## **CONFORMED COPY**

**LOAN NUMBER 7953-UY** 

# **Loan Agreement**

(First Programmatic Public Sector, Competitiveness and Social Inclusion Development Policy Loan)

between

REPÚBLICA ORIENTAL DEL URUGUAY

and

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

### **LOAN AGREEMENT**

Agreement dated as of the Signature Date (as defined in the Appendix to the Loan Agreement), entered into between REPÚBLICA ORIENTAL DEL URUGUAY ("Borrower") and INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT ("Bank") for the purpose of providing financing in support of the Program (as defined in the Appendix to this Agreement). The Bank has decided to provide this financing on the basis, *inter alia*, of: (a) the actions which the Borrower has already taken under the Program and which are described in Section I.A of Schedule 1 to this Agreement; and (b) the Borrower's maintenance of an appropriate macroeconomic policy framework. The Borrower and the Bank therefore hereby agree as follows:

## ARTICLE I — GENERAL CONDITIONS; DEFINITIONS

- 1.01. The General Conditions (as defined in the Appendix to this Agreement) constitute an integral part of this Agreement.
- 1.02. Unless the context requires otherwise, the capitalized terms used in this Agreement have the meanings ascribed to them in the General Conditions or in the Appendix to this Agreement.

#### ARTICLE II — LOAN

- 2.01. The Bank agrees to lend to the Borrower, on the terms and conditions set forth or referred to in this Agreement, the amount of one hundred million Dollars (\$100,000,000), as such amount may be converted from time to time through a Currency Conversion in accordance with the provisions of Section 2.07 of this Agreement ("Loan").
- 2.02. The Borrower may withdraw the proceeds of the Loan in support of the Program in accordance with Section II of Schedule 1 to this Agreement.
- 2.03. The Front-end Fee payable by the Borrower shall be equal to one quarter of one percent (0.25%) of the Loan amount. The Borrower shall pay the Front-end Fee not later than sixty days after the Effective Date.
- 2.04. The interest payable by the Borrower for each Interest Period shall be at a rate equal to LIBOR for the Loan Currency plus the Variable Spread; provided, that upon a Conversion of all or any portion of the principal amount of the Loan, the interest payable by the Borrower during the Conversion Period on such amount shall be determined in accordance with the relevant provisions of Article IV of the General Conditions. Notwithstanding the foregoing, if any amount of the Withdrawn Loan Balance remains unpaid when due and such non-payment continues for a period of thirty days, then the interest payable by the Borrower

- shall instead be calculated as provided in Section 3.02 (d) of the General Conditions.
- 2.05. The Payment Dates are February 15 and August 15 in each year.
- 2.06. The principal amount of the Loan shall be repaid in accordance with the amortization schedule set forth in Schedule 2 to this Agreement.
- 2.07. (a) The Borrower may at any time request any of the following Conversions of the terms of the Loan in order to facilitate prudent debt management: (i) a change of the Loan Currency of all or any portion of the principal amount of the Loan, withdrawn or unwithdrawn, to an Approved Currency; (ii) a change of the interest rate basis applicable to all or any portion of the principal amount of the Loan withdrawn and outstanding from a Variable Rate to a Fixed Rate, or vice versa; and (iii) the setting of limits on the Variable Rate applicable to all or any portion of the principal amount of the Loan withdrawn and outstanding by the establishment of an Interest Rate Cap or Interest Rate Collar on the Variable Rate.
  - (b) Any conversion requested pursuant to paragraph (a) of this Section that is accepted by the Bank shall be considered a "Conversion", as defined in the General Conditions, and shall be effected in accordance with the provisions of Article IV of the General Conditions and of the Conversion Guidelines.
- 2.08. Notwithstanding any provision to the contrary in Article II of this Agreement or Article III of the General Conditions, the Borrower may request that an amount withdrawn from the Loan Account shall be converted into Uruguayan Pesos ("UYU") through the issuance by the Bank of UYU bonds in connection with such conversion (the "UYU Notes"). Such withdrawn amount shall accrue interest, and the principal amount thereof shall be repayable, in each case exclusively on such terms and conditions as the Borrower and the Bank may separately agree, subject always to the Bank's determination in its sole discretion that it can issue the UYU Notes for such amount on reasonable terms.
- 2.09. Without limitation upon the provisions of Section 5.08 of the General Conditions (renumbered as such pursuant to paragraph 3 of Section II of the Appendix to this Agreement and relating to *Cooperation and Consultation*), the Borrower shall promptly furnish to the Bank such information relating to the provisions of this Article II as the Bank may, from time to time, reasonably request.

