CONFORMED COPY

LOAN NUMBER 7988-GT

Loan Agreement

(Emergency Support to Social Services Project)

between

REPUBLIC OF GUATEMALA

and

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

Dated December 16, 2011

LOAN AGREEMENT

Agreement dated December 16, 2011, between REPUBLIC OF GUATEMALA ("Borrower") and INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT ("Bank"). The Borrower and the Bank hereby agree as follows:

ARTICLE I — GENERAL CONDITIONS; DEFINITIONS

- 1.01. The General Conditions (as defined in the Appendix 1 to this Agreement) constitute an integral part of this Agreement.
- 1.02. Unless the context requires otherwise, the capitalized terms used in this Agreement have the meanings ascribed to them in the General Conditions or in the Appendix 1 to this Agreement.

ARTICLE II — LOAN

- 2.01. The Bank agrees to lend to the Borrower, on the terms and conditions set forth or referred to in this Agreement, the amount of one hundred million Dollars (\$100,000,000), as such amount may be converted from time to time through a Currency Conversion in accordance with the provisions of Section 2.07 of this Agreement ("Loan"), to assist in financing the project described in Schedule 1 to this Agreement ("Project").
- 2.02. The Borrower may withdraw the proceeds of the Loan in accordance with Section IV of Schedule 2 to this Agreement.
- 2.03. The Front-end Fee payable by the Borrower shall be equal to one quarter of one percent (0.25%) of the Loan amount.
- 2.04. The interest payable by the Borrower for each Interest Period shall be at a rate equal to the Reference Rate for the Loan Currency plus the Fixed Spread; provided, that upon a Conversion of all or any portion of the principal amount of the Loan, the interest payable by the Borrower during the Conversion Period on such amount shall be determined in accordance with the relevant provisions of Article IV of the General Conditions. Notwithstanding the foregoing, if any amount of the Withdrawn Loan Balance remains unpaid when due and such non-payment continues for a period of thirty days, then the interest payable by the Borrower shall instead be calculated as provided in Section 3.02 (e) of the General Conditions.
- 2.05. The Payment Dates are February 15 and August 15 in each year.

- 2.06. The principal amount of the Loan shall be repaid in accordance with the provisions of Schedule 3 to this Agreement.
- 2.07. (a) The Borrower may at any time request any of the following Conversions of the terms of the Loan in order to facilitate prudent debt management: (i) a change of the Loan Currency of all or any portion of the principal amount of the Loan, withdrawn or unwithdrawn, to an Approved Currency; (ii) a change of the interest rate basis applicable to all or any portion of the principal amount of the Loan withdrawn and outstanding from a Variable Rate to a Fixed Rate, or vice versa, or from a Variable Rate based on a Fixed Spread; and (iii) the setting of limits on the Variable Rate applicable to all or any portion of the principal amount of the Loan withdrawn and outstanding by the establishment of an Interest Rate Cap or Interest Rate Collar on the Variable Rate.
 - (b) Any conversion requested pursuant to paragraph (a) of this Section that is accepted by the Bank shall be considered a "Conversion", as defined in the General Conditions, and shall be effected in accordance with the provisions of Article IV of the General Conditions and of the Conversion Guidelines.
- 2.08. Without limitation upon the provisions of paragraph (a) of Section 2.07 of this Agreement and unless otherwise notified by the Borrower to the Bank in accordance with the provisions of the Conversion Guidelines, the interest rate basis applicable to consecutive withdrawals from the Loan Account which in the aggregate equal or exceed ten million Dollars (\$10,000,000) shall be converted from the initial Variable Rate to a Fixed Rate for the full maturity of such amount in accordance with the provisions of the General Conditions and of the Conversion Guidelines.

