

Niger Investment Climate Support (P148839)

AFRICA WEST | Niger | Finance, Competitiveness and Innovation Global Practice | Recipient Executed Activities | Investment Project Financing | FY 2016 | Seq No: 9 | ARCHIVED on 24-Dec-2020 | ISR43600 |

Implementing Agencies: MOP - PIU (CR 51320), Ministry of Planning, Land Management and Community Development, Republic of Niger

#### **Key Dates**

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Bank Approval Date: 19-Aug-2015 Effectiveness Date: 01-Dec-2015

Planned Mid Term Review Date: 16-Nov-2018 Actual Mid-Term Review Date: 16-Nov-2018

Original Closing Date: 29-Mar-2019 Revised Closing Date: 30-Dec-2020

#### **Project Development Objectives**

Project Development Objective (from Project Appraisal Document)

The objective is to improve critical elements of investment climate for the private sector and enhance competitiveness of SME inselected agriculture value chain.

Has the Project Development Objective been changed since Board Approval of the Project Objective?

Nο

## Components Table

#### Name

Component 1: Modernization of the Business Environment:(Cost \$2.43 M)

Component 2. Increase the competitiveness of selected agricultural value chains: (Cost \$13.75 M)

Component 3: Project Implementation Support:(Cost \$2.10 M)

### **Overall Ratings**

| Name                                 | Previous Rating           | Current Rating            |
|--------------------------------------|---------------------------|---------------------------|
| Progress towards achievement of PDO  | □ Moderately Satisfactory | □Moderately Satisfactory  |
| Overall Implementation Progress (IP) | □Moderately Satisfactory  | □ Moderately Satisfactory |
| Overall Risk Rating                  | □Substantial              | Substantial               |

### Implementation Status and Key Decisions

The Project's continues to make substantial progress towards the achievement of its development objectives and to date more than 97.4 percent of the US\$12.75 million in total financing received from the donor have been disbursed. The Project has significantly exceeded two PDO indicators, on customs compliance cost savings and women beneficiaries, and met the PDO indicator on Doing Business reforms. On the latter indicator, where four out of four DB reforms have been achieved, the country's ranking has improved steadily, from 176 out of 189 countries in 2014, to 131st out of 190 countries in 2020 DB. In addition, Niger's ranking has improved from 159th place in 2014 to 24th place in 2020 on the ease of business creation indicator, the best ranking in Africa. However, with regards to the fourth PDO indicator, increase in sales revenues of benefiting firms progress has been slowly but the team continues to provide hands-on support to fast track progress towards this objective.

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## Risks

# **Systematic Operations Risk-rating Tool**

| Risk Category  | Rating at Approval | Previous Rating | Current Rating |
|--|--------------------|-----------------|----------------|
| Political and Governance                                     | Substantial        | Substantial     | Substantial    |
| Macroeconomic  | Substantial        | Substantial     | □Substantial   |
| Sector Strategies and Policies                               | □Moderate          | □Moderate       | □Moderate      |
| Technical Design of Project or Program                       | □Moderate          | □Moderate       | □Low           |
| Institutional Capacity for Implementation and Sustainability | □Moderate          | □Moderate       | □Moderate      |
| Fiduciary  | Substantial        | Substantial     | Substantial    |
| Environment and Social                                       | □Moderate          | □Moderate       | □Moderate      |
| Stakeholders   | □Moderate          | □Moderate       | □Moderate      |
| Other  |                    |                 |                |
| Overall  | Substantial        | Substantial     | Substantial    |

