LOAN NUMBER 7693-CN

# Loan Agreement

(Guizhou Cultural and Natural Heritage Protection and Development Project)

between

# **PEOPLE'S REPUBLIC OF CHINA**

and

# INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

Dated June 26, 2009

# LOAN AGREEMENT

AGREEMENT dated June 26, 2009, between PEOPLE'S REPUBLIC OF CHINA ("Borrower") and INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT ("Bank"). The Borrower and the Bank hereby agree as follows:

# **ARTICLE I – GENERAL CONDITIONS; DEFINITIONS**

- 1.01. The General Conditions (as defined in the Appendix to this Agreement) constitute an integral part of this Agreement.
- 1.02. Unless the context requires otherwise, the capitalized terms used in the Loan Agreement have the meanings ascribed to them in the General Conditions or in the Appendix to this Agreement.

# **ARTICLE II – LOAN**

- 2.01. The Bank agrees to lend to the Borrower, on the terms and conditions set forth or referred to in this Agreement, the amount of sixty million dollars (\$60,000,000), as such amount may be converted from time to time through a Currency Conversion in accordance with the provisions of Section 2.07 of this Agreement ("Loan"), to assist in financing the project described in Schedule 1 to this Agreement ("Project").
- 2.02. The Borrower may withdraw the proceeds of the Loan in accordance with Section IV of Schedule 2 to this Agreement.
- 2.03. The Front-end Fee payable by the Borrower shall be equal to one quarter of one percent (0.25%) of the Loan amount.
- 2.04. The interest payable by the Borrower for each Interest Period shall be at a rate equal to LIBOR for the Loan Currency plus the Variable Spread, provided, that upon a Conversion of all or any portion of the principal amount of the Loan, the interest payable by the Borrower during the Conversion Period on such amount shall be determined in accordance with the relevant provisions of Article IV of the General Conditions. Notwithstanding the foregoing, if any amount of the Withdrawn Loan Balance remains unpaid when due and such non-payment continues for a period of thirty (30) days, then the interest payable by the Borrower shall instead be calculated as provided in Section 3.02(d) of the General Conditions.
- 2.05. The Payment Dates are April 15 and October 15 in each year.

- 2.06. The principal amount of the Loan shall be repaid in accordance with the amortization schedule set forth in Schedule 3 to this Agreement.
- 2.07. (a) The Borrower may at any time request any of the following Conversions of the terms of the Loan in order to facilitate prudent debt management: (i) a change of the Loan Currency of all or any portion of the principal amount of the Loan, withdrawn or unwithdrawn, to an Approved Currency; (ii) a change of the interest rate basis applicable to all or any portion of the principal amount of the Loan withdrawn and outstanding from a Variable Rate to a Fixed Rate, or vice versa; and (iii) the setting of limits on the Variable Rate applicable to all or any portion of the principal amount of the Loan withdrawn and outstanding by the establishment of an Interest Rate Cap or Interest Rate Collar on the Variable Rate.
  - (b) Any conversion requested pursuant to paragraph (a) of this Section that is accepted by the Bank shall be considered a "Conversion", as defined in the General Conditions, and shall be effected in accordance with the provisions of Article IV of the General Conditions and of the Conversion Guidelines.
  - (c) Promptly following the Execution Date for an Interest Rate Cap or Interest Rate Collar for which the Borrower has requested that the premium be paid out of the proceeds of the Loan, the Bank shall, on behalf of the Borrower, withdraw from the Loan Account and pay to itself the amounts required to pay any premium payable in accordance with Section 4.05(c) of the General Conditions up to the amount allocated from time to time for the purpose in the table in Section IV of Schedule 2 to this Agreement.