### ARTICLE III — PROGRAM

- 3.01. The Borrower declares its commitment to the Program and its implementation. To this end, and further to Section 5.08 of the General Conditions:
  - (a) the Borrower and the Bank shall from time to time, at the request of either party, exchange information on the Borrower's macroeconomic policy framework and views on the progress achieved in carrying out the Program;
  - (b) prior to each such exchange of information and views, the Borrower shall furnish to the Bank for its review and comment a report on the progress achieved in carrying out the Program, in such detail as the Bank shall reasonably request; and
  - (c) without limitation upon the provisions of paragraphs (a) and (b) of this Section, the Borrower shall promptly inform the Bank of any situation that would have the effect of materially reversing the objectives of the Program or any action taken under the Program including any action specified in Section I of Schedule 1 to this Agreement.

## ARTICLE IV — REMEDIES OF THE BANK

4.01. The Additional Event of Suspension consists of the following, namely, that a situation has arisen which shall make it improbable that the Program, or a significant part of it, will be carried out.

# ARTICLE V — EFFECTIVENESS; TERMINATION

- 5.01. The Additional Condition of Effectiveness consists of the following, namely, that the Bank is satisfied with the progress achieved by the Borrower in carrying out the Program and with the adequacy of the Borrower's macroeconomic policy framework.
- 5.02. Without prejudice to the provisions of the General Conditions, the Effectiveness Deadline is the date ninety (90) days after the Signature Date, but in no case later than the eighteen (18) months after the Bank's approval of the Loan which expire on April 16, 2012

## ARTICLE VI — REPRESENTATIVE; ADDRESSES

- 6.01. The Borrower's Representative is its Minister of Economy and Finance.
- 6.02. The Borrower's Address is:

Ministerio de Economía y Finanzas Colonia No. 1089, Tercer Piso Montevideo, Uruguay

Cable: Telex: Facsimile:

MINECON 269 MICECON UY, Montevideo Uruguay (59-82) 1712-

2688

6.03. The Bank's Address is:

International Bank for Reconstruction and Development 1818 H Street, N.W. Washington, D.C. 20433 United States of America

Cable address: Telex: Facsimile:

INTBAFRAD 248423(MCI) or 1-202-477-6391

Washington, D.C. 64145(MCI)

AGREED at the District of Columbia, United States of America on behalf of the Bank on January 26, 2011 and at Montevideo, Uruguay on behalf of the Borrower on February 1, 2011.

# REPÚBLICA ORIENTAL DEL URUGUAY

By /s/ Fernando Lorenzo

**Authorized Representative** 

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

By /s/ Penelope Brook

**Authorized Representative** 

### **SCHEDULE 1**

## Program Actions; Availability of Loan Proceeds; Access to Information

## Section I. Actions under the Program

- **A.** <u>Actions Taken Under the Program</u>. The actions taken by the Borrower under the Program include the following:
- 1. The Borrower, in support of its e-government agenda, has: (a) approved the Law on Electronic Documents and Digital Signature, and said law is in full force and effect; and (b) implemented *Expediente Electrónico* in its Ministry of Industry, Energy and Mining, as well as in its Ministry of Public Health.
- 2. The Borrower, in support of its trade facilitation agenda, has: (a) created CONALOG; and (b) presented to its Parliament the draft law dated August 10, 2009, with the objective of creating INALOG, for approval thereof.
- 3. The Borrower has approved the Capital Markets Law, and said law is in full force and effect.
- 4. The Borrower, in support of its investment climate agenda, has established *Empresa en el Día*, a one-stop shop for the creation of firms.
- 5. The Borrower, in support of the implementation of the *Plan de Equidad Social*, has: (a) expanded the family allowance system to a total of 390,000 beneficiaries by the end of 2009 (from a baseline of 328,000 beneficiaries by the end of 2008); (b) covered a total of 87,500 households to the *Tarjeta Alimentaria* (food card) program by the end of 2009 (from a baseline of 62,000 households by the end of 2008); and (c) designed the SIIAS.
- 6. The Borrower in support of its national health policy reform has adopted a scheme linking public health financing to the achievement of health care targets related to primary care controls for children and pregnant women.
- 7. The Borrower, in support of its educational policy reform seeking to reduce the digital gap, has completed the implementation of the *Plan Ceibal* as evidenced by, *inter alia*, the distribution of XO laptops to all children in public primary schools and the provision to said schools with wireless connectivity to the Internet.