ARTICLE III — PROJECT

- 3.01. The Borrower declares its commitment to the objectives of the Project. To this end, the Borrower shall carry out the Project, through MINFIN, in accordance with the provisions of Article V of the General Conditions.
- 3.02. Without limitation upon the provisions of Section 3.01 of this Agreement, and except as the Borrower and the Bank shall otherwise agree, the Borrower shall ensure that the Project is carried out in accordance with the provisions of Schedule 2 to this Agreement.

ARTICLE IV — EFFECTIVENESS; TERMINATION

- 4.01. The Additional Condition of Effectiveness consists of the following, namely that the Operational Manual has been issued by the Borrower.
- 4.02. Without prejudice to the provisions of the General Conditions, the Effectiveness Deadline is the date ninety (90) days after the date of this Agreement, but in no case later than the eighteen (18) months after the Bank's approval of the Loan which expire on June 8, 2012.

ARTICLE V — REPRESENTATIVE; ADDRESSES

- 5.01. The Borrower's Representative is its Minister of Public Finance.
- 5.02. The Borrower's Address is:

Ministerio de Finanzas Públicas 8a Avenida y 21 Calle Centro Cívico, Zona 1 Guatemala, Guatemala, C.A.

Telephone: Facsimile:

(502) 23228888 Ext. 11845

5.03. The Bank's Address is:

International Bank for Reconstruction and Development 1818 H Street, N.W. Washington, D.C. 20433 United States of America

Cable address: Telex: Facsimile:

INTBAFRAD 248423(MCI) or 1-202-477-6391

Washington, D.C. 64145(MCI)

AGREED at San Salvador, El Salvador, as of the day and year first above written.

REPUBLIC OF GUATEMALA

By /s/ Alfredo del Cid Pinillos

Authorized Representative

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

By /s/ C. Felipe Jaramillo

Authorized Representative

SCHEDULE 1

Project Description

The objective of the Project is to preserve health and education services following severe flooding and other natural disasters that took place in the territory of the Borrower between May and September 2010.

The Project consists of the following parts:

Part A. Preserving Basic Education Services

Supporting the Recovery Plan by preserving Basic Education services for vulnerable children living in Selected Municipalities, through the financing of Salaries of teachers and Facilitators.

Part B. Preserving Coverage of Health Care Services

Supporting the Recovery Plan by preserving the three levels of health care and emergency services (primary, secondary and tertiary) in Selected Municipalities, through the financing of Salaries of Health Care Workers.

Part C. Project Management and Monitoring

Supporting DCP in the coordination of the administrative and financial management aspects of the Project, through the financing of consultants' services, including the financing of Project audits.

SCHEDULE 2

Project Execution

Section I. Implementation Arrangements

A. Overall Project Implementation and Coordination

- 1. The Borrower, through MINFIN, shall:
 - (a) maintain at all times during Project implementation the DCP as the Project coordination unit with staff with qualifications, experience, functions and responsibilities acceptable to the Bank, including, *inter alia*, the responsibility to assist the Borrower in the coordination, implementation, monitoring and supervision of the Project.
 - (b) ensure, until the completion of the Project, the efficient coordination between: (i) the DCP and MINEDUC with respect to Part A of the Project, including, *inter alia*, the responsibility of MINEDUC to submit the financial information required for the Borrower to comply with its obligations under this Agreement; and (ii) the DCP and MSPAS with respect to Part B of the Project, including, *inter alia*, the responsibility of MSPAS to submit the financial information required for the Borrower to comply with its obligations under this Agreement.

B. Operational Manual

- 1. The Borrower shall carry out the Project in accordance with an operational manual, acceptable to the Bank (the "Operational Manual"), said manual to include, *inter alia*:
 - (a) Project implementation procedures and guidelines and other related documents required for the execution of the Project;
 - (b) disbursement arrangements and flow of Project funds;
 - (c) monitoring indicators, including the procedures for the monitoring and evaluation of the Project, including the provisions of Section II of Schedule 2 to this Agreement;
 - (d) the procedures to ensure, until the completion of the Project, efficient coordination among DCP and MINEDUC and MSPAS;

- (e) the procedures for the review and approval of Loan withdrawal applications by the Bank;
- (f) measures to ensure that indigenous peoples will have access to health and education services in a culturally appropriate manner; and
- (g) the environmental management framework referred in Section D.1. (b) below.
- 2. Except as the Borrower and the Bank may otherwise agree in writing, the Borrower shall not abrogate, amend, suspend, terminate, waive or otherwise fail to enforce the Operational Manual or any provision thereof.
- 3. In case of any conflict between the terms of the Operational Manual and those of this Agreement, the terms of this Agreement shall prevail.

