



Zambia Agribusiness and Trade Project (P156492)

AFRICA EAST | Zambia | Finance, Competitiveness and Innovation Global Practice |
IBRD/IDA | Investment Project Financing | FY 2017 | Seq No: 8 | ARCHIVED on 25-Nov-2020 | ISR44031 |

Implementing Agencies: Ministry of Commerce, Trade and Industry, Ministry of Finance

Key Dates

Key Project Dates

Bank Approval Date: 16-Dec-2016

Effectiveness Date: 19-Jul-2017

Planned Mid Term Review Date: 31-Aug-2020

Actual Mid-Term Review Date: 05-Oct-2020

Original Closing Date: 30-Jun-2022

Revised Closing Date: 30-Jun-2022

Project Development Objectives

Project Development Objective (from Project Appraisal Document)

The development objective of the proposed project is to contribute to increased market linkages and firm growth in agribusiness.

Has the Project Development Objective been changed since Board Approval of the Project Objective?

No

Components Table

Name

Component 1: Market Linkages in Agribusiness.:(Cost \$28.40 M)

Component 2: Strengthening the Regulatory and Institutional Framework for Agribusiness and Trade.:(Cost \$7.90 M)

Component 3: Project Management and Monitoring and Evaluation:(Cost \$3.70 M)

Overall Ratings

Name	Previous Rating	Current Rating
Progress towards achievement of PDO	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Satisfactory
Overall Implementation Progress (IP)	<input type="checkbox"/> Satisfactory	<input type="checkbox"/> Satisfactory
Overall Risk Rating	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate

Implementation Status and Key Decisions

The project has achieved 38% disbursement. In terms of progress on the ground, several initiatives both at the Ministry level (component 2) and the beneficiary level (technical assistance through component 1) have progressed well.

Progress on PDO indicators

Nearly 58% of beneficiaries were able to meet the commercialization or business plan requirements as against target of 65%. The project enabled 92% of SMEs to meet the buyer requirements which is over and above the projected 70%.

Component 1: Market Linkages in Agribusiness

- The project benefitted 21,828 beneficiaries (SMEs and farmers) so far. Nearly 73% of project end target (30,000) has already been achieved. Of these, 8,731 (40%) are women beneficiaries.
- USD 3,022,610 of private sector capital has been mobilized so far which is 60% of the total USD 5,000,000 that the project aims to mobilize



- On the Productive Alliances- A total of 3305 producer households benefit from alliances, with 64% buyers being able to fulfill commercial obligations. 40 POs with funding of \$ 4,557,103 have been approved so far. Out of these 23 POs are being implemented with \$2,594,642 utilized till now.
- 115 SMEs received support from MarketConnect thus far out of total target of 250. Business Linkage Funds have been approved for 38 SMEs to support upgrade of Agribusiness with the value of the grants amounting to \$2,025,566 and 18 of them have already received the grants amounting to \$413,329 as first tranche disbursements.

Component 2: Strengthening the Regulatory and Institutional Framework for Agribusiness and Trade

- This comprises DLIs for the Competition and Consumer Protection Commission (CCPC), the Business Regulatory Review Agency (BRRA), and the Zambia Bureau of Standards (ZABS). All DLIs and the associated performance targets had been achieved in 2019 and fully disbursed ahead of time. This is significant, given its contribution to enabling the institutional and regulatory reforms which are critical for private sector development. This enabling ecosystem will prove to be critical in the post COVID economic recovery phase.

Risks

Systematic Operations Risk-rating Tool

Risk Category	Rating at Approval	Previous Rating	Current Rating
Political and Governance	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate
Macroeconomic	<input type="checkbox"/> High	<input type="checkbox"/> Substantial	<input type="checkbox"/> Substantial
Sector Strategies and Policies	<input type="checkbox"/> Moderate	<input type="checkbox"/> Low	<input type="checkbox"/> Low
Technical Design of Project or Program	<input type="checkbox"/> Substantial	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate
Institutional Capacity for Implementation and Sustainability	<input type="checkbox"/> Substantial	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate
Fiduciary	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate
Environment and Social	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate
Stakeholders	<input type="checkbox"/> Substantial	<input type="checkbox"/> Low	<input type="checkbox"/> Low
Other	<input type="checkbox"/> Moderate	<input type="checkbox"/> Substantial	<input type="checkbox"/> Substantial
Overall	<input type="checkbox"/> Substantial	<input type="checkbox"/> Moderate	<input type="checkbox"/> Moderate