## Section II. Availability of Loan Proceeds

- **A. General.** The Borrower may withdraw the proceeds of the Loan in accordance with the provisions of this Section and such additional instructions as the Bank may specify by notice to the Borrower.
- **B.** Allocation of Loan Amounts. The Loan is allocated in a single withdrawal tranche, from which the Borrower may make withdrawals of the Loan proceeds. The allocation of the amounts of the Loan to this end is set out in the table below:

Allocations	Amount of the Loan Allocated ( <u>expressed in Dollars</u> )
Single Withdrawal Tranche	100,000,000
TOTAL AMOUNT	100,000,000

**C. Payment of Front-end Fee.** No withdrawal shall be made from the Loan Account until the Bank has received payment in full of the Front-end Fee.

### D. Withdrawal of Loan Proceeds.

No withdrawal shall be made of the Single Withdrawal Tranche unless the Bank is satisfied: (a) with the Program being carried out by the Borrower; and (b) with the appropriateness of the Borrower's macroeconomic policy framework.

- **E. Deposits of Loan Amounts.** Except as the Bank may otherwise agree:
  - 1. all withdrawals from the Loan Account shall be deposited by the Bank into an account designated by the Borrower and acceptable to the Bank; and
  - 2. the Borrower shall ensure that upon each deposit of an amount of the Loan into this account, an equivalent amount is accounted for in the Borrower's budget management system, in a manner acceptable to the Bank.
- **F. Audit.** Upon the Bank's request, the Borrower shall:
  - 1. have the account designated by the Borrower pursuant to Section E.1 of this Section audited by independent auditors acceptable to the Bank, in accordance with consistently applied auditing standards acceptable to the Bank;

- 2. furnish to the Bank as soon as available, but in any case no later than four months after the date of the Bank's request for such audit, a certified copy of the report of such audit, of such scope and in such detail as the Bank shall reasonably request, and make such report publicly available in a timely fashion and in a manner acceptable to the Bank; and
- 3. furnish to the Bank such other information concerning the account and its audit as the Bank shall reasonably request.
- **G. Excluded Expenditures**. The Borrower undertakes that the proceeds of the Loan shall not be used to finance Excluded Expenditures. If the Bank determines at any time that an amount of the Loan was used to make a payment for an Excluded Expenditure, the Borrower shall, promptly upon notice from the Bank, refund an amount equal to the amount of such payment to the Bank. Amounts refunded to the Bank upon such request shall be cancelled.
- **H. Closing Date.** The Closing Date is December 31, 2011.
- I. Access to Information. The Bank may disclose the Legal Agreements and any information related to the Legal Agreements in accordance with the World Bank Policy on Access to Information, dated July 1, 2010.

### **SCHEDULE 2**

#### **Amortization Schedule**

1. The following table sets forth the Principal Payment Dates of the Loan and the percentage of the total principal amount of the Loan payable on each Principal Payment Date ("Installment Share"). If the proceeds of the Loan have been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined by the Bank by multiplying: (a) Withdrawn Loan Balance as of the first Principal Payment Date; by (b) the Installment Share for each Principal Payment Date, such repayable amount to be adjusted, as necessary, to deduct any amounts referred to in paragraph 4 of this Schedule, to which a Currency Conversion applies.

Principal Payment Date	Installment Share (Expressed as a Percentage)
On each February 15 and August 15	0.000
Beginning February 15, 2026 through August 15, 2030	9.09%
On February 15, 2031	9.10%

- 2. If the proceeds of the Loan have not been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined as follows:
  - (a) To the extent that any proceeds of the Loan have been withdrawn as of the first Principal Payment Date, the Borrower shall repay the Withdrawn Loan Balance as of such date in accordance with paragraph 1 of this Schedule.
  - (b) Any amount withdrawn after the first Principal Payment Date shall be repaid on each Principal Payment Date falling after the date of such withdrawal in amounts determined by the Bank by multiplying the amount of each such withdrawal by a fraction, the numerator of which is the original Installment Share specified in the table in paragraph 1 of this Schedule for said Principal Payment Date ("Original Installment Share") and the denominator of which is the sum of all remaining Original Installment Shares for Principal Payment Dates falling on or after such date, such amounts repayable to be adjusted, as necessary, to deduct any amounts referred to in paragraph 4 of this Schedule, to which a Currency Conversion applies.