C. Anti-Corruption

The Borrower shall ensure that the Project is carried out in accordance with the provisions of the Anti-Corruption Guidelines.

D. Safeguards

1. The Borrower shall:

- (a) by no later than December 31, 2010 include specific activities in the Operational Manual ensuring that indigenous peoples will have access to health and education services in a culturally appropriate manner.
- (b) by no later than December 31, 2010 adapt the EMF, in a manner satisfactory to the Bank, including, *inter alia*: (i) the mechanisms to strengthen compliance with national standards for health care waste management; (ii) the development of action plans to ensure compliance with the Borrower's regulations; and (iii) measures to address the gaps in implementation or quality of implementation of the EMF.

Section II. Project Monitoring Reporting and Evaluation

A. Project Reports

1. The Borrower shall monitor and evaluate the progress of the Project and prepare Project Reports in accordance with the provisions of Section 5.08 of the General Conditions and on the basis of indicators acceptable to the Bank. Each Project Report shall cover the period of one calendar semester, and shall be furnished to

the Bank not later than one month after the end of the period covered by such report.

2. For purposes of Section 5.08 (c) of the General Conditions, the report on the execution of the Project and related plan required pursuant to that Section shall be furnished to the Bank not later than six months following the Closing Date.

B. Financial Management, Financial Reports and Audits

- 1. The Borrower, through MINFIN, shall maintain or cause to be maintained a financial management system in accordance with the provisions of Section 5.09 of the General Conditions.
- 2. Without limitation on the provisions of Part A of this Section, the Borrower shall prepare and furnish to the Bank as part of the Project Report not later than one month after the end of each calendar semester, interim unaudited financial reports for the Project covering the semester, in form and substance satisfactory to the Bank.
- 3. The Borrower, through MINFIN, shall have its Financial Statements audited in accordance with the provisions of Section 5.09 (b) of the General Conditions. Each audit of the Financial Statements shall cover the period of one fiscal year of the Borrower. The audited Financial Statements for each such period shall be furnished to the Bank not later than six months after the end of such period.

Section III. Procurement

A. General

- 1. **Consultants' Services.** All consultants' services required for the Project and to be financed out of the proceeds of the Loan shall be procured in accordance with the requirements set forth or referred to in Sections I and IV of the Consultant Guidelines and with the provisions of this Section.
- 2. **Definitions.** The capitalized terms used below in this Section to describe particular procurement methods or methods of review by the Bank of particular contracts refer to the corresponding method described in the Procurement Guidelines, or Consultant Guidelines, as the case may be.

B. Particular Methods of Procurement of Consultants' Services

- 1. **Quality- and Cost-based Selection.** Except as otherwise provided in paragraph 2 below, consultants' services shall be procured under contracts awarded on the basis of Quality and Cost-based Selection.
- 2. **Other Methods of Procurement of Consultants' Services.** The following table specifies the methods of procurement, other than Quality and Cost-based Selection, which may be used for consultants' services. The Procurement Plan shall specify the circumstances under which such methods may be used.

Procurement Method

- (a) Least Cost Selection
- (b) Selection based on the Consultants' Qualifications
- (c) Procedures set forth in Paragraphs 5.2 and 5.3 of the Consultant Guidelines for the Selection of Individual Consultants (IC)
- (d) Single Source Selection (SSS)

C. Review by the Bank of Procurement Decisions

The Procurement Plan shall set forth those contracts which shall be subject to the Bank's Prior Review. All other contracts shall be subject to Post Review by the Bank.

