CONFORMED COPY

LOAN NUMBER 7014 LT

Loan Agreement

(Klaipeda Port Project)

between

KLAIPEDA STATE SEAPORT AUTHORITY

and

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

Dated August 3, 2000

LOAN NUMBER 7014 LT

# LOAN AGREEMENT

AGREEMENT, dated August 3, 2000, between KLAIPEDA STATE SEAPORT AUTHORITY (the Borrower) and INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT (the Bank).

WHEREAS (A) the Republic of Lithuania (the Guarantor) and the Borrower, having been satisfied as to the feasibility and priority of the project described in Schedule 2 to this Agreement (the Project), has requested the Bank to assist in the financing of the Project;

(B) by an agreement of even date herewith between the Guarantor and the Bank (the Guarantee Agreement), the Guarantor has agreed to guarantee the obligations of the Borrower in respect of the loan provided for in Article II of this Agreement (the Loan); and

WHEREAS the Bank has agreed, on the basis, inter alia, of the foregoing, to extend the Loan to the Borrower upon the terms and conditions set forth in this Agreement;

NOW THEREFORE the parties hereto hereby agree as follows:

ARTICLE I

General Conditions; Definitions

Section 1.01. The "General Conditions Applicable to Loan and

Guarantee Agreements for Fixed-Spread Loans" of the Bank dated September 1, 1999 (the General Conditions) constitute an integral part of this Agreement.

Section 1.02. Unless the context otherwise requires, the several terms defined in the General Conditions and in the Preamble to this Agreement have the respective meanings therein set forth, and the following additional terms have the following meanings:

- (a) "Decree Concerning Management of Klaipeda State Seaport Authority" means the decree issued by the Prime Minister of Republic of Lithuania on August 6, 1993 (Decree No. 608) to change the status of the Borrower as an autonomous entity and the name of the Borrower, established by the Decree Concerning Establishment of Lithuania Seaport Authority on May 14, 1991 (Decree No. 192);
- (b) "DWT" means dead weight tons which is a unit used for ship carrying capacities;
- (c) "Eligible Categories" means categories (1) and (4) set forth in the table in Part A.1 of Schedule 1 to this Agreement;
- (d) "Eligible Expenditures" means the expenditures for goods and services referred to in Section 2.02 of this Agreement;
- (e) "EMP" means Environmental Management Program prepared and adopted by the Borrower, acceptable to the Bank, on February 24, 2000;
- (f) "KSSA Development Program" means the program of future investments by the Borrower for the period between 2000 and 2010, as amended from time to time, and adopted by the Borrower on January 4, 2000;
  - (g) "Litas" means the lawful currency of Republic of Lithuania;
- (h) "PIU" means the Project Implementation Unit of the Borrower, established on June 10, 1999;
- (i) "Project Account" means the account to be opened by the Borrower in accordance with Section 7.01(a) of this Agreement;
- (j) "Project Management Report" means each report prepared in accordance with Section 4.02 of this Agreement; and
- $\mbox{(k)}$  "Special Account" means the account referred to in Section 2.02 (b) of this Agreement.

## ARTICLE II

## The Loan

Section 2.01. The Bank agrees to lend to the Borrower, on the terms and conditions set forth or referred to in this Agreement, an amount equal to thirty-five million three hundred sixty thousand dollars (\$35,360,000), as such amount may be converted from time to time through a Currency Conversion in accordance with the provisions of Section 2.09 of this Agreement.

Section 2.02. The amount of the Loan may be withdrawn from the Loan Account in accordance with the provisions of Schedule 1 to this Agreement for expenditures made (or, if the Bank shall so agree, to be made) in respect of the reasonable cost of goods and services required for the Project and to be financed out of the proceeds of the Loan and any premium in respect of an Interest Rate Cap or Interest Rate Collar payable by the Borrower in accordance with Section 4.04 (c) of the General Conditions.

