



Private Sector Rehabilitation & Agribusiness Development (P127209)

AFRICA | Guinea-Bissau | Trade & Competitiveness Global Practice |
IBRD/IDA | Investment Project Financing | FY 2014 | Seq No: 6 | ARCHIVED on 29-Jun-2017 | ISR28191 |

Implementing Agencies: Republic of Guinea-Bissau, Ministry of Economy and Finance

Key Dates

Key Project Dates

Bank Approval Date:22-May-2014

Effectiveness Date:08-Sep-2014

Planned Mid Term Review Date:29-Sep-2017

Actual Mid-Term Review Date:--

Original Closing Date:31-Dec-2019

Revised Closing Date:31-Dec-2019

Project Development Objectives

Project Development Objective (from Project Appraisal Document)

The project development objective (PDO) is to support inclusive development of the cashew agribusiness sector and to promote entrepreneurship in other sectors of the economy.

Has the Project Development Objective been changed since Board Approval of the Project Objective?

No

Components

Name

Promoting the Development of Agribusiness:(Cost \$5.40 M)

Developing Entrepreneurship:(Cost \$1.80 M)

Project Coordination:(Cost \$1.00 M)

Overall Ratings

Name	Previous Rating	Current Rating
Progress towards achievement of PDO	● Moderately Satisfactory	● Moderately Satisfactory
Overall Implementation Progress (IP)	● Moderately Satisfactory	● Moderately Satisfactory
Overall Risk Rating	● Substantial	● Substantial

Implementation Status and Key Decisions



The Private Sector Rehabilitation & Agribusiness Development was approved on May 22, 2014. The Financing Agreement was signed on June 12, 2014. The project is effective since September 8, 2014.

The last mission in April 2017 was meant to contribute to the preparation of mid-term review, which shall be concluded in third quarter of 2017. In particular, the information being collected on the implications of the major factors of success of the FY17 cashew campaign on some of the more innovative initiatives in the project (e.g: linkages of producers and processors) will inform the mid-term review process.

The project has leveraged additional funding for a complementary US\$1.2 million IFC Advisory Services project (Cashew Sector Development Project - #601016), which was approved in October 2016 and is being implemented. The IDA project also supported the development of an IFC US\$3 million loan to Frutas & Legumes that will expand the production of cashew, dried mango and sesame, and diversify the agriculture produce (#39095). The integration between the Project and other initiatives supported by the WBG to promote private sector investment will continue to be very important for Guinea-Bissau.

Achievements in project activities include the following so far:

Component 1: Promoting the Development of Agribusiness

1. Completion of accounting for FUNPI (Fund to Promote Industrialization of Agricultural Products) for years 2011 to 2014 and audit of FUNPI for the same years;
2. Support to government in launching cashew campaign in 2015 and 2016 – which have been the best years in income for producers in a long time - including in providing data allowing for decision to suspend FUNPI, as well as limiting the number of policy changes that would put at risk the farmers' income. Assistance to Minister of Finance in launch of 2017 campaign in a more difficult political environment;
3. Support to the hosting by Guinea-Bissau of the 10th Africa Cashew Alliance (ACA) Conference in Bissau in September 2016 with significant success. The annual ACA Conference is the main event related to the cashew sector in Africa;
4. Completion of review of all private and public sector initiatives in cashew processing plants in Guinea-Bissau and identification of areas for developing community-level processing in Guinea-Bissau;
5. Established linkages between three cooperatives representing over 4,000 producers and a cashew processing plant;
6. Provided improved seeds and materials for 1,500ha of rice production for farmers that also produce cashew in Biombo, Oio and Cacheu provinces;
7. Established the strategy for increasing productivity of cashew plantations in Guinea-Bissau, which will be followed by implementation in 2017-2019;
8. Completion of national survey of cashew producers reaching 4,000 households;
9. Completion of quality reviews of 14 cashew processing plants;
10. Performed investment case for opportunities in cashew processing in Guinea-Bissau, including listing investors with potential to reach out;
11. Completion of workshops on cashew processing, value-chain review, and financing;

Component 2: Developing Entrepreneurship

1. Completion of assessment of warehouse receipts system;
2. Completion of strategy to simplify import/export procedures;
3. Supported the establishment of the Commission of Investment Climate Reforms;
4. Established the interconnection between DGCI, DGA, DGCC, DGT, CFE and a one-stop-shop for imports exports;
5. Legal support in preparing decree to facilitate processes of registering firms;
6. Preparation of regulation that allows for sustainability of the one-stop-shop for business registration without depending on donor support;
7. Preparation of an operational manual of the one-stop-shop for business registration;
8. Developed strategy for the introduction of entrepreneur and Centre de Gestion Agréé (CGA);
9. Due-diligence review on the environmental and social impacts of the phosphate mining investment in Farim;
10. Workshops on investment climate;
11. Facilitation of comments from World Bank on PPP Law and Labor Law in public discussion;
12. Facilitation of IFC work in introducing leasing and in studying opportunities for investment.

