

CONFORMED COPY

CREDIT NUMBER 2467 GH

ECG Project Agreement

(National Electrification Project)

between

INTERNATIONAL DEVELOPMENT ASSOCIATION

and

ELECTRICITY CORPORATION OF GHANA

Dated June 9, 1993

CREDIT NUMBER 2467 GH

PROJECT AGREEMENT

AGREEMENT, dated June 9, 1993, between INTERNATIONAL DEVELOPMENT ASSOCIATION (the Association) and ELECTRICITY CORPORATION OF GHANA (ECG).

WHEREAS (A) by the Development Credit Agreement of even date herewith between Republic of Ghana (the Borrower) and the Association, the Association has agreed to make available to the Borrower an amount in various currencies equivalent to fifty-five million two hundred thousand Special Drawing Rights (SDR 55,200,000), on the terms and conditions set forth in the Development Credit Agreement, but only on condition that ECG agree to undertake such obligations toward the Association as are set forth in this Agreement;

(B) by a subsidiary loan agreement to be entered into between the Borrower and ECG, a portion of the proceeds of the credit provided for under the Development Credit Agreement will be relented to ECG on the terms and conditions set forth in said subsidiary loan agreement; and

WHEREAS ECG, in consideration of the Association's entering into the Development Credit Agreement with the Borrower, has agreed to undertake the obligations set forth in this Agreement;

NOW THEREFORE the parties hereto hereby agree as follows:

ARTICLE I

Definitions

Section 1.01. Unless the context otherwise requires, the several terms defined in the Development Credit Agreement and in the General Conditions (as so defined) have the respective meanings therein set forth.

ARTICLE II

Execution of the Project

Section 2.01. ECG declares its commitment to the objectives of the Project as set forth in Schedule 2 to the Development Credit Agreement, and to this end, shall carry out Parts A and B of the Project with due diligence and efficiency and in conformity with appropriate administrative, financial, engineering and public utility practices, and with due regard to ecological and environmental factors, and shall provide, or cause to be provided, promptly as needed, the funds, facilities, services and other resources required for Parts A and B of the Project.

Section 2.02. Except as the Association shall otherwise agree, procurement of the goods, works and consultants' services required for Parts A and B of the Project and to be financed out of the proceeds of the Credit shall be governed by the provisions of Schedule 1 to this Agreement.

Section 2.03. ECG shall carry out the obligations set forth in Sections 9.03, 9.04, 9.05, 9.06, 9.07 and 9.08 of the General Conditions (relating to insurance, use of goods and services, plans and schedules, records and reports, maintenance and land acquisition, respectively) in respect of the ECG Project Agreement and Parts A and B of the Project.

Section 2.04. ECG shall duly perform all its obligations under the ECG Subsidiary Loan Agreement. Except as the Association shall otherwise agree, ECG shall not take or concur in any action which would have the effect of amending, abrogating, assigning or waiving the ECG Subsidiary Loan Agreement or any provision thereof.

Section 2.05. (a) ECG shall, at the request of the Association, exchange views with the Association with regard to the progress of the Project, the performance of its obligations under this Agreement and under the ECG Subsidiary Loan Agreement, and other matters relating to the purposes of the Credit.

(b) ECG shall promptly inform the Association of any condition which interferes or threatens to interfere with the progress of the Project, the accomplishment of the purposes of the Credit, or the performance by ECG of its obligations under this Agreement and under the ECG Subsidiary Loan Agreement.

Section 2.06. ECG shall carry out Part B of the Project in accordance with a work program (which shall specify the targeted areas for electrification) satisfactory to the Association.

Section 2.07. (a) Not later than October 1 of each year, ECG shall prepare a program satisfactory to the Association for the training of ECG staff under Part A of the Project.

(b) In carrying out Part A.1(c) of the Project, ECG shall complete, not later than December 31, 1996, a study regarding productive uses of electricity under terms of reference satisfactory to the Association.

(c) In carrying out Part A.1(d) of the Project, ECG shall adopt, not later than December 31, 1993, terms of reference, satisfactory to the Association, for the study regarding staff remuneration referred to in such Part and shall complete such study under such terms of reference not later than September 30, 1994.

Section 2.08. (a) ECG shall carry out, jointly with the Association and the Borrower, not earlier than 22 months and not later than 28 months following the Effective Date, the mid-term review of the Project required under Section 3.06 of the Development Credit Agreement.

(b) ECG shall prepare at least 30 days prior to such review, a report, in scope and detail satisfactory to the Association, describing the status of progress regarding the items listed in the said Section 3.06.