- Section 2.03. The Closing Date shall be September 30, 2004, or such later date as the Bank shall establish. The Bank shall promptly notify the Borrower of such later date.
- Section 2.04. The Borrower shall pay to the Bank a front-end fee in an amount equal to three hundred fifty-three thousand six hundred dollars (\$353,600). The Borrower agrees that on or promptly after the Effective Date, the Bank shall, on behalf of the Borrower, withdraw from the Loan Account and pay to itself the amount of such fee.
- Section 2.05. The Borrower shall pay to the Bank a commitment charge on the principal amount of the Loan not withdrawn from time to time, at a rate equal to: (i) eighty-five hundredths of one percent (0.85%) per annum from the date on which such charge commences to accrue in accordance with the provisions of Section 3.02 of the General Conditions to but not including the fourth anniversary of such date; and (ii) seventy-five one-hundredths of one percent (0.75%) per annum thereafter.
- Section 2.06. The Borrower shall pay interest on the principal amount of the Loan withdrawn and outstanding from time to time, in respect of each Interest Period at the Variable Rate; provided that, upon a Conversion of all or any portion of the principal amount of the Loan, the Borrower shall, during the Conversion Period, pay interest on such amount in accordance with the relevant provisions of the Article IV of the General Conditions.
- Section 2.07. Interest and commitment charges shall be payable to semiannually in arrears on May 1 and November 1 in each year.
- Section 2.08. The Borrower shall repay the principal amount of the Loan in accordance with the provisions of Schedule 3 to this Agreement.
- Section 2.09. (a) The Borrower may at any time request any of the following Conversions of the terms of the Loan in order to facilitate prudent debt management:
- (i) a change of the Loan Currency of all or any portion of the principal amount of the Loan, withdrawn or unwithdrawn, to an Approved Currency;
- (ii) a change of the interest rate basis applicable to all or any portion of the principal amount of the Loan from a Variable Rate to a Fixed Rate, or vice versa; and
- (iii) the setting of limits on the Variable Rate applicable to all or any portion of the principal amount of the Loan withdrawn and outstanding by the establishment of an Interest Rate Cap or Interest Rate collar on said Variable Rate.
- (b) Any conversion requested pursuant to paragraph (a) of this Section that is accepted by the Bank shall be considered a "Conversion", as defined in Section 2.01(7) of the General Conditions, and shall be effected in accordance with the provisions of Article IV of the General Conditions and of the Conversion Guidelines.
- (c) Promptly following the Execution Date for an Interest Rate Cap or Interest Rate Collar in respect of which the Borrower has requested that the premium be paid out of the proceeds of the Loan, the Bank shall, on behalf of the Borrower, withdraw from the Loan Account and pay to itself the amounts required to pay any premium payable in accordance with Section 4.04 (c) of the General Conditions up to the amount allocated from time to time for such purpose in the table in paragraph 1 of Schedule 1 to this Agreement.

#### ARTICLE III

# Execution of the Project

- Section 3.01. (a) The Borrower declares its commitment to the objectives of the Project, and, to this end, shall carry out the Project with due diligence and efficiency and in conformity with appropriate administrative, financial, engineering and environmental practices, and shall provide, promptly as needed, the funds, facilities, services and other resources required for the Project.
- (b) Without limitation upon the provisions of paragraph (a) of this Section and except as the Borrower and the Bank shall agree, the Borrower shall carry out the Project in accordance with the Implementation Program set forth in Schedule 5 to this Agreement.
- Section 3.02. Except as the Bank shall otherwise agree, procurement of the goods, works and consultants' services required for the Project and to be financed out of the proceeds of the Loan shall be governed by the provisions of Schedule 4 to this Agreement.
- Section 3.03. For the purposes of Section 9.08 of the General Conditions and without limitation thereto, the Borrower shall:
- (a) prepare, on the basis of guidelines acceptable to the Bank, and furnish to the Bank not later than six (6) months after the Closing Date or such later date as may be agreed for this purpose between the Borrower and the Bank, a plan for the future operation of the Project; and
- (b) afford the Bank a reasonable opportunity to exchange views with the Borrower on said plan.

### ARTICLE IV

#### Financial Covenants

- Section 4.01. (a) The Borrower shall cause the PIU to maintain a financial management system, including records and accounts, and prepare financial statements, all in accordance with accounting standards acceptable to the Bank, consistently applied, adequate to reflect its operations and financial condition and to register separately the operations, resources and expenditures related to the Project.
  - (b) The Borrower shall cause the PIU to:
- (i) have its records, accounts and financial statements (balance sheets, statements of income and expenses and related statements) and the records and accounts for the Special Account for each fiscal year audited, in accordance with auditing standards acceptable to the Bank, consistently applied, by independent auditors acceptable to the Bank;
- (ii) furnish to the Bank as soon as available, but in any case not later than six months after the end of each such year, (A) certified copies of the financial statements referred to in paragraph (a) of this Section, for such year as so audited, and (B) an opinion on such statements and report of such audit, by said auditors, of such scope and in such detail as the Bank shall have reasonably requested; and
- (iii) furnish to the Bank such other information concerning such records, accounts and financial statements, and the audit thereof, and concerning said auditors, as the Bank may from time to time reasonably request.