**Risks****Systematic Operations Risk-rating Tool**

Risk Category	Rating at Approval	Previous Rating	Current Rating
Political and Governance	--	● High	● High
Macroeconomic	--	● High	● High
Sector Strategies and Policies	--	● Substantial	● Substantial
Technical Design of Project or Program	--	● Substantial	● Substantial
Institutional Capacity for Implementation and Sustainability	--	● Substantial	● Substantial
Fiduciary	--	● Substantial	● Substantial
Environment and Social	--	● Moderate	● Moderate
Stakeholders	--	● Substantial	● Substantial
Other	--	--	--
Overall	--	● Substantial	● Substantial

Results**Project Development Objective Indicators**

- Farm-gate price of cashew farmers supported by project relative to price of similar farmers identified at the beginning of project (control group) (Percentage, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	32.90	32.90	10.00
Date	22-May-2014	20-Dec-2016	20-Jun-2017	31-Dec-2019

Comments

The indicator measures comparison between price farmers supported by project received against other farmers in the region. The actual for this indicator will be adjusted following the 2017 and 2018 campaigns.

- Number of jobs created by the cashew agro-processing units directly supported by the project (Number, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	120.00	120.00	250.00



Date	22-May-2014	20-Dec-2016	20-Jun-2017	31-Dec-2019
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▲ Number of female jobs created by the cashew agro-processing units directly supported by the project (Number, Custom Breakdown)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	80.00	80.00	165.00
Date	22-May-2014	20-Dec-2016	20-Jun-2017	31-Dec-2019

▶ Percentage of firms (supported by BPC) in operation relative to control group (Percentage, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	0.00	0.00	30.00
Date	22-May-2014	23-Nov-2016	20-Jun-2017	31-Dec-2019

Comments

4,500 entrepreneurs applied to program launched in January 2017, clearly above minimum goal of 500 applications. Selection process and trainings on preparing business plans taking place.

Overall Comments

Intermediate Results Indicators



► Number of smalholder cashew farmers receiving extension services and price information system (Number, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	1,100.00	1,500.00	400.00
Date	22-May-2014	20-Dec-2016	20-Jun-2017	31-Dec-2019

► Area of rice production (ha) cultivated with improved seed and adequate dosage of fertilizer (Hectare(Ha), Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	500.00	1,500.00	1,500.00
Date	22-May-2014	23-Nov-2016	20-Jun-2017	31-Dec-2019

► Number of cashew communal storage facilities installed (Number, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	0.00	3.00	4.00
Date	22-May-2014	23-Nov-2016	20-Jun-2017	31-Dec-2019

Comments

Three warehouse rehabilitation in three cooperatives of farmers being concluded.

► Number of cashew nuts community processing plants installed with direct project support (Number, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	0.00	0.00	4.00
Date	22-May-2014	23-Nov-2016	20-Jun-2017	31-Dec-2019



► Number of entrepreneurs receiving in-kind grants following business plan competition (Number, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	0.00	0.00	50.00
Date	22-May-2014	23-Nov-2016	20-Jun-2017	31-Dec-2019

Comments

500 entrepreneurs already received the first round of training, which suggests activity is on track for disbursing these grants at the end of the competition.