(c) Based on such review, ECG shall, jointly with the Borrower, promptly prepare an action plan, acceptable to the Association, for the further implementation of the Project, and shall thereafter implement such action plan.

ARTICLE III

Management and Operations of ECG

Section 3.01. ECG shall carry on its operations and conduct its affairs in accordance with sound administrative, financial and public utility practices under the supervision of qualified and experienced management assisted by competent staff in adequate numbers.

Section 3.02. ECG shall at all times operate and maintain its plant, machinery, equipment and other property, and from time to time, promptly as needed, make all necessary repairs and renewals thereof, all in accordance with sound engineering, financial and public utility practices.

Section 3.03. ECG shall take out and maintain with responsible insurers, or make other provision satisfactory to the Association for, insurance against such risks and in such amounts as shall be consistent with appropriate practice.

Section 3.04. ECG shall employ, at all times through June 30, 1996, a utility and/or utility consulting firm to manage the commercial operations of ECG on terms and conditions (including terms of reference) satisfactory to the Association.

ARTICLE IV

Financial Covenants; Amendment of Prior Agreement

Section 4.01. (a) ECG shall maintain records and accounts adequate to reflect in accordance with sound accounting practices its operations and financial condition.

(b) ECG shall:

- (i) have its records, accounts and financial statements (balance sheets, statements of income and expenses and related statements) for each fiscal year audited, in accordance with appropriate auditing principles consistently applied, by independent auditors acceptable to the Association;
- (ii) furnish to the Association as soon as available, but in any case not later than six months after the end of each such year, (A) certified copies of its financial statements for such year as so audited, and (B) the report of such audit by

said auditors, of such scope and in such detail as the Association shall have reasonably requested; and

- (iii) furnish to the Association such other information concerning said records, accounts and financial statements as well as the audit thereof, as the Association shall from time to time reasonably request.

Section 4.02. ECG shall, beginning January 1, 1993, maintain Tariffs at a level equal to or greater than the Tariff, as determined in accordance with the Tariff Formula.

Section 4.03. (a) ECG shall earn: (i) for its fiscal year ending on December 31, 1993, an annual return of not less than 7% of the average current net value of ECG's fixed assets in operation, and (ii) for each subsequent fiscal year, an annual return of not less than 8% of the average current net value of ECG's fixed assets in operation.

(b) Before October 1 in each of its fiscal years, ECG shall, on the basis of forecasts prepared by ECG and satisfactory to the Association, review whether it would meet the requirements set forth in paragraph (a) in respect of such year and the next following fiscal year and shall furnish to the Association the results of such review upon its completion.

(c) If any such review shows that ECG would not meet the requirements set forth in paragraph (a) for ECG's fiscal years covered by such review, ECG shall promptly take all necessary measures (including, without limitation, adjustments of the structure or levels of its Tariffs) in order to meet such requirements.

(d) For the purposes of this Section:

- (i) The annual return shall be calculated by dividing ECG's net operating income for the fiscal year in question by one half of the sum of the current net value of ECG's fixed assets in operation at the beginning and at the end of that fiscal year.
- (ii) The term "net operating income" means total operating revenues less total operating expenses.
- (iii) The term "total operating revenues" means revenues from all sources related to operations.
- (iv) The term "total operating expenses" means all expenses related to operations, including administration, adequate maintenance, taxes and payments in lieu of taxes, and provision for depreciation on a straight-line basis at a rate of not less than 2% per annum of the average current gross value of ECG's fixed assets in operation, or other basis acceptable to the Association, but excluding interest and other charges on debt.
- (v) The average current gross value of ECG's fixed assets in operation shall be calculated as one half of the sum of the gross value of ECG's fixed assets in operation at the beginning and at the end of the fiscal year, as valued from time to time in accordance with sound and consistently maintained methods of valuation satisfactory to the Association.
- (vi) The term "current net value of ECG's fixed

assets in operation" means the gross value of ECG's fixed assets in operation less the amount of accumulated depreciation, as valued from time to time in accordance with sound and consistently maintained methods of valuation satisfactory to the Association.

Section 4.04. (a) Except as the Association shall otherwise agree, ECG shall not incur any debt, unless the net revenues of ECG for the fiscal year immediately preceding the date of such incurrence or for a later twelve-month period ended prior to the date of such incurrence, whichever is the greater, shall be at least 1.5 times the estimated maximum debt service requirements of ECG for any succeeding fiscal year on all debt of ECG, including the debt to be incurred.