# Results

# **PDO Indicators by Objectives / Outcomes**

| Improved Investment Clir   | mate                           |                   |                  |              |  |  |
|--|--------------------------------|-------------------|------------------|--------------|--|--|
| ►Number of DB reforms  | s implemented (Number, Custor  | m)                |                  |              |  |  |
|  | Baseline                       | Actual (Previous) | Actual (Current) | End Target   |  |  |
| Value  | 0.00                           | 4.00              | 4.00             | 4.00         |  |  |
| Date   | 01-Aug-2015                    | 19-Feb-2020       | 19-Feb-2020      | 30-Dec-2020  |  |  |
| ► Direct compliance cos  | st savings (Amount(USD), Custo | om)               |                  |              |  |  |
|  | Baseline                       | Actual (Previous) | Actual (Current) | End Target   |  |  |
| Value  | 0.00                           | 38,000,000.00     | 38,000,000.00    | 2,000,000.00 |  |  |
| Date   | 19-Aug-2015                    | 19-Feb-2020       | 19-Feb-2020      | 30-Dec-2020  |  |  |
| ▶Increase of sales revenue of beneficiary firms (Percentage, Custom) |                                |                   |                  |              |  |  |

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| Value                  | 0.00                               | 29.00   | 29.00            | 20.00       |  |  |  |  |  |  |
|------------------------|------------------------------------|---|------------------|-------------|--|--|--|--|--|--|
|                        | Baseline                           | Actual (Previous)                               | Actual (Current) | End Target  |  |  |  |  |  |  |
| □of which female (%    | %) (Percentage, Custom Supplen     | nent)   |                  |             |  |  |  |  |  |  |
| Comments:              | Progress to date - 1               | 14,344 of which 29% are female                  | е                |             |  |  |  |  |  |  |
| Date                   | 19-Aug-2015                        | 19-Feb-2020                                     | 19-Feb-2020      | 30-Dec-2020 |  |  |  |  |  |  |
| Value                  | 0.00                               | 14,344.00                                       | 14,344.00        | 2,300.00    |  |  |  |  |  |  |
|                        | Baseline                           | Actual (Previous)                               | Actual (Current) | End Target  |  |  |  |  |  |  |
| ► Direct project benef | ficiaries, of which female (%) (Nu | mber, Custom)                                   |                  |             |  |  |  |  |  |  |
| Comments:              | Data should be ava                 | Data should be available in Q1 2020.            |                  |             |  |  |  |  |  |  |
| Date                   | 19-Aug-2015                        | 19-Aug-2015 19-Feb-2020 19-Feb-2020 30-Dec-2020 |                  |             |  |  |  |  |  |  |
| Value                  | 0.00                               | 0.00  | 0.00             | 10.00       |  |  |  |  |  |  |
|                        | Baseline                           | Actual (Previous)                               | Actual (Current) | End Target  |  |  |  |  |  |  |

# **Intermediate Results Indicators by Components**

| Number of precedu     | roo in starting a husiness (Numbe            | ur Cuatam)                                      |                            |                      |  |  |  |  |
|-----------------------|--|---|----------------------------|----------------------|--|--|--|--|
| Number of procedu     | res in starting a business (Numbe            | er, Gustom)                                     |                            |                      |  |  |  |  |
|                       | Baseline                                     | Actual (Previous)                               | Actual (Current)           | End Target           |  |  |  |  |
| Value                 | 6.00   | 4.00  | 4.00                       | 4.00                 |  |  |  |  |
| Date                  | 01-Aug-2015                                  | 01-Aug-2015 19-Feb-2020 19-Feb-2020 30-Dec-2020 |                            |                      |  |  |  |  |
| Comments:             | Simplified business                          | registration procedure                          |                            |                      |  |  |  |  |
|                       |  |   |                            |                      |  |  |  |  |
|                       |  |   |                            |                      |  |  |  |  |
| ► Number of day to se | ettle a commercial case (Number,             | Custom)   |                            |                      |  |  |  |  |
| ➤ Number of day to se | ettle a commercial case (Number,<br>Baseline | Custom)  Actual (Previous)                      | Actual (Current)           | End Target           |  |  |  |  |
| ➤ Number of day to se |  |   | Actual (Current)<br>380.00 | End Target<br>445.00 |  |  |  |  |
|                       | Baseline                                     | Actual (Previous)                               |                            |                      |  |  |  |  |