Results

PDO Indicators by Objectives / Outcomes

Contribute to increased market linkages and firm growth in agribusiness				
▶ Producer Groups that meet commercialization agreement/business plan specifications (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	66.00	58.30	65.00
Date	01-Jan-2017	31-Dec-2019	29-Oct-2020	30-Jun-2022



▶ SMEs that meet buyer requirements (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	100.00	94.00	70.00
Date	01-Jan-2017	31-Mar-2020	29-Oct-2020	30-Jun-2022
▶ Increase (additional) in average value of gross sales of producer groups (percentage) (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	8.20	23.00	12.00
Date	01-Jan-2017	31-Dec-2019	29-Oct-2020	30-Jun-2022
▶ Increase (additional) in average value of gross sales of beneficiary SMEs (percentage) (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	4.00	2.00	14.00
Date	01-Jan-2017	31-Mar-2020	29-Oct-2020	30-Jun-2022

Intermediate Results Indicators by Components

Component 1: Market Linkages in Agribusiness.				
▶ Direct project beneficiaries (Number, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	16,980.00	21,828.00	30,000.00
Date	01-Jan-2017	31-Mar-2020	29-Oct-2020	30-Jun-2022
□ Female beneficiaries (Percentage, Custom Supplement)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	41.00	40.00	43.00
▶ Number of producer households that benefit from the alliances (Number, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	2,224.00	3,305.00	4,000.00



Date	01-Jan-2017	31-Mar-2020	29-Oct-2020	30-Jun-2022
► Number of beneficiary SMEs that receive support from MarketConnect (Number, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	45.00	115.00	250.00
Date	01-Jan-2017	20-Dec-2019	29-Oct-2020	30-Jun-2022
► Number of beneficiary SMEs that receive matching grants (Number, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	5.00	18.00	140.00
Date	01-Jan-2017	27-Jun-2019	29-Oct-2020	30-Jun-2022
► Productive alliance subprojects implemented, (number) (Number, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	25.00	40.00	180.00
Date	01-Jan-2017	31-Mar-2020	29-Oct-2020	30-Jun-2022
► Number of public good infrastructure sub-projects implemented (Number, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	0.00	0.00	35.00
Date	01-Jan-2017	20-Oct-2017	29-Oct-2020	30-Jun-2022
► Buyers who fulfill their obligations under the commercialization agreement or business plan (of PA) (Percentage) (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	75.00	64.00	70.00
Date	01-Jan-2017	31-Dec-2019	29-Oct-2020	30-Jun-2022
► Increase in average output per worker among SME beneficiaries (Percentage) (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	16.00	19.00	7.00
Date	01-Jan-2017	31-Mar-2020	29-Oct-2020	30-Jun-2022



► Increase (additional) in agribusiness exports as a percentage of average sales value (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	0.00	1.00	4.00
Date	01-Jan-2017	20-Oct-2017	29-Oct-2020	30-Jun-2022
► Share of beneficiary SMEs that receive new commercial credit (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	9.00	21.00	30.00
Date	01-Jan-2017	31-Mar-2020	29-Oct-2020	30-Jun-2022
► Private Capital Mobilized (Amount(USD), Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	2,330,137.00	302,612.00	5,000,000.00
Date	01-Jan-2017	31-Mar-2020	29-Oct-2020	30-Jun-2022
► Annual Project Beneficiary Survey) among producer households and SMEs (citizen engagement) (Number, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	0.00	0.00	1.00
Date	01-Jan-2017	20-Oct-2017	29-Oct-2020	30-Jun-2022

Component 2: Strengthening the Regulatory and Institutional Framework for Agribusiness and Trade.

► Staff trained in regulatory agencies (Number, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	32.00	51.00	40.00
Date	01-Jan-2017	31-Dec-2019	29-Oct-2020	30-Jun-2022
► Number of NQI bills submitted for parliament approval (list) (Number, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	4.00	4.00	4.00
Date	01-Jan-2017	28-Jun-2019	29-Oct-2020	30-Jun-2022



► Share of SME beneficiaries to attain food safety standards (percentage) (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	0.00	0.00	50.00
Date	01-Jan-2017	20-Oct-2017	29-Oct-2020	30-Jun-2022

► Share of staff in regulatory agencies who confirm that the training effective (percentage) (Percentage, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	0.00	87.00	93.75	85.00
Date	01-Jan-2017	31-Dec-2019	29-Oct-2020	30-Jun-2022

Component 3: Project Management and Monitoring and Evaluation				
► Annual Work Plan and Budget Submitted (Yes/No, Custom)				
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	No	Yes	Yes	Yes
Date	01-Jun-2017	31-Oct-2019	02-Oct-2020	28-Sep-2018

