CONFORMED COPY

LOAN NUMBER 3055 HU

(Energy Development (Conservation) Project)

between

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

and

NATIONAL BANK OF HUNGARY

Dated May 30, 1989

LOAN NUMBER 3055 HU

# LOAN AGREEMENT

AGREEMENT, dated May 30, 1989 between INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT (the Bank) and NATIONAL BANK OF HUNGARY (the Borrower).

WHEREAS (A) the Hungarian People's Republic (the Guarantor) and the Borrower, having been satisfied as to the feasibility and priority of the Project described in Schedule 2 to this Agreement, have requested the Bank to assist in the financing of the Project;

(B) by an agreement (the Guarantee Agreement) of even date herewith between the Guarantor and the Bank, the Guarantor has agreed to guarantee the obligations of the Borrower in respect of the Loan and to undertake such other obligations as set forth in the Guarantee Agreement; and

WHEREAS the Bank has agreed, on the basis, inter alia, of the foregoing, to extend the Loan to the Borrower upon the terms and conditions set forth in this Agreement;

NOW THEREFORE the parties hereto hereby agree as follows:

#### ARTICLE I

#### General Conditions; Definitions

Section 1.01. The "General Conditions Applicable to Loan and Guarantee Agreements" of the Bank, dated January 1, 1985, with the last sentence of Section 3.02 deleted (the General Conditions) constitute an integral part of this Agreement.

Section 1.02. Unless the context otherwise requires, the several terms defined in the General Conditions have the respective meanings therein set forth and the following additional terms have the following meanings:

- (a) "Special Account" means the account referred to in Section 2.02 (b) of this Agreement;
- (b) "Subsidiary Financing Agreement" means any agreement to be entered into between the Borrower and a Participating Bank pursuant to Section 3.01 (b) of this Agreement, as the same may be amended from time to time;
- (c) "Participating Bank" means any banking institution with
  which the Borrower shall have entered into a Subsidiary Financing
  Agreement;
- (d) "Sub-loan" means a loan made or proposed to be made, out of the equivalent of the proceeds of the Loan, to a Beneficiary for a Sub-project;
- (e) "Beneficiary" means any enterprise, duly established and operating under the laws of the Guarantor, to which a Participating Bank proposes to make or has made a Sub-loan;
- (f) "Sub-project" means a specific energy conservation project to be carried out under Part A of the Project by a Beneficiary utilizing the proceeds of a Sub-loan;
- (g) "Basic Law" means Law Decree No. 36 of 1967, of the Presidential Council of the Guarantor pertaining to the Borrower, as amended to the date of this Agreement; and
- (h) "Credit Policy Guidelines" means the Monetary and Credit Policy Guidelines, regulating the provisions of credit by the Borrower and other financial institutions in the Hungarian People's Republic, established by Resolution No. 1115 of 1988 (XII.24.) of the Council of Ministers of the Guarantor.

#### ARTICLE II

## The Loan

Section 2.01. The Bank agrees to lend to the Borrower, on the terms and conditions set forth or referred to in the Loan Agreement, various currencies that shall have an aggregate value equivalent to the amount of ten million dollars (\$10,000,000), being the sum of withdrawals of the proceeds of the Loan, with each withdrawal valued by the Bank as of the date of such withdrawal.

Section 2.02. (a) The amount of the Loan may be withdrawn from the Loan Account in accordance with the provisions of Schedule 1 to this Agreement for expenditures made (or, if the Bank shall so agree, to be made) in respect of the reasonable cost of goods and services required for the Project and to be financed out of the proceeds of the Loan.

(b) The Borrower shall, for the purposes of Part A of the Project, open and maintain on its books a special account in dollars on terms and conditions satisfactory to the Bank. Deposits into, and payments out of, the Special Account shall be made in accordance with the provisions of Schedule 5 to this Agreement.

Section 2.03. The Closing Date shall be December 31, 1995, or such later date as the Bank shall establish. The Bank shall promptly notify the Borrower and the Guarantor of such later date.

Section 2.04. The Borrower shall pay to the Bank a commitment charge at the rate of three-fourths of one per cent (3/4 of 1%) per annum on the principal amount of the Loan not withdrawn from time to time.