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|                         | Baseline                       | Actual (Previous)  | Actual (Current) | End Target  |  |  |  |  |
|-------------------------|--------------------------------|--|------------------|-------------|--|--|--|--|
| Value                   | 15.00                          | 15.00  | 15.00            | 9.00        |  |  |  |  |
| Date                    | 19-Aug-2015                    | 19-Feb-2020  | 19-Feb-2020      | 30-Dec-2020 |  |  |  |  |
| Comments:               | Simplified construction        | on permit issuance sytsem  |                  |             |  |  |  |  |
| ► Number of documents   | required to export (Number, C  | ustom)   |                  |             |  |  |  |  |
|                         | Baseline                       | Actual (Previous)  | Actual (Current) | End Target  |  |  |  |  |
| Value                   | 8.00                           | 7.00   | 7.00             | 6.00        |  |  |  |  |
| Date                    | 19-Aug-2015                    | 19-Aug-2015 19-Feb-2020 19-Feb-2020 30-Dec-202   |                  |             |  |  |  |  |
| Comments:               | Cross-border trading           | process is streamlined   |                  |             |  |  |  |  |
| ► Number of documents   | required to import (Number, C  | ustom)   |                  |             |  |  |  |  |
|                         | Baseline                       | Actual (Previous)  | Actual (Current) | End Target  |  |  |  |  |
| Value                   | 10.00                          | 8.00   | 8.00             | 8.00        |  |  |  |  |
| Date                    | 01-Aug-2015                    | 19-Feb-2020  | 19-Feb-2020      | 30-Dec-2020 |  |  |  |  |
| Comments:               | New regime for sma             | Il-scale entrepreneurs is effecti  | ve               |             |  |  |  |  |
| ► Number of new "entrep | orenant" registered (Number, C | Custom)  |                  |             |  |  |  |  |
|                         | Baseline                       | Actual (Previous)  | Actual (Current) | End Target  |  |  |  |  |
| Value                   | 0.00                           | 0.00   | 0.00             | 1,000.00    |  |  |  |  |
| Date                    | 01-Aug-2015                    | 19-Feb-2020  | 19-Feb-2020      | 30-Dec-2020 |  |  |  |  |
| Comments:               | New regime for sma             | Il-scale entrepreneurs is effecti  | ve               |             |  |  |  |  |
| ►Increase in number of  | services offered to members (I | Number, Custom)  |                  |             |  |  |  |  |
|                         | Baseline                       | Actual (Previous)  | Actual (Current) | End Target  |  |  |  |  |
| Value                   | 0.00                           | 1.00   | 1.00             | 2.00        |  |  |  |  |
| Date                    | 01-Aug-2015                    | 19-Feb-2020  | 19-Feb-2020      | 30-Dec-2020 |  |  |  |  |
|                         |                                | The Maison de l'Entreprise and private sector organizations offer services tailored to MSMEs in agricultural value ch ains |                  |             |  |  |  |  |