- (c) For all expenditures with respect to which withdrawals from the Loan Account were made on the basis of Project Management Reports, the Borrower shall:
- (i) maintain or cause to be maintained, in accordance with paragraph (a) of this Section, records and separate accounts reflecting such expenditures;
- (ii) retain, until at least one year after the Bank has received the audit report for the fiscal year in which the last withdrawal from the Loan Account was made, all records (contracts, orders, invoices, bills, receipts and other documents) evidencing such expenditures;
- (iii) enable the Bank's representatives to examine such records; and
- (iv) ensure that such records and accounts are included in the annual audit referred to in paragraph (b) of this Section and that the report of such audit contains a separate opinion by said auditors as to whether the Project Management Reports submitted during such fiscal year, together with the procedures and internal controls involved in their preparation, can be relied upon to support the related withdrawals.
- Section 4.02. The Borrower shall cause the PIU to prepare, in accordance with guidelines acceptable to the Bank, and furnish to the Bank not later than 45 days after the end of each calendar quarter, a Project Management Report for such period, which:
- (a) (i) sets forth actual sources and applications of funds for the Project, both cumulatively and for the period covered by said report, and projected sources and applications of funds for the Project for the six-month period following the period covered by said report, and (ii) shows separately expenditures financed out of the proceeds of the Loan during the period covered by said report and expenditures proposed to be financed out of the proceeds of the Loan during the six-month period following the period covered by said report;
- (b) (i) describes physical progress in Project implementation, both cumulatively and for the period covered by said report, and (ii) explains variances between the actual and previously forecast implementation targets; and
- (c) sets forth the status of procurement under the Project and expenditures under contracts financed out of the proceeds of the Loan, as at the end of the period covered by said report.
- Section 4.03. Except as the Bank shall otherwise agree, the Borrower shall not incur any debt unless a reasonable forecast of the revenues and expenditures of the Borrower shows that the estimated operating cash flow plus paid interest of the Borrower for each fiscal year during the term of the debt to be incurred shall be at least 2 times the estimated debt service requirements of the Borrower in such year on all debt of the Borrower including the debt to be incurred.
  - (b) For the purposes of this Section:
- (i) the term "debt" means any indebtedness of the Borrower maturing by its terms more than one year after the date on which it is originally incurred.
- (ii) Debt shall be deemed to be incurred: (A) under a loan contract or agreement or other instrument providing for such debt or for the modification of its terms of

payment on the date of such contract, agreement or instrument; and (B) under a guarantee agreement, on the date of the agreement providing for such guarantee has been entered into.

- $\mbox{(iii)}$  The term "operating cash flow" means the sum of net income and depreciation.
- (iv) The term "debt service requirements" means the aggregate amount of repayments (including sinking fund payments, if any) of, and interest and other charges on, debt.
- (v) The term "reasonable forecast" means a forecast prepared by the Borrower not earlier than twelve months prior to the incurrence of the debt in question, which both the Bank and the Borrower accept as reasonable and as to which the Bank has notified the Borrower of its acceptability, provided that no event has occurred since such notification which has, or may reasonably be expected in the future to have, a material adverse effect on the financial
- (vi) Whenever for the purposes of these Sections it shall be necessary to value, in terms of the currency of the Guarantor, debt payable in another currency, such valuation shall be made on the basis of the prevailing lawful rate of exchange at which such other currency is, at the time of such valuation, obtainable for the purposes of servicing such debt, or, in the absence of such rate, on the basis of a rate of exchange acceptable to the Bank.

future operating results of the Borrower.

- Section 4.04. (a) Except as the Bank shall otherwise agree, the Borrower shall earn for each of its fiscal years after its fiscal year ending on December 31, 2000, an annual return of not less than 4% of the average value of the Borrower's equity.
- (b) Before October 15 in each of its fiscal years, the Borrower shall, on the basis of forecasts prepared by the Borrower and satisfactory to the Bank, review whether it would meet the requirements set forth in paragraph (a) in respect of such year and the next following fiscal year and shall furnish to the Bank the results of such review upon its completion.
- (c) If any such review shows that the Borrower would not meet the requirements set forth in paragraph (a) for the Borrower's fiscal years covered by such review, the Borrower shall promptly take all necessary measures (including, without limitation, adjustments of the structure or levels of its rates) in order to meet such requirements.
  - (d) For the purposes of this Section:

condition or

- (i) The annual return shall be calculated by dividing the Borrower's net income for the fiscal year in question by one half of the sum of the equity value of the Borrower at the beginning and at the end of that fiscal year.
- (ii) The term "net income" means total revenues less total expenses.
- (iii) The term "total revenues" means revenues from all sources.
- (iv) The term "total expenses" means all expenses, including administration, adequate maintenance, taxes and payments in lieu of taxes, provision for depreciation on a straight-line basis at a rate of not less than 2.5% per

annum of the average current gross value of the Borrower's fixed assets in  $$\operatorname{\textsc{operation}},$$  and interest and other charges on debt.

