

## PROCUREMENT PLAN

**Project information:** Lao PDR: MSME Access to Finance Emergency Support and Recovery Project  
**Project Implementation agency:** Department of SME Promotion (DOSMEP)  
**Date of the Procurement Plan:** September 29, 2020  
**Period covered by this Procurement Plan:** 18 months

### Preamble

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (July 2016, revised November 2017 and August 2018) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

**The Bank’s Standard Procurement Documents:** shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

**National Procurement Arrangements:** In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country’s own procurement procedures may be used.

When the Borrower uses its own national open competitive procurement arrangements as set forth in with the Lao PDR Law on Public Procurement, No. 30/NA November 2, 2017 including the Instruction on Implementation of Law on Public Procurement, No. 0477/NA February 13, 2019, such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations and the following conditions, such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations and the following conditions.

1. The request for bids/request for proposals document shall require that bidders/proposers submitting bids/proposals present a signed acceptance at the time of bidding, to be incorporated in any resulting contracts, confirming application of, and compliance with, Bank Anti-Corruption Guidelines, including without limitation the Bank’s right to sanction and the Bank’s inspection and audit rights;
2. Information related to award of contract including reasons for rejection of unsuccessful bidders shall be published on the implementing agency websites and/or newspaper of wide circulation.
3. All complaints on procurement related matters including complaints arising from procurement under Bank financed Projects whilst using National Procurement Procedures shall be dealt with in accordance with Article 33 of the Procurement Decree. Borrower shall put in place an effective complaints review mechanism for dealing with procurement related complaints and shall disclose the details in all the bidding

documents. All complaints shall be recorded by the Borrower in the appropriate tracking and monitoring system, as agreed between the Bank and the Borrower.

When other national procurement arrangements other than national open competitive procurement arrangements are applied by the Borrower, such arrangements shall be subject to paragraph 5.5 of the Procurement Regulations.

**Leased Assets** as specified under paragraph 5.10 of the Procurement Regulations: Not Applicable

**Procurement of Second Hand Goods** as specified under paragraph 5.11 of the Procurement Regulations: Not Applicable

**Domestic preference** as specified under paragraph 5.51 of the Procurement Regulations (**Goods and Works**). Not Applicable

**Other Relevant Procurement Information** - Operations procedures under the LOC will be explained in the Project Operation Manual (POM).

**Method and Prior Review Thresholds:**

Lao	Open (USD)			Comments	Prior Review Threshold - (Moderate Risk) (USD mil)
	International	National	RFQ (Shopping)		
Works	2 mil. & above	Below 2 mil.	Below 200,000	Recommended to advertise for > USD 50,000	15
Goods, IT and non-consulting services	600,000 & above	Below 600,000	Below 100,000	Recommended to advertise for > USD 50,000	4
Consulting Firm	200,000 & above	Below 200,000	N/A		2
Individual consultant					0.4