- 3. (a) Amounts of the Loan withdrawn within two calendar months prior to any Principal Payment Date shall, for the purposes solely of calculating the principal amounts payable on any Principal Payment Date, be treated as withdrawn and outstanding on the second Principal Payment Date following the date of withdrawal and shall be repayable on each Principal Payment Date commencing with the second Principal Payment Date following the date of withdrawal.
  - (b) Notwithstanding the provisions of sub-paragraph (a) of this paragraph, if at any time the Bank adopts a due date billing system under which invoices are issued on or after the respective Principal Payment Date, the provisions of such sub-paragraph shall no longer apply to any withdrawals made after the adoption of such billing system.
- 4. Notwithstanding the provisions of paragraphs 1 and 2 of this Schedule, upon a Currency Conversion of all or any portion of the Withdrawn Loan Balance to an Approved Currency, the amount so converted in the Approved Currency that is repayable on any Principal Payment Date occurring during the Conversion Period, shall be determined by the Bank by multiplying such amount in its currency of denomination immediately prior to the Conversion by either: (i) the exchange rate that reflects the amounts of principal in the Approved Currency payable by the Bank under the Currency Hedge Transaction relating to the Conversion; or (ii) if the Bank so determines in accordance with the Conversion Guidelines, the exchange rate component of the Screen Rate.
- 5. If the Withdrawn Loan Balance is denominated in more than one Loan Currency, the provisions of this Schedule shall apply separately to the amount denominated in each Loan Currency, so as to produce a separate amortization schedule for each such amount.

### **APPENDIX**

#### **Section I. Definitions**

- 1. "Capital Markets Law" means *Ley del Mercado de Valores*, the Borrower's Law N. 18.627 providing for the organization and regulation of its capital markets, dated November 24, 2009 and published in the Borrower's official gazette on December 16, 2009.
- 2. "CONALOG" means *Comisión Nacional de Logística*, the Borrower's National Logistics Commission, as created pursuant to the Borrower's Decree No. 237/009 dated May 20, 2009.
- 3. "Empresa en el Día" means the Borrower's specialized program for facilitating the setting up of firms in its territory, as said program is set forth in the Borrower's Presidential decree No. 155/010 dated May 24, 2010.
- 4. "Excluded Expenditure" means any expenditure:
  - (a) for goods or services supplied under a contract which any national or international financing institution or agency other than the Bank or the Association has financed or agreed to finance, or which the Bank or the Association has financed or agreed to finance under another loan, credit, or grant;
  - (b) for goods included in the following groups or sub-groups of the Standard International Trade Classification, Revision 3 (SITC, Rev.3), published by the United Nations in Statistical Papers, Series M, No. 34/Rev.3 (1986) (the SITC), or any successor groups or subgroups under future revisions to the SITC, as designated by the Bank by notice to the Borrower:

Group	Sub-group	Description of Item
112		Alcoholic beverages
121		Tobacco, un-manufactured, tobacco refuse
122		Tobacco, manufactured (whether or not
		containing tobacco substitutes)
525		Radioactive and associated materials
667		Pearls, precious and semiprecious stones,
		unworked or worked
718	718.7	Nuclear reactors, and parts thereof; fuel
		elements (cartridges), non-irradiated, for
		nuclear reactors
728	728.43	Tobacco processing machinery
897	897.3	Jewelry of gold, silver or platinum group

Group	Sub-group	Description of Item
		metals (except watches and watch cases)
		and goldsmiths' or silversmiths' wares
		(including set gems)
971		Gold, non-monetary (excluding gold ores
		and concentrates)

- (c) for goods intended for a military or paramilitary purpose or for luxury consumption;
- (d) for environmentally hazardous goods, the manufacture, use or import of which is prohibited under the laws of the Borrower or international agreements to which the Borrower is a party;
- (e) on account of any payment prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations; and
- (f) with respect to which the Bank determines that corrupt, fraudulent, collusive or coercive practices were engaged in by representatives of the Borrower or other recipient of the Loan proceeds, without the Borrower (or other such recipient) having taken timely and appropriate action satisfactory to the Bank to address such practices when they occur.
- 5. "Expediente Electrónico" means the modality of electronic registration of public documents, aimed at supporting administrative decision-making, as this modality is set forth in the Borrower's Presidential decree No. 65/998 of March 10, 1998, as amended.
- 6. "General Conditions" means the "International Bank for Reconstruction and Development General Conditions for Loans", dated July 1, 2005 (as amended through February 12, 2008) with the modifications set forth in Section II of this Appendix.
- 7. "INALOG" means the prospective *Instituto Nacional de Logística* (the Borrower's National Logistics Institute) which will be established if the Borrower's draft law referred to in Section I.A.2 of Schedule 1 to this Agreement is enacted.
- 8. "Law on Electronic Documents and Digital Signature" means *Ley de Documentación Electrónica y Firma Digital*, the Borrower's Law N. 18,600 dated September 21, 2009, setting forth the use of electronic documents and digital signatures.
- 9. "Parliament" means the legislative branch of government of the Borrower.