(v) The average equity shall be calculated as one half of the sum of the value of the owner's equity at the beginning and at the end of the fiscal year, as valued by the Borrower's auditor.

#### ARTICLE V

## Other Covenants

Section 5.01. The Borrower shall:

- (a) carry on its operations and conduct its affairs in accordance with sound administrative, financial, engineering and environmental practices under the supervision of qualified and experienced management assisted by competent staff in adequate numbers;
- (b) at all times operate and maintain its plants, machinery, equipment and other property, and from time to time, promptly as needed, make all necessary repairs and renewals thereof, all in accordance with sound engineering, financial and engineering and environmental practices; and
- (c) take out and maintain with responsible insurers insurance against such risks and in such amounts as shall be consistent with appropriate practice.

Section 5.02. The Borrower shall:

- (a) notify the Bank of any changes or additions to projects in the KSSA Development Program;
- (b) prior to initiating the corresponding work to any renewal expenditures in KSSA Development Program, furnish a report to the Bank, demonstrating that adequate financing therefor has been secured; and
- (c) carry out an independent economic evaluation of the capacity expansion investments in the KSSA Development Program under terms of reference and methodology satisfactory to the Bank, and furnish to the Bank an economic evaluation resulting in an economic rate of return in excess of 12% and a financial evaluation with a rate of return in excess of LIBOR rate plus 4%.

### ARTICLE VI

# Remedies of the Bank

Section 6.01. Pursuant to Section 6.02 (p) of the General Conditions, the following additional events are specified:

- (a) As a result of events which have occurred after the date of the Loan Agreement, an extraordinary situation shall have arisen which shall make it improbable that Borrower will be able to perform its obligations under this Agreement; and
- (b) Decree Concerning Management of Klaipeda State Seaport Authority shall have been amended, suspended, abrogated, repealed or waived so as to affect materially and adversely the ability of Borrower to perform any of its obligations under this Agreement.

## ARTICLE VII

Effective Date; Termination

Section 7.01. The following event is specified as an additional condition to the effectiveness of the Loan Agreement within the meaning of Section 12.01(c) of the General Conditions, namely, that the Project Account has been opened with an initial deposit in litas equivalent to \$1,200,000.

Section 7.02. The date ninety (90) days after the date of this Agreement is hereby specified for the purposes of Section 12.04 of the General Conditions.

#### ARTICLE VIII

Representative of the Borrower; Addresses

Section 8.01. The Director of the Borrower is designated as representative of the Borrower for the purposes of Section 11.03 of the General Conditions.

Section 8.02. The following addresses are specified for the purposes of Section 11.01 of the General Conditions:

For the Borrower:

Klaipeda State Seaport Authority J. Janonio 24 LT - 5800, Klaipeda, Republic of Lithuania

Fax:

370 6 499777

For the Bank:

International Bank for
 Reconstruction and Development
1818 H Street, N.W.
Washington, D.C. 20433
United States of America

Cable address:

Telex:

INTBAFRAD 248423 (MCI) or Washington, D.C. 64145 (MCI)

IN WITNESS WHEREOF, the parties hereto, acting through their duly authorized representatives, have caused this Agreement to be signed in their respective names in Vilnius, Republic of Lithuania, as of the day and year first above written.

KLAIPEDA STATE SEAPORT AUTHORITY

By /s/ Vytautas Dudenas

Authorized Representative

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

By /s/ Christopher Hall
Acting Regional Vice President

## SCHEDULE 1

# Withdrawal of the Proceeds of the Loan

## A. General

1. The table below sets forth the Categories of items to be financed out of the proceeds of the Loan, the allocation of the amounts of the Loan to each Category and the percentage of expenditures for items so to be financed in each Category:

		Amount of the Loan Allocated (Expressed in Dollars)	% of Expenditures to be Financed
(1)	Works	29,200,000	63%
(2)	Goods	800,000	100% of foreign expenditures, 100% of local expenditures (ex-factory cost) and 65% of local expenditures for other items procured locally
(3)	Consultants' Services	2,400,000	100%
(4)	Incremental Operating Costs	300,000	100% through December 31, 2001; 75% through December 31, 2002; and 50% thereafter
(5)	Fee	353,600	Amount due under Section 2.04 of this
Agreement			
(6)	Premia for Interest Rate Caps and Interest Rate Collars	0	Amount due under Section 2.09 (c) of this Agreement
(7)	Unallocated	2,306,400	
	TOTAL	35,360,000	