Section 2.05. (a) The Borrower shall pay interest on the principal amount of the Loan withdrawn and outstanding from time to time at a rate per annum for each Interest Period equal to one-half of one percent per annum above the Cost of Qualified Borrowings for the last Semester ending prior to the commencement of such Interest Period.

- (b) As soon as practicable after the end of each Semester, the Bank shall notify the Guarantor and the Borrower of the Cost of Qualified Borrowings for such Semester.
  - (c) For purposes of this Section:
    - (i) "Interest Period" means the six-month period commencing on each date specified in Section 2.06 of this Agreement, including the Interest Period in which this Agreement is signed.
    - (ii) "Cost of Qualified Borrowings" means the cost of the outstanding borrowings of the Bank drawn down after June 30, 1982, expressed as a percentage per annum, as reasonably determined by the Bank.
    - (iii) "Semester" means the first six months or the second six months of a calendar year.

Section 2.06. Interest and other charges shall be payable semiannually on January 1 and July 1 in each year.

Section 2.07. The Borrower shall repay the principal amount of the Loan in accordance with the amortization schedule set forth in Schedule 3 to this Agreement.

#### ARTICLE III

## Execution of the Project

Section 3.01. (a) The Borrower declares its commitment to the objectives of the Project as set forth in Schedule 2 to this Agreement, and to this end, without any limitation or restriction upon any of its other obligations under the Loan Agreement, shall: (i) conduct its operations and affairs under the Project in accordance with sound financial standards and practices, with qualified management and personnel, and in accordance with the Basic Law and Credit Policy Guidelines; and (ii) take all action

required on its part, including the provision of funds, facilities, services or other resources, necessary or appropriate to cause Part A of the Project to be carried out in accordance with appropriate technical, administrative, financial and economic practices and to enable the Participating Banks to perform their respective obligations under the Subsidiary Financing Agreements.

## (b) The Borrower shall:

- (i) make available to the Participating Banks the equivalent of the proceeds of the Loan referred to in Schedule 6 to this Agreement under subsidiary financing agreements to be entered into between the Borrower and the Participating Banks under terms and conditions which shall have been approved by the Bank, and which shall include, without limitation, those set forth in said Schedule 6; and
- (ii) exercise its rights under the Subsidiary Financing Agreements in such manner as to protect the interests of the Bank and the Borrower and to accomplish the purposes of the Loan, and, except as the Bank shall otherwise agree, the Borrower shall not assign, amend, abrogate or waive any of the Subsidiary Financing Agreements, or any provision thereof.
- (c) Part B of the Project shall be carried out by the Guarantor in accordance with the provisions of Article III of the Guarantee Agreement, and the Bank and the Borrower hereby agree that the obligations set forth in Sections 9.06 and 9.07 of the General Conditions (relating to plans and Schedules and records and reports, respectively) in respect of Part B of the Project shall be carried out by the Guarantor pursuant to Section 3.04 of the Guarantee Agreement.

#### Section 3.02. The Borrower shall:

- (a) coordinate and monitor the overall execution of Part A of the Project and supervise the carrying out by the Participating Banks of their obligations pursuant to their respective Subsidiary Financing Agreements in accordance with policies and procedures satisfactory to the Bank; and
- (b) take all measures necessary to ensure that, except as the Bank shall otherwise agree, the aggregate amount of all Subloans, or the amount of any one Sub-loan, made by the Participating Banks, or any one Participating Bank, for any one Sub-project shall not exceed the equivalent of \$1,500,000.

Section 3.03. Except as the Bank shall otherwise agree, procurement of the goods and consultants' services required for Part A of the Project and to be financed out of the proceeds of the Loan shall be governed by the provisions of Schedule 4 to this Agreement.

#### ARTICLE IV

# Financial Covenants

Section 4.01. (a) The Borrower shall maintain records and accounts adequate to reflect in accordance with sound accounting practices its operations, resources and expenditures in respect of the Project.

