## PROCUREMENT PLAN

I. General

1. Project information:

· Project Name: Innovative Private Sector Development

· Country: West Bank and Gaza

· Project Code: P164412

Date of Bank Approval: 19-Apr-18

II. Goods, information technology and non-consulting services

## 1. Procurement Methods and Thresholds

Category	Method of Procurement	Threshold (US\$ Equivalent)	Prior Review Threshold (US\$ Equivalent)
Goods, information technology and non-consulting services	RFB/RFP- Open International	No threshold	All contracts above US\$ 2 million
	RFB-Open National	<500,000	None
	RFQ	<100,000	None
	Direct Selection	No threshold	All contracts above US\$ 2 million

2. Pre-qualification:

NA

- 3. Reference to Project Operational and Procurement Manual: NA
- 4. Any Other Special Procurement Arrangements:
- III. Selection of Consultants

## 1. Selection Methods and Thresholds

Category	Selection Method	Threshold (US\$ Equivalent)	Prior Review Threshold (US\$ Equivalent)
Consulting Services Firms	QCBS/QBS FBS/LCS/CQS	No threshold <300,000	All contracts above US\$ 1 million

	Direct Selection	No threshold	All contracts above US\$ 1 million
Individuals	IC	No threshold	All contracts above \$300,000
	Direct Selection	No threshold	All contracts above \$300,000

- 2. Short list comprising entirely of national consultants: Short list of consultants for services, estimated to cost less than \$ 300,000 equivalent per contract, may comprise entirely of national consultants.
- 3. All TORs will be subject to the Bank's prior review

PROCUREMENT
PLAN
West Bank and Gaza : Innovative Private Sector Development
General Information
Country:
West Bank and Gaza
Bank's Approval Date of the Origin

Bank's Approval Date of the Original Procurement Plan: 2019-12-22 Revised Plan Date(s): (comma delineated, leave blank if non 2020-12-30 GPN Date:

Project ID: P164412 GP
Project Name: Innovative Private Sector Development
Loan / Credit No: TF / A7439
Executing Agency(ies Development Alternative Inc., Europe

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Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	High SEA/SH Risk	Procureme nt Document Type	Actual Amount (US\$)	Process Status	Draft Pre-	qualification uments	Prequal Evaluatio	fication n Report	Draft Docu Justifi	ment / cation	Specific Pr Notice /	Invitation	Issu	ed	Opening ,	/ Minutes	Bid Evaluati and Recom for Av	mendation ward	Signed C		Contr	letion
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Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Actual Amount (US\$)	Process Status	Draft Pre-c Docu	ments	Evaluatio	n Report	Docur Justifi	nent / cation	Notice /	Invitation	Bidding Do Issi	ied	Opening	/ Minutes	for A	nmendation Award	_		Contract C	
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
GZ-DAI-168812-GO-CP / Tactical activities-Physical infrastructure IT security and technology Upgrade for GGateway.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Open – National	Single Stage - One Envelope		45,120.00	Signed					2020-05-28	2020-07-09	2020-06-04	2020-07-09			2020-06-28	2020-08-16	2020-07-05	2020-09-01	2020-07-12	2020-10-05	2020-10-15	2020-10-2
GZ-DAI-199376-GO-CP / Procurement of software, licences and hardware for Covid-19 Rapid Response beneficiaries.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	Single Stage – One Envelope		6,000.00	Completed					2020-10-20	2020-10-25	2020-10-25	2020-10-25			2020-11-10	2020-11-08	2020-11-15	2020-11-23	2020-11-19	2020-11-30	2020-12-13	2020-12-1

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Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Actual Amount (US\$)	Process Status	Draft Pre-o	ments	Evaluation	ification n Report	Docur	Bidding nent / cation		rocurement Invitation	Bidding Do Issi	ued	Opening	/ Minutes	Bid Evaluat and Recom for A	mendation ward	Signed (		Contract (	
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
GZ-DAI-168505-NC-CP / IPSD Website design, branding,development,registr ation and hosting for 5 years,and support for 1 year	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	Single Stage - One Envelope		4,779.20	Completed					2020-04-14	2020-04-14	2020-04-16	2020-04-14			2020-04-23	2020-04-21	2020-04-26	2020-04-28	2020-04-27	2020-05-03	2020-05-18	2020-07-19
GZ-DAI-168728-NC-CP / conduct a home based business awareness campaign.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Open - National	Single Stage - One Envelope		0.00	Pending Implementati on					2020-06-01		2020-06-04				2020-06-18		2020-06-25		2020-06-30		2020-12-30	