Section IV. Withdrawal of Loan Proceeds

A. General

- 1. The Borrower may withdraw the proceeds of the Loan in accordance with the provisions of Article II of the General Conditions, this Section, and such additional instructions as the Bank shall specify by notice to the Borrower (including the "World Bank Disbursement Guidelines for Projects" dated May 2006, as revised from time to time by the Bank and as made applicable to this Agreement pursuant to such instructions), to finance Eligible Expenditures as set forth in the table in paragraph 2 below.
- 2. The following table specifies the categories of Eligible Expenditures that may be financed out of the proceeds of the Loan ("Category"), the allocation of the amounts of the Loan to each Category, and the percentage of expenditures to be financed for Eligible Expenditures in each Category.

<u>Category</u>	Amount of the Loan Allocated (expressed in USD)	Percentage of Expenditures to be financed (inclusive of Taxes)
(1) Salaries of teachers and Facilitators under Part A of the Project	70,000,000	100%
(2) Salaries of Health Care Workers under Part B of the Project	29,650,000	100%
(3) Consultants' services under Part C of the Project	100,000	100%
(4) Front-end Fee	250,000	Amount payable pursuant to Section 2.03 of this Agreement in accordance with Section 2.07 (b) of the General Conditions
TOTAL AMOUNT	100,000,000	

B. Withdrawal Conditions; Withdrawal Period

- 1. Notwithstanding the provisions of Part A of this Section, no withdrawal shall be made for payments made prior to the date of this Agreement, except that withdrawals up to an aggregate amount not to exceed \$40,000,000 equivalent may be made for payments made prior to this date but on or after May 27, 2010 (but in no case more than one year prior to the date of this Agreement), for Eligible Expenditures under Categories (1) and (2).
- 2. The Closing Date is June 30, 2012.

SCHEDULE 3

Amortization Schedule

The following table sets forth the Principal Payment Dates of the Loan and the percentage of the total principal amount of the Loan payable on each Principal Payment Date ("Installment Share"). If the proceeds of the Loan have been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined by the Bank by multiplying: (a) Withdrawn Loan Balance as of the first Principal Payment Date; by (b) the Installment Share for each Principal Payment Date, such repayable amount to be adjusted, as necessary, to deduct any amounts referred to in paragraph 4 of this Schedule, to which a Currency Conversion applies.

Principal Payment Date	Installment Share (Expressed as a Percentage)
On each February 15 and August 15	
Beginning August 15, 2019	
through August 15, 2036	2.78%
On February 15, 2037	2.70%

- 2. If the proceeds of the Loan have not been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined as follows:
 - (a) To the extent that any proceeds of the Loan have been withdrawn as of the first Principal Payment Date, the Borrower shall repay the Withdrawn Loan Balance as of such date in accordance with paragraph 1 of this Schedule.
 - (b) Any amount withdrawn after the first Principal Payment Date shall be repaid on each Principal Payment Date falling after the date of such withdrawal in amounts determined by the Bank by multiplying the amount of each such withdrawal by a fraction, the numerator of which is the original Installment Share specified in the table in paragraph 1 of this Schedule for said Principal Payment Date ("Original Installment Share") and the denominator of which is the sum of all remaining Original Installment Shares for Principal Payment Dates falling on or after such date, such amounts repayable to be adjusted, as necessary, to deduct any amounts referred to in paragraph 4 of this Schedule, to which a Currency Conversion applies.

