Consultant Services:** Consultancy services to be provided by consulting firms estimated to cost more than US\$300,000 would be procured through Quality and Cost Based Selection (QCBS) method. Consultancy services to be provided by consulting firms estimated to cost equal to or less than US\$300,000 may be procured through Consultants' Qualifications Selection (CQS) method. Other methods such as Fixed Budget Selection (FBS), Quality Based Selection (QBS), and Least Cost Selection (LCS) shall be made available through the Legal Agreement irrespective of the amount. Individual Consultants (IC) will be selected in accordance with Section V of the Consultant Guidelines. Single Source Selection (SSS) method for firms and individuals will also be specified in the Legal Agreement. For assignments estimated to cost equal to or less than US\$300,000, the shortlist may comprise only of national firms according to the paragraph 2.7 of the Consultant Guidelines. However, if foreign firms express interest, they shall be considered.

5. NCB of the Borrower may be used for procurement of goods, works and non-consulting services for the project, provided that the following provisions are complied with:

(a) Entities in which the Republic of Armenia owns a majority shareholding shall not be invited to participate in tenders for the government unless they are and can be

shown to be legally and financially autonomous and operate under commercial law.

- (b) Post-qualification criteria shall only pertain to past contract performance, financial, managerial, and technical capabilities of bidders.
- (c) Joint venture partners shall be jointly and severally liable for their obligations.
- (d) Estimated contract prices shall not be advertised.
- (e) Except for late bids, no bids shall be rejected at the bid opening. The opening procedures shall comply with conditions of paragraph 2.45 of the Procurement Guidelines.
- (f) No bids shall be rejected solely because they exceed the estimated price. Bids can be cancelled and new bids invited, only if the conditions of paragraphs 2.61–2.64 of the Procurement Guidelines are met.
- (g) All bid evaluation criteria shall be quantifiable in monetary terms or expressed as pass/fail criteria.
- (h) Without limitation to paragraph 3 of Appendix 1 to the Procurement Guidelines, advance Bank approval is required for any modifications in the contract scope/conditions during implementation.

Prior Review Thresholds

| <i>Type of Procurement</i> | <i>Prior Review Threshold</i> |
|-------------------------------------|--|
| Goods | \$1,000,000 |
| Works | First ICB regardless of value and contracts equal to or above \$10,000,000 and first NCB |
| IT System & Non-Consulting Services | \$1,000,000 |
| Direct Contracting* | \$60,000 |
| Consulting Services (Firm) | First QCBS regardless of value and contracts equal to or above \$500,000 and first CQS |
| Consulting Services (Individual) | \$200,000 |
| Single Source Selection** | \$5,000 |

*Must comply with the requirements of para. 3.7 of the Procurement Guidelines.

** Must comply with the requirements of paras. 3.8-3.11 of the Consultant Guidelines.

6. All TORs are subject to the Bank’s prior review irrespective of the prior or post review status of the consulting assignment in the procurement plan.

Post Review Ratio

7. Contracts not subject to Bank's prior review will be post reviewed by Bank's supervision missions.

Procurement Plan

8. All contracts to be financed under the project, the various procurement or consultant selection methods, the estimated costs, prior review requirements, and time frame have been agreed between the Borrower and the Bank and presented in the Procurement Plan (see below). The Procurement Plan will be updated as required to reflect the actual Project implementation needs and improvements in institutional capacity. The Procurement Plan its updates or modifications, shall be subject to the Bank's prior review and no objection before implementation. The final version of the Procurement Plan will be disclosed (without cost estimates) and posted in the Bank's external website in accordance with paragraph 1.18 of Procurement Guidelines and paragraph 1.25 of the Consultants Guidelines, ATDF's database, and www.procurement.am.

32. Works contracts to be procured under the project include rehabilitation of heritage hubs, construction of tourism facilities and improvement of access roads and parking areas. There is no prequalification anticipated under the project and works are to be procured using NCB procedure.

33. Consultants to be selected under the project include services for preliminary assessment of buildings to undergo rehabilitation, preparation of detailed designs for the rehabilitation of heritage hubs and author's supervision, technical supervision of works, destination management, marketing and promotion, audit services, monitoring and evaluation, training and site management plan. UNESCO will be contracted under Single Source Selection for advisory services for cultural heritage.

34. Goods to be procured under the project include vehicles, furniture, and equipment for the rehabilitated sites and tourism facilities.

35. A General Procurement Notice (GPN) will be published in UNDB on-line and in its printed version after negotiations. Specific Procurement Notices (SPN) for all ICB packages and consulting contracts each with cost estimate above US\$300,000 will also be published in the UNDB. In addition, the SPNs for civil works contracts will be provided to the Union of Builders of Armenia.

Filing and Record Keeping

36. ATDF will keep complete files of all procurement packages under the project to facilitate post review and Project audit.