## CONSULTING FIRMS

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Actual Amount (US\$)	Process Status	Terms of	Reference	Expression	of Interest		t and Draft or Proposals		r Proposals sued		of Technical / Minutes		ation of I Proposal	Combined Report at Negotiated	nd Draft	Signed	Contract	Contract (	Completion
									Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
GZ-DAI-149973-CS-CCP / Resident Technical Advisor within the Ministry of Nationmal Economy.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		4,100.00	Terminated	2019-12-12	2020-01-01											2019-12-12	2019-11-01	2019-12-12	2019-10-13	2020-11-30	
GZ-DAI-149979-CS-CCP / Subcomponent Manager 1.3 and 1.4, implementing a new automated company registration system and developing home-based business framework.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		37,000.00	Signed	2019-12-12	2019-12-07											2019-12-12	2019-10-22	2019-12-12	2019-10-22	2020-11-23	
GZ-DAI-150492-CS-CCP / Manager Subcomponent 1.2- Developing a dynamic start- up finance ecosystem	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		80,000.00	Signed	2019-12-15	2020-01-01											2019-12-26	2019-10-01	2020-01-05	2019-11-10	2021-01-04	
GZ-DAI-150513-CS-CCP / Manager Subcomponent 1.1- Improving Market Linkages to Arab communities in regional entrepreneurship ecosystems.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		45,000.00	Signed	2019-12-16	2019-12-01											2019-12-16	2019-11-14	2019-12-16	2019-11-14	2020-11-30	
GZ-DAI-150514-CS-CCP / Procurement Specialist	TF / A7439	Project Management	Post	Commercial Practices	Direct		41,363.64	Signed	2019-12-16	2019-10-20											2019-12-16	2019-10-23	2019-12-16	2019-10-23	2020-11-02	
GZ-DAI-150524-CS-CCP / Project Director	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		96,000.00	Completed	2019-12-16	2019-11-01											2019-12-16	2019-10-01	2019-12-16	2019-10-31	2020-11-16	2020-11-18
GZ-DAI-150532-CS-CCP / Coordinator for G-Gateway	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Direct		56,000.00	Signed	2019-12-16	2019-10-01											2019-12-16	2019-12-01	2019-12-16	2019-11-11	2020-11-30	
GZ-DAI-150533-CS-CCP / Financial Management Specialist	TF / A7439	Project Management	Post	Commercial Practices	Direct		30,727.00	Signed	2019-12-16	2020-01-01											2019-12-17	2019-10-10	2019-12-17	2019-11-03	2020-11-02	
GZ-DAI-158953-CS-CQS / Hiring of Resident Technical Advisor to the Palestinian Ministry of National Economy.	TF / A7439	Project Management	Post	Commercial Practices	Limited		56,000.00	Signed	2020-02-11	2019-12-01			2020-02-13	2020-01-26			2020-02-16	2020-01-27	2020-02-17	2020-02-02	2020-02-20	2020-02-19	2020-03-01	2020-02-23	2021-02-28	