- 3. (a) Amounts of the Loan withdrawn within two calendar months prior to any Principal Payment Date shall, for the purposes solely of calculating the principal amounts payable on any Principal Payment Date, be treated as withdrawn and outstanding on the second Principal Payment Date following the date of withdrawal and shall be repayable on each Principal Payment Date commencing with the second Principal Payment Date following the date of withdrawal.
 - (b) Notwithstanding the provisions of sub-paragraph (a) of this paragraph, if at any time the Bank adopts a due date billing system under which invoices are issued on or after the respective Principal Payment Date, the provisions of such sub-paragraph shall no longer apply to any withdrawals made after the adoption of such billing system.
- 4. Notwithstanding the provisions of paragraphs 1 and 2 of this Schedule, upon a Currency Conversion of all or any portion of the Withdrawn Loan Balance to an Approved Currency, the amount so converted in the Approved Currency that is repayable on any Principal Payment Date occurring during the Conversion Period, shall be determined by the Bank by multiplying such amount in its currency of denomination immediately prior to the Conversion by either: (i) the exchange rate that reflects the amounts of principal in the Approved Currency payable by the Bank under the Currency Hedge Transaction relating to the Conversion; or (ii) if the Bank so determines in accordance with the Conversion Guidelines, the exchange rate component of the Screen Rate.
- 5. If the Withdrawn Loan Balance is denominated in more than one Loan Currency, the provisions of this Schedule shall apply separately to the amount denominated in each Loan Currency, so as to produce a separate amortization schedule for each such amount.

APPENDIX 1

Section I. Definitions

- 1. "Anti-Corruption Guidelines" means the "Guidelines on Preventing and Combating Fraud and Corruption in Projects Financed by IBRD Loans and IDA Credits and Grants", dated October 15, 2006 with the modifications set forth in Section III of this Appendix 1.
- 2. "Basic Education" means primary (i.e., grades 1 through 6) and lower-secondary (i.e., grades 7 through 9) education levels.
- 3. "Budgetary Classifications for the Public Sector Manual" means *Manual de Clasificaciones Presupuestarias para el Sector Público de Guatemala*, dated January 2008 and published by MINFIN on the Borrower's website (www.minfin.gob.gt), as amended by Ministerial Decree No. 85-2009 dated December 30, 2009.
- 4. "Category" means a category set forth in the table in Section IV of Schedule 2 to this Agreement.
- 5. "Civil Service Law" means *Ley de Servicio Civil*, Decree No. 1748, dated May 2, 1968 and published in the Borrower's Official Gazette on May 23, 1968, as amended through October 14, 1975.
- 6. "Consultant Guidelines" means the "Guidelines: Selection and Employment of Consultants by World Bank Borrowers" published by the Bank in May 2004 and revised in October 2006 and May 2010.
- 7. "DCP" means *Dirección de Crédito Público*, the Borrower's Public Credit Directorate, a unit within the Borrower's MINFIN referred to in Section I.A.1 of Schedule 2 to this Agreement.
- 8. "EMF" means the Environmental Management Framework prepared for the Maternal and Infant Health and Nutrition Project (7357-GU), disclosed to the public on November 28, 2005, as amended with the prior approval of the Bank.
- 9. "Facilitators" means permanent civil servant staff of MINEDUC in charge of facilitating the implementation of flexible modalities for lower secondary education (*Telesecundaria*), as described in Part 2.2 of the Project financed under the Loan Agreement dated April 12, 2008 between the Borrower and the Bank in support of the Education Quality and Secondary Education Project (7430-GU), as amended.