37. The procurement related risks are summarized in Table 3.1 below.

Procurement Plan

| ARMENIA LOCAL ECONOMY & INFRASTRUCTURE DEVELOPMENT PROJECT | | | | | | | |
|---|--|-----------------|---|---------------------------------------|--------------------|------------------------------|-------------------|
| Package No. | Description of Contract Packages | No. of Packages | Estimated Cost (US\$) (including local taxes) | Estimated Cost (US\$) (Loan proceeds) | Procurement Method | Review By Bank (Prior/ Post) | Contract Signing |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 |
| WORKS | | | | | | | |
| Component 1 - Urban Regeneration and Tourism Circuit Development | | | 57,132,000.00 | 47,610,000.00 | | | |
| Subcomponent 1.1 Heritage Hub Regeneration | | | 25,284,000.00 | 21,070,000.00 | | | |
| 1.1.1 | Heritage Hub Regeneration in Areni | | 6,600,000.00 | 5,500,000.00 | | | |
| <i>1.1.1 a</i> | <i>Areni UR (houses restoration, upgrading of access road to Areni village, village square, street lighting, pedestrian trails, vehicular and pedestrian access to Momik church, multifunctional green areas, water, drainage, etc. tbd)</i> | tbd | 3,600,000.00 | 3,000,000.00 | NCB | Post | 15 February 2017 |
| <i>1.1.1 b</i> | <i>Areni Discovery Complex (Areni market place, show cave visitor center, ampha theater and urban landscape)</i> | tbd | 3,000,000.00 | 2,500,000.00 | NCB | Post | 30 June 2017 |
| 1.1.2 | Heritage Hub Regeneration in Goris | | 10,884,000.00 | 9,070,000.00 | | | |
| <i>1.1.2 a</i> | <i>Goris Parks Rehabilitation and river-front linear park</i> | tbd | 1,680,000.00 | 1,400,000.00 | NCB* | Prior | 30 June 2016 |
| <i>1.1.2 b</i> | <i>Restoration of Historical Bath under PPP</i> | 1 | 2,640,000.00 | 2,200,000.00 | NCB | Post | 30 September 2017 |
| <i>1.1.2 c</i> | <i>Goris UR houses restoration, municipal infrastructure, Road/sidewalks, street lighting, water, drainage)</i> | tbd | 4,644,000.00 | 3,870,000.00 | NCB | Post | 30 July 2016 |
| <i>1.1.2 d</i> | <i>Refurbishment of Goris Theater</i> | 1 | 960,000.00 | 800,000.00 | NCB | Post | 30 September 2017 |
| <i>1.1.2 e</i> | <i>Refurbishment of Goris ICT Youth Center with PPP</i> | 1 | 960,000.00 | 800,000.00 | NCB | Post | 30 September 2017 |
| 1.1.3 | Heritage Hub Regeneration in Meghri | 1 | 4,200,000.00 | 3,500,000.00 | | | |
| <i>1.1.3 a</i> | <i>Restoration of old houses</i> | tbd | 1,800,000.00 | 1,500,000.00 | NCB | Post | 30 March 2017 |
| <i>1.1.3 b</i> | <i>Meghri UR (Municipal infrastructure projects, road/sidewalks, street lighting, water, drainage)</i> | tbd | 2,400,000.00 | 2,000,000.00 | NCB | Post | 30 March 2017 |
| 1.1.4 | Village Heritage Restoration in Tatev and neighboring villages | | 3,600,000.00 | 3,000,000.00 | | | |
| <i>1.1.4 a</i> | <i>Revitalization of Tandzatap heritage village with PPP</i> | 1 | 1,800,000.00 | 1,500,000.00 | NCB | Post | 20 February 2018 |
| <i>1.1.4 b</i> | <i>Revitalization of Tatev heritage village with PPP</i> | 1 | 1,800,000.00 | 1,500,000.00 | NCB | Post | 20 February 2018 |

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|--|--|-----|----------------------|----------------------|-----|------|------------------|
| Subcomponent 1.2 Infrastructure for Tourism Circuit Development | | | 20,160,000.00 | 16,800,000.00 | | | |
| 1.2.1 | Integrated Revitalization of Cultural Heritage Sites | | 13,800,000.00 | 11,500,000.00 | | | |
| 1.2.1 a | Construction of archeological observatory, parking and access in Khor Virap | 1 | 1,200,000.00 | 1,000,000.00 | NCB | Post | 30 August 2016 |
| 1.2.1 b | Construction of tourism facilities in Garni | 1 | 1,200,000.00 | 1,000,000.00 | NCB | Post | 30 June 2017 |
| 1.2.1 c | Construction of tourism facility in Gehard | 1 | 1,200,000.00 | 1,000,000.00 | NCB | Post | 30 June 2017 |
| 1.2.1 d | Construction of Discovery Centers and access/parking improvement in Sanahin and Haghpat | 1 | 3,600,000.00 | 3,000,000.00 | NCB | Post | 20 February 2018 |
| 1.2.1 e | Conservation works in Haghpat and Sanahin | tbd | 1,800,000.00 | 1,500,000.00 | NCB | Post | 20 February 2018 |
| 1.2.1 f | Construction of tourism facilities and Cave restoration for Mozrov Cave | 1 | 2,640,000.00 | 2,200,000.00 | NCB | Post | 15 March 2018 |
| 1.2.1 g | Construction of tourism facilities, access and parking improvement in Karahunge (Shonehenge) | 1 | 960,000.00 | 800,000.00 | NCB | Post | 30 May 2017 |
| 1.2.1 j | Construction of Divin museum | 1 | 1,200,000.00 | 1,000,000.00 | NCB | Post | 30 May 2017 |