#### (b) The Borrower shall:

- (i) have the records, and accounts referred to in paragraph (a) of this Section and the records and accounts for the Special Account and for the account referred to in Section 4.02 of this Agreement for each fiscal year audited, in accordance with appropriate auditing principles consistently applied, by independent auditors acceptable to the Bank;
- (ii) furnish to the Bank as soon as available, but in any case not later than six months after the end of each such year: (A) certified copies of said accounts for such year as so audited, and (B) the report of such audit by said auditors, of such scope and in such detail as the Bank shall have reasonably requested; and
- (iii) furnish to the Bank such other information concerning said records and accounts as well as the audit thereof as the Bank shall from time to time reasonably request.
- (c) For all expenditures with respect to which withdrawals from the Loan Account were made on the basis of statements of expenditure, the Borrower shall:
  - (i) maintain, in accordance with paragraph (a) of this Section, records and accounts reflecting such expenditures;
  - (ii) retain, until at least one year after the Bank has received the audit report for the fiscal year in which the last withdrawal from the Loan Account was made, all records (contracts, orders, invoices, bills, receipts and other documents) evidencing such expenditures;
  - (iii) enable the Bank's representatives to examine such records; and
  - (iv) ensure that such records and accounts are included in the annual audit referred to in paragraph (b) of this Section and that the report of such audit contains a separate opinion by said auditors as to whether the statements of expenditure submitted during such fiscal year, together with the procedures and internal controls involved in their preparation, can be relied upon to support the related withdrawals.

Section 4.02. Except as the Bank shall otherwise agree, the Borrower shall:

- (a) open, by the date on which it shall receive the first payment of interest or other charges on, or repayment of principal under, any of the Subsidiary Financing Agreements and thereafter maintain a separate account on its books in accordance with its normal financial practices; and
- (b) upon receipt of each such payment or repayments under each such Agreement, credit the same to the said separate account. All amounts to be so credited to the said separate account shall be utilized by the Borrower, to the extent they are not yet required to meet the Borrower's payment obligations to the Bank under this Agreement, exclusively to finance, through the Participating Banks, specific energy conservation projects similar to the Sub-projects in accordance with the Credit Policy Guidelines.

#### ARTICLE V

#### Remedies of the Bank

Section 5.01. Pursuant to Section 6.02 (k) of the General Conditions, the following additional event is specified, namely, that the Basic Law or the Credit Policy Guidelines shall have been amended, suspended, abrogated, repealed or waived so as to affect materially and adversely the ability of the Borrower to perform any of its obligations under this Agreement.

Section 5.02. Pursuant to Section 7.01 (h) of the General Conditions, the following additional event is specified, namely, that the event specified in Section 5.01 of this Agreement shall occur.

#### ARTICLE VI

#### Effective Date; Termination

Section 6.01. The following event is specified as an additional condition to the effectiveness of the Loan Agreement within the meaning of Section 12.01 (c) of the General Conditions, namely, that at least one Subsidiary Financing Agreement has been executed on behalf of the Borrower and a Participating Bank.

Section 6.02. The following is specified as an additional matter, within the meaning of Section 12.02 (c) of the General Conditions, to be included in the opinion or opinions to be furnished to the Bank, namely, that the Subsidiary Financing Agreement referred to in Section 6.01 of this Agreement has been duly authorized or ratified by the Borrower and a Participating Bank and is legally binding upon the Borrower and such Participating Bank in accordance with its terms.

Section 6.03. The date ninety (90) days after the date of this Agreement is hereby specified for the purposes of Section 12.04 of the General Conditions.

## ARTICLE VII

Representative of the Borrower; Addresses

Section 7.01. The President of the Borrower is designated as representative of the Borrower for the purposes of Section 11.03 of the General Conditions.

Section 7.02. The following addresses are specified for the purposes of Section 11.01 of the General Conditions:

For the Bank:

International Bank for
Reconstruction and Development
1818 H Street, N.W.
Washington, D.C. 20433
United States of America

Cable address:

Telex:

INTBAFRAD Washington, D.C.

440098 (ITT), 248423 (RCA) or 64145 (WUI)

For the Borrower:

National Bank of Hungary Department for International Development Institutions H-1850 Budapest Szabadsag ter 8-9 Hungarian People's Republic

Cable address:

Telex:

BANKO Budapest 227267 SMAFU-H 225755 BANKO-H or 227028 BANKO-H

IN WITNESS WHEREOF, the  $% \left( 1\right) =\left( 1\right) +\left( 1\right) +\left($ duly authorized representatives, have caused this Agreement to be signed in their respective names in the District of Columbia, United States of America, as of the day and year first above written.

> INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

By /s/ W. P. Thalwitz

Regional Vice President Europe, Middle East and North Africa

NATIONAL BANK OF HUNGARY

By /s/ I. Tarafas

Authorized Representative

SCHEDULE 1

Withdrawal of the Proceeds of the Loan

The table below sets forth the Category of items to be financed out of the proceeds of the Loan, the allocation of the amounts of the Loan to such Category and the percentage of expenditures for items so to be financed in such Category:

Amount of the Loan Allocated (Expressed in Category Dollar Equivalent)

Expenditures to be Financed

Goods and technical licenses under Part A of the Project

10,000,000

100% of foreign expenditures and 100% of local expenditures (ex-factory cost) for goods and 100% of foreign expenditures for technical licenses

% of

- 2. For the purposes of this Schedule:
- (a) the term "foreign expenditures" means expenditures in the currency of any country other than that of the Guarantor for goods or services supplied from the territory of any country other than that of the Guarantor; and
- 3. Notwithstanding the provisions of paragraph 1 above, no withdrawals shall be made in respect of:
- (a) payments made for expenditures prior to the date of this Agreement; and
- (b) expenditures by a Beneficiary under a Sub-loan made by a Participating Bank except after the Bank shall have communicated to the Borrower its acceptance of evidence that a Subsidiary Financing Agreement has been executed on behalf of, and is legally binding upon, the Borrower and such Participating Bank.

## SCHEDULE 2

## Description of the Project

The objectives of the Project are to: (1) contain energy import costs by reducing energy consumption per unit of output by enterprises; and (2) promote household energy conservation.

The Project consists of the following parts, subject to such modifications thereof as the Bank and the Borrower may agree upon from time to time to achieve such objectives:

#### Part A:

The financing, through the provision of loans, including Subloans, by the Participating Banks, of Sub-projects by Beneficiaries for: (1) upgrading of facilities to reduce energy consumption and strengthening of capabilities for monitoring and control of energy consumption; and (2) expansion of facilities for the manufacture of energy saving equipment and materials.

## Part B:

Carrying out of a study to develop a plan for improving the efficiency of energy production for and utilization by the household and communal sectors.

\* \* \* \*

The Project is expected to be completed by June 30, 1995.

## SCHEDULE 3

# Amortization Schedule

Date Payment Due

Payment of Principal (expressed in dollars)\*

On each January 1 and July 1

beginning January 1, 1995

\* The figures in this column represent dollar equivalents determined as of the respective dates of withdrawal. See General Conditions, Sections 3.04 and 4.03.

### Premiums on Prepayment

Pursuant to Section 3.04 (b) of the General Conditions, the premium payable on the principal amount of any maturity of the Loan to be prepaid shall be the percentage specified for the applicable time of prepayment below:

Time of Prepayment

Premium

The interest rate (expressed as a percentage per annum) applicable to the Loan on the date of prepayment, multiplied by:

| Not more than three years before maturity                                | 0.20 |
|--|------|
| More than three years but<br>not more than six years<br>before maturity  | 0.40 |
| More than six years but<br>not more than eleven years<br>before maturity | 0.73 |
| More than eleven years but not more than thirteen years before maturity  | 0.87 |
| More than thirteen years before maturity                                 | 1.00 |

## SCHEDULE 4

#### Procurement

## Part A: International Competitive Bidding

Except as provided in Part C hereof, goods shall be procured under contracts awarded in accordance with procedures consistent with those set forth in Sections I and II of the "Guidelines for Procurement under IBRD Loans and IDA Credits" published by the Bank in May 1985 (the Guidelines).

#### Part B: Preference for Domestic Manufacturers

In the procurement of goods in accordance with the procedures described in Part A hereof, goods manufactured in the territory of the Guarantor may be granted a margin of preference in accordance with, and subject to, the provisions of paragraphs 2.55 and 2.56 of the Guidelines and paragraphs 1 through 4 of Appendix 2 thereto.

#### Part C: Other Procurement Procedures

1. Goods and technical licenses which the Bank agrees (a) are of proprietary nature, (b) the timely supply thereof is critical for

efficient Project execution, or (c) need to be compatible with other installed equipment, may be procured through direct negotiations with the suppliers thereof, on terms and conditions acceptable to the Bank.