# 2. For the purposes of this Schedule:

- (a) the term "foreign expenditures" means expenditures in the currency of any country other than that of the Borrower for goods or services supplied from the territory of any country other than that of the Borrower;
- (b) the term "local expenditures" means expenditures in the currency of the Borrower or for goods or services supplied from the territory of the Borrower; and
- (c) the term "Incremental Operating Costs" means incremental expenses incurred by the PIU on account of project implementation,

management and monitoring, including office supplies, vehicle operations, travel, rent, communications, audit and salaries of additional staff excluding those of civil servants, incurred for the purpose of carrying out of the Project.

3. Notwithstanding the provisions of paragraph 1 above, no withdrawals shall be made in respect of: (a) payments made for expenditures prior to the date of this Agreement; and (b) payments made under Category (1) set forth in the table in paragraph 1 of this Schedule, unless and until the Borrower has furnished to the Bank the information establishing that the cofinancing and other contributions toward the project financing have been secured.

#### B. Special Account

- 1. The Borrower shall open and maintain in Dollars a special deposit account in a commercial bank, on terms and conditions satisfactory to the Bank, including appropriate protection against set-off, seizure and attachment. Except as the Bank may otherwise specify by notice to the Borrower, all withdrawals from the Loan Account shall be deposited by the Bank into the Special Account in accordance with the provisions of this Schedule. Payments out of the Special Account shall be made exclusively for Eligible Expenditures. For each payment made by the Borrower out of the Special Account, the Borrower shall, at such time as the Bank shall reasonably request, furnish to the Bank such documents and other evidence showing that such payment was made exclusively for Eligible Expenditures.
- 2. Except as the Bank shall otherwise agree, after the Bank has received evidence satisfactory to it that the Special Account has been duly opened, withdrawals from the Loan Account of amounts to be deposited into the Special Account shall be made as follows:
- (a) Each application for withdrawal from the Loan Account shall be supported by a Project Management Report.
- (b) Upon receipt of each application for withdrawal of an amount of the Loan, the Bank shall, on behalf of the Borrower, withdraw from the Loan Account and deposit into the Special Account an amount equal to the lesser of: (i) the amount so requested; and (ii) the amount which the Bank has determined, based on the Project Management Report accompanying said application, is required to be deposited in order to finance Eligible Expenditures during the six-month period following the date of such report; provided, however, that the amount so deposited, when added to the amount indicated by said report to be remaining in the Special Account, shall not exceed the equivalent of \$3,500,000. Each such deposit into the Special Account shall be withdrawn by the Bank from the Loan Account under one or more of the Special Account's Eligible Categories.
- 3. Notwithstanding the provisions of Part B.2 of this Schedule, the Bank shall not be required to make further deposits into the Special Account:
- (a) if the Bank determines at any time that any Project Management Report does not adequately provide the information required pursuant to Section 4.02 of this Agreement;
- (b) if the Bank determines at any time that all further withdrawals should be made by the Borrower directly from the Loan Account; or  $\frac{1}{2}$
- (c) if the Borrower shall have failed to furnish to the Bank within the period of time specified in Section 4.01(b)(ii) of this Agreement, any of the audit reports required to be furnished to the Bank pursuant to said Section in respect of the audit of (A) the records and accounts for the Special Account, or (B) the records and accounts reflecting expenditures with respect to which withdrawals were made on the basis of Project Management Reports.

- 4. The Bank shall not be required to make further deposits into the Special Account in accordance with the provisions of Part B.2 of this Schedule if, at any time, the Bank shall have notified the Borrower of its intention to suspend in whole or in part the right of the Borrower to make withdrawals from the Loan Account pursuant to Section 6.02 of the General Conditions. Upon such notification, the Bank shall determine, in its sole discretion, whether further deposits into the Special Account may be made and what procedures should be followed for making such deposits, and shall notify the Borrower of its determination.
- 5. (a) If the Bank determines at any time that any payment out of the Special Account was made for an expenditure which is not an Eligible Expenditure, or was not justified by the evidence furnished to the Bank, the Borrower shall, promptly upon notice from the Bank, provide such additional evidence as the Bank may request, or deposit into the Special Account (or, if the Bank shall so request, refund to the Bank) an amount equal to the amount of such payment.
- (b) If the Bank determines at any time that any amount outstanding in the Special Account will not be required to cover payments for Eligible Expenditures during the six-month period following such determination, the Borrower shall, promptly upon notice from the Bank, refund to the Bank such outstanding amount.
- (c) The Borrower may, upon notice to the Bank, refund to the Bank all or any portion of the funds on deposit in the Special Account.
- (d) Refunds to the Bank made pursuant to sub-paragraph (a), (b) or (c) of this paragraph 5 shall be credited to the Loan Account for subsequent withdrawal or for cancellation in accordance with the provisions of the Loan Agreement.