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|--------------|---|---|---------------------|---------------------|-----|------|-----------------|
| 1.2.2 | Improvement of Access Roads and Parking | | 6,360,000.00 | 5,300,000.00 | | | |
| 1.2.2 a | Rehabilitation of access road to Garni/Gehard | 1 | 1,800,000.00 | 1,500,000.00 | NCB | Post | 15 July 2016 |
| 1.2.2 b | Improvement of on-road parking and safety along Areni winery section of H40 highway | 1 | 720,000.00 | 600,000.00 | NCB | Post | 30 January 2017 |
| 1.2.2 c | Rehabilitation of access road and parking to Garni Stone Symphony park | 1 | 1,440,000.00 | 1,200,000.00 | NCB | Post | 20 August 2016 |
| 1.2.2 d | Rehabilitation of access road to Stephanavans Botanical garden | 1 | 960,000.00 | 800,000.00 | NCB | Post | 20 August 2016 |
| 1.2.2 e | Rehabilitation of access road to Khndzoresk | 1 | 1,440,000.00 | 1,200,000.00 | NCB | Post | 30 March 2017 |

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|---|--|--|---------------------|---------------------|--|--|--|
| Subcomponent 1.3 Public-Private Infrastructure (PPI) | | | 6,000,000.00 | 5,000,000.00 | | | |
|---|--|--|---------------------|---------------------|--|--|--|

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|--------------|--|------|---------------------|---------------------|------------|-------------|--|
| 1.3.1 | Public Infrastructure for PPI Dev (8-10 packages) | mult | 6,000,000.00 | 5,000,000.00 | NCB | Post | |
|--------------|--|------|---------------------|---------------------|------------|-------------|--|

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|-------------------------|--|--|---------------------|---------------------|--|--|--|
| Subcomponent 1.4 | Project Management, Design, Supervision and Operating Costs | | 5,688,000.00 | 4,740,000.00 | | | |
|-------------------------|--|--|---------------------|---------------------|--|--|--|

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|--------------|------------------------------------|--|---------------------|---------------------|--|--|--|
| 1.4.1 | Consultant services for HHR | | 2,028,000.00 | 1,690,000.00 | | | |
|--------------|------------------------------------|--|---------------------|---------------------|--|--|--|

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|---------|--|------|--------------|--------------|----------|-------|--------------|
| 1.4.1 a | Detailed design and construction Author's supervision | mult | 1,200,000.00 | 1,000,000.00 | QCBS/CQS | tbd | 20 June 2016 |
| 1.4.1 b | Expertise of buildings stability, ventilation, power and water supplies and drainage systems | 1 | 144,000.00 | 120,000.00 | CQS | Prior | 20 June 2016 |
| 1.4.1 c | Technical Supervision for Construction/Regeneration | mult | 540,000.00 | 450,000.00 | CQS | Post | 20 June 2016 |
| 1.4.1 d | Expertise of Architectural Design | 1 | 144,000.00 | 120,000.00 | CQS | Post | 20 June 2016 |

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|--------------|--|------|---------------------|---------------------|----------|------|-----------------|
| 1.4.2 | Consultant services for TDC | | 1,500,000.00 | 1,250,000.00 | | | |
| 1.4.2 a | Detailed design and construction Author's supervision | mult | 900,000.00 | 750,000.00 | QCBS/CQS | tbd | 20 June 2018 |
| 1.4.2 b | Expertise of buildings stability, ventilation, power and water supplies and drainage systems | 1 | 90,000.00 | 75,000.00 | CQS | Post | 20 June 2018 |
| 1.4.2 c | Technical Supervision for Construction/Regeneration | mult | 420,000.00 | 350,000.00 | CQS | Post | 20 June 2018 |
| 1.4.2 d | Expertise of Architectural Design | 1 | 90,000.00 | 75,000.00 | CQS | Post | 20 June 2018 |
| 1.4.3 | Consultant services for PPI | | 450,000.00 | 375,000.00 | | | |
| 1.4.3 a | Detailed design and construction Author's supervision | mult | 270,000.00 | 225,000.00 | CQS | Post | 30 January 2017 |
| 1.4.3 b | Expertise of buildings stability, ventilation, power and water supplies and drainage systems | 1 | 30,000.00 | 25,000.00 | CQS | Post | 30 January 2017 |
| 1.4.3 c | Technical Supervision for Construction/Regeneration | mult | 120,000.00 | 100,000.00 | CQS | Post | 30 January 2017 |
| 1.4.3 d | Expertise of Architectural Design | 1 | 30,000.00 | 25,000.00 | CQS | Post | 30 January 2017 |
| 1.4.4 | Project Audit | 5 | 90,000.00 | 75,000.00 | CQS | Post | |
| 1.4.5 | Furniture | 1 | 36,000.00 | 30,000.00 | Shopping | Post | |
| 1.4.6 | Vehicles | 1 | 84,000.00 | 70,000.00 | Shopping | Post | |
| 1.4.7 | Operating Costs | | 1,500,000.00 | 1,250,000.00 | | | |

