

## PROCUREMENT PLAN

## I. General

## 1. Project information:

- Project Name: Innovative Private Sector Development
- Country: West Bank and Gaza
- Project Code: P164412

Date of Bank Approval: 19-Apr-18

## II. Goods, information technology and non-consulting services

## 1. Procurement Methods and Thresholds

Category	Method of Procurement	Threshold (US\$ Equivalent)	Prior Review Threshold (US\$ Equivalent)
Goods, information technology and non-consulting services	RFB/RFP-Open International	No threshold	All contracts above US\$ 2 million
	RFB-Open National	<500,000	None
	RFQ	<100,000	None
	Direct Selection	No threshold	All contracts above US\$ 2 million

## 2. Pre-qualification:

NA

## 3. Reference to Project Operational and Procurement Manual: NA

## 4. Any Other Special Procurement Arrangements:

## III. Selection of Consultants

## 1. Selection Methods and Thresholds

Category	Selection Method	Threshold (US\$ Equivalent)	Prior Review Threshold (US\$ Equivalent)
Consulting Services Firms	QCBS/QBS	No threshold	All contracts above US\$ 1 million
	FBS/LCS/CQS	<300,000	None

	Direct Selection	No threshold	All contracts above US\$ 1 million
Individuals	IC	No threshold	All contracts above \$300,000
	Direct Selection	No threshold	All contracts above \$300,000

2. Short list comprising entirely of national consultants: Short list of consultants for services, estimated to cost less than \$ 300,000 equivalent per contract, may comprise entirely of national consultants.

**3. All TORs will be subject to the Bank's prior review**

**PROCUREMENT PLAN** West Bank and Gaza : Innovative Private Sector Development

**General Information**

Country: West Bank and Gaza Bank's Approval Date of the Original Procurement Plan: 2019-12-22  
 Revised Plan Date(s): (comma delineated, leave blank if non 2020-12-29)  
 Project ID: P164412  
 Project Name: Innovative Private Sector Development  
 Loan / Credit No: TF / A7439  
 Executing Agency(ies) Development Alternative Inc., Europe

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	High SEA/SH Risk	Procurement Document Type	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
												Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
GZ-DAI-168812-GO-CP / Tactical activities-Physical infrastructure IT security and technology Upgrade for G-Gateway.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Open - National	Single Stage - One Envelope		45,120.00	Signed					2020-05-28	2020-07-09	2020-06-04	2020-07-09			2020-06-28	2020-08-16	2020-07-05	2020-09-01	2020-07-12	2020-10-05	2020-10-15	2020-10-25
GZ-DAI-199376-GO-CP / Procurement of software, licenses and hardware for Covid-19 Rapid Response beneficiaries.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	Single Stage - One Envelope		6,000.00	Completed					2020-10-20	2020-10-25	2020-10-25	2020-10-25			2020-11-10	2020-11-08	2020-11-15	2020-11-23	2020-11-19	2020-11-30	2020-12-13	2020-12-16

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
GZ-DAI-168505-NC-CP / IPSD Website design, branding, development, registration and hosting for 5 years, and support for 1 year	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited	Single Stage - One Envelope		4,779.20	Completed					2020-04-14	2020-04-14	2020-04-16	2020-04-14			2020-04-23	2020-04-21	2020-04-26	2020-04-28	2020-04-27	2020-05-03	2020-05-18	2020-07-19
GZ-DAI-168728-NC-CP / conduct a home based business awareness campaign.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Open - National	Single Stage - One Envelope		0.00	Pending implementation					2020-06-01		2020-06-04				2020-06-18		2020-06-25		2020-06-30		2020-12-30	