# **ARTICLE III – PROJECT**

- 3.01. The Borrower declares its commitment to the objectives of the Project. To this end, the Borrower shall cause the Project Implementing Entity to carry out the Project in accordance with the provisions of Article V of the General Conditions, the provisions of the Operation Manual for Community Participation and the Project Agreement.
- 3.02. Without limitation upon the provisions of Section 3.01 of this Agreement, and except as the Borrower and the Bank shall otherwise agree, the Borrower shall ensure that the Project is carried out in accordance with the provisions of Schedule 2 to this Agreement.

#### **ARTICLE IV – TERMINATION**

4.01. The Effectiveness Deadline is the date ninety (90) days after the date of this Agreement.

#### **ARTICLE V – REPRESENTATIVE; ADDRESSES**

- 5.01. The Borrower's Representative is the Borrower's Minister of Finance.
- 5.02. The Borrower's Address is:

Ministry of Finance Sanlihe Beijing 100820 People's Republic of China

Facsimile:

(86-10) 6855-1125

5.03. The Bank's Address is:

International Bank for Reconstruction and Development 1818 H Street, N.W. Washington, D.C. 20433 United States of America

| Cable address:   | Telex:         | Facsimile:     |  |
|------------------|----------------|----------------|--|
| INTBAFRAD        | 248423(MCI) or | 1-202-477-6391 |  |
| Washington, D.C. | 64145(MCI)     |                |  |

AGREED at Beijing, People's Republic of China, as of the day and year first above written.

# PEOPLE'S REPUBLIC OF CHINA

By /s/ Zheng Xiaosong Authorized Representative

# INTERNATIONAL BANK FOR

# RECONSTRUCTION AND DEVELOPMENT

# By /s/ David Dollar Authorized Representative

# SCHEDULE 1

#### **Project Description**

The objective of the Project is to assist Guizhou Province in increasing economic benefits to local communities (including, minority groups) through increased tourism and better protection of cultural and natural heritages.

The Project consists of the following parts, subject to modifications thereof as the Borrower and the Bank may agree upon from time to time to achieve such objective:

#### Part 1. Ethnic Minority Cultural Heritage Protection

Increasing employment and incomes of residents of selected minority villages and towns in Qiandongnan and Qianxinan Prefectures and improving their basic living conditions, with special attention to the protection of their cultural heritage, through the carrying out of the following:

- (a) construction of small scale infrastructure facilities to serve the villages and towns;
- (b) rehabilitation and conservation of unique historic buildings and construction or establishment of cultural and visitor centers;
- (c) rehabilitation and conservation of traditional private houses through a grant program; and
- (d) carrying out of income generation activities that preserve and protect intangible cultural heritage through a grant program for provision of technical assistance, training and goods.

#### Part 2. Natural Heritage and Scenic Site Protection and Development

Carrying out of physical investments to improve infrastructure and tourism facilities in: (a) Guanling National Geo-Park in Anshun Municipality; (b) Dingxiao National Geo-Park in Qianxinan Prefecture; (c) Wanfenglin National Scenic Park in Qianxinan Prefecture; and (d) Shanmu River Scenic Park in Qiandongnan Prefecture including, construction and/or rehabilitation of pedestrian roads, public toilets, water supply and sanitation facilities, signage, and tourist service centers, and implementation of measures for environmental and ecological protection of such parks.

# Part 3. Tourism Gateway Town Facilities Development

- (a) Construction of tourist information centers in selected counties in Qiandongnan Prefecture and provision of goods, technical assistance and training to strengthen institutional capacity, at the county level, for the promotion of tourism.
- (b) Construction of Guizhou Cultural and Natural Heritage Protection and Development Center in Guiyang Municipality, which center will carry out research on natural heritage and tangible cultural heritage; host performances and lectures; provide tourist information and services; develop and deliver training in rural tourism development and management and cultural awareness and conservation; and develop a tourist destination management website for tourist sites information and marketing.