GZ-DAI-168624-CS-CCP / Conduct Assessment and Design of Market Access Programs for Regional and International Markets.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct	54,667.00	Signed	2020-04-17	2020-03-16										2020-04-30	2020-06-09	2020-05-03	2020-06-12	2020-07-16	
GZ-DAI-168731-CS-CCP / Design the technical and functional specifications of beneficiaries' data base /portal.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Open – International	0.00	Pending Implementation	2020-08-20		2020-08-27		2020-09-16		2	020-10-01		2020-10-06		2020-10-08		2020-10-11		2021-01-05	
GZ-DAI-168748-CS-CCP / Technical capacity building on new market technology.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Open - International	0.00	Pending Implementation	2020-08-02		2020-08-06		2020-08-20		2	020-09-03		2020-09-10		2020-09-14		2020-09-22		2021-01-04	
GZ-DAI-168817-CS-CCP / In- Depth operational and financial assessment of G- Gateway.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Limited	0.00	Pending Implementation	2020-05-03				2020-05-17		2	020-05-31		2020-06-07		2020-06-11		2020-06-18		2020-09-14	
GZ-DAI-168839-CS-INDV / Conduct Local Market Assessment (Supply Side)- Activity 1.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	0.00	Canceled	2020-05-07				2020-05-11		2	020-05-21		2020-05-25		2020-05-28		2020-06-02		2020-07-09	
GZ-DAI-168879-CS-CCP / External consultating firm to implement qualitative and quantitative ecosystem assessment (Scope2).	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct	82,845.00	Signed	2020-04-19	2020-04-15										2020-04-29	2020-06-09	2020-05-07	2020-06-14	2020-08-10	
GZ-DAI-168736-CS-CCP / Training and capacity building to conduct workshops, and develop curriculum for angel groups/syndicates/networks.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	0.00	Pending Implementation	2020-05-28				2020-06-04		2	020-06-26		2020-07-02		2020-07-08		2020-07-15		2021-02-07	
GZ-DAI-168689-CS-CCP / Consultancy Services for Legal , Institutional, Business Process and ICT Assessment for Business Registry System at the Ministry of National Economy/Palestine.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Open – National	0.00	Under Implementation	2020-05-01	2020-04-18	2020-05-04	2020-07-22	2020-05-31	2020-10-12	2	020-06-30	2020-11-15	2020-07-07	2020-12-09	2020-07-09		2020-07-13		2020-11-30	
GZ-DAI-177900-CS-CCP / Conduct Covid-19 Business Pulse Survey . The Survey will be sole sourced to the Palestinian Central Bureau of Statistics (PCBS).	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct	44,526.00	Completed	2020-06-11	2020-06-14										2020-06-25	2020-06-22	2020-06-29	2020-06-23	2020-10-02	2020-11-12
GZ-DAI-181591-CS-CCP / Market Assessment Study- Demand and Supply side for GGateway in the MENA region.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Limited	155,500.00	Signed	2020-08-27	2020-08-23			2020-09-07	2020-11-05	2	020-10-09	2020-10-14	2020-10-23	2020-11-09	2020-10-30	2020-12-01	2020-11-12	2020-12-20	2021-03-18	
GZ-DAI-187571-CS-CCP / Improving GGateway Digital Presence and Brand.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Open - International	0.00	Under Implementation	2020-08-16	2020-08-13	2020-08-20	2020-08-20	2020-09-27	2020-10-22	2	020-10-20		2020-10-27		2020-11-04		2020-11-11		2021-04-30	
GZ-DAI-168752-CS-CCP / GGateway Registration in Ramallah, and provide time- based legal services.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Limited	24,781.10	Signed	2020-09-15	2020-09-15			2020-09-24	2020-09-29	2	020-10-25	2020-10-29	2020-11-12	2020-11-24	2020-11-25	2020-11-30	2020-12-04	2020-12-06	2021-12-04	
GZ-DAI-192300-CS-CCP / Conducting Business and Financial Training for Startups, Early-stage Enterprises and SMEs.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	46,400.00	Signed	2020-09-10	2020-09-16			2020-09-17	2020-10-05	2	020-10-04	2020-11-11	2020-10-11	2020-12-06	2020-10-15	2020-12-09	2020-10-20	2020-12-15	2021-01-26	
GZ-DAI-193082-CS-CCP / Digital Marketing Technical Assistance to IPSD.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	4,200.00	Signed	2020-09-10	2020-09-16			2020-09-17	2020-09-29	2	020-10-01	2020-10-26	2020-10-05	2020-11-03	2020-10-11	2020-10-29	2020-10-16	2020-11-09	2020-12-22	
GZ-DAI-205831-CS-CCP / Audit of IPSD , first year. November 2019-December 2020.	TF / A7439	Project Management	Post	Commercial Practices		0.00	Under Implementation	2020-11-25	2020-11-27			2020-12-22		2	021-01-07		2021-01-15		2021-02-04		2021-02-12		2021-04-23	
GZ-DAI-211369-CS-CCP / Conduct Home Based Buinesses Assessment.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	0.00	Pending Implementation	2021-01-06				2021-01-20		2	021-02-24		2021-03-17		2021-04-02		2021-04-13		2021-10-27	
GZ-DAI-211249-CS-CCP / Investment Readiness Advisory Services Program- Years1 and 2	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	0.00	Under Implementation	2020-12-30	2020-12-24			2021-01-14		2	021-02-15		2021-03-04		2021-03-12		2021-03-29		2023-03-29	
GZ-DAI-211802-CS-CCP / Register of a group of firms located in Ramallah and Gaza at the Ministry of National Economy in Ramallah.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	0.00	Pending Implementation	2020-12-31				2021-01-14		2	021-02-04		2021-02-11		2021-02-14		2021-02-18		2021-07-18	

INDIVIDUAL CONSUL	TANTS																	
Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Actual Amount (US\$)	Process Status	Teams of I	Reference	Invitat Identified Const	/Selected	Draft Ne Cont		Signed (	Contract	Contract C	
									Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
GZ-DAI-168701-CS-CCP / Assessment of Home Based Businesses in West Bank (institutional and Legal Consultanciy).	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Limited		0.00	Canceled	2020-05-10		2020-05-17		2020-05-31		2020-06-07		2020-12-10	