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|--|---|------|---------------------|---------------------|----------|-------|-------------------|
| Component 2 - Institutional Development | | | 5,340,000.00 | 4,450,000.00 | | | |
| Subcomponent 2.1 Capacity Building for the Tourism and Culture Sector | | | 4,380,000.00 | 3,650,000.00 | | | |
| 2.1.1 | Destination Management, Marketing, Promotion and Mobile Application | 1 | 1,200,000.00 | 1,000,000.00 | QCBS | Prior | 20 August 2016 |
| 2.1.2 | Training (workforce development) | mult | 480,000.00 | 400,000.00 | CQS | Post | 20 September 2016 |
| 2.1.3 | Cultural Heritage Advisory Service (UNESCO) | 1 | 420,000.00 | 350,000.00 | SSS | Prior | 20 July 2016 |
| 2.1.4 | Site management plan | mult | 960,000.00 | 800,000.00 | QCBS/CQS | tbd | 20 July 2016 |
| 2.1.5 | Organizing Tourism Promotion Workshops | 1 | 720,000.00 | 600,000.00 | NCB | Post | |
| 2.1.5 | Monitoring and Evaluation | 1 | 600,000.00 | 500,000.00 | QCBS | Prior | |
| 2.1.6 | Capacity Building Consultancy Services for ADF | tbd | 240,000.00 | 200,000.00 | | | |

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|---|--------------------------------------|------|----------------------|----------------------|----------|-----|----------------|
| Subcomponent 2.2 Business Advisory Services for SME Development | | | 960,000.00 | 800,000.00 | | | |
| 2.2.1 | Advisory Services to SME Development | mult | 960,000.00 | 800,000.00 | QCBS/CQS | tbd | 20 August 2016 |
| | GOODS | | 1,128,000.00 | 940,000.00 | | | |
| | Total | | 63,600,000.00 | 53,000,000.00 | | | |
| | Price and Work Contengencies | | 2,400,000.00 | 2,000,000.00 | | | |
| | Grand Total | | 66,000,000.00 | 55,000,000.00 | | | |

Table 3.1: Summary Risk Assessment

| Description of Risk | Rating of Risk | Mitigation Measures | Rating of Residual Risk |
|---|----------------|---|-------------------------|
| Current procurement staff is not able to cope with the increased workload under LEIDP. | Substantial | ATDF will hire additional qualified procurement staff or procurement consultant. | Moderate |
| High turnover of procurement staff due to low salary. | High | ATDF will hire additional qualified procurement staff or procurement consultant. | Substantial |
| Newly procurement staff may not have sufficient knowledge and experience in Bank procurement. | Substantial | ATDF's procurement staff should continuously improve their knowledge of Bank's procurement procedures by attending training/workshops offered by the World Bank, familiarizing themselves with the Procurement and Consultant Guidelines and on-the-job training. | Moderate |
| Given the multi-stakeholder environment, possibility of unnecessary intervention and pressures resulting in implementation delays | Substantial | (a) Educate stakeholders about the POM through ATDF's Institutional Support Department. (b) Ensure transparent decision making based on evaluation criteria disclosed in bidding documents and proposal documents. | Moderate |
| Inadequate capacity in the DFA to prepare TORs and technical specifications and implement Bank-financed Project. | Substantial | (a) DFA will apply additional efforts to improve the technical parts of procurement documents and quality of TORs for consulting services. (b) Project to finance consulting services to build capacity in the DFA. | Moderate |

PROCUREMENT PLAN Armenia : Local Economy and Infrastructure Development Project

General Information
Country: Armenia **Bank's Approval Date of the Original Procurement Plan:** 2017-03-23
Project ID: P150327 **Revised Plan Date(s): (comma delineated, leave blank if not)** 2020-10-29
Project Name: Local Economy and Infrastructure Development Project **QFN Date:**
Loan / Credit No: TF / A1063, IBRD / 85720
Executing Agency(ies): Armenian Territorial Development Fund