# Part 4. Capacity Building and Project Implementation Support

- (a) Strengthening of institutional capacity and capability: (i) at the provincial level to manage, implement and monitor Project activities; and (ii) at the village level, for conservation of traditional buildings and for facilitating community organization and village-level activities especially in the grant programs for traditional private house rehabilitation and conservation and intangible heritage preservation, all through the provision of technical assistance and training.
- (b) Strengthening of capacity and capability in the tourism sector: (i) at the county level through provision of goods and technical assistance to the project management offices; and (ii) at the provincial and local levels through provision of training for staff of the PPMO, CPMOs, PIUs and provincial and local government tourism administrative units.
- (c) (i) Reviewing and updating of the Guizhou Tourism Development Master Plan to align its strategies to current circumstances including, improved access of tourism sites to highways; and (ii) development of design guidelines for the conservation of traditional buildings and traditional environments in minority villages.

# Part 5. Resettlement

Carrying out resettlement and rehabilitation of Displaced Persons in connection with the implementation of Parts 1, 2 and 3 of the Project.

# SCHEDULE 2

# **Project Execution**

# Section I. Implementation Arrangements

# A. **Financing Arrangements**

- 1. The Borrower shall make available the proceeds of the Loan to the Project Implementing Entity, under terms and conditions satisfactory to the Bank, including the following principal terms:
  - (a) The principal amount shall be made available in Dollars (determined on the date, or respective dates, of withdrawal from the Loan Account) of the value of the currency or currencies so withdrawn.
  - (b) The principal amount so made available, including an amount equal to the fee paid pursuant to Section 2.03 of this Agreement, shall be recovered over a period of thirty (30) years, inclusive of a grace period of five (5) years.
  - (c) Interest shall be charged on such principal amount withdrawn and outstanding from time to time at a rate equal to the rate of interest applicable from time to time to the Loan pursuant to the provisions of Section 2.04 of this Agreement.

# **B.** Anti-Corruption

1. The Borrower shall ensure that the Project is carried out in accordance with the provisions of the Anti-Corruption Guidelines.

# Section II. <u>Project Monitoring, Reporting, Evaluation</u>

# A. **Project Reports**

1. The Borrower shall monitor and evaluate, and cause the Project Implementing Entity to monitor and evaluate, the progress of the Project and prepare Project Reports in accordance with the provisions of Section 5.08 of the General Conditions and on the basis of the indicators set forth in the Annex of the Schedule to the Project Agreement. Each Project Report shall cover the period of one (1) calendar semester, and shall be furnished to the Bank not later than February 15 and August 15 each year. 2. For purposes of Section 5.08(c) of the General Conditions, the report on the execution of the Project and related plan required pursuant to that Section shall be furnished to the Bank not later than six (6) months after the Closing Date.

# **B.** Financial Management, Financial Reports and Audits

- 1. The Borrower shall maintain, or cause to be maintained, a financial management system in accordance with the provisions of Section 5.09 of the General Conditions.
- 2. Without limitation on the provisions of Part A of this Section, the Borrower shall prepare and furnish, or cause to be prepared and furnished, to the Bank as part of the Project Report by not later than February 15 and August 15 each year, interim un-audited financial reports for the Project covering the preceding calendar semester, in form and substance satisfactory to the Bank.
- 3. The Borrower shall have its Financial Statements audited in accordance with the provisions of Section 5.09(b) of the General Conditions. Each audit of the Financial Statements shall cover the period of one (1) fiscal year of the Borrower. The audited Financial Statements for each such period shall be furnished to the Bank not later than six (6) months after the end of such period.

# Section III. <u>Procurement</u>

# A. General

- 1. **Goods and Works**. All goods and works required for the Project and to be financed out of the proceeds of the Loan shall be procured in accordance with the requirements set forth or referred to in Section I of the Procurement Guidelines, and with the provisions of this Schedule.
- 2. **Consultants' Services**. All consultants' services required for the Project and to be financed out of the proceeds of the Loan shall be procured in accordance with the requirements set forth or referred to in Sections I and IV of the Consultant Guidelines and with the provisions of this Schedule.
- 3. **Definitions**. The capitalized terms used below in this Section to describe particular procurement methods or methods of review by the Bank of particular contracts refer to the corresponding method described in the Procurement Guidelines, or Consultant Guidelines, as the case may be.