GZ-DAI-168732-CS-CCP / External consultant to implement local qualitative eco system assessment , program design and mentoring .Scope 1	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Limited	30,000.00	Signed	2020-04-19	2020-04-16	2020-04-26	2020-06-15	2020-04-30	2020-07-22	2020-05-07	2020-07-29	2020-08-01	
GZ-DAI-168733-CS-CCP / External consultant to implement local qualitative ecosysyem assessment , program design and mentoring, scope 3.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Limited	20,000.00	Signed	2020-04-26	2020-06-14	2020-05-03	2020-04-28	2020-05-10	2020-08-04	2020-05-14	2020-08-06	2020-08-09	
GZ-DAI-16873S-CS-CCP / External Junior local consultant to initially screen grant applications, engage entrepreneurial community and general follow up with potential beneficiaries.	TF / A7439	Project Management	Post	Individual Consultant Selection	Limited	15,400.00	Signed	2020-04-21	2020-04-20	2020-04-26	2020-05-05	2020-04-30	2020-06-01	2020-05-11	2020-06-01	2020-12-11	
GZ-DAI-168744-CS-CCP / Provision of capacity building for IT professionals and freelancers.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Individual Consultant Selection	Limited	0.00	Pending Implementation	2020-10-01		2020-10-08		2020-10-15		2020-10-20		2021-02-28	
GZ-DAI-199377-CS-INDV / Hire a part time M&E Specialist for IPSD.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Direct	15,600.00	Signed	2020-10-15	2020-10-14	2020-10-25	2020-10-29	2020-11-01	2020-11-01	2020-11-15	2020-11-01	2021-11-15	
GZ-DAI-200595-CS-INDV / IPSD Project Director Position to be advertised on jobs.ps.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Open	97,200.00	Under Implementation	2020-10-23	2020-10-20	2020-11-25	2020-12-23	2020-12-16	2020-12-24	2020-12-23		2021-12-21	
GZ-DAI-200827-CS-INDV / DAI Country Director Said Abu Hijleh will immediately take over the role of acting Project Director , and will dedicate 36 working days over the next three months to achieve project outcomes in National Economy &World Bank.	TF / A7439	Project Management	Post	Individual Consultant Selection	Direct	26,307.00	Signed	2020-10-22	2020-10-22	2020-10-25	2020-10-18	2020-10-26	2020-10-18	2020-10-29	2020-10-18	2021-01-18	
GZ-DAI-200855-CS-INDV / Hire a Business Development Specialist for G-Gateway for the life of the project ( 3 years)	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Individual Consultant Selection	Open	0.00	Under Implementation	2020-10-23	2020-10-22	2020-12-21		2021-01-11		2021-01-30		2024-01-30	
GZ-DAI-208715-CS-INDV / Issuing a new contract to Ninaru Shtayyeh: revising her Terms of Reference, changing her title to: Technical Coordinator, instead of Junior Consultant, and revising her rate. Level of Effort is 110 days.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Direct	0.00	Under Implementation	2020-12-09	2020-12-14	2020-12-12		2020-12-13		2020-12-16		2021-05-15	
GZ-DAI-210436-CS-INDV / Hire Component 1.2 lead* Develop a dynamic startup finance ecosystem*.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Limited	67,200.00	Signed	2020-12-17	2020-12-21	2020-12-20	2020-12-16	2020-12-21	2020-12-21	2020-12-23	2020-12-21	2021-12-22	
GZ-DAI-211246-CS-CCP / Hire Operations Coordinator- West Bank.	TF / A7439	Project Management	Post	Individual Consultant Selection	Limited	0.00	Under Implementation	2020-12-24	2020-12-24	2021-01-12		2021-01-24		2021-02-01		2022-02-01	
GZ-DAI-211247-CS-CCP / Hire Operations Coordinator- Gaza, Full Time , split between IPSD and Techstart projects.	TF / A7439	Project Management	Post	Individual Consultant Selection	Limited	0.00	Under Implementation	2020-12-24	2020-12-29	2021-01-10		2021-01-21		2021-02-01		2022-02-01	
GZ-DAI-211801-CS-INDV / Hire Communication Officer. Allocated for both Techstart and IPSD projects.	TF / A7439	Project Management	Post	Individual Consultant Selection	Direct	0.00	Pending Implementation	2020-12-31		2021-01-04		2021-01-05		2021-01-07		2022-01-06	
GZ-DAI-211800-CS-INDV / Hire Environmental and Social Officer -Split between IPSD and Techstart Projects.	TF / A7439	Project Management	Post	Individual Consultant Selection	Direct	0.00	Pending Implementation	2020-12-31		2021-01-04		2021-01-05		2021-01-07		2022-01-06	