



KINGDOM OF LESOTHO

Ministry of Trade and Industry, Cooperatives and Marketing Private Sector Competitiveness Project

Revised Procurement Plan

Date: 30th September 2011 (Revised Version)

This simplified procurement plan with the minimum content is required for disclosure on the Bank's website in accordance with the Bank's Procurement Guidelines, version May 2004, revised May 2010. This procurement plan covers the period October 2011 to June 2013 and will be updated semi-annually or earlier as necessary.

I. GENERAL

1. Project information:

Country : Lesotho
Project Name : Private Sector Competitiveness and Economic
 Diversification Project
Grant No. : IDA42750
Project ID : P088544
Project Implementing Agency: Ministry of Trade and Industry, Cooperatives
 and Marketing.

2. Bank's Approval Date of the Procurement Plan Original:

3. **Date of General Procurement Notice:** June 28, 2011

4. **Period Covered by this Procurement Plan:** October 2011 to June 2013 inclusive.

II. GOODS AND WORKS AND NON-CONSULTING SERVICES

1. Prior Review Threshold

Procurement Decisions are subject to Prior Review by the Bank as stated in Appendix 1 to the Guidelines for Procurement: Thresholds for applicable procurement methods (not limited to the list below) are indicated in the PAD, the Financing Agreement and/or in the detailed procurement plan.

Expenditure Category	Contract Value (Threshold) US\$	Procurement Method	Contracts Subject to Prior Review
1. Works	>=3,000,000	ICB	All Contracts
	>=100,000<3,000,000	NCB	As identified in Proc Plan
	<100,000	Shopping	None
	All value	Direct Contracting	All Contracts
2. Goods	>=500,000	ICB	All Contracts
	>=50,000< 500,000	NCB	As identified in Proc Plan
	<50,000	Shopping	As identified in Proc Plan
	All value	Direct Contracting	All Contracts

2. Reference to Procurement Manual:

3. Procurement Packages with Methods and Time Schedule

1	2	3	4	6	7	8
Ref. No.	Contract (Description)	Estimated Cost US\$	Procurement Method	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Expected Bid-Opening Date
Goods						
1.	Equipment for incubators	150,000.00	NCB	Yes	Prior	Feb-2012
2.	Materials for village roll-out	90,000.00	NCB	Yes	Prior	Feb-2012
	TOTAL	240,000.00				

III. SELECTION OF CONSULTANTS

- 1. Prior Review Threshold:** Selection decisions subject to Prior Review by Bank as stated in Appendix 1 to the Guidelines Selection and Employment of Consultants:

Expenditure Category (Consultants)	Contract Value (Threshold) US\$ ('000)	Procurement Method	Contracts Subject to Prior Review
(a) Firms	>=100 <100 All values	QCBS CQS, LCS, QBS, FBS SSS	All contracts As identified in Proc Plan All contracts
(b) Individual	>=100 All values	IC Single Source of Individual Consultants	All contracts All

Note: In all cases irrespective of contract value and if a selection process will be subject to Banks prior review or not, all TOR for consultant firms and individual consultants will be subject of review by the Bank

- 2. Short list comprising entirely of national consultants:** Short list of consultants for services, estimated to cost less than US\$ 100,000 equivalent per contract, may comprise entirely of national consultants in accordance with the provisions of paragraph 2.7 of the Consultant Guidelines.

3. Consultancy Assignments with Selection Methods and Time Schedule

1		2		3	4	5	6
Ref No.	Sub-Component	Description of Assignment	Contract No.	Estimated Cost US \$	Selection Method	Review by Bank (Prior / Post)	Expected Proposal Submission Date
1.	1A	Scan Registry Documents	84	15,000.00	CQS	Post	1 December 2011
2.	1A	Strike Off Defunct Companies from the Registry	102	5,200.00	IC	Post	1 November 2011
3.	1A	Institutional and Human Resources Review of the OBFC	100B	10,000.00	IC	Post	1 December 2011
4.	1A	Upgrade OBFC IT System for integration of Company Registry	101	10,000.00	SSS	Prior	1 December 2011
5.	1A	Upgrade OBFC Website	122	8,000.00	CQS	Post	1 November 2011
6.	1A	IT Support for OBFC	123	68,578.00	CQS	Prior	1 November 2011
7.	1C	Investment Promotion Conference	115	50,000.00	CQS	Prior	15 November 2011
8.	1C	Implementation of Leasing Strategy for Lesotho (Capacity Building and Business Development)	116	100,000.00	SSS	Prior	1 December 2011
9.	1C	International Conference on Leasing	117	100,000.00	CQS	Prior	1 November 2011
10.	2A	Services for Skills Centers	124	100,000.00	QCBS	Prior	1 February 2012
11.	2B	Denmar	118	875,853.00	SSS	Prior	1 October 2011
12.	2B	International Advisor (Yasuo)	119	220,000.00	SSS	Prior	1 October 2011
13.	2B	Financial Analysis for Horticulture Pilot Projects	120	15,000.00	IC	Post	1 February 2012
14.	2C	Development of Star Grading System for Tourism Establishments	121	250,000.00	QCBS	Prior	1 November 2011
15.	2C	PPP Advisor for Tourism	125	100,000.00	QCBS	Prior	1 November 2011

1		2		3	4	5	6
Ref No.	Sub-Component	Description of Assignment	Contract No.	Estimated Cost US \$	Selection Method	Review by Bank (Prior / Post)	Expected Proposal Submission Date
16.	2C	Automate tourism licensing system and link it to OBFC Company Registration System	126	15,000.00	CQS	Post	1 March 2012
17.	2C	Needs assessment/gap analysis/approach for tourism data collection and dissemination	127	40,822.00	IC	Post	1 February 2012
TOTAL				1,983,453.00			