- 2. Goods estimated to cost less than the equivalent of \$150,000 per contract, up to an aggregate amount not to exceed the equivalent of \$2,000,000, may be procured under contracts awarded on the basis of comparison of price quotations obtained from at least three suppliers from at least three different countries eligible under the Guidelines in accordance with procedures acceptable to the Bank.
- Part D: Review by the Bank of Procurement Decisions
- 1. Review of invitations to bid and of proposed awards and final contracts:
- (a) With respect to each contract estimated to cost the equivalent of \$1,000,000 or more, the procedures set forth in paragraphs 2 and 4 of Appendix 1 to the Guidelines shall apply. Where payments for such contract are to be made out of the Special Account, such procedures shall be modified to ensure that the two conformed copies of the contract required to be furnished to the Bank pursuant to said paragraph 2 (d) shall be furnished to the Bank prior to the making of the first payment out of the Special Account in respect of such contract.
- (b) With respect to each contract not governed by the preceding paragraph, the procedures set forth in paragraphs 3 and 4 of Appendix 1 to the Guidelines shall apply. Where payments for such contract are to be made out of the Special Account, such procedures shall be modified to ensure that the two conformed copies of the contract together with the other information required to be furnished to the Bank pursuant to said paragraph 3 shall be furnished to the Bank as part of the evidence to be furnished pursuant to paragraph 4 of Schedule 5 to this Agreement.
- (c) The provisions of the preceding subparagraphs (a) and (b) shall not apply to contracts on account of which the Bank has authorized withdrawals from the Loan Account on the basis of statements of expenditure. Such contracts shall be retained in accordance with Section 4.01 (c) (ii) of this Agreement.
- 2. The figure of 15% is hereby specified for purposes of paragraph 4 of Appendix 1 to the Guidelines.

## SCHEDULE 5

## Special Account

- 1. For the purposes of this Schedule:
- (a) the term "eligible Category" means the Category set forth in the table in paragraph 1 of Schedule 1 to this Agreement;
- (b) the term "eligible expenditures" means expenditures in respect of the reasonable cost of goods and services required for Part A of the Project and to be financed out of the proceeds of the Loan allocated from time to time to the eligible Category in accordance with the provisions of Schedule 1 to this Agreement; and
- (c) the term "Authorized Allocation" means an amount equivalent to \$2,000,000 to be withdrawn from the Loan Account and deposited into the Special Account pursuant to paragraph 3 (a) of this Schedule.

- 2. Payments out of the Special Account shall be made exclusively for eligible expenditures in accordance with the provisions of this Schedule.
- 3. After the Bank has received evidence satisfactory to it that the Special Account has been duly opened, withdrawals of the Authorized Allocation and subsequent withdrawals to replenish the Special Account shall be made as follows:
- (a) For withdrawals of the Authorized Allocation, the Borrower shall furnish to the Bank a request or requests for a deposit or deposits which do not exceed the aggregate amount of the Authorized Allocation. On the basis of such request or requests, the Bank shall, on behalf of the Borrower, withdraw from the Loan Account and deposit in the Special Account such amount or amounts as the Borrower shall have requested.
  - (b) (i) For replenishment of the Special Account, the Borrower shall furnish to the Bank requests for deposits into the Special Account at such intervals as the Bank shall specify.
    - (ii) Prior to or at the time of each such request, the Borrower shall furnish to the Bank the documents and other evidence required pursuant to paragraph 4 of this Schedule for the payment or payments in respect of which replenishment is requested. On the basis of each such request, the Bank shall, on behalf of the Borrower, withdraw from the Loan Account and deposit into the Special Account such amount as the Borrower shall have requested and as shall have been shown by said documents and other evidence to have been made out of the Special Account for eligible expenditures.

All such deposits shall be withdrawn by the Bank from the Loan Account under the respective eligible Category, and in the respective equivalent amounts, as shall have been justified by said documents and other evidence.