Component 2. Increase the competitiveness of selected agricultural value chains

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| Number of firms that  | Thave business plan prepared (N   |  |  |  |
|---|---|--|--|--|
|   | Baseline  | Actual (Previous)  | Actual (Current)   | End Target   |
| /alue   | 0.00  | 400.00   | 400.00   | 600.00   |
| Date  | 01-Aug-2015   | 19-Feb-2020  | 19-Feb-2020  | 30-Dec-2020  |
| Comments:   | The capacity of acto  | rs along the value chains is im  | oroved   |  |
| ►Number of new direct   | ct jobs created (Number, Custom   | )  |  |  |
|   | Baseline  | Actual (Previous)  | Actual (Current)   | End Target   |
| Value   | 0.00  | 0.00   | 0.00   | 1,000.00   |
| Date  | 01-Aug-2015   | 19-Feb-2020  | 19-Feb-2020  | 30-Dec-2020  |
| ►Number of collective   | market infrastructure constructe  | d (Number Custom)  |  |  |
| r itamiser er eeneeure  | Baseline  | Actual (Previous)  | Actual (Current)   | End Target   |
| Value   | 0.00  | 5.00   | 5.00   | 6.00   |
|   |   |  |  |  |
| Date  | 01-Aug-2015   | 19-Feb-2020  | 19-Feb-2020  | 30-Dec-2020  |
| Date Comments:  | <u>-</u>  | 19-Feb-2020 pport the development of the s   |  |  |
| Comments:   | Infrastructures to su   | pport the development of the s   | pecified agricultural value o  | hains are identified, built,   |
| Comments:   | Infrastructures to sup<br>and managed   | pport the development of the s   | pecified agricultural value o  | chains are identified, built,  |
| Comments:  ► Citizens and/or com  | Infrastructures to supand managed munities involved in planning/ imp  | pport the development of the specific plementation and evaluation of development at the specific plement of the specific pleme | pecified agricultural value of   | hains are identified, built,   |
| Comments:   | Infrastructures to supand managed munities involved in planning/ imp  | pport the development of the specific plementation/ evaluation of development Actual (Previous)  | pecified agricultural value of the control of the c | chains are identified, built,  No, Custom)  End Target   |
| Comments:  Citizens and/or comments  Value  Date  | Infrastructures to supand managed munities involved in planning/ imp Baseline No  | pport the development of the specific plementation/ evaluation of development (Previous)  Yes  19-Feb-2020   | pecified agricultural value of relopment programs (Yes/N Actual (Current) Yes 19-Feb-2020  | chains are identified, built,  No, Custom)  End Target  Yes  |
| Comments:  Citizens and/or comments  Value  Date  | Infrastructures to supand managed  munities involved in planning/ imp  Baseline  No  01-Aug-2015  MSME generated by Guarantee in  | pport the development of the specific plementation of development at the specific plementation of development (Previous)  Yes  19-Feb-2020  mechanism (Amount(USD), Cu   | pecified agricultural value of the comment programs (Yes/Normal (Current)  Yes  19-Feb-2020  | chains are identified, built,  No, Custom)  End Target  Yes  30-Dec-2020                                       |
| Comments:  Citizens and/or comments  Value  Date  | Infrastructures to supand managed munities involved in planning/ imp Baseline No 01-Aug-2015  | pport the development of the specific plementation/ evaluation of development (Previous)  Yes  19-Feb-2020   | pecified agricultural value of relopment programs (Yes/N Actual (Current) Yes 19-Feb-2020  | chains are identified, built,  No, Custom)  End Target  Yes  |
| Comments:  Citizens and/or comments  Value  Date  Volume of Loans to 1  | Infrastructures to supand managed  munities involved in planning/ imp  Baseline  No  01-Aug-2015  MSME generated by Guarantee of Baseline   | pport the development of the specific plementation of development (Previous)  Yes  19-Feb-2020  mechanism (Amount(USD), Cuan Actual (Previous)   | relopment programs (Yes/N Actual (Current) Yes 19-Feb-2020 stom) Actual (Current)  | chains are identified, built, lo, Custom)  End Target  Yes  30-Dec-2020  End Target                            |
| Comments:  Citizens and/or comments  Value  Date  Volume of Loans to live Value                                     | Infrastructures to supand managed  munities involved in planning/ imp  Baseline  No  01-Aug-2015  MSME generated by Guarantee in Baseline  0.00   | pport the development of the specific polementation of development (Previous)  Yes  19-Feb-2020  mechanism (Amount(USD), Cuarta (Previous)  0.00   | relopment programs (Yes/N Actual (Current) Yes 19-Feb-2020 stom) Actual (Current)  | chains are identified, built, lo, Custom)  End Target  Yes  30-Dec-2020  End Target  1,000,000.00              |
| Comments:  Comments:  Citizens and/or comments  Value  Date  Volume of Loans to | Infrastructures to supand managed  munities involved in planning/ imp  Baseline  No  01-Aug-2015  MSME generated by Guarantee in Baseline  0.00   | pport the development of the specific polementation of development (Previous)  Yes  19-Feb-2020  mechanism (Amount(USD), Cuarta (Previous)  0.00   | relopment programs (Yes/N Actual (Current) Yes 19-Feb-2020 stom) Actual (Current)  | chains are identified, built, lo, Custom)  End Target  Yes  30-Dec-2020  End Target  1,000,000.00              |
| Comments:  Comments:  Citizens and/or comments  Value  Date  Volume of Loans to | Infrastructures to supand managed  munities involved in planning/ imp  Baseline  No  01-Aug-2015  MSME generated by Guarantee in  Baseline  0.00  07-Aug-2019                             | pport the development of the specific polementation of development (Previous)  Yes  19-Feb-2020  mechanism (Amount(USD), Cuarta (Previous)  0.00   | relopment programs (Yes/N Actual (Current) Yes 19-Feb-2020 stom) Actual (Current)  | chains are identified, built, lo, Custom)  End Target  Yes  30-Dec-2020  End Target  1,000,000.00              |
| Comments:  Comments:  Citizens and/or comments  Value  Date  Volume of Loans to | Infrastructures to supand managed  munities involved in planning/ imp  Baseline  No  01-Aug-2015  MSME generated by Guarantee in  Baseline  0.00  07-Aug-2019  SAHFI (Percentage, Custom) | pport the development of the specific polementation of development (Previous)  Yes  19-Feb-2020  mechanism (Amount(USD), Cu  Actual (Previous)  0.00  19-Feb-2020  | relopment programs (Yes/N Actual (Current) Yes 19-Feb-2020 stom) Actual (Current) 0.00 19-Feb-2020   | chains are identified, built, lo, Custom)  End Target  Yes  30-Dec-2020  End Target  1,000,000.00  30-Dec-2020 |