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Actual Amount (US\$)	Process Status	Terms of Reference		Expression of Interest Notice		Short List and Draft Request for Proposals		Request for Proposals as Issued		Opening of Technical Proposals / Minutes		Evaluation of Technical Proposal		Combined Evaluation Report and Draft Contract Negotiated		Signed Contract		Contract Completion	
									Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
GZ-DAI-149973-CS-CCP / Resident Technical Advisor within the Ministry of National Economy.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		4,100.00	Terminated	2019-12-12	2020-01-01											2019-12-12	2019-11-01	2019-12-12	2019-10-13	2020-11-30	
GZ-DAI-149979-CS-CCP / Subcomponent Manager 1.3 and 1.4, implementing a new automated company registration system and developing home-based business framework.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		37,000.00	Signed	2019-12-12	2019-12-07											2019-12-12	2019-10-22	2019-12-12	2019-10-22	2020-11-23	
GZ-DAI-150492-CS-CCP / Manager Subcomponent 1.2- Developing a dynamic start-up finance ecosystem	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		80,000.00	Signed	2019-12-15	2020-01-01											2019-12-26	2019-10-01	2020-01-05	2019-11-10	2021-01-04	
GZ-DAI-150513-CS-CCP / Manager Subcomponent 1.1- Improving Market Linkages to Arab communities in regional entrepreneurship ecosystems.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		45,000.00	Signed	2019-12-16	2019-12-01											2019-12-16	2019-11-14	2019-12-16	2019-11-14	2020-11-30	
GZ-DAI-150514-CS-CCP / Procurement Specialist	TF / A7439	Project Management	Post	Commercial Practices	Direct		41,363.64	Signed	2019-12-16	2019-10-20											2019-12-16	2019-10-23	2019-12-16	2019-10-23	2020-11-02	
GZ-DAI-150524-CS-CCP / Project Director	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		96,000.00	Completed	2019-12-16	2019-11-01											2019-12-16	2019-10-01	2019-12-16	2019-10-31	2020-11-16	2020-11-18
GZ-DAI-150532-CS-CCP / Coordinator for G-Gateway	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Direct		56,000.00	Signed	2019-12-16	2019-10-01											2019-12-16	2019-12-01	2019-12-16	2019-11-11	2020-11-30	
GZ-DAI-150533-CS-CCP / Financial Management Specialist	TF / A7439	Project Management	Post	Commercial Practices	Direct		30,727.00	Signed	2019-12-16	2020-01-01											2019-12-17	2019-10-10	2019-12-17	2019-11-03	2020-11-02	
GZ-DAI-158953-CS-CQS / Hiring of Resident Technical Advisor to the Palestinian Ministry of National Economy.	TF / A7439	Project Management	Post	Commercial Practices	Limited		56,000.00	Signed	2020-02-11	2019-12-01			2020-02-13	2020-01-26			2020-02-16	2020-01-27	2020-02-17	2020-02-02	2020-02-20	2020-02-19	2020-03-01	2020-02-23	2021-02-28	