- 4. For each payment made by the Borrower out of the Special Account, the Borrower shall, at such time as the Bank shall reasonably request, furnish to the Bank such documents and other evidence showing that such payment was made exclusively for eligible expenditures.
- 5. Notwithstanding the provisions of paragraph 3 of this Schedule, the Bank shall not be required to make further deposits into the Special Account:
- (a) if, at any time, the Bank shall have determined that all further withdrawals should be made by the Borrower directly from the Loan Account in accordance with the provisions of Article V of the General Conditions and paragraph (a) of Section 2.02 of this Agreement; or
- (b) once the total unwithdrawn amount of the Loan allocated to the eligible Category for Part A of the Project, less the amount of any outstanding special commitment entered into by the Bank pursuant to Section 5.02 of the General Conditions with respect to Part A of the Project, shall equal the equivalent of twice the amount of the Authorized Allocation.

Thereafter, withdrawal from the Loan Account of the remaining unwithdrawn amount of the Loan allocated to the eligible Category for Part A of the Project shall follow such procedures as the Bank

shall specify by notice to the Borrower. Such further withdrawals shall be made only after and to the extent that the Bank shall have been satisfied that all such amounts remaining on deposit in the Special Account as of the date of such notice will be utilized in making payments for eligible expenditures.

- 6. (a) If the Bank shall have determined at any time that any payment out of the Special Account: (i) was made for an expenditure or in an amount not eligible pursuant to paragraph 2 of this Schedule; or (ii) was not justified by the evidence furnished to the Bank, the Borrower shall, promptly upon notice from the Bank: (A) provide such additional evidence as the Bank may request; or (B) deposit into the Special Account (or, if the Bank shall so request, refund to the Bank) an amount equal to the amount of such payment or the portion thereof not so eligible or justified. Unless the Bank shall otherwise agree, no further deposit by the Bank into the Special Account shall be made until the Borrower has provided such evidence or made such deposit or refund, as the case may be.
- (b) If the Bank shall have determined at any time that any amount outstanding in the Special Account will not be required to cover further payments for eligible expenditures, the Borrower shall, promptly upon notice from the Bank, refund to the Bank such outstanding amount.
- (c) The Borrower may, upon notice to the Bank, refund to the Bank all or any portion of the funds on deposit in the Special Account.
- (d) Refunds to the Bank made pursuant to paragraphs 6 (a), (b) and (c) of this Schedule shall be credited to the Loan Account for subsequent withdrawal or for cancellation in accordance with the relevant provisions of this Agreement, including the General Conditions.

## SCHEDULE 6

Principal Terms and Conditions of the Subsidiary Financing Agreements

Further to the provisions of Section 3.02 (b) of this Agreement and except as the Bank and the Borrower shall otherwise agree, the principal terms and conditions set forth or referred to in this Schedule shall apply for the purposes of Section 3.01 (b) of this Agreement.

#### A. Terms

- 1. The aggregate amount to be made available by the Borrower to a Participating Bank under its respective Subsidiary Financing Agreement (the Subsidiary Finance) shall be the equivalent in the currency of the Guarantor (determined as of the date or respective dates of withdrawal from the Loan Account or payment out of the Special Account) of the value of the currency or currencies so withdrawn or paid out on account of the cost of goods and technical licenses (the goods) for the Sub-projects to be carried out under Sub-loans made by such Participating Bank under Part A of the Project and to be financed out of the proceeds of the Loan.
- 2. The Subsidiary Finance shall be charged on the principal amount thereof withdrawn and outstanding from time to time, interest at a rate not less than the higher of the following two rates: (a) the refinancing rate charged from time to time by the Borrower pursuant to the Credit Policy Guidelines; and (b) the rate of interest applicable from time to time to the Loan pursuant to Section 2.05 of this Agreement, plus an additional charge equal

to 20% of the amounts payable on the basis of said rate.

- 3. The Subsidiary Finance shall be repaid in accordance with an amortization schedule pursuant to which each portion thereof utilized in the making of a Sub-loan shall have a maturity calculated to conform to the amortization schedule applicable to such Sub-loan.
- 4. The right of the Participating Bank to the use of the proceeds of its respective Subsidiary Finance shall be: (a) suspended upon failure by such Participating Bank to perform any of its obligations under its respective Subsidiary Financing Agreement; and (b) terminated if such right shall have been suspended pursuant to subparagraph (a) hereof for a continuous period of sixty days.