- 10. "General Conditions" means the "International Bank for Reconstruction and Development General Conditions for Loans", dated July 31, 2010, with the modifications set forth in Section II of this Appendix 1.
- 11. "Health Care Workers" means the personnel providing public health care services in the Selected Municipalities.
- 12. "MINEDUC" means *Ministerio de Educación*, the Borrower's Ministry of Education.
- 13. "MINFIN" means *Ministerio de Finanzas Públicas*, the Borrower's Ministry of Public Finance.
- 14. "MSPAS" means *Ministerio de Salud Pública y Asistencia Social*, the Borrower's Ministry of Public Health and Social Welfare.
- 15. "Municipality" means *Municipio*, a political subdivision of the Borrower.
- 16. "Operational Manual" means the Borrower's manual referred to in Section I.B of Schedule 2 to this Agreement, as the same may be amended from time to time with the agreement of the Bank.
- 17. "Procurement Plan" means the Borrower's procurement plan for the Project, dated November 10, 2010 and referred to in paragraph 1.24 of the Consultant Guidelines, as the same shall be updated from time to time in accordance with the provisions of said paragraphs.
- 18. "Recovery Plan" means *Plan de Reconstrucción con Transformación*, the Borrower's plan for recovery and reconstruction in response to the severe flooding and other natural disasters that took place in the territory of the Borrower between May and September 2010, dated October 11, 2010 and published by SEGEPLAN on the Borrower's website (www.segeplan.gob.gt).
- 19. "Salaries" means a reasonable fixed monthly payment made in exchange for the services rendered by civil servants of the Borrower working as teachers, Facilitators and/or Health Care Workers which: (i) have not been financed or agreed to be financed by any national or international financing institution or agency other than the Bank or the Association; and/or (ii) have not been financed or agreed to be financed by the Bank or the Association under another loan, credit, or grant, all of this in accordance with the Civil Service Law, the Salaries for the Public Administration Law, and the Budgetary Classifications for the Public Sector Manual.

- 20. "Salaries for the Public Administration Law" means *Ley de Salarios de la Administración Pública*, Decree No. 11-73, dated March 2, 1973 and published in the Borrower's Official Gazette on March 7, 1973, as amended through December 27, 1985.
- 21. "SEGEPLAN" means Secretaría de Planificación y Programación de la Presidencia, the Borrower's Secretary of Planning and Programming of the Presidency.
- 22. "Selected Municipalities" means the Borrower's poorest municipalities with high levels of extreme poverty listed in Appendix 2 to this Agreement, as said list may be amended from time to time in agreement with the Bank.

Section II. Modifications to the General Conditions

The modifications to the General Conditions are as follows:

1. Paragraph (a) of Section 2.05 is modified to read as follows: "Section 2.05. Eligible Expenditures

... (a) the payment is for the financing of the reasonable cost of goods, works, services or Salaries required for the Project, to be financed out of the proceeds of the Loan and procured, all in accordance with the provisions of the Legal Agreements;"

The definition of the term "Conversion Date" in paragraph 20 of the Appendix to the General Conditions is modified to read as follows:

"Conversion Date' means, for a Conversion, the Execution Date or such other date as the Bank shall determine on which the Conversion enters into effect, as further specified in the Conversion Guidelines; provided that for a Conversion into the Approved Currency under Section 2. [08] of the Loan Agreement, the Conversion Date shall be the date of withdrawal from the Loan Account of the amount in respect of which the Conversion has been requested."

Section III. <u>Modifications to the Anti-Corruption Guidelines</u>

The modifications to the Anti-Corruption Guidelines are as follows:

- 1. Section 5 is re-numbered as Section 5(a) and a new Section 5(b) is added to read as follows:
 - "... (b) These Guidelines also provide for the sanctions and related actions to be imposed by the Bank on Borrowers (other than the Member Country) and all other individuals or entities who are recipients of Loan proceeds, in the event that the Borrower or the individual or entity has been debarred by another financier as a result of a determination by such financier that the Borrower or the individual or entity has engaged in fraudulent, corrupt, coercive or collusive practices in connection with the use of the proceeds of a financing made by such financier."
- 2. Section 11(a) is modified to read as follows:
 - "... (a) sanction in accordance with prevailing Bank's sanctions policies and procedures (fn13) a Borrower (other than a Member Country) (fn 14) or an individual or entity, including (but not limited to) declaring such Borrower, individual or entity ineligible publicly, either indefinitely or for a stated period of time: (i) to be awarded a Bank-financed contract; (ii) to benefit from a Bank-