GZ-DAI-168624-CS-CCP / Conduct Assessment and Design of Market Access Programs for Regional and International Markets.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		54,667.00	Signed	2020-04-17	2020-03-16										2020-04-30	2020-06-09	2020-05-03	2020-06-12	2020-07-16				
GZ-DAI-168731-CS-CCP / Design the technical and functional specifications of beneficiaries' data base /portal.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Open - International		0.00	Pending Implementation	2020-08-20	2020-08-27	2020-09-16			2020-10-01	2020-10-06					2020-10-08		2020-10-11		2021-01-05				
GZ-DAI-168748-CS-CCP / Technical capacity building on new market technology.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Open - International		0.00	Pending Implementation	2020-08-02	2020-08-06	2020-08-20			2020-09-03	2020-09-10					2020-09-14		2020-09-22		2021-01-04				
GZ-DAI-168817-CS-CCP / In-Depth operational and financial assessment of G-Gateway.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Limited		0.00	Pending Implementation	2020-05-03		2020-05-17			2020-05-31	2020-06-07					2020-06-11		2020-06-18		2020-09-14				
GZ-DAI-168839-CS-INDV / Conduct Local Market Assessment (Supply Side)-Activity 1.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited		0.00	Canceled	2020-05-07		2020-05-11			2020-05-21	2020-05-25					2020-05-28		2020-06-02		2020-07-09				
GZ-DAI-168879-CS-CCP / External consulting firm to implement qualitative and quantitative ecosystem assessment (Scope2).	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		82,845.00	Signed	2020-04-19	2020-04-15										2020-04-29	2020-06-09	2020-05-07	2020-06-14	2020-08-10				
GZ-DAI-168736-CS-CCP / Training and capacity building to conduct workshops, and develop curriculum for angel groups/syndicates/networks.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited		0.00	Pending Implementation	2020-05-28		2020-06-04			2020-06-26	2020-07-02					2020-07-08		2020-07-15		2021-02-07				
GZ-DAI-168689-CS-CCP / Consultancy Services for Legal , Institutional, Business Process and ICT Assessment for Business Registry System at the Ministry of National Economy/Palestine.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Open - National		0.00	Under Implementation	2020-05-01	2020-04-18	2020-05-04	2020-07-22	2020-05-11	2020-10-12						2020-06-30	2020-11-15	2020-07-07	2020-12-09	2020-07-09	2020-07-13	2020-11-30		
GZ-DAI-177900-CS-CCP / Conduct Covid-19 Business Pulse Survey . The Survey will be sole sourced to the Palestinian Central Bureau of Statistics (PCBS).	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Direct		44,526.00	Completed	2020-06-11	2020-06-14											2020-06-25	2020-06-22	2020-06-29	2020-06-23	2020-10-02	2020-11-12		
GZ-DAI-181591-CS-CCP / Market Assessment Study- Demand and Supply side for GGateway in the MENA region.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Limited		155,500.00	Signed	2020-08-27	2020-08-23			2020-09-07	2020-11-05						2020-10-09	2020-10-14	2020-10-23	2020-11-09	2020-10-30	2020-12-01	2020-11-12	2020-12-20	2021-03-18
GZ-DAI-187571-CS-CCP / Improving GGateway Digital Presence and Brand.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Open - International		0.00	Under Implementation	2020-08-16	2020-08-13	2020-08-20	2020-08-20	2020-09-27	2020-10-22						2020-10-20		2020-10-27		2020-11-04		2021-04-30		
GZ-DAI-168752-CS-CCP / GGateway Registration in Ramallah, and provide time-based legal services.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Commercial Practices	Limited		24,781.10	Signed	2020-09-15	2020-09-15			2020-09-24	2020-09-29						2020-10-25	2020-10-29	2020-11-12	2020-11-24	2020-11-25	2020-11-30	2020-12-04	2020-12-06	2021-12-04
GZ-DAI-192300-CS-CCP / Conducting Business and Financial Training for Startups, Early-stage Enterprises and SMEs.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited		46,400.00	Signed	2020-09-10	2020-09-16			2020-09-17	2020-10-05						2020-10-04	2020-11-11	2020-10-11	2020-12-06	2020-10-15	2020-12-09	2020-10-20	2020-12-15	2021-01-26
GZ-DAI-193082-CS-CCP / Digital Marketing Technical Assistance to IPDS.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited		4,200.00	Signed	2020-09-10	2020-09-16			2020-09-17	2020-09-29						2020-10-01	2020-10-26	2020-10-05	2020-11-03	2020-10-11	2020-10-29	2020-10-16	2020-11-09	2020-12-22
GZ-DAI-205831-CS-CCP / Audit of IPDS . first year, November 2019-December 2020.	TF / A7439	Project Management	Post	Commercial Practices			0.00	Under Implementation	2020-11-25	2020-11-27			2020-12-22							2021-01-07		2021-01-15		2021-02-04		2021-02-12	2021-04-23	
GZ-DAI-211369-CS-CCP / Conduct Home Based Businesses Assessment.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited		0.00	Pending Implementation	2021-01-06				2021-01-20							2021-02-24		2021-03-17		2021-04-02		2021-04-13	2021-10-27	
GZ-DAI-211249-CS-CCP / Investment Readiness Advisory Services Program- Years1 and 2	TF / A7439	Entrepreneurship Ecosystem Development	Post	Commercial Practices	Limited		0.00	Under Implementation	2020-12-30	2020-12-24			2021-01-14							2021-02-15		2021-03-04		2021-03-12		2021-03-29	2023-03-29	

INDIVIDUAL CONSULTANTS																			
Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Actual Amount (US\$)	Process Status	Teams of Reference		Invitation to Identified/ Selected Consultant		Draft Negotiated Contract		Signed Contract		Contract Completion		
									Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	
GZ-DAI-168701-CS-CCP / Assessment of Home Based Businesses in West Bank (institutional and Legal Consultancy).	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Limited		0.00	Canceled	2020-05-10		2020-05-17		2020-05-31		2020-06-07			2020-12-10	
GZ-DAI-168732-CS-CCP / External consultant to implement local qualitative eco system assessment , program design and mentoring .Scope 1	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Limited		30,000.00	Signed	2020-04-19	2020-04-16	2020-04-26	2020-06-15	2020-04-30	2020-07-22	2020-05-07	2020-07-29		2020-08-01	