| Activity Reference No. / Description | Loan / Credit No. | Component | Review Type | Method | Market Approach | Procurement Process | Prequalification (Y/N) | High SEA/SH Risk | Procurement Document Type | Estimated Amount (US\$) | Actual Amount (US\$) | Process Status | Draft Pre-qualification Documents | | Prequalification Evaluation Report | | Draft Bidding Document / Justification | | Specific Procurement Notice / Invitation | | Bidding Documents as Issued | | Proposal Submission / Opening / Minutes | | Bid Evaluation Report and Recommendation for Award | | Signed Contract | | Contract Completion | | |
|---|-------------------|--|-------------|------------------|-----------------|-----------------------------|------------------------|------------------|---------------------------|-------------------------|----------------------|----------------|-----------------------------------|--------|------------------------------------|--------|--|------------|--|------------|-----------------------------|--------|---|------------|--|------------|-----------------|------------|---------------------|---------|--------|
| | | | | | | | | | | | | | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual | Planned | Actual | | Planned | Actual |
| | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| TUR-01.4 / Rehabilitation of road leading to Garni Stone Symphony | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Request for Bids | Open - National | Single Stage - One Envelope | | | | 1,200,000.00 | 0.00 | Canceled | | | | | 2017-10-11 | | 2017-10-16 | 2017-11-08 | | | 2017-11-13 | 2017-12-01 | 2017-12-13 | 2017-12-29 | 2018-01-10 | | 2019-05-05 | | |
| TUR-01.01.4 / Rehabilitation of road leading to Garni Stone Symphony | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Request for Bids | Open - National | Single Stage - One Envelope | | | | 1,427,000.00 | 1,510,848.00 | Signed | | | | | 2018-02-22 | 2018-03-05 | 2018-02-27 | 2018-03-19 | | | 2018-03-27 | 2018-04-16 | 2018-04-26 | 2018-05-07 | 2018-06-07 | 2018-06-19 | 2019-09-30 | | |
| TUR-06 / Rehabilitation of Road Segment Leading to Tatev Monastery | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Request for Bids | Open - National | Single Stage - One Envelope | | | | 2,029,309.00 | 1,901,802.76 | Completed | | | | | 2018-05-11 | 2018-05-20 | 2018-05-16 | 2018-05-24 | | | 2018-06-13 | 2018-06-21 | 2018-07-13 | 2018-07-11 | 2018-08-24 | 2018-07-27 | 2019-04-21 | | |
| TUR-07 / Streets Rehabilitation of Kumayri Historical Center in Gyumri (consist of 2 Lots) | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Request for Bids | Open - National | Single Stage - One Envelope | | | | 2,146,640.88 | 2,108,291.78 | Signed | | | | | 2018-07-16 | 2018-07-12 | 2018-07-19 | 2018-07-12 | | | 2018-08-16 | 2018-08-09 | 2018-09-15 | 2018-08-24 | 2018-10-27 | 2018-09-04 | 2019-03-26 | | |
| TUR-08 / Reconstruction of the Road Leading to "Sochut" Dendropark | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Request for Bids | Open - National | Single Stage - One Envelope | | | | 495,000.00 | 412,795.18 | Completed | | | | | 2018-11-05 | 2018-11-05 | 2018-11-10 | 2018-11-08 | | | 2018-12-08 | 2018-12-06 | 2019-01-07 | 2018-12-12 | 2019-02-18 | 2018-12-27 | 2019-07-18 | | |
| TUR-02-01 / Improvement of Khor Virap Monastery Area | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Request for Bids | Open - National | Single Stage - One Envelope | | | | 224,000.00 | 193,024.76 | Signed | | | | | 2019-07-26 | 2019-07-25 | 2019-07-29 | 2019-08-02 | | | 2019-08-26 | 2019-08-23 | 2019-09-25 | 2019-09-06 | 2019-11-06 | 2019-09-20 | 2020-05-04 | | |
| TUR-PP1-01 / Provision of Utility Infrastructure for Areni Wine Hotel: Lot 1 Gas Supply System for Areni Wine Hotel; Lot 2 Water supply and sewage system of Areni Wine Hotel ; Lot 3 Electricity and internet Supply System for Areni Wine Hotel. | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Request for Bids | Open - National | Single Stage - One Envelope | | | | 1,337,000.00 | 1,166,899.34 | Signed | | | | | 2019-12-10 | 2019-12-10 | 2019-12-15 | 2019-12-11 | | | 2020-01-19 | 2020-01-14 | 2020-02-18 | 2020-02-14 | 2020-03-31 | 2020-04-06 | 2021-03-26 | | |
| TUR-03 / Goris Hub Regeneration Lot 1: Restoration of the right bank of Vararakan River, Lot 2: Restoration of the historical-cultural environment of the central part of Goris town, Lot 3: Renovation of historical residential houses in the central part of Goris | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Request for Bids | Open - National | Single Stage - One Envelope | | | | 4,714,000.00 | 1,851,790.89 | Signed | | | | | 2019-12-15 | 2019-12-17 | 2019-12-30 | 2019-12-17 | | | 2020-01-34 | 2020-01-21 | 2020-02-23 | 2020-02-14 | 2020-04-05 | 2020-04-07 | 2021-07-29 | | |