financed contract, financially or otherwise, for example as a sub-contractor; and (iii) to otherwise participate in the preparation or implementation of the project or any other project financed, in whole or in part, by the Bank, if at any time the Bank determines (fn 15) that such Borrower, individual or entity has engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in connection with the use of loan proceeds, or if another financier with which the Bank has entered into an agreement for the mutual enforcement of debarment decisions has declared such person or entity ineligible to receive proceeds of financings made by such financier or otherwise to participate in the preparation or implementation of any project financed in whole or in part by such financier as a result of a determination by such financier that the Borrower or the individual or entity has engaged in fraudulent, corrupt, coercive or collusive practices in connection with the use of the proceeds of a financing made by such financier."

Footnotes:

- "13. An individual or entity may be declared ineligible to be awarded a Bank financed contract upon completion of sanctions proceedings pursuant to the Bank's sanctions policies and procedures, or under the procedures of temporary suspension or early temporary suspension in connection with an ongoing sanctions proceeding, or following a sanction by another financier with whom the Bank has entered into a cross debarment agreement, as a result of a determination by such financier that the firm or individual has engaged in fraudulent, corrupt, coercive or collusive practices in connection with the use of the proceeds of a financing made by such financier."
- "14. Member Country includes officials and employees of the national government or of any of its political or administrative subdivisions, and government owned enterprises and agencies that are not eligible to bid under paragraph 1.8(b) of the Procurement Guidelines or participate under paragraph 1.11(c) of the Consultant Guidelines."
- "15. The Bank has established a Sanctions Board, and related procedures, for the purpose of making such determinations. The procedures of the Sanctions Board sets forth the full set of sanctions available to the Bank. In addition, the Bank has adopted an internal protocol outlining the process to be followed in implementing debarments by other financiers, and explaining how cross-debarments will be posted on the Bank's website and otherwise be made known to staff and other stakeholders."

APPENDIX 2

List of Selected Municipalities

#	Department	Municipality	#	Department	Municipality
1	Sololá	Santa Cruz La Laguna	66	Alta Verapaz	Panzós
2	Sololá	Santiago Atitlán	67	Huehuetenango	Santa Eulalia
3	Quiché	San Bartolomé Jocotenango	68	Huehuetenango	San Mateo Ixtatán
4	Totonicapán	Santa Lucía La Reforma	69	Huehuetenango	Barillas
5	Chiquimula	Olopa	70	Alta Verapaz	Senahú
6	Chiquimula	San Juan Ermita	71	Alta Verapaz	Chahal
7	Totonicapán	Santa María Chiquimula	72	Alta Verapaz	Lanquín
8	Chiquimula	Jocotán	73	Huehuetenango	Todos Santos Cuchumatán
9	Chiquimula	Camotán	74	Huehuetenango	San Miguel Acatán
10	Alta Verapaz	Chisec	75	Alta Verapaz	Tamahú
11	Alta Verapaz	Raxruhá	76	Alta Verapaz	Tucurú
12	Alta Verapaz	Fray Bartolomé de las Casas	77	Quiché	Chajul
13	Alta Verapaz	Cahabón	78	Quiché	San Antonio Ilotenango
14	Totonicapán	Momostenango	79	Quiché	Zacualpa

#	Department	Municipality	#	Department	Municipality
15	San Marcos	San José Ojetenam	80	San Marcos	La Reforma
16	Huehuetenango	Tectitán	81	San Marcos	San Miguel Ixtahuacán
17	Sololá	Santa Clara La Laguna	82	Sololá	Santa Catarina Ixtahuacán
18	Sololá	San Juan La Laguna	83	Quiché	Joyabaj
19	Sololá	San Pablo La Laguna	84	Jalapa	San Pedro Pinula
20	Sololá	San Marcos La Laguna	85	Zacapa	La Unión
21	Huehuetenango	Cuilco	86	Alta Verapaz	Tactic
22	San Marcos	Tajumulco	87	Izabal	El Estor
23	Huehuetenango	Aguacatán	88	Izabal	Livingston
24	San Marcos	Sibinal	89	Huehuetenango	Santiago Chimaltenango
25	Huehuetenango	La Democracia	90	Quiché	Patzité
26	Huehuetenango	La Libertad	91	Quiché	Chinique
27	San Marcos	Tejutla	92	Quiché	San Juan Cotzal
28	Huehuetenango	San Idelfonso Ixtahuacán	93	Quiché	Nebaj
29	San Marcos	Concepción Tutuapa	94	Quetzaltenango	Cabricán
30	San Marcos	Comitancillo	95	Alta Verapaz	Santa Catalina La Tinta