#### B. Conditions

A Subsidiary Financing Agreement may be entered into with a banking institution, duly established and operating under the laws of the Guarantor, which the Borrower shall have determined, and the Bank shall have agreed, that such institution:

- (a) is operating pursuant to an official lending and investment policy statement which the Bank and the Borrower shall have judged acceptable, and has undertaken to maintain said policy statement;
- (b) has a sound financial structure and the organization, management, staff and other resources required for the efficient carrying out of its operations and affairs, including its activities under Part A of the Project, and has undertaken: (i) to carry out the same in conformity with sound financial standards and practices and in accordance with its lending and investment policy statement referred to in subparagraph (a) of this paragraph, and (ii) to provide, promptly as needed, the funds, facilities, services and other resources required for the purpose;
- (c) has adopted and undertaken to maintain suitable procedures to enable it effectively to:
  - (i) (A) make Sub-loans to Beneficiaries for Subprojects under Part A of the Project on the principal terms and conditions set forth in the Annex to this Schedule, (B) exercise its rights in relation to each such Sub-project in such manner as to protect its interests and the interests of the Bank and the Borrower, comply with its obligations under its respective Subsidiary Financing Agreement and achieve the purposes of Part A of the Project, and (C) not assign, amend, abrogate or waive any of its agreements providing for Sub-loans, or any provision thereof, without the prior approval of the Borrower;
  - (ii) carry out its activities under Part A of the Project, appraise Sub-projects, and supervise, monitor and report on the carrying out by Beneficiaries of Sub-projects, including the procurement of the goods therefor, in accordance with policies and procedures satisfactory to the Bank and the Borrower;
  - (iii) exchange views with, and furnish all such information to, the Bank or the Borrower, as may be reasonably requested by the Bank or the Borrower, with regard to the progress of its activities under

Part A of the Project, the performance of its obligations under its respective Subsidiary Financing Agreement, and other matters relating to the purposes of Part A of the Project;

- (iv) promptly inform the Bank and the Borrower of any condition which interferes or threatens to interfere with the progress of its activities under its respective Subsidiary Financing Agreement; and
- (d) has undertaken to: (i) maintain records and accounts adequate to reflect in accordance with sound accounting practices its operations and financial conditions; (ii) have its financial statements (balance sheets, statements of income and expenses and related statements) for each fiscal year audited, in accordance with appropriate auditing principles consistently applied, by independent auditors acceptable to the Bank and the Borrower; (iii) furnish to the Bank, through the Borrower, as soon as available, but in any case not later than six months after the end of each such year: (A) certified copies of said financial statements and accounts for such years as so audited, and (B) the report of such audit by said auditors in such scope and detail as the Bank or the Borrower shall have reasonably requested; and (iv) furnish to the Bank, through the Borrower, such other information concerning said records, accounts and financial statements as well as the audit thereof as the Bank or the Borrower shall from time to time reasonably request.

#### ANNEX TO SCHEDULE 6

# Principal Terms and Conditions of the Sub-loans

The principal terms and conditions set forth or referred to in this Annex shall apply for the purposes of paragraph 1 (c) (i) of Part B of Schedule 6 to this Agreement.

#### A. Terms

- 1. The principal amount of each Sub-loan shall be the equivalent in the currency of the Guarantor (determined as of the date or respective dates of withdrawal from the Loan Account or payment out of the Special Account) of the value of the currency or currencies so withdrawn or paid out on account of the cost of goods for the Sub-project to be carried out under such Sub-loan and to be financed out of the proceeds of the Loan.
- 2. Sub-loans shall each: (a) be charged interest on the principal amount thereof withdrawn and outstanding from time to time at the rate of interest applicable to loans made by each Participating Bank pursuant to its lending and investment policy statement referred to in paragraph 1 (a) of Part B of Schedule 6 to this Agreement; and (b) be made for a period not exceeding twelve years, inclusive of a grace period not exceeding 3 years.
- 3. Sub-loans shall be made on terms whereby the Participating Bank shall obtain, by written contract or other appropriate legal means, rights adequate to protect its interests and those of the Bank and the Borrower, including the right to:
- (a) suspend or terminate the right of the Beneficiary to the use of the proceeds of a Sub-loan upon failure by such Beneficiary to perform its obligations under its contract with the Participating Bank;
- (b) require that each Beneficiary shall undertake to: (i) carry out and operate the Sub-project with due diligence and