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|--|--------------|--|------|------------------------------------|-----------------|--|-----------|-----------|-----------|------------|------------|------------|------------|------------|------------|--|--|--|--|------------|------------|------------|------------|------------|------------|
| LPD-01 / Development of Project Design and Author's Supervision for the Rehabilitation of Road Segment Leading to Tatev Monastery Sub-project | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 50,000.00 | 44,049.21 | Completed | 2017-11-22 | 2017-12-06 | 2017-12-06 | 2017-12-08 | 2018-01-10 | 2017-12-28 | | | | | 2018-01-17 | 2018-01-13 | 2018-02-07 | 2018-01-12 | 2019-06-22 | 2019-08-04 |
| LV-01 / Detailed Measurement, Assets Inventory and Valuation | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 800.00 | 686.43 | Completed | 2018-01-09 | 2018-01-09 | 2018-01-19 | 2018-01-17 | 2018-02-16 | 2018-02-16 | | | | | 2018-02-23 | 2018-02-20 | 2018-03-16 | 2018-02-23 | 2018-05-15 | 2018-04-06 |
| LTS-01 / Technical supervision of construction for Rehabilitation of road leading to Garni Stone Symphony | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 18,560.00 | 18,385.06 | Signed | 2018-04-13 | 2018-04-09 | 2018-04-27 | 2018-04-09 | 2018-05-25 | 2018-05-04 | | | | | 2018-06-15 | 2018-05-18 | 2018-07-06 | 2018-05-18 | 2019-10-29 | |
| LTS-02 / Technical supervision of construction for Rehabilitation of Road Segment Leading to Tatev Monaster | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 24,360.00 | 24,136.16 | Completed | 2018-05-17 | 2018-05-23 | 2018-05-24 | 2018-05-30 | 2018-06-21 | 2018-06-19 | | | | | 2018-07-12 | 2018-07-06 | 2018-08-02 | 2018-07-06 | 2019-03-30 | 2019-08-04 |
| LTS-03 / Technical Supervision of construction for "Streets Rehabilitation of Kumyri Historical Center in Gyumri | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 23,700.00 | 23,455.56 | Signed | 2018-08-02 | 2018-07-27 | 2018-08-16 | 2018-07-27 | 2018-09-13 | 2018-08-27 | | | | | 2018-10-04 | 2018-08-31 | 2018-10-25 | 2018-09-03 | 2019-03-24 | |
| LTS-04 / Technical Supervision for "Reconstruction of the Road Leading to "Sochar" Dendropark" | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 7,800.00 | 7,745.90 | Completed | 2018-11-21 | 2018-11-29 | 2018-11-28 | 2018-12-20 | 2018-12-24 | 2019-01-25 | | | | | 2019-01-14 | 2019-02-04 | 2019-02-04 | 2019-02-07 | 2019-07-04 | 2019-09-16 |
| AUD-18 / AUDIT OF THE LOCAL ECONOMY AND INFRASTRUCTURE DEVELOPMENT PROJECT (LEID) FOR THE PERIOD FROM 1 DECEMBER 29, 2016 TO DECEMBER 31, 2018 | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 6,443.00 | 24,124.85 | Completed | 2018-12-04 | 2018-11-30 | 2018-12-11 | | 2019-01-06 | 2018-12-24 | | | | | 2019-01-27 | 2018-12-28 | 2019-02-17 | 2018-12-28 | 2019-06-16 | 2019-06-27 |
| LPD-06 / Design and Author's Supervision for the Utility Infrastructure of "Areni Wine hotel" in Areni community | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 28,070.00 | 0.00 | Signed | 2019-03-27 | 2019-03-21 | 2019-04-10 | 2019-04-04 | 2019-05-15 | 2019-04-29 | | | | | 2019-05-22 | 2019-05-14 | 2019-06-12 | 2019-05-14 | 2019-07-12 | |
| LGS-01 / The geological and geophysical surveys of the road section bypassing the landslide of road leading to Tatev monastery sub-project | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 20,760.00 | 22,832.32 | Completed | 2019-05-14 | 2019-05-08 | 2019-05-21 | 2019-06-14 | 2019-06-27 | 2019-07-25 | | | | | 2019-07-27 | 2019-08-14 | 2019-08-17 | 2019-08-14 | 2019-09-26 | 2020-02-24 |
| LTS-05 / Technical Supervision of construction for "Khor Virap Monastery Area Landscaping". | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 3,680.00 | 3,677.73 | Signed | 2019-08-26 | 2019-08-16 | 2019-08-02 | 2019-08-26 | 2019-08-28 | 2019-09-18 | | | | | 2019-10-19 | 2019-09-27 | 2019-11-09 | 2019-09-30 | 2020-05-07 | |
| LTS-06 / Technical Supervision of Construction for Provision of Utility Infrastructure for "Areni Wine Hotel" | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 16,000.00 | 15,801.97 | Signed | 2019-12-15 | 2019-12-16 | 2019-12-22 | 2019-12-23 | 2020-01-17 | 2020-03-23 | | | | | 2020-02-07 | 2020-04-10 | 2020-02-28 | 2020-04-13 | 2021-02-22 | |
| LTS-07 / Technical Supervision of Construction for Goris Hub Regeneration | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 48,000.00 | 41,188.69 | Signed | 2019-12-15 | 2019-12-16 | 2019-12-22 | 2019-12-23 | 2020-01-17 | 2020-02-15 | | | | | 2020-02-07 | 2020-03-26 | 2020-02-28 | 2020-03-31 | 2021-06-22 | |