### SCHEDULE 2

# Description of the Project

The objectives of the Project are to strengthen the long-term competitiveness of the port of Klaipeda in the Baltic Region, and to improve the environmental condition of the port area by preventing spills and improving waste reception facilities.

The Project consists of the following parts, subject to such modifications thereof as the Borrower and the Bank may agree upon from time to time to achieve such objectives:

# Part A. Investment Component:

1. Rehabilitation of the Existing Breakwaters:

Partial reconstruction, replacement of base materials, and repairs to existing breakwaters structures through provision of works.

2. North and South Breakwater Extension:

Construction of extension of northern breakwater by 240m and extension of southern breakwater by 275m to reduce the exposure to the waves and wave disturbances in the port, through provision of works.

3. Dredging of the Channel Entrance:

Widening the channel to 150m and deepening the channel by between 14 and 14.5m, in order to allowing bigger ships up to 60,000 DWT to enter the port, through provision of works.

4. Improvement in Mooring and Fendering Systems:

Installation of mooring and fendering systems, consisting of pneumatic fenders, combined with steel mooring lines with nylon tails, at oil terminals' and general cargo berths.

# 5. Wave and Current Monitoring System:

Installation of wave and current recorders, to provide on-line data to secure safety under adverse weather conditions, at the entrance of the port.

# 6. Port Ship Discharge Service:

- (a) Establishment of a permanent pollution monitoring unit in the Borrower with equipment such as booms, boats, skimmers and waste reception facility; and
- (b) Carrying out of a study to identify the steps required to achieve protection of the marine environment against illegal or accidental spills, and to finance necessary equipment and training, taking into account the survey by the International Maritime Organization in 1995.

## 7. Environmental Mitigation Measures:

- (a) Selection of a site for depositing contaminated dredged materials; and
- (b) Building of a confined disposal facility for contaminated dredged material from the future dredging of the port.

## Part B. Technical Assistance:

# 1. Contract and Lease Management:

Conducting of a study with regard to the relationship between harbor dues and land lease with a view to establishing the level of land lease rates and managing leasing contracts, including bidding procedures, and providing recommendations for transparent, fair and economically efficient management.

# 2. Training of the Port Pilots:

Provision of training to pilots for safer and skillful navigation of ships, especially under adverse weather conditions, in order to reduce risks and loss of time.

- 3. Privatization, Contracting Out-of-Port Services and Port Management Strengthening:
- (a) Preparation of a port privatization seminar to determine certain port services that could be privatized or outsourced;
- (b) Preparation of tender documents inviting bids for privatization;
  - (c) Evaluation of the bids and negotiation of the contracts;
  - (d) Improvement of competitiveness of the port of Klaipeda; and
- (e) Conducting of a study of the out-of-port services, with a view to covering steps necessary to the potential privatization of the Borrower in the future.

## 4. Project Supervision:

Provision of on-site inspection beginning June 1, 2000 until December 31, 2003.

5. Design of a Confined Disposal Facility and Monitoring Program:

Provision of design and monitoring program for a confined disposal facility for the future dredging of the port.

6. Financial Audit of the Borrower and Project-related Accounts:

Financial audit of the Borrower and project accounts to be conducted annually for fiscal year 2000 through 2004 no later than six months after the end of each fiscal year.

\* \* :

The Project is expected to be completed by March 31, 2004.

#### SCHEDULE 3

## Amortization Schedule

1. The following table sets forth the Principal Payment Dates of the Loan and the percentage of the total principal amount of the Loan payable on each Principal Payment Date (Installment Share). If the proceeds of the Loan shall have been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined by the Bank by multiplying: (a) the total principal amount of the Loan withdrawn and outstanding as of the first Principal Payment Date; by (b) the Installment Share for each Principal Payment Date, such repayment amount to be adjusted, as necessary, to deduct any amounts referred to in paragraph 5 of this Schedule, to which a Currency Conversion applies.