Performance-Based Conditions

Data on Financial Performance

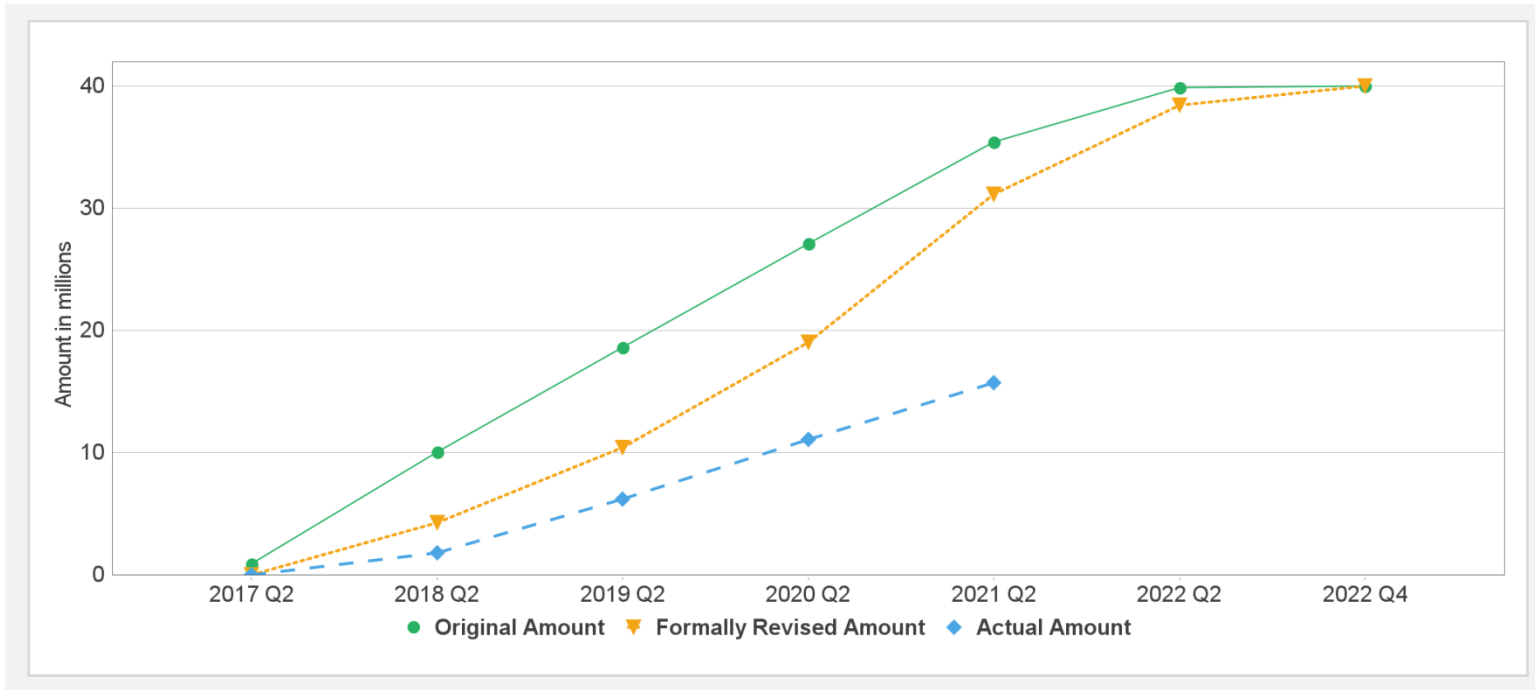
Disbursements (by loan)

Project	Loan/Credit/TF	Status	Currency	Original	Revised	Cancelled	Disbursed	Undisbursed	% Disbursed
P156492	IDA-59330	Effective	USD	40.00	40.00	0.00	15.72	25.52	38%

Key Dates (by loan)

Project	Loan/Credit/TF	Status	Approval Date	Signing Date	Effectiveness Date	Orig. Closing Date	Rev. Closing Date
P156492	IDA-59330	Effective	16-Dec-2016	29-May-2017	19-Jul-2017	30-Jun-2022	30-Jun-2022

Cumulative Disbursements



PBC Disbursement

PBC ID	PBC Type	Description	Coc	PBC Amount	Achievement Status	Disbursed amount in Coc	Disbursement % for PBC

Restructuring History

Level 2 Approved on 11-Oct-2019

Related Project(s)

There are no related projects.