LA-DOSMEP-3.1.9-CS-INDV / International Procurement Advisor	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		40,000.00	42,485.00	Signed	2021-01-06	2021-01-26	2021-02-24	2021-04-13	2021-03-17	2021-04-28	2021-04-21	2021-04-28	2024-06-30
LA-DOSMEP-3.2.1-CS-INDV / Project Manager	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Direct		230,000.00	86,400.00	Signed	2020-11-01	2020-10-21	2020-11-11	2021-01-04	2020-12-02	2021-01-05	2021-01-01	2021-01-22	2025-11-28
LA-DOSMEP-3.2.2-CS-INDV / Financial Management Specialist	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		210,000.00	196,000.00	Signed	2020-10-15	2020-10-09	2020-11-23	2021-02-24	2020-12-03	2021-03-01	2021-01-01	2021-03-11	2025-11-28
LA-DOSMEP-3.2.3-CS-INDV / Procurement and Project Coordination (MSME) Officer	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Direct		210,000.00	72,000.00	Signed	2020-11-01	2020-10-23	2020-11-11	2021-01-04	2020-12-02	2021-01-05	2021-01-01	2021-01-22	2025-11-28
LA-DOSMEP-3.2.4-CS-INDV / M&E Officer	/	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Direct		150,000.00	0.00	Canceled	2020-11-01	2020-10-21	2020-11-11		2020-12-02		2021-01-01		2025-11-28
LA-DOSMEP-3.2.5-CS-INDV / Project Coordinator	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Direct		180,000.00	60,000.00	Signed	2020-11-01	2020-10-21	2020-11-11	2021-01-04	2020-12-02	2021-01-05	2021-01-01	2021-01-22	2025-12-28
LA-DOSMEP-3.2.6-CS-INDV / Project Administration Officer/Accountant	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		140,000.00	26,400.00	Signed	2020-10-15	2020-10-14	2020-11-20	2021-03-15	2020-12-11	2021-03-25	2021-01-01	2021-03-30	2025-11-28
LA-DOSMEP-3.2.7-CS-INDV / PR/Communication Officer	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		130,000.00	30,600.00	Signed	2020-10-15	2020-10-23	2020-11-20	2021-03-09	2020-12-11	2021-03-25	2021-01-01	2021-03-30	2025-11-28
LA-DOSMEP-3.2.4.1-CS-INDV / Monitoring, Evaluation and Information Management Specialist (ME&IM)	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		150,000.00	67,200.00	Terminated	2021-03-01	2021-03-25	2021-04-19	2021-05-13	2021-05-10	2021-05-27	2021-06-14	2021-06-01	2023-06-14
LA-DOSMEP-3.3.4-CS-INDV / National Consultant to Review and revision of the Law on SME Promotion	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		25,000.00	0.00	Canceled	2021-03-01	2021-04-09	2021-04-19		2021-05-10		2021-06-14		2021-12-11
LA-DOSMEP-3.3.11-CS-INDV / Part-time consultant to support on Continue strengthening the capacity of BDS providers in the Provinces	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		50,000.00	0.00	Canceled	2021-08-01		2021-09-19		2021-10-10		2021-11-14		2022-05-13
LA-DOSMEP-3.4.18-CS-INDV / Part-Time Legal Advisor	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		50,000.00	49,500.00	Signed	2021-03-01	2021-04-20	2021-04-19	2021-06-30	2021-05-10	2021-07-05	2021-06-14	2021-07-07	2021-12-11
LA-DOSMEP-3.1.2-CS-INDV / Local Consultant to support Participating Financial Institutions (PFIs)	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		60,000.00	25,000.00	Signed	2021-03-01	2021-04-09	2021-04-19	2021-07-05	2021-05-10	2021-07-13	2021-05-30	2021-07-14	2022-05-30
LA-DOSMEP-3.1.1-CS-INDV / International Consultant to advise the Participating Financial Institutions (PFIs)	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		170,000.00	0.00	Canceled	2021-03-01		2021-04-19		2021-05-10		2021-05-30		2022-05-30
LA-DOSMEP-3.1.1-CS-INDV / International Consultant to Provide Technical Assistance to PFIs and Micro Finance Institutions	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		170,000.00	0.00	Canceled	2021-04-01	2021-04-07	2021-05-20		2021-06-10		2021-07-15		2023-07-15
LA-DOSMEP-3.1.1.2-CS-CDS / FIRM TO PROVIDE TECHNICAL ASSISTANCE TO PARTICIPATING FINANCIAL INSTITUTIONS (PFIs)	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Direct Selection	Direct		170,000.00	0.00	Under Implementation	2021-05-01	2021-06-29	2021-06-05	2021-07-26			2021-08-09		2023-08-09
LA-DOSMEP-3.3.4.1-CS-INDV / National Consultant for review and revision of the Technical Aspects of the Law on SME Promotion	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		25,000.00	20,000.00	Signed	2021-06-22	2021-06-29	2021-08-10	2021-07-05	2021-08-31	2021-07-21	2021-10-05	2021-07-22	2022-04-03
LA-DOSMEP-3.1.3-CS-INDV / Local Consultant to support Participating Financial Institutions (PFIs)	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		60,000.00	0.00	Canceled	2021-06-01		2021-07-20		2021-08-10		2021-08-30		2022-08-30
LA-DOSMEP-3.1.7-CS-INDV / International M&E Specialist and Management (Coordination Specialist for BDS firm - TA to SMEs (Part-Time))	/	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Direct		180,000.00	0.00	Canceled	2020-11-01	2020-10-21	2020-11-11		2020-12-02		2021-01-01		2025-11-28
LA-DOSMEP-3.3.2-CS-INDV / Consulting service to Develop SME Promotion Fund Strategy	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		50,000.00	0.00	Canceled	2021-07-01		2021-08-19		2021-09-09		2021-10-14		2022-04-12
LA-DOSMEP-3.3.3-CS-INDV / Consulting service to Study and recommendations on the development of new products and improve the qualities for MSME beneficiaries under LOC	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		100,000.00	0.00	Pending Implementation	2021-12-01		2022-01-19		2022-02-09		2022-03-16		2024-03-15
LA-DOSMEP-3.3.5-CS-INDV / National Consultant to Review and revision of PM Decree on MSME Classification (Decree 25/GOL)	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		16,000.00	0.00	Pending Implementation	2021-10-01		2021-11-19		2021-12-10		2022-01-14		2023-01-14