(b) For the purposes of this Section:

- (i) The term "debt" means any indebtedness of ECG maturing by its terms more than one year after the date on which it is originally incurred.
- (ii) Debt shall be deemed to be incurred: (A) under a loan contract or agreement or other instrument providing for such debt or for the modification of its terms of payment on the date of such contract, agreement or instrument; and (B) under a guarantee agreement, on the date the agreement providing for such guarantee has been entered into.
- (iii) The term "net revenues" means the difference between:
 - (A) the sum of revenues from all sources related to operations adjusted to take account of ECG's rates in effect at the time of the incurrence of debt even though they were not in effect during the twelve-month period to which such revenues relate and net non-operating income; and
 - (B) the sum of all expenses related to operations including administration, adequate maintenance, taxes and payments in lieu of taxes, but excluding provision for depreciation, other non-cash operating charges and interest and other charges on debt.
- (iv) The term "net non-operating income" means the difference between:
 - (A) revenues from all sources other than those related to operations; and
 - (B) expenses, including taxes and payments in lieu of taxes, incurred in the generation of revenues in (A) above.
- (v) The term "debt service requirements" means the aggregate amount of repayments (including sinking fund payments, if any) of, and interest and other charges on, debt.
- (vi) Whenever for the purposes of this Section, it shall be necessary to value, in terms of the currency of the Borrower, debt payable in another currency, such valuation shall be made on the basis of the prevailing lawful rate of exchange at which such other currency is, at the time of such valuation, obtainable for the

purposes of servicing such debt, or, in the absence of such rate, on the basis of a rate of exchange acceptable to the Association.

Section 4.05. (a) ECG shall settle all bills payable through the Clearing House System on a monthly basis.

(b) ECG shall adopt, not later than October 1, 1993, and thereafter implement in a timely manner, an action plan, satisfactory to the Association, to reduce its receivables to 45 days' arrears or less by June 30, 1996.

Section 4.06. (a) Until the completion of Part B of the Project, ECG shall, not later than December 1 of each year, review with the Association the composition of its capital expenditure program for the five fiscal years immediately following such review together with details of the financing plan prepared for such program.

(b) ECG shall not, without prior consultation with the Association, incur any capital expenditures in any year in excess of \$2 million equivalent other than expenditures relating to Part B of the Project, or to the "Project" as defined under the Project Agreement (Fifth Power Project), dated September 26, 1989, between the Association and ECG.

Section 4.07. ECG shall transmit to the Association, on a quarterly basis, a report detailing the funding requirements under Parts A and B of the Project for the subsequent quarter and the source of such funds.

Section 4.08. Sections 4.02, 4.03, and 4.04 of the Project Agreement (Fifth Power Project), dated September 26, 1989, between the Association and ECG, are hereby amended and restated in their entirety as Sections 4.03, 4.04 and 4.06 (b), respectively, of this Agreement.

ARTICLE V

Effective Date; Termination; Cancellation and Suspension

Section 5.01. This Agreement shall come into force and effect on the date upon which the Development Credit Agreement becomes effective.

Section 5.02. (a) This Agreement and all obligations of the Association and of ECG thereunder shall terminate on the earlier of the following two dates:

- (i) the date on which the Development Credit Agreement shall terminate in accordance with its terms; or
- (ii) the date 20 years after the date of this Agreement.

(b) If the Development Credit Agreement terminates in accordance with its terms before the date specified in paragraph (a) (ii) of this Section, the Association shall promptly notify ECG of this event.

Section 5.03. All the provisions of this Agreement shall continue in full force and effect notwithstanding any cancellation or suspension under the General Conditions.

ARTICLE VI

Miscellaneous Provisions

Section 6.01. Any notice or request required or permitted to be given or made under this Agreement and any agreement between the

parties contemplated by this Agreement shall be in writing. Such notice or request shall be deemed to have been duly given or made when it shall be delivered by hand or by mail, telegram, cable, telex or radiogram to the party to which it is required or permitted to be given or made at such party's address hereinafter specified or at such other address as such party shall have designated by notice to the party giving such notice or making such request. The addresses so specified are:

For the Association:

International Development Association
1818 H Street, N.W.
Washington, D.C. 20433
United States of America

Cable address:

INDEVAS
Washington, D.C.