# **B.** Particular Methods of Procurement of Goods and Works

- 1. **International Competitive Bidding.** Except as otherwise provided in paragraph 2 below, goods and works shall be procured under contracts awarded on the basis of International Competitive Bidding. The provisions of paragraphs 2.55 and 2.56 of the Procurement Guidelines and Appendix 2 thereto shall apply to goods manufactured in the territory of the Borrower (other than goods manufactured in the Hong Kong Special Administrative Region or the Macau Special Administrative Region of the Borrower).
- 2. **Other Methods of Procurement of Goods and Works**. The following table specifies the methods of procurement, other than International Competitive Bidding, which may be used for goods and works. The Procurement Plan shall specify the circumstances under which such methods may be used.

| Procu | Procurement Method   |   |  |
|-------|--|---|--|
| (a)   | National Competitive Bidding.  |   |  |
|       | In addition, the procedures to be followed for National Competitive<br>Bidding shall be those set forth in the Law on Tendering and Bidding<br>of the People's Republic of China promulgated by Order No.21 of the<br>President of the People's Republic of China on August 30, 1999, with<br>the following clarifications required for compliance with the<br>Procurement Guidelines: |   |  |
|       | (i)  | All invitations to prequalify or to bid shall be advertised in a<br>newspaper of national circulation in the Borrower's country,<br>except for civil works contracts that are estimated cost less<br>than \$2,000,000 equivalent each and for goods contracts that<br>are estimated to cost less than \$300,000 equivalent each,<br>which may be advertised in a provincial daily newspaper.<br>Such advertisement shall be made in sufficient time for<br>prospective bidders to obtain prequalification or bidding<br>documents and prepare and submit their responses. In any<br>event, a minimum of thirty (30) days shall be given to bidders<br>between the date of advertisement in such newspaper and the<br>deadline for submission of bids, and the advertisement and<br>bidding documents shall specify the deadline for such<br>submission. |  |
|       | (ii)   | Qualification requirements of bidders and the method of<br>evaluating the qualification of each bidder shall be specified<br>in detail in the bidding documents.  |  |

| <ul> <li>(iii) All bidders that meet the qualification criteria set out<br/>pre-qualification document shall be allowed to bid and<br/>shall be no limit on the number of pre-qualified bidders</li> </ul>   | there   |
|--|---|
|  | •   |
| (iv) All bidders shall be required to provide security in an a<br>sufficient to protect the Borrower or the<br>Implementing Entity, as the case may be, in case of bre<br>contract by the contractor, and the bidding document<br>specify the required form and amount of such security.   | Project<br>each of  |
| <ul><li>(v) Bidders will be allowed to submit bids by mail or by<br/>The time for opening of all bids shall be the same<br/>deadline for receipt of such bids.</li></ul>   |   |
| (vi) All bids shall be opened in public; all bidders shall be of<br>an opportunity to be present (either in person or throug<br>representatives) at the time of bid opening, but bidder<br>not be required to be present at the bid opening.   | h their   |
| (vii) All bid evaluation criteria shall be disclosed in the b<br>documents and quantified in monetary terms or express<br>the form of pass/fail requirements.  |   |
| (viii) No bid may be rejected solely on the basis that the bid<br>falls outside any standard contract estimate, or man<br>bracket of average bids established by the Borrower<br>Project Implementing Entity, as the case may be.  | gin or  |
| (ix) Each contract shall be awarded to the lowest evaresponsive bidder, that is, the bidder who mee appropriate standards of capability and resources and bid has been determined: (A) to be substantially respon the bidding documents; and (B) to offer the lowest evarest. The winning bidder shall not be required, as a con of award, to undertake responsibilities for work not stip in the bidding documents or otherwise to modify the originally submitted. | ts the<br>whose<br>sive to<br>aluated<br>adition<br>pulated |
| (x) Each contract financed with the proceeds of the Loar<br>provide that the suppliers and contractors shall perr<br>Bank, at its request, to inspect their accounts and r<br>relating to the performance of the contract and to hav<br>accounts and records audited by auditors appointed<br>Bank.  | nit the<br>records<br>ve said                               |