- 10. "Plan Ceibal" means Plan de Conectividad Educativa de Informática Básica para el Aprendizaje en Linea, the Borrower's program intended to facilitate digital connectivity for online learning, with the objective of reducing the digital gap, pursuant to the Borrower's Presidential decree No. 144/07 dated April 18, 2007.
- 11. "Plan de Equidad Social" means the Borrower's structural income transfer policy established by Law No. 18.227 dated December 22, 2007 and published in the Borrower's official gazette on January 9, 2008.
- 12. "Program" means the program of actions, objectives and policies designed to promote growth and achieve sustainable reductions in poverty and set forth or referred to in the letter dated July 14, 2010, from the Borrower to the Bank, declaring the Borrower's commitment to the execution of the Program, and requesting assistance from the Bank in support of the Program during its execution.
- 13. "Signature Date" means the latest of the two dates on which the Borrower and the Bank signed the Loan Agreement and such definition applies to all references to "the date of the Loan Agreement" in the General Conditions.
- 14. "SIIAS" means *Sistema Integrado de Información Social*, the Borrower's Integrated System of Social Information, to be organized within the Borrower's Ministry of Development.
- 15. "Single Withdrawal Tranche" means the amount of the Loan allocated to the category entitled "Single Withdrawal Tranche" in the table set forth in Part B of Section II of Schedule 1 to this Agreement.
- 16. "Tarjeta Alimentaria" means the Borrower's program designed to provide food support to households in extreme poverty, pursuant to the Borrower's Law No. 18.172, dated August 31, 2007, and in accordance with operating guidelines issued, *inter alia*, by the Borrower's Ministry of Development.
- 17. "UYU" means Uruguayan Pesos, the Borrower's local currency.
- 18. "UYU Notes" means the UYU bonds referred to in Section 2.08 of this Agreement.

#### Section II. Modifications to the General Conditions

The modifications to the General Conditions are as follows:

- 1. The last sentence of paragraph (a) of Section 2.03 (relating to Applications for Withdrawal) is deleted in its entirety.
- 2. Sections 2.04 (*Designated Accounts*) and 2.05 (*Eligible Expenditures*) are deleted in their entirety, and the remaining Sections in Article II are renumbered accordingly.
- 3. Sections 5.01 (*Project Execution Generally*), and 5.09 (*Financial Management; Financial Statements; Audits*) are deleted in their entirety, and the remaining Sections in Article V are renumbered accordingly.
- 4. Paragraph (a) of Section 5.05 (renumbered as such pursuant to paragraph 3 above and relating to *Use of Goods, Works and Services*) is deleted in its entirety.
- 5. Paragraph (c) of Section 5.06 (renumbered as such pursuant to paragraph 3 above) is modified to read as follows:
  - "Section 5.06. Plans; Documents; Records
  - ... (c) The Borrower shall retain all records (contracts, orders, invoices, bills, receipts and other documents) evidencing expenditures under the Loan until two years after the Closing Date. The Borrower shall enable the Bank's representatives to examine such records."
- 6. Paragraph (c) of Section 5.07 (renumbered as such pursuant to paragraph 3 above) is modified to read as follows:
  - "Section 5.07. Program Monitoring and Evaluation
  - ... (c) The Borrower shall prepare, or cause to be prepared, and furnish to the Bank not later than six months after the Closing Date, a report of such scope and in such detail as the Bank shall reasonably request, on the execution of the Program, the performance by the Loan Parties and the Bank of their respective obligations under the Legal Agreements and the accomplishment of the purposes of the Loan."

- 7. The following terms and definitions set forth in the Appendix are modified or deleted as follows, and the following new terms and definitions are added in alphabetical order to the Appendix as follows, with the terms being renumbered accordingly:
  - (a) The definition of the term "Conversion Date" is modified to read as follows:
    - "Conversion Date' means, in respect of a Conversion, the Execution Date (as herein defined) or such other date as requested by the Borrower and accepted by the Bank, on which the Conversion enters into effect, and as further specified in the Conversion Guidelines."
  - (b) The definition of the term "Eligible Expenditure" is modified to read as follows:
    - "Eligible Expenditure' means any use to which the Loan is put in support of the Program, other than to finance expenditures excluded pursuant to the Loan Agreement."
  - (c) The term "Financial Statements" and its definition are deleted in their entirety.
  - (d) The term "Project" is modified to read "Program" and its definition is modified to read as follows (and all references to "Project" throughout these General Conditions are deemed to be references to "Program"):
    - "'Program' means the program referred to in the Loan Agreement in support of which the Loan is made."