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## **Performance-Based Conditions**

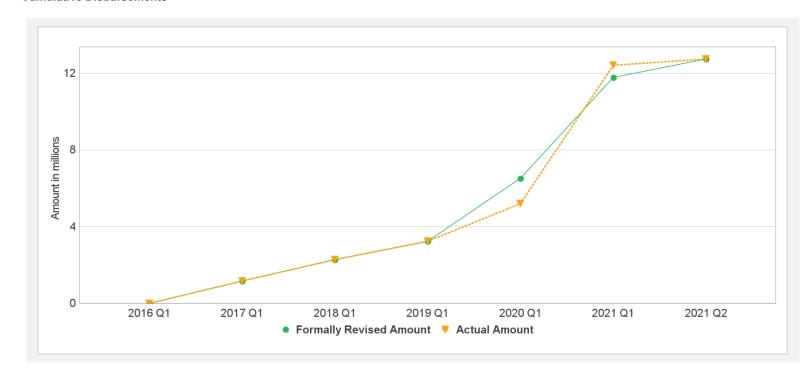
## **Data on Financial Performance**

## Disbursements (by loan)

| P148839 | TF-A0809       | Effective | USD      | 12.75    | 12.75   | 0.00      | 12.74     | 0.01        |    | 100%        |
|---------|----------------|-----------|----------|----------|---------|-----------|-----------|-------------|----|-------------|
| Project | Loan/Credit/TF | Status    | Currency | Original | Revised | Cancelled | Disbursed | Undisbursed | 9, | 6 Disbursed |

| Project | Loan/Credit/TF | Status    | Approval Date | Signing Date | Effectiveness Date | Orig. Closing Date | Rev. Closing Date |
|---------|----------------|-----------|---------------|--------------|--------------------|--------------------|-------------------|
| P148839 | TF-A0809       | Effective | 19-Aug-2015   | 25-Aug-2015  | 01-Dec-2015        | 29-Mar-2019        | 30-Dec-2020       |

## **Cumulative Disbursements**



# **PBC Disbursement**

| PBC ID | DDC Type | Description | Coo | DBC Amount | Achievement | Disbursed amount in | Disbursement % |
|--------|----------|-------------|-----|------------|-------------|---------------------|----------------|
| PBC ID | РБС Туре | Description | Coc | PBC Amount | Status      | Coc                 | for PBC        |

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# **Restructuring History**

Level 2 Approved on 29-Mar-2019 ,Level 2 Approved on 30-May-2019 ,Level 2 Approved on 13-Dec-2019

## Related Project(s)

There are no related projects.

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