| Community Participation procedures set forth in the Operation Manual |  |  |
|--|--|--|
| Shoppin  | ng   |  |
| (xiv)  | The Project Implementing Entity shall have in place provisions for bidders to protest.   |  |
| (xiii)   | The results of bid evaluation and contract award shall be<br>published in the national press or provincial press (as<br>provided under sub-paragraph (i) above) or official gazette or<br>a free and open access website and shall identify the name<br>and offered price of the winning bidder, as well as the<br>duration and summary scope of the awarded contract. |  |
| (xii)  | All bids should not be rejected solely because the number of bids is less than three (3), and rejection of all bids or rebidding shall not take place without the Bank's prior written concurrence.  |  |
| (xi)   | Government owned enterprises in the Borrower's country<br>may be permitted to bid or submit a proposal of goods and<br>works if they can establish that they: (A) are legally and<br>financially autonomous; (B) operate under commercial law;<br>and (C) are not a dependent agency of the agency conducting<br>the procurement.                                      |  |
|  | (xii)  |  |

for Community Participation

- C. Particular Methods of Procurement of Consultants' Services
- 1. **Quality- and Cost-based Selection**. Except as otherwise provided in paragraph 2 below, consultants' services shall be procured under contracts awarded on the basis of Quality- and Cost-based Selection.
- 2. **Other Methods of Procurement of Consultants' Services.** The following table specifies the methods of procurement, other than Quality- and Cost-based Selection, which may be used for consultants' services. The Procurement Plan shall specify the circumstances under which such methods may be used.

| Procurement Method |  |  |
|--------------------|--|--|
| (a)                | Selection based on Consultants' Qualifications   |  |
| (b)                | Single-source Selection  |  |
| (c)                | Procedures set forth in paragraphs 5.2 and 5.3 of the Consultant<br>Guidelines for the Selection of Individual Consultants |  |
| (d)                | Sole Source Procedures for the Selection of Individual Consultants   |  |

# D. Review by the Bank of Procurement Decisions

The Procurement Plan shall set forth those contracts which shall be subject to the Bank's Prior Review. All other contracts shall be subject to Post Review by the Bank.

# Section IV. <u>Withdrawal of Loan Proceeds</u>

# A. General

- 1. The Borrower may withdraw the proceeds of the Loan in accordance with the provisions of Article II of the General Conditions, this Section and such additional instructions as the Bank shall specify by notice to the Borrower (including the "World Bank Disbursement Guidelines for Projects" dated May 2006, as revised from time to time by the Bank and as made applicable to this Agreement pursuant to such instructions) to finance Eligible Expenditures as set forth in the table in paragraph 2 below.
- 2. The following table specifies the categories of Eligible Expenditures that may be financed out of the proceeds of the Loan ("Category"), the allocation of the amounts of the Loan to each Category, and the percentage of expenditures to be financed for Eligible Expenditures in each Category.