▲ Number of female entrepreneurs receiving in-kind grants following business plan competition (Number, Custom Breakdown)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	0.00	0.00	25.00
Date	22-May-2014	23-Nov-2016	20-Jun-2017	31-Dec-2019

► Number of customs-related procedures it takes to clear goods (Number, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	35.00	35.00	35.00	28.00
Date	22-May-2014	23-Nov-2016	20-Jun-2017	31-Dec-2019

► OHADA entreprenant status for MSMEs created (Yes/No, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	N	N	N	Y
Date	22-May-2014	23-Nov-2016	20-Jun-2017	31-Dec-2019



Overall Comments

Data on Financial Performance

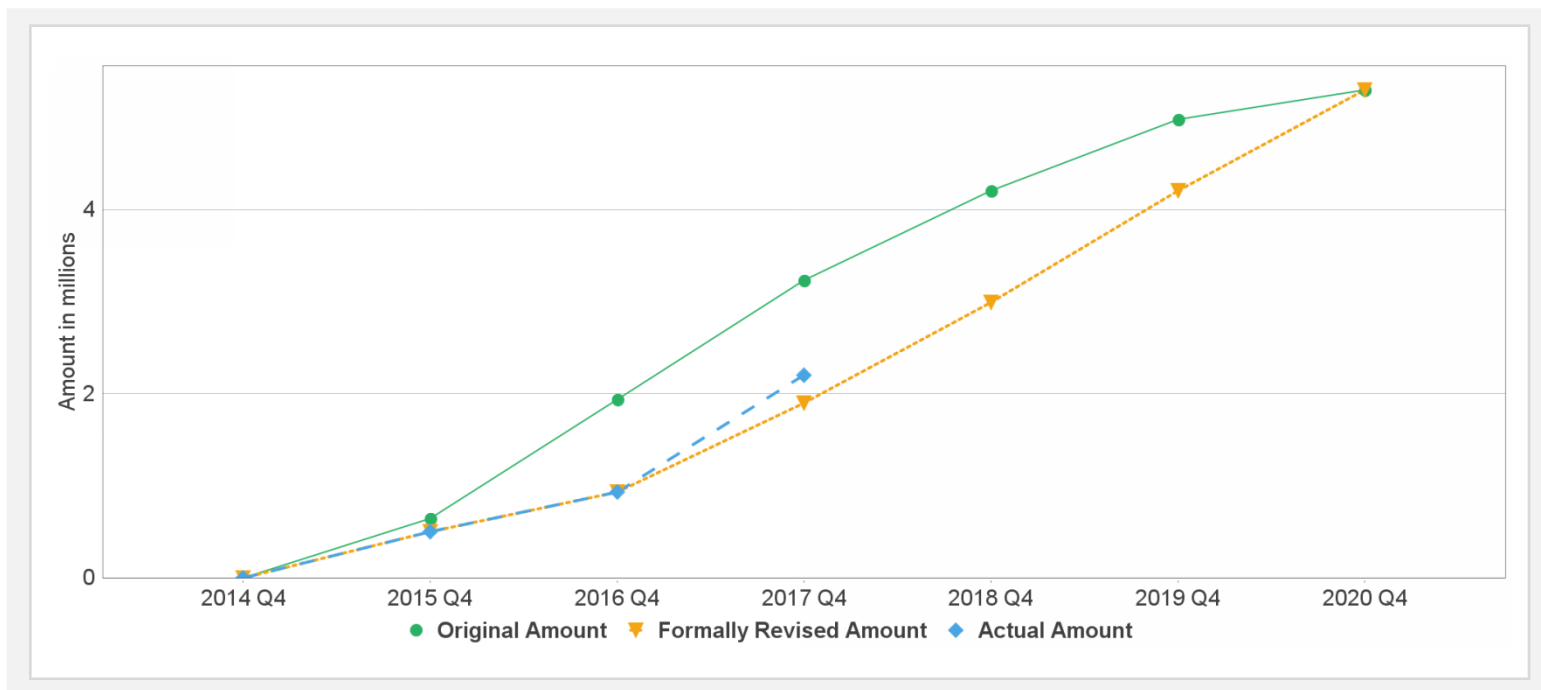
Disbursements (by loan)

Project	Loan/Credit/TF	Status	Currency	Original	Revised	Cancelled	Disbursed	Undisbursed	Disbursed
P127209	IDA-54640	Effective	XDR	5.30	5.30	0.00	2.20	3.10	<div style="width: 41%; height: 15px; background-color: #4CAF50; display: inline-block;"></div> <div style="width: 59%; height: 15px; background-color: #9E9E9E; display: inline-block;"></div> 41%

Key Dates (by loan)

Project	Loan/Credit/TF	Status	Approval Date	Signing Date	Effectiveness Date	Orig. Closing Date	Rev. Closing Date
P127209	IDA-54640	Effective	22-May-2014	12-Jun-2014	08-Sep-2014	31-Dec-2019	31-Dec-2019

Cumulative Disbursements



Restructuring History



There has been no restructuring to date.

Related Project(s)

There are no related projects.