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| LPD-09 / Design for the "Improvement of Garni Temple area" | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 35,500.00 | 31,187.16 | Signed | 2019-12-30 | 2019-12-30 | 2020-01-20 | 2020-01-30 | 2020-03-04 | 2020-03-23 | | | | | | 2020-04-03 | 2020-04-10 | 2020-05-08 | 2020-04-16 | 2020-10-05 | | | |
| LPD-08 / Design for the "Rehabilitation of the road leading to Old Khndzoresk" | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 38,000.00 | 229,192.15 | Signed | 2019-12-30 | 2020-01-30 | 2020-01-20 | 2020-02-26 | 2020-03-11 | 2020-04-06 | | | | | | 2020-04-10 | 2020-04-20 | 2020-05-15 | 2020-04-21 | 2020-08-15 | | | |
| LCD-01 / Development of Concept Design for the Heritage hub regeneration in Areni village and adjacent villages | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Quality Based Selection | Open - International | | 114,815.00 | 0.00 | Under Implementation | 2020-01-20 | 2020-01-09 | 2020-02-10 | 2020-01-23 | 2020-04-10 | 2020-04-06 | | | | | | 2020-05-08 | 2020-06-19 | 2020-06-07 | 2020-07-28 | 2020-07-07 | 2020-07-28 | 2020-08-11 | 2020-11-09 |
| LTS-08 / Technical supervision of the "Partial restoration and reinforcement of monuments in the historical capital of Armenia Dvin". | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 3,039.00 | 3,411.70 | Signed | 2020-02-13 | 2020-02-07 | 2020-02-27 | 2020-02-28 | 2020-04-02 | 2020-04-29 | | | | | | | | | 2020-04-23 | 2020-05-31 | 2020-05-14 | 2020-05-27 | 2020-11-10 |
| LS-02 / International Visitor Exit Survey on National Level | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 246,000.00 | 0.00 | Under Implementation | 2020-02-14 | 2020-02-27 | 2020-03-06 | 2020-02-27 | 2020-04-19 | | | | | | | | | | 2020-05-19 | 2020-06-09 | | 2021-11-01 | |
| AUD-19 / "AUDIT OF THE ARMENIAN TERRITORIAL DEVELOPMENT FUND and AUDIT OF THE LOCAL ECONOMY AND INFRASTRUCTURE DEVELOPMENT (LEID) PROJECT FOR THE YEAR ENDED DECEMBER 31, 2019". | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 30,918.00 | 23,973.29 | Signed | 2020-03-13 | 2020-03-09 | 2020-03-20 | 2020-03-18 | 2020-04-29 | 2020-04-10 | | | | | | | | | 2020-05-20 | 2020-05-05 | 2020-06-10 | 2020-05-06 | 2020-09-18 |
| LPD-13 / Modification of the sub-project design and author's supervision for the "Restoration of Garni-Lanjazat road". | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 46,280.00 | 45,768.21 | Signed | 2020-04-27 | 2020-04-23 | 2020-05-18 | 2020-04-27 | 2020-07-01 | 2020-05-21 | | | | | | | | | 2020-07-31 | 2020-05-27 | 2020-09-04 | 2020-05-27 | 2021-02-01 |
| LTS-09 / Technical supervision of the "Reconstruction of Garni-Lanjazat road". | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 50,780.00 | 49,189.36 | Signed | 2020-07-31 | 2020-08-05 | 2020-08-21 | 2020-08-13 | 2020-10-04 | 2020-09-24 | | | | | | | | | 2020-11-03 | 2020-10-09 | 2020-11-24 | 2020-10-12 | 2022-05-18 |
| LPD-16 / Design and author's supervision of Improvement of the green zone near Khor Virap Monastery, installation of sales pavilions | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 5,300.00 | 0.00 | Under Implementation | 2020-09-11 | 2020-10-14 | 2020-09-25 | 2020-10-15 | 2020-11-08 | | | | | | | | | | 2020-12-08 | | 2021-01-12 | 2021-07-18 | |
| LM-01 / Consultancy Service for Tourism and Project Performance Monitoring & Evaluation in the 9 selected regions of Armenia. | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Consultant Qualification Selection | Open - National | | 144,000.00 | 0.00 | Pending Implementation | 2020-11-04 | | 2020-11-25 | | 2021-01-08 | | | | | | | | | | 2021-02-07 | | 2021-03-14 | 2022-03-14 | |

