

## PROCUREMENT PLAN (Textual Part)

### Project information:

*Country: Federal Democratic Republic of Ethiopia*

De-Risking, Inclusion and Value Enhancement of Pastoral Economies (DRIVE) in the Horn of Africa Project, Project ID No. P176517

**Project Implementation agency:** *Ministry of Agriculture and Ministry of trade and Regional Integration*

**Date of the Procurement Plan: July 14, 2022**

**Period covered by this Procurement Plan:** July 2022 to Dec 2023

### Preamble

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (Fourth Edition, November 2020) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

**The Bank’s Standard Procurement Documents:** shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

**National Procurement Arrangements:** In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country’s own procurement procedures may be used.

When the Borrower uses its own national open competitive procurement arrangements as set forth in Public Procurement and Property Administration Proclamation No. 649/2009, such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations.

When other national procurement arrangements other than national open competitive procurement arrangements are applied by the Borrower,

such arrangements shall be subject to paragraph 5.5 of the Procurement Regulations.

***Leased Assets*** as specified under paragraph 5.10 of the Procurement Regulations: Leasing may be used for those contracts identified in the Procurement Plan tables. *“Not Applicable”*

***Procurement of Second Hand Goods*** as specified under paragraph 5.11 of the Procurement Regulations - is allowed for those contracts identified in the Procurement Plan tables *“Not Applicable”*

***Domestic preference*** as specified under paragraph 5.51 of the Procurement Regulations ***(Goods and Works)***.

Goods: is not applicable for those contracts identified in the Procurement Plan tables;

Works is not applicable for those contracts identified in the Procurement Plan tables]

**Other Relevant Procurement Information.**

*Not Applicable*

**PROCUREMENT PLAN Eastern and Southern Africa : De-risking, inclusion and value enhancement of pastoral economies in the Horn of Africa**

**General Information**

**Country:** Eastern and Southern Africa **Bank's Approval Date of the Original Procurement Plan:** 2022-07-22  
**Revised Plan Date(s):** (comma delineated, leave blank) 2022-07-25  
**Project ID:** P176517 **GPN Date:** 2022-07-19  
**Project Name:** De-risking, inclusion and value enhancement of pastoral economies in the Horn of Africa  
**Loan / Credit No:** TF / B8407  
**Executing Agency:** ZEP-RE

**WORKS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	High SEA/SH Risk	Procurement Document Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion
													Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	

**GOODS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	
KE-ZEP-RE-304047-GO-RFQ / Sun Systems. Provide Sun Systems application software licenses to aid with accounting and reporting for DRIVE.	TF / B8407	Package of financial services for climate resilience	Post	Request for Quotations	Limited	Single Stage - One Envelope		40,000.00	0.00	Canceled								2022-07-30								2022-09-24	2023-03-23
KE-ZEP-RE-304001-GO-DIR / Azure Cloud services and PowerBI to expand cloud capability to host new applications, databases and provide reporting through PowerBI.	TF / B8407	Package of financial services for climate resilience	Post	Direct Selection	Direct - International			60,000.00	0.00	Pending Implementation					2022-07-25		2022-07-30									2022-09-03	2023-03-02
KE-ZEP-RE-305527-GO-DIR / Manage Engine ServicesPlus. This involves the supply of licenses for Manage Engine ServicesPlus cloud system.	TF / B8407	Package of financial services for climate resilience	Post	Direct Selection	Direct - International			10,000.00	0.00	Pending Implementation					2022-07-25		2022-07-30									2022-09-03	2023-03-02
KE-ZEP-RE-304053-GO-RFQ / Hardware (9 Laptops). Procure hardware to support project operation for new project staff	TF / B8407	Package of financial services for climate resilience	Post	Request for Quotations	Limited	Single Stage - One Envelope		18,000.00	0.00	Pending Implementation								2022-07-30								2022-09-24	2023-03-23
KE-ZEP-RE-305515-GO-DIR / Sun Systems. Provide Sun Systems application software licenses, assess the needs of DRIVE for accounting and reporting	TF / B8407	Package of financial services for climate resilience	Post	Direct Selection	Direct - National			40,000.00	0.00	Pending Implementation					2022-07-25		2022-07-30									2022-09-03	2023-03-02