Installment Share Payment Date

(Expressed as a %)

On each May 1 and November 1

Beginning November 1, 2005 through November 1, 2016

4.17 %

On May 1, 2017

4.09 %

- 2. If the proceeds of the Loan shall not have been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined as follows:
- (a) To the extent that any proceeds of the Loan shall have been withdrawn as of the first Principal Payment Date, the Borrower shall repay the amount withdrawn and outstanding as of such date in accordance with paragraph 1 of this Schedule.
- (b) Any withdrawal made after the first Principal Payment Date shall be repaid on each Principal Payment Date falling after the date of such withdrawal in amounts determined by the Bank by multiplying the amount of each such withdrawal by a fraction, the numerator of which shall be the original Installment Share specified in the table in paragraph 1 of this Schedule for said Principal Payment Date (the Original Installment Share) and the denominator of which shall be the sum of all remaining Original Installment Shares for Principal Payment Dates falling on or after such date, such repayment amounts to be adjusted, as necessary, to deduct any amounts referred to in paragraph 4 of this Schedule, to which a Currency Conversion applies.
- 3. (a) Withdrawals made within two months prior to any Principal Payment Date shall, for the purposes solely of calculating the principal amounts payable on any Principal Payment Date, be treated as withdrawn

and outstanding on the second Principal Payment Date following the date of withdrawal and shall be repayable on each Principal Payment Date commencing with the second Principal Payment Date following the date of withdrawal.

- (b) Notwithstanding the provisions of sub-paragraph (a) of this paragraph 3, if at any time the Bank shall adopt a due date billing system under which invoices are issued on or after the respective Principal Payment Date, the provisions of such sub-paragraph shall no longer apply to any withdrawals made after the adoption of such billing system.
- 4. Notwithstanding the provisions of paragraphs 1 and 2 of this Schedule, upon a Currency Conversion of all or any portion of the withdrawn principal amount of the Loan to an Approved Currency, the amount so converted in said Approved Currency that shall be repayable on any Principal Payment Date occurring during the Conversion Period, shall be determined by the Bank by multiplying such amount in its currency of denomination immediately prior to said Conversion by either: (i) the exchange rate that reflects the amounts of principal in said Approved Currency payable by the Bank under the Currency Hedge Transaction relating to said Conversion; or (ii) if the Bank so determines in accordance with the Conversion Guidelines, the exchange rate component of the Screen Rate.
- 5. If the principal amount of the Loan withdrawn and outstanding from time to time shall be denominated in more than one Loan Currency, the provisions of this Schedule shall apply separately to the amount denominated in each Loan Currency, so as to produce a separate amortization schedule for each such amount.

#### SCHEDULE 4

#### Procurement

## Section I. Procurement of Works and Goods

## Part A: General

Goods and works shall be procured in accordance with the provisions of Section I of the "Guidelines for Procurement under IBRD Loans and IDA Credits" published by the Bank in January 1995 and revised in January and August 1996, September 1997 and January 1999 (the Guidelines) and the following provisions of Section I of this Schedule.

## Part B: International Competitive Bidding

- 1. Goods and works shall be procured under contracts awarded in accordance with the provisions of Section II of the Guidelines and paragraph 5 of Appendix 1 thereto.
- 2. The following provision shall apply to works to be procured under contracts awarded in accordance with the provisions of paragraph 1 of this Part B.

## (a) Notification and Advertising

The invitation to prequalify or bid for large or specialized goods and works contracts shall be advertised in accordance with the procedures applicable to large contracts under paragraph 2.8 of the Guidelines.

#### Part C: Other Procurement Procedures

#### International Shopping

Goods estimated to cost less than \$100,000 equivalent per contract, up to an aggregate amount not to exceed \$300,000 equivalent, may be

procured under contracts awarded on the basis of international shopping procedures in accordance with the provisions of paragraphs 3.5 and 3.6 of the Guidelines.

# Part D: Review by the Bank of Procurement Decisions

#### 1. Procurement Planning

Prior to the issuance of any invitations to bid for contracts, the proposed procurement plan for the Project shall be furnished to the Bank for its review and approval, in accordance with the provisions of paragraph 1 of Appendix 1 to the Guidelines. Procurement of all goods and works shall be undertaken in accordance with such procurement plan as shall have been approved by the Bank, and with the provisions of said paragraph 1.

#### 2. Prior Review

With respect to each contract for works and goods to be procured in accordance with the procedures referred to in Part B above and the first contract for goods under the procedures referred to in Part C above, the procedures set forth in paragraphs 2 and 3 of Appendix 1 to the Guidelines shall apply.