Telex:

248423 (RCA)
82987 (FTCC)
64145 (WUI) or
197688 (TRT)

For ECG:

Managing Director
Electricity Corporation of Ghana
P.O. Box 521
Accra, Ghana

Cable address:

HEADTRIC

Telex:

2107 GH

Section 6.02. Any action required or permitted to be taken, and any document required or permitted to be executed, under this Agreement on behalf of ECG, or by ECG on behalf of the Borrower under the Development Credit Agreement, may be taken or executed by the Managing Director or such other person or persons as the Managing Director shall designate in writing, and ECG shall furnish to the Association sufficient evidence of the authority and the authenticated specimen signature of each such person.

Section 6.03. This Agreement may be executed in several counterparts, each of which shall be an original, and all collectively but one instrument.

IN WITNESS WHEREOF, the parties hereto, acting through their duly authorized representatives, have caused this Agreement to be signed in their respective names in the District of Columbia, United States of America, as of the day and year first above written.

INTERNATIONAL DEVELOPMENT ASSOCIATION

By /s/ Francis X. Colaco
Acting Regional Vice President
Africa

ELECTRICITY CORPORATION OF GHANA

By /s/ Joseph Abbey
Authorized Representative

SCHEDULE 1

Procurement and Consultants' Services

Section I: Procurement of Goods and Works

Part A: International Competitive Bidding

1. Except as provided in Part D hereof, goods and works shall be procured under contracts awarded in accordance with procedures consistent with those set forth in Sections I and II of the "Guidelines for Procurement under IBRD Loans and IDA Credits" published by the Bank in May 1992 (the Guidelines).
2. To the extent practicable, contracts for goods shall be grouped into bid packages estimated to cost the equivalent of \$100,000 or more.
3. Goods to be procured through international competitive bidding shall be exempted from pre-shipment price inspection by third-party inspection firms.

Part B: Preference for Domestic Manufacturers

In the procurement of goods in accordance with the procedures described in Part A.1 hereof, goods manufactured in Ghana may be granted a margin of preference in accordance with, and subject to, the provisions of paragraphs 2.55 and 2.56 of the Guidelines and paragraphs 1 through 4 of Appendix 2 thereto.

Part C: Preference for Domestic Contractors

In the procurement of works in accordance with the procedures described in Part A.1 hereof, ECG may grant a margin of preference to domestic contractors in accordance with, and subject to, the provisions of paragraphs 2.55 and 2.56 of the Guidelines and paragraph 5 of Appendix 2 thereto.

Part D: Other Procurement Procedures

1. Civil works for the construction of buildings under Part B.1(d) of the Project may be procured under contracts awarded on the basis of competitive bidding, advertised locally, in accordance with procedures satisfactory to the Association.
2. Items or groups of items for goods of a proprietary nature or for spare parts, estimated to cost \$100,000 equivalent or less per contract, up to an aggregate amount not to exceed \$1,390,000 equivalent, may be awarded after direct negotiations with suppliers, in accordance with procedures acceptable to the Association.

Part E: Review by the Association of Procurement Decisions

1. Review of invitations to bid and of proposed awards and final contracts:
 - (a) With respect to each contract estimated to cost \$100,000 equivalent or more, the procedures set forth in paragraphs 2 and 4 of Appendix 1 to the Guidelines shall apply. Where payments for such contract are to be made out of the ECG Special Account, such procedures shall be modified to ensure that the two conformed copies of the contract required to be furnished to the Association pursuant to paragraph 2 (d) of said Appendix shall be furnished to the Association prior to the making of the first payment out of the ECG Special Account in respect of such contract.
 - (b) With respect to each contract not governed by the preceding paragraph, the procedures set forth in paragraphs 3 and 4 of Appendix 1 to the Guidelines shall apply. Where payments for such contract are to be made out of the ECG Special Account, such procedures shall be modified to ensure that the two conformed copies

of the contract together with the other information required to be furnished to the Association pursuant to said paragraph 3 shall be furnished to the Association as part of the evidence to be furnished pursuant to paragraph 4 of Schedule 3 to the Development Credit Agreement.

(c) The provisions of the preceding subparagraph (b) shall not apply to contracts on account of which withdrawals from the Credit Account are to be made on the basis of statements of expenditure.

2. The figure of 15% is hereby specified for purposes of paragraph 4 of Appendix 1 to the Guidelines.

Section II: Employment of Consultants

In order to assist ECG in carrying out Parts A and B of the Project, ECG shall employ consultants whose qualifications, experience and terms and conditions of employment shall be satisfactory to the Association. Such consultants shall be selected in accordance with principles and procedures satisfactory to the Association on the basis of the "Guidelines for the Use of Consultants by World Bank Borrowers and by The World Bank as Executing Agency" published by the Bank in August 1981.