LA-DOSMEP-3.3.8-CS-INDV / Part-time consultant to support Implementation of a policy framework for Business Start-up	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		80,000.00	0.00	Pending Implementation	2022-06-01	2022-07-20	2022-08-10	2022-09-14	2023-09-14
LA-DOSMEP-3.3.9-CS-INDV / Part-time consultant to support Strengthening the capacity of the Lao SME Association and other MSME Supporting Institutions	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		60,000.00	0.00	Pending Implementation	2021-12-01	2022-01-19	2022-02-09	2022-03-16	2023-03-16
LA-DOSMEP-3.3.11.1-CS-INDV / Part-time consultant to support on Continue strengthening the capacity of BDS providers in the Provinces	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		50,000.00	0.00	Pending Implementation	2021-11-01	2021-12-20	2022-01-10	2022-02-14	2023-02-14
LA-DOSMEP-3.3.16-CS-INDV / Consulting service to Development of DOSMEP's PR and Communication Strategy	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		30,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2023-01-14
LA-DOSMEP-3.4.6-CS-INDV / Consulting service to survey the feedback and the further needs of SMEs trained by ILO	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		50,000.00	0.00	Canceled	2021-03-01	2021-04-19	2021-05-10	2021-06-14	2021-12-11
LA-DOSMEP-2.1-CS-INDV / International Credit Guarantee Specialist (part-time) to assist in the Design and Establishment of a Partial Credit Guarantee Facility (PCGF)	IDA / 67900	Component 2: Strengthening Bank of Lao Capacity to Supervise PCC Fund	Post	Individual Consultant Selection	Open		100,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2024-01-14
LA-DOSMEP-3.4.9.F-CS-INDV / Full-time National Consultant for M&E Officer	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		150,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2025-11-28
LA-DOSMEP-3.4.9.A-CS-INDV / National Consultant for E&S Officer	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		125,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2025-11-28
LA-DOSMEP-2.4-CS-INDV / Full-time National Consultant for Partial Credit Guarantee Facility (PCGF) Coordinator for the Bank of Lao PDR	IDA / 67900	Component 2: Strengthening Bank of Lao Capacity to Supervise PCC Fund	Post	Individual Consultant Selection	Open		112,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2024-01-14
LA-DOSMEP-2.3-CS-INDV / National consultant (part-time) to Assist in the Design and Establishment of a Partial Credit Guarantee Facility (PCGF) and developing the	IDA / 67900	Component 2: Strengthening Bank of Lao Capacity to Supervise PCC Fund	Post	Individual Consultant Selection	Open		40,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2024-01-14
LA-DOSMEP-3.2.2.1-CS-INDV / International Consultant (part time) for developing and coordinating Technical Assistance to be provided by the BDS Providers to MSMEs	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		100,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2024-01-14
LA-DOSMEP-3.3.1-CS-INDV / National Consultant for Developing the SME Fund Data Base	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		25,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2023-07-16
LA-DOSMEP-3.3.17-CS-INDV / National Consultant to review and improve the SME development Plan 2021-2025	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Direct		50,000.00	0.00	Pending Implementation	2021-11-01	2021-11-11	2021-12-02	2022-01-06	2022-07-05
LA-DOSMEP-2.2-CS-INDV / International Consultant (part-time) to assist BOL in developing the Legislation, Regulations and Guidelines to Supervise a Partial Credit Guarantee Facility (PCGF)	IDA / 67900	Component 2: Strengthening Bank of Lao Capacity to Supervise PCC Fund	Post	Individual Consultant Selection	Open		100,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2023-04-09
LA-DOSMEP-3.4.7.D-CS-INDV / M&E International Consultant	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Direct		100,000.00	0.00	Pending Implementation	2021-10-01	2021-10-11	2021-11-01	2021-12-06	2023-12-06
LA-DOSMEP-3.4.8.B-CS-INDV / Part Time - National Consultants for Review of Sub-Lean Portfolios Submitted by Participating Financial Institutions (PFIs)	IDA / 67900	Component 3: Technical Assistance and Project Management	Post	Individual Consultant Selection	Open		30,000.00	0.00	Pending Implementation	2021-10-01	2021-11-19	2021-12-10	2022-01-14	2025-11-28