| Category   | Amount of the Loan<br>Allocated<br>(expressed in Dollars) | Percentage of<br>Expenditures<br>to be financed<br>(inclusive of Taxes)   |
|--|---|---|
| (1) Civil works  | 51,068,000  | 90%   |
| (2) Goods  | 759,000   | 100%  |
| (3) Consultants' services,<br>training and study tours       | 3,500,000   | 100%  |
| (4) Block Grants   | 4,373,000   | 100%  |
| (5) Incremental Operating Cost                               | 150,000   | 100%  |
| (6) Front-end Fee  | 150,000   | Amount payable pursuant<br>to Section 2.03 of the<br>Loan Agreement in<br>accordance with<br>Section 2.07(b) of the<br>General Conditions |
| (7) Premium for Interest Rate<br>Cap or Interest Rate Collar | 0   | Amount payable pursuant<br>to Section 2.07(c) of this<br>Agreement and<br>Section 4.05(c) of the<br>General Conditions                    |
| TOTAL AMOUNT   | 60,000,000  |   |

# **B.** Withdrawal Conditions; Withdrawal Period

- 1. Notwithstanding the provisions of Part A of this Section, no withdrawal shall be made for payments made prior to the date of this Agreement, except that withdrawals up to an aggregate amount not to exceed \$2,000,000 may be made for payments made prior to this date but on or after December 1, 2008, for Eligible Expenditures under Categories (1), (2) and (3).
- 2. The Closing Date is June 30, 2016.

#### **SCHEDULE 3**

#### **Amortization Schedule**

The following table sets forth the Principal Payment Dates of the Loan and the percentage of the total principal amount of the Loan payable on each Principal Payment Date ("Installment Share"). If the proceeds of the Loan have been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined by the Bank by multiplying: (a) Withdrawn Loan Balance as of the first Principal Payment Date; by (b) the Installment Share for each Principal Payment Date, such repayable amount to be adjusted, as necessary, to deduct any amounts referred to in paragraph 4 of this Schedule, to which a Currency Conversion applies.

| Principal Payment Date  | Installment Share<br>(Expressed as a Percentage) |
|---|--|
| On each April 15 and October 15<br>Beginning April 15, 2015<br>through October 15, 2038 | 2.04%  |
| On April 15, 2039   | 2.08%  |

- 2. If the proceeds of the Loan have not been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined as follows:
  - (a) To the extent that any proceeds of the Loan have been withdrawn as of the first Principal Payment Date, the Borrower shall repay the Withdrawn Loan Balance as of such date in accordance with paragraph 1 of this Schedule.
  - (b) Any amount withdrawn after the first Principal Payment Date shall be repaid on each Principal Payment Date falling after the date of such withdrawal in amounts determined by the Bank by multiplying the amount of each such withdrawal by a fraction, the numerator of which is the original Installment Share specified in the table in paragraph 1 of this Schedule for said Principal Payment Date ("Original Installment Share") and the denominator of which is the sum of all remaining Original Installment Shares for Principal Payment Dates falling on or after such date, such amounts repayable to be adjusted, as necessary, to deduct any amounts referred to in paragraph 4 of this Schedule, to which a Currency Conversion applies.

- 3. (a) Amounts of the Loan withdrawn within two calendar months prior to any Principal Payment Date shall, for the purposes solely of calculating the principal amounts payable on any Principal Payment Date, be treated as withdrawn and outstanding on the second Principal Payment Date following the date of withdrawal and shall be repayable on each Principal Payment Date commencing with the second Principal Payment Date following the date of withdrawal.
  - (b) Notwithstanding the provisions of sub-paragraph (a) of this paragraph, if at any time the Bank adopts a due date billing system under which invoices are issued on or after the respective Principal Payment Date, the provisions of such sub-paragraph shall no longer apply to any withdrawals made after the adoption of such billing system.
- 4. Notwithstanding the provisions of paragraphs 1 and 2 of this Schedule, upon a Currency Conversion of all or any portion of the Withdrawn Loan Balance to an Approved Currency, the amount so converted in the Approved Currency that is repayable on any Principal Payment Date occurring during the Conversion Period, shall be determined by the Bank by multiplying such amount in its currency of denomination immediately prior to the Conversion by either: (i) the exchange rate that reflects the amounts of principal in the Approved Currency payable by the Bank under the Currency Hedge Transaction relating to the Conversion; or (ii) if the Bank so determines in accordance with the Conversion Guidelines, the exchange rate component of the Screen Rate.