#### 3. Post Review

With respect to each contract not governed by paragraph 2 of this Part, the procedures set forth in paragraph 4 of Appendix 1 to the Guidelines shall apply.

## Section II. Employment of Consultants

#### Part A: General

Consultants' services shall be procured in accordance with the provisions of the Introduction and Section IV of the "Guidelines: Selection and Employment of Consultants by World Bank Borrowers" published by the Bank in January 1997 and revised in September 1997 and January 1999 (the Consultant Guidelines) and the following provisions of Section II of this Schedule.

## Part B: Quality- and Cost-based Selection

Except as otherwise provided in Part C of this Section, consultants' services shall be procured under contracts awarded in accordance with the provisions of Section II of the Consultant Guidelines, paragraph 3 of Appendix 1 thereto, Appendix 2 thereto, and the provisions of paragraphs 3.13 through 3.18 thereof applicable to quality- and cost-based selection of consultants.

# Part C: Other Procedures for the Selection of Consultants

## 1. Least-cost Selection

Services estimated to cost less than \$200,000 equivalent per contract may be procured under contracts awarded in accordance with the provisions of paragraphs 3.1 and 3.6 of the Consultant Guidelines.

# 2. Individual Consultants

Services for tasks that meet the requirements set forth in paragraph 5.1 of the Consultant Guidelines shall be procured under contracts awarded to individual consultants in accordance with the provisions of paragraphs 5.1 through 5.3 of the Consultant Guidelines.

## Part D: Review by the Bank of the Selection of Consultants

## 1. Selection Planning

Prior to the issuance to consultants of any requests for proposals, the proposed plan for the selection of consultants under the Project shall be furnished to the Bank for its review and approval, in accordance with the provisions of paragraph 1 of Appendix 1 to the Consultant Guidelines. Selection of all consultants' services shall be undertaken in accordance with such selection plan as shall have been approved by the Bank, and with the provisions of said paragraph 1.

#### 2. Prior Review

- (a) With respect to each contract for the employment of consulting firms, the procedures set forth in paragraphs 1, 2 (other than the third subparagraph of paragraph 2(a)) and 5 of Appendix 1 to the Consultant Guidelines shall apply.
- (b) With respect to each contract for the employment of individual consultants estimated to cost the equivalent of \$50,000 or more, the qualifications, experience, terms of reference and terms of employment of the consultants shall be furnished to the Bank for its prior review and approval. The contract shall be awarded only after the said approval shall have been given.

#### 3. Post Review

With respect to each contract not governed by paragraph 2 of this Part, the procedures set forth in paragraph 4 of Appendix 1 to the Consultant Guidelines shall apply.

#### SCHEDULE 5

### Implementation Program

1. The Borrower shall: (a) ensure that all measures necessary, including the close cooperation with the Ministry of Environment and other environmental institutions, for the carrying out of the EMP shall be taken in a timely manner; and (b) include adequate information on the carrying out of such measures in the progress reports referred to in Section 4.02 of this Agreement.

## 2. The Borrower shall:

- (a) maintain policies and procedures adequate to enable it to monitor and evaluate on an ongoing basis, in accordance with indicators acceptable to the Bank, the carrying out of the Project and the achievement of the objectives thereof;
- (b) prepare, under terms of reference satisfactory to the Bank, and furnish to the Bank, on or about December 1, 2001, a report integrating the results of the monitoring and evaluation activities performed pursuant to paragraph (a) of this Section, on the progress achieved in the carrying out of the Project during the period preceding the date of said report and setting out the measures recommended to ensure the efficient carrying out of the Project and the achievement of the objectives thereof during the period following such date; and
- (c) review with the Bank, by February 1, 2002, or such later date as the Bank shall request, the report referred to in paragraph (b) of this Section, and, thereafter, take all measures required to ensure the efficient completion of the Project and the achievement of the objectives thereof, based on the conclusions and recommendations of the said report and the Bank's views on the matter.
- 3. (a) The Borrower shall notify the Bank concerning any changes in legislation or decisions affecting its taxes payable by the Borrower or

accounting applicable thereto; and

(b) If, at any time during the implementation of the Project, any legislation or decisions shall have been adopted whereby the Borrower is required to declare a distribution of dividends or pay any tax on its revenue earned, the Borrower shall carry out, by an independent auditor acceptable to the Bank, an evaluation of port assets, and shall take all measures necessary to effect a restatement in, or adjustment to, the accounts and records of the Borrower in conformity with the results of the evaluation, including, inter alia, measures to reflect in the accounts and balance sheet for the following year any necessary changes consequent upon the adjustments in the value of these assets.