#	Department	Municipality	#	Department	Municipality
31	Huehuetenango	San Pedro Necta	96	Alta Verapaz	Santa Cruz Verapaz
32	San Marcos	Ixchiguán	97	Sololá	San Lucas Tolimán
33	Totonicapán	San Bartolo Aguas Calientes	98	Quiché	Chichicastenango
34	Totonicapán	San Andrés Xecul	99	Quetzaltenango	Cajolá
35	Totonicapán	Totonicapán	100	Quetzaltenango	Palestina de Los Altos
36	Baja Verapaz	Rabinal	101	Quetzaltenango	San Martín Sacatepéquez
37	Baja Verapaz	Cubulco	102	Jutiapa	Yupiltepeque
38	Totonicapán	San Cristóbal Totonicapán	103	Jutiapa	Zapotitlán
39	Totonicapán	San Francisco El Alto	104	Jutiapa	El Adelanto
40	Petén	Sayaxché	105	Sololá	San José Chacayá
41	Quiché	Ixcán	106	Sololá	Sololá
42	Quiché	Sacapulas	107	Jalapa	Mataquescuintla
43	Quiché	Cunén	108	Baja Verapaz	San Miguel Chicaj
44	Quiché	San Pedro Jocopilas	109	Baja Verapaz	Purulhá
45	Quiché	San Andrés Sajcabajá	110	Huehuetenango	San Juan Ixcoy
46	Huehuetenango	San Sebastián Huehuetenango	111	Alta Verapaz	San Cristóbal Verapaz

#	Department	Municipality	#	Department	Municipality
47	Huehuetenango	San Rafael Pétzal	112	Alta Verapaz	Cobán
48	Huehuetenango	San Juan Atitán	113	Jalapa	Jalapa
49	Jalapa	San Carlos Alzatate	114	Retalhuleu	El Asintal
50	Jutiapa	Comapa	115	Huehuetenango	Nentón
51	Quetzaltenango	Huitán	116	Jutiapa	Moyuta
52	Jutiapa	Conguaco	117	Sololá	Concepción
53	Huehuetenango	San Gaspar Ixchil	118	Jutiapa	Jutiapa
54	Quiché	Uspantán	119	Petén	La Libertad
55	Huehuetenango	Santa Bárbara	120	Suchitepéquez	San Miguel Panán
56	Huehuetenango	Colotenango	121	Suchitepéquez	San Antonio Suchitepéquez
57	Sololá	San Antonio Palopó	122	Suchitepéquez	Chicacao
58	Quiché	Canillá	123	Santa Rosa	San Rafael Las Flores
59	Quiché	Chiché	124	Santa Rosa	San Juan Tecuaco
60	Quiché	Chicamán	125	Santa Rosa	Santa María Ixhuatán
61	Alta Verapaz	San Pedro Carchá	126	San Marcos	San Lorenzo
62	Huehuetenango	San Sebastián Coatán	127	San Marcos	Sipacapa

#	Department	Municipality	#	Department	Municipality
63	Huehuetenango	San Rafael La Independencia	128	San Marcos	Tacaná
64	Sololá	Nahualá	129	San Marcos	El Quetzal
65	Alta Verapaz	San Juan Chamelco	130	San Marcos	Nuevo Progreso