# APPENDIX

#### **Section I. Definitions**

- 1. "Anti-Corruption Guidelines" means the "Guidelines on Preventing and Combating Fraud and Corruption in Projects Financed by IBRD Loans and IDA Credits and Grants", dated October 15, 2006.
- 2. "Block Grants" means, collectively, Private House Grants and Intangible Cultural Heritage Grants that are eligible for financing out of the proceeds of the Loan pursuant to the provisions of Section IV, paragraph 5 of the Schedule to the Project Agreement.
- 3. "Category" means a category set forth in the table in Section IV of Schedule 2 to this Agreement.
- 4. "Consultant Guidelines" means the "Guidelines: Selection and Employment of Consultants by World Bank Borrowers" published by the Bank in May 2004 and revised in October 2006.
- 5. The acronym "CPMG" means the community project management group to be established pursuant to the provision in Section IV, paragraph 2 of the Schedule to the Project Agreement, and any successors thereto.
- 6. The acronym "CPMO" means the project management office established within the tourism bureau of each Project Participant and county concerned and to be maintained in accordance with the provisions of Section I, paragraph 1(b)(ii) of the Schedule to the Project Agreement, and any successors thereto.
- 7. "Cultural Heritage Conservation Plan" means the plan set forth in Chapter 7 of the Environmental Impact Assessment for the Project, dated September 18, 2008, prepared on behalf of and adopted by Guizhou Province, for the protection of cultural resources in Project areas.
- 8. "Displaced Persons" means persons who, on account of the execution of the Project, have experienced or would experience direct economic and social impacts caused by: (a) the involuntary taking of land, resulting in: (i) relocation or loss of shelter; (ii) loss of assets or access to assets; or (iii) loss of income sources or means of livelihood, whether or not such persons must move to another location; or (b) the involuntary restriction of access to legally designated parks and protected areas, resulting in adverse impacts on the livelihood of such persons; and a "Displaced Person" means any of such Displaced Persons.
- 9. "Environmental Management Plan" means the Environmental Management Plan dated September 18, 2008, prepared on behalf of and adopted by Guizhou

Province, which sets out the environmental protection measures in respect of the Project, as well as monitoring and reporting arrangements to ensure compliance with said plan, as the same may be revised from time to time with the prior agreement of the Bank.

- 10. "General Conditions" means the "International Bank for Reconstruction and Development General Conditions for Loans", dated July 1, 2005 (as amended through February 12, 2008) with the modifications set forth in Section II of this Appendix.
- 11. The acronym "GNU" refers to the Guizhou Normal University which was founded in 1941 and operates under the jurisdiction of the Education Bureau of Guizhou Province.
- 12. "Guizhou" means the Borrower's Province of Guizhou, and any successor thereto.
- 13. "Incremental Operating Costs" means the reasonable costs of incremental expenditures incurred by members of the PPMO in carrying out the Project (which expenditures would not have been incurred absent the Project) including, salaries of contractual staff, travel costs, office consumables, but excluding salaries and salary supplements of civil servants.
- 14. "Intangible Cultural Heritage Grant" means, individually, a grant made by Guizhou, out of the proceeds of the Loan, to a village pursuant to an Intangible Cultural Heritage Implementation Agreement entered into between a CPMO and a CPMG in accordance with the provisions of Section IV, paragraph 4 of the Schedule to Project Agreement for the carrying out of activities for the protection and preservation of intangible cultural heritage under Part 1(d) of the Project; and "Intangible Cultural Heritage Grants" means, collectively, all such grants.
- 15. "Operation Manual for Community Participation" and the acronym "OMCP" mean the Operation Manual for Community Participation dated March 2009 and adopted by Guizhou on March 18, 2009, which manual is referred to in Section IV, paragraph 1 of the Schedule to the Project Agreement and includes, principles and procedures to ensure that local communities and ethnic minorities are afforded opportunities to participate in the choice, design, implementation and monitoring of Project activities, as well as the identification, interpretation, and protection of their heritage assets.
- 16. The acronym "PIU" means the project implementation unit established at each Project site and to be maintained in accordance with the provisions of Section I.A, paragraph 1(c) of the Schedule to the Project Agreement, and any successors thereto.