**NON CONSULTING SERVICES**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	
KE-ZEP-RE-304045-GO-RFQ / NDVI Satellite Data. Provide Normalized Difference Vegetation Index (NDVI) data and conduct a comparison of the supplier chosen data source and E-Models, to determine suitability for the DRIVE project, and provide recommendations on the use of the data.	TF / B8407	Package of financial services for climate resilience	Post	Request for Quotations	Limited	Single Stage - One Envelope		100,000.00	0.00	Pending Implementation								2022-07-30								2022-09-24	2023-03-23
KE-ZEP-RE-304028-GO-RFQ / Aggregator Evaluation & Management Tool (AEMT) - enhance the existing project management in order to handle the application, appointment, and monitoring of aggregators. Assess the requirements, identify the gaps, and implement the changes to the system.	TF / B8407	Package of financial services for climate resilience	Post	Request for Quotations	Limited	Single Stage - One Envelope		100,000.00	0.00	Pending Implementation								2022-07-30								2022-09-24	2023-03-23
KE-ZEP-RE-304048-GO-RFQ / Livestock Insurance Product Pricing System. Develop the product pricing system to handle livestock insurance. The supplier will assess the requirements, develop and implement the system.	TF / B8407	Package of financial services for climate resilience	Post	Request for Quotations	Limited	Single Stage - One Envelope		100,000.00	0.00	Pending Implementation								2022-07-30								2022-09-24	2023-03-23

**CONSULTING FIRMS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Expression of Interest Notice		Short List and Draft Request for Proposals		Request for Proposals as Issued		Opening of Technical Proposals / Minutes		Evaluation of Technical Proposal		Combined Evaluation Report and Draft Negotiated Contract		Signed Contract		Contract Completion
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	

**INDIVIDUAL CONSULTANTS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Invitation to Identify/Selected Consultant		Draft Negotiated Contract		Signed Contract		Contract Completion
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	
KE-ZEP-RE-304030-CS-INDV / Individual consultant as Finance Lead. The position holder will be instrumental in producing financial reports related to budgets and the financial obligations of the project.	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National		135,000.00	0.00	Under Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06				

KE-ZEP-RE-304034-CS-INDV / Individual consultant as Insurance Lead. The position holder will be instrumental in managing the operations in insurance setup, creating, and implementing policies that enable the project to function in accordance with the required	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	67,500.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-304033-CS-INDV / Individual consultant as Actuarial Lead. The position holder will be instrumental in analyzing the financial consequences of risk. Use numerical, statistics, and financial theory to study uncertain future events	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	67,500.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-304037-CS-INDV / Individual consultant as Digital solutions manager. Participate in and eventually provide leadership to multidisciplinary teams in the development and deployment of digital solutions to deliver project ma	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	50,000.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-304049-CS-INDV / Individual consultant as Communication Manager	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	67,500.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-304042-CS-INDV / Individual consultant as Country Relationship Manager - Kenya. Relationship coordinators will focus on building bridges between key stakeholders in the public and private sector space.	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	99,000.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-304035-CS-INDV / Individual consultant as Capacity & Training Manager. Responsible for designing and developing of the curriculum, coordination, and training of service providers who will be offering and distributing the	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	112,000.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-304020-CS-INDV / Individual consultant for Overall Technical lead. Coordinate all technical aspects of the DRIVE project including but not limited to design, calculating agent. Provide analytical, forecasting, reporting, and project technical support to ma	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	67,500.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-304029-CS-INDV / Individual consultant Project Lead. Responsible for overseeing the overall strategic planning, organizing, budgeting, and coordinating of the project.	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	120,000.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-305313-CS-CDS / Perform due diligence on the Insurance Distribution Digital Systems' available options. The firm has the expertise and a proven track record in technology/platform due diligenc	TF / B8407	Package of financial services for climate resilience	Post	Direct Selection	Direct - International	20,000.00	0.00	Pending Implementation	2022-07-25	2022-08-04		2022-10-08	2023-04-06
KE-ZEP-RE-305334-CS-INDV / Individual consultant as Country Relationship Manager - Somalia. Relationship coordinators will focus on building bridges between key stakeholders in the public and private sector space.	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	99,000.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-305337-CS-INDV / Individual consultant as Country Relationship Manager - Ethiopia. Relationship coordinators will focus on building bridges between key stakeholders in the public and private sector space.	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	99,000.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-305341-CS-INDV / Individual consultant - Digital solutions analyst. Technical solution analyst to develop and implement solutions on Drive Project. Understand business applications functionality and resolve issues and improve application functionality and performance.	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	40,000.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06
KE-ZEP-RE-304054-CS-INDV / Individual consultant Procurement. Participate in preparation and periodic update of Project's Annual Procurement Plans (APP). Carry out verification of APP and its update.	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Limited	42,000.00	0.00	Pending Implementation	2022-07-25	2022-07-30	2022-08-20	2022-09-24	2023-03-23
KE-ZEP-RE-305339-CS-INDV / Individual consultant - Digital solutions analyst 2. Technical solution analyst to develop and implement solutions on Drive Project. Understand business applications functionality and resolve issues and improve application functionality and performance.	TF / B8407	Package of financial services for climate resilience	Post	Individual Consultant Selection	Open - National	40,000.00	0.00	Pending Implementation	2022-07-25	2022-09-12	2022-10-03	2022-11-07	2023-05-06