efficiency and in accordance with sound technical, financial and managerial standards and practices, and provide, promptly as needed, the funds, facilities and other resources required for the purpose, (ii) procure the goods to be financed out of the proceeds of the Loan in accordance with the provisions of Schedule 4 to this Agreement, and use such goods exclusively in the carrying out of the Sub-project, (iii) enable the Bank, the Borrower and the Participating Bank to inspect such goods and the sites and works included in the Sub-project, the operation thereof, and any relevant records and documents, (iv) take out and maintain such insurance, against such risks and in such amounts, as shall be consistent with sound business practice, including, without limitation, such insurance to cover hazards incident to the acquisition, transportation and delivery of goods financed out of the proceeds of the Loan to the place of use or installation, any indemnity thereunder to be made payable in a currency freely usable by the Beneficiary to replace or repair such goods, (v) maintain records and accounts adequate to reflect in accordance with consistently maintained sound accounting practices its operations and financial conditions, and (vi) prepare and furnish to the Participating Bank, for forwarding to the Borrower as may be requested by the Bank or the Borrower, all such information as the Bank, the Borrower or the Participating Bank shall reasonably request relating to the foregoing, to its administration, operations and financial condition and to the benefits to be derived from the Sub-project; and

(c) require that each Beneficiary shall further undertake to: (i) maintain the debt to equity and the debt service coverage ratios and the ratio of current assets to current liabilities as specified in paragraph 1 (c) of Part B of this Annex, (ii) have its financial statements (balance sheets, income statements and cash flow statements) for each fiscal year audited, in accordance with appropriate auditing principles consistently applied, by independent auditors acceptable to the Bank and the Borrower, (iii) furnish to the Participating Bank, for forwarding to the Borrower as may be requested by the Bank or the Borrower, as soon as available, but in any case not later than six months after the end of each such year certified copies of its financial statements for such year as so audited, and the report of such audit by said auditors, of such scope and in such detail as the Bank or the Borrower shall have reasonably requested, and (iv) furnish to the Participating Bank, for forwarding to the Borrower as may be requested by the Bank or the Borrower, such other information concerning the accounts and records, referred to in paragraph (b) (v) hereof, and said financial statements, as well as the audit thereof, as the Bank, the Borrower or the Participating Bank shall from time to time reasonably request.

## B. Conditions

- 1. Sub-loans shall be made to Beneficiaries who each shall have established, to the satisfaction of the Participating Bank, on the basis of guidelines satisfactory to the Bank, that: (a) it is creditworthy, and has a sound financial structure and the organization, management, staff and other resources required for the efficient carrying out of the Sub-project, (b) its projected cash generation or equity increases shall be sufficient to enable it to meet the estimated expenditures required for the Sub-project, (c) it is in a position to continue to maintain a debt to equity ratio of not more than 65:35, a debt service coverage ratio of not less than 1.5:1, and a ratio of current assets to current liabilities of not less than 1.3:1.
- 2. Sub-loans shall be made for Sub-projects which are each determined to be technically feasible and calculated to have a financial rate of return and an economic rate of return of at

least 18% each, provided, however, that, in addition to the above, Sub-loans under Part A (1) of the Project, shall be made only for Sub-projects which are each determined to derive at least 50% of the estimated benefits thereof from direct savings on energy consumption and reduced energy costs, all as shall be determined and calculated by the Participating Bank on the basis of an appraisal carried out in accordance with guidelines satisfactory to the Bank.

- 3. No expenditures for goods or services required for a Subproject shall be eligible for financing out of the proceeds of the Loan unless the Bank shall have authorized withdrawals from the Loan Account in respect of the Sub-Loan for such Sub-project and such expenditures shall have been made not earlier than one hundred and twenty days prior to the date on which the Bank shall have received the request and information required under paragraph 4 of this Annex in respect of such Sub-loan.
- 4. Each request by the Borrower for authorization to make withdrawals from the Loan Account in respect of a Sub-loan shall contain (a) a summary description of the Beneficiary and the Sub-project, including a description of the expenditures proposed to be financed out of the proceeds of the Loan, (b) the terms and conditions of the Sub-loan, including the schedule of amortization therefor, and (c) such other information as the Bank shall reasonably request.