GZ-DAI-168733-CS-CCP / External consultant to implement local qualitative ecosystem assessment , program design and mentoring, scope 3.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Limited	20,000.00	Signed	2020-04-26	2020-06-14	2020-05-03	2020-04-28	2020-05-10	2020-08-04	2020-05-14	2020-08-06	2020-08-09
GZ-DAI-168735-CS-CCP / External junior local consultant to initially screen grant applications, engage entrepreneurial community and general follow up with potential beneficiaries.	TF / A7439	Project Management	Post	Individual Consultant Selection	Limited	15,400.00	Signed	2020-04-21	2020-04-20	2020-04-26	2020-05-05	2020-04-30	2020-06-01	2020-05-11	2020-06-01	2020-12-11
GZ-DAI-168744-CS-CCP / Provision of capacity building for IT professionals and freelancers.	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Individual Consultant Selection	Limited	0.00	Pending Implementation	2020-10-01		2020-10-08		2020-10-15		2020-10-20		2021-02-28
GZ-DAI-199377-CS-INDV / Hire a part time M&E Specialist for IPSD.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Direct	15,600.00	Signed	2020-10-15	2020-10-14	2020-10-25	2020-10-29	2020-11-01	2020-11-01	2020-11-15	2020-11-01	2021-11-15
GZ-DAI-200595-CS-INDV / IPSD Project Director Position to be advertised on jobs.ps.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Open	97,200.00	Under Implementation	2020-10-23	2020-10-20	2020-11-25	2020-12-23	2020-12-16	2020-12-24	2020-12-23		2021-12-21
GZ-DAI-200827-CS-INDV / DAI Country Director Said Abu Hijleh will immediately take over the role of acting Project Director , and will dedicate 36 working days over the next three months to achieve project outcomes in coordination with Ministry of National Economy & World Bank.	TF / A7439	Project Management	Post	Individual Consultant Selection	Direct	26,307.00	Signed	2020-10-22	2020-10-22	2020-10-25	2020-10-18	2020-10-26	2020-10-18	2020-10-29	2020-10-18	2021-01-18
GZ-DAI-200855-CS-INDV / Hire a Business Development Specialist for C-Gateway for the life of the project ( 3 years)	TF / A7439	Building an Outsourcing Hub in Gaza	Post	Individual Consultant Selection	Open	0.00	Under Implementation	2020-10-23	2020-10-22	2020-12-21		2021-01-11		2021-01-30		2024-01-30
GZ-DAI-208715-CS-INDV / Issuing a new contract to Ninaru Shtayeh: revising her Terms of Reference, changing her title to: Technical Coordinator, instead of Junior Consultant, and revising her rate. Level of Effort is 110 days.	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Direct	0.00	Under Implementation	2020-12-09	2020-12-14	2020-12-12		2020-12-13		2020-12-16		2021-05-15
GZ-DAI-210436-CS-INDV / Hire Component 1.2 lead "Develop a dynamic startup finance ecosystem"	TF / A7439	Entrepreneurship Ecosystem Development	Post	Individual Consultant Selection	Limited	67,200.00	Signed	2020-12-17	2020-12-21	2020-12-20	2020-12-16	2020-12-21	2020-12-21	2020-12-23	2020-12-21	2021-12-22
GZ-DAI-211246-CS-CCP / Hire Operations Coordinator- West Bank.	TF / A7439	Project Management	Post	Individual Consultant Selection	Limited	0.00	Under Implementation	2020-12-24	2020-12-24	2021-01-12		2021-01-24		2021-02-01		2022-02-01
GZ-DAI-211247-CS-CCP / Hire Operations Coordinator- Gaza. Full Time , split between IPSD and Techstart projects.	TF / A7439	Project Management	Post	Individual Consultant Selection	Limited	0.00	Pending Implementation	2020-12-24		2021-01-10		2021-01-21		2021-02-01		2022-02-01