INDIVIDUAL CONSULTANTS

| Activity Reference No. / Description | Loan / Credit No. | Component | Review Type | Method | Market Approach | Contract Type | Estimated Amount (US\$) | Actual Amount (US\$) | Process Status | Terms of Reference | | Invitation to Identified/Selected Consultant | | Draft Negotiated Contract | | Signed Contract | | Contract Completion | |
|--------------------------------------|-------------------|-----------|-------------|--------|-----------------|---------------|-------------------------|----------------------|----------------|--------------------|--------|--|--------|---------------------------|--------|-----------------|--------|---------------------|--------|
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| LPD-02 / Astors supervision for Construction For Rehabilitation Of Road Leading To Garni Stone Symphony | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 7,140.00 | 7,141.45 | Signed | 2018-04-26 | 2018-04-23 | 2018-05-06 | 2018-04-23 | | | 2018-05-30 | 2018-05-10 | 2019-09-22 | |
| LPD-03/1 / Author's Supervision of construction for "Streets Rehabilitation of Kumayri Historical Center in Gyumri | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 7,300.00 | 7,342.39 | Signed | 2018-08-02 | 2018-08-02 | 2018-08-12 | 2018-08-02 | | | 2018-09-05 | 2018-09-03 | 2019-02-02 | |
| LPD-04 / Geological research and Design development for the Rehabilitation of landslide segment of road leading to Tatev monastery sub-project. | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 15,456.00 | 15,489.35 | Signed | 2018-12-14 | 2018-12-10 | 2018-12-22 | 2018-12-20 | | | 2019-01-15 | 2018-12-26 | 2019-02-04 | |
| LPD-05 / Author's Supervision of "Reconstruction of the Road Leading to "Sochut" Dendropark". | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 1,980.00 | 1,986.01 | Completed | 2019-02-05 | 2019-01-30 | 2019-02-15 | 2019-02-18 | | | 2019-03-11 | 2019-02-18 | 2019-08-08 | 2019-09-16 |
| LPD-07 / Author's Supervision of Construction of "Khor Virap Monastery Area Landscaping " | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 1,345.00 | 1,319.48 | Signed | 2019-09-20 | 2019-09-16 | 2019-09-30 | 2019-09-23 | | | 2019-11-09 | 2019-10-16 | 2020-05-07 | |
| LS-01 / Monitoring and Supervision of Tourism International Visitor Survey on National Level. Baseline Data Assessment of the Armenia Local Economy and Infrastructure Development Project | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Individual Consultant Selection | Limited | | 12,600.00 | 12,533.21 | Signed | 2019-11-08 | 2019-11-04 | 2019-11-15 | 2019-11-19 | 2019-12-06 | 2019-12-06 | 2020-01-10 | 2019-12-06 | 2021-04-04 | |
| LPD-10 / Author's Supervision of Construction of "Garis hub regeneration". | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 18,790.00 | 18,781.89 | Signed | 2020-01-20 | 2020-01-09 | 2020-02-08 | 2020-01-21 | | | 2020-03-19 | 2020-02-28 | 2022-06-27 | |
| LPD-11 / Author's supervision of the "Partial restoration and reinforcement of monuments in the historical capital of Armenia Dvin". | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 1,823.00 | 1,744.37 | Signed | 2020-02-13 | 2020-02-07 | 2020-03-12 | 2020-02-25 | | | 2020-04-21 | 2020-03-24 | 2020-10-18 | |
| LPD-12 / Modification of the subproject design for "Zorats Qarar Monument Tourism Zone". | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 2,235.00 | 2,165.99 | Signed | 2020-03-04 | 2020-03-03 | 2020-03-14 | 2020-03-05 | | | 2020-05-18 | 2020-03-24 | 2020-06-17 | |
| LIC-01 / International Individual Consultancy Services for Leading Tourism Product Development activities under the World Bank's Local Economy and Infrastructure Development Project. | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Individual Consultant Selection | Open | | 43,435.00 | 0.00 | Under Implementation | 2020-03-04 | 2020-03-06 | 2020-05-08 | | 2020-05-29 | | 2020-07-03 | | 2020-11-30 | |
| LNS-01 / Local Individual Consultancy Services for Tourism Product Development under the World Bank's Local Economy and Infrastructure Development Project | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Individual Consultant Selection | Open | | 6,245.00 | 6,163.30 | Signed | 2020-03-04 | 2020-03-06 | 2020-05-08 | 2020-04-20 | 2020-05-29 | 2020-05-06 | 2020-07-03 | 2020-05-06 | 2020-10-31 | |

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| LPD-14 / Update of the Design and Author's Supervision of Reconstruction of tourism infrastructure and streets of Jermuk city. | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 52,165.00 | 52,060.73 | Signed | 2020-08-25 | 2020-08-19 | 2020-09-04 | 2020-08-31 | | | 2020-11-01 | 2020-09-08 | 2021-12-28 |
| LPD-15 / Update of Design and Author's Supervision of Reconstruction of beginning of the road from Garni Symphony of Stones monument to Khosrov Forest State Reserve. | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Direct Selection | Direct | | 5,150.00 | 5,235.99 | Signed | 2020-08-25 | 2020-09-01 | 2020-09-04 | 2020-09-07 | | | 2020-11-01 | 2020-09-15 | 2021-12-28 |
| LIC-02 / Individual Consultancy Services for Expertise Engineer under the World Bank's Local Economy and Infrastructure Development Project. | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Individual Consultant Selection | Open | | 12,600.00 | 0.00 | Under Implementation | 2020-09-22 | 2020-09-22 | 2020-11-10 | | | 2020-12-01 | 2021-01-05 | | 2022-01-05 |
| LIC-03 / Individual Consultancy Services for Economic analysis under the World Bank's Local Economy and Infrastructure Development Project. | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Individual Consultant Selection | Open | | 11,800.00 | 12,654.23 | Signed | 2020-09-22 | 2020-09-22 | 2020-11-10 | 2020-10-14 | 2020-12-01 | 2020-10-15 | 2021-01-05 | 2020-10-16 | 2022-01-05 |
| LIC-04 / Individual Consultancy Services of Legal assistance under the World Bank's Local Economy and Infrastructure Development Project. | IBRD / 85720 | Heritage Hub and Tourism Circuit Development | Post | Individual Consultant Selection | Open | | 11,600.00 | 0.00 | Under Implementation | 2020-09-22 | 2020-09-22 | 2020-11-10 | | | 2020-12-01 | 2021-01-05 | | 2022-01-05 |