- 17. The acronym "PPMO" means the provincial project management office established within Guizhou Provincial Tourism Bureau and to be maintained in accordance with the provisions of Section I.A, paragraph 1(a)(ii) of the Schedule to the Project Agreement, and any successors thereto.
- 18. "Private House Grant" means, individually, a grant made by Guizhou, out of the proceeds of the Loan, to a household beneficiary pursuant to a Private House Implementation Agreement entered into between a CPMO and a household beneficiary in accordance with the provisions of Section IV, paragraph 3 of the Schedule to Project Agreement for the rehabilitation and conservation of traditional private houses under Part 1(c) of the Project; and "Private House Grants" means, collectively, all such grants.
- 19. "Procurement Guidelines" means the "Guidelines for Procurement under IBRD Loans and IDA Credits" published by the Bank in May 2004 and revised in October 2006.
- 20. "Procurement Plan" means the Borrower's procurement plan for the Project, dated March 19, 2009, and referred to in paragraph 1.16 of the Procurement Guidelines and paragraph 1.24 of the Consultant Guidelines, as the same shall be updated from time to time in accordance with the provisions of said paragraphs.
- 21. "Project Implementing Entity" means the Borrower's Guizhou Province and any successor thereto.
- 22. "Project Participants" means, collectively: (a) Qiandongnan Prefecture, Qianxinan Prefecture and Anshun Municipality, all in Guizhou Province and any other prefecture or municipality selected by agreement among the Borrower, Guizhou and the Bank, and the successors thereto; and (b) GNU; and "Project Participant" means, individually, any of such Project Participants.
- 23. "Resettlement Action Plan" means the plan dated September 18, 2008, prepared on behalf of and adopted by Guizhou Province, which sets out the principles and procedures governing the acquisition of land and other assets, and the resettlement, compensation and rehabilitation of Displaced Persons on account of the carrying out of Project activities, as well as monitoring and reporting arrangements to ensure compliance with said plan, as the same may be revised from time to time with the prior agreement of the Bank.
- 24. "Resettlement Policy Framework" means, the resettlement policy framework included as an Annex to the Resettlement Action Plan, which framework sets out the policies and procedures for the acquisition of land and other assets, resettlement, compensation and rehabilitation of Displaced Persons, and for the preparation of resettlement action plans whenever required during the

implementation of the Project, as said framework may be amended from time to time with the prior concurrence of the Bank.

# Section II. Modifications to the General Conditions

The modifications to the General Conditions are as follows:

1. Paragraph (1) of Section 7.02 is modified to read as follows:

"Section 7.02. Suspension by the Bank

(1) *Ineligibility*. The Bank or the Association has declared the Borrower (other than the Member Country) or the Project Implementing Entity ineligible to receive proceeds of any financing made by the Bank or the Association or otherwise to participate in the preparation or implementation of any project financed in whole or in part by the Bank or the Association, as a result of a determination by the Bank or the Association that the Borrower or the Project Implementing Entity has engaged in fraudulent, corrupt, coercive or collusive practices in connection with the use of the proceeds of any financing made by the Bank or the Association."

2. The definition of the term "Conversion Date" in the Appendix is modified to read as follows:

"Conversion Date' means, in respect of a Conversion, the Execution Date (as herein defined) or such other date as requested by the Borrower and accepted by the Bank, on which the Conversion enters into effect, and as further specified in the Conversion Guidelines."