PNG - Small and Medium Enterprise Access to Finance Project (P120707)

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EAST ASIA AND PACIFIC | Papua New Guinea | Finance, Competitiveness and Innovation Global Practice | IBRD/IDA | Investment Project Financing | FY 2011 | Seq No: 13 | ARCHIVED on 18-Jun-2018 | ISR32947 |

Implementing Agencies: Department of Commerce and Industry, Department of Treasury

### **Key Dates**

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Bank Approval Date:03-May-2011

Planned Mid Term Review Date: 28-Feb-2014

Original Closing Date:31-Dec-2024

Effectiveness Date:15-Sep-2011

Actual Mid-Term Review Date: 28-Oct-2013

Revised Closing Date:31-Dec-2024

# **Project Development Objectives**

Project Development Objective (from Project Appraisal Document)

The proposed development objective of this project is to facilitate access to sustainable credit for small and medium enterprises and thus contribute to incremental growth of SME employment and income.

Has the Project Development Objective been changed since Board Approval of the Project Objective?

### Components

Name

Public Disclosure Authorized

Risk Share Facility:(Cost \$11.90 M)

Performance-based TA to participating financial intermediaries:(Cost \$2.95 M)

TA to enhance SME Capacity:(Cost \$5.03 M)

TA to the Department of Commerce and Industry:(Cost \$6.62 M)

# **Overall Ratings**

Name	Previous Rating	Current Rating
Progress towards achievement of PDO	<ul> <li>Moderately Unsatisfactory</li> </ul>	Moderately Unsatisfactory
Overall Implementation Progress (IP)	<ul><li>Moderately Satisfactory</li></ul>	<ul><li>Moderately Satisfactory</li></ul>
Overall Risk Rating	<ul><li>Substantial</li></ul>	<ul><li>Substantial</li></ul>

## Implementation Status and Key Decisions

he Project became effective on September 15, 2011. All conditions for withdrawal of IDA credit were met for all categories specified in the Financing Agreement as of March 12, 2012 with IDA issuing confirmation letters to the GoPNG.

The 1st RSF with BSP has officially been terminated as of September 2017 with satisfactory results. 2nd RSF implementation, which is linked to PDO results indicators, has been delayed. GoPNG and IDA agreed to prepare for restructuring the 2nd RSF component with new financing instruments for SMEs, esp those in agriculture, and strengthening a sustainable ecosystem for SME Finance in PNG. GoPNG is to propose restructuring plan within the next 3 months.

### **Risks**

### **Systematic Operations Risk-rating Tool**

Risk Category	Rating at Approval	Previous Rating	Current Rating
Political and Governance		<ul><li>Substantial</li></ul>	<ul><li>Substantial</li></ul>
Macroeconomic		<ul><li>Substantial</li></ul>	<ul><li>Substantial</li></ul>
Sector Strategies and Policies		<ul><li>Moderate</li></ul>	Moderate
Technical Design of Project or Program		<ul><li>Moderate</li></ul>	Moderate
Institutional Capacity for Implementation and Sustainability		Moderate	Moderate
Fiduciary		<ul><li>Substantial</li></ul>	<ul><li>Substantial</li></ul>
Environment and Social		<ul><li>Substantial</li></ul>	Moderate
Stakeholders		<ul><li>Moderate</li></ul>	Moderate
Other			
Overall		<ul><li>Substantial</li></ul>	<ul><li>Substantial</li></ul>

### Results

### **Project Development Objective Indicators**

▶ Increase flow of credit to SMEs (in PNG Kina million) (Amount(USD), Custom)						
	Baseline	Actual (Previous)	Actual (Current)	End Target		
Value	1.00	492.00	114.60	250.00		
Date	01-Aug-2011	30-Sep-2016	29-Sep-2017	29-Jun-2018		
Comments						

The BSP reported amount has been in PGK million. Exchange rate: 1 USD = PGK 3.2

Total accumulative committed amount under the RSF reached PGK 114.6 million as of Sept 2017 (at closing of RSF).

2012 Total committed under RSF: PGK 7.7 million

### ▲ Number of new SME loans (under BSP RSF.) (Number, Custom Supplement)

Value 1.00 1,828.00 1,828.00 1,000.00		Baseline	Actual (Previous)	Actual (Current)	End Target
	Value	1.00	1,828.00	1,828.00	1,000.00

### ▲ Loans to business owned by women only and women as principal partners (Number of loans) (Number, Custom Supplement)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	1.00	262.00	262.00	100.00

# ⊳ Loans to business owned by women only and women as principal partner (in PGK million) (Amount(USD), Custom Supplement)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	1.00	25.00	25.00	15.00

## ▶ Increase numbers of formal sector SMEs (incl. women managed) (Number (Thousand), Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	45.00	50.00	50.00	54.00
Date	01-Jan-2013	30-Dec-2016	29-Dec-2017	29-Jun-2018

### Comments

IPA data doesn't provide SME registration directly. Estimate based on SME definition by DCI. IPA data as of Dec 2017. To be further verified during final beneficiary survey

# ▶ incremental employment generated by SMEs participating in RSF (Number, Custom)

	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	500.00	2,149.00	2,149.00	600.00
Date	28-Sep-2012	30-Sep-2016	27-Sep-2016	30-Sep-2016

### ▶ Incremental SME revenue generated by SMEs participating in RSF (in PGK) (Percentage, Custom)

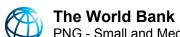
	Baseline	Actual (Previous)	Actual (Current)	End Target
Value	5.00			25.00
Date	28-Sep-2012			30-Sep-2016

### Comments

No data available from BSP reports. To collect during beneficiary survey planned for July - Oct 2018

**Overall Comments** 

**Intermediate Results Indicators** 



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▶ Return on assets (Percentage, Custom)						
	Baseline	Actual (Previous)	Actual (Current)	End Target		
Value	1.50	2.00	2.00	1.50		
Date	31-Aug-2011	30-Dec-2016	29-Dec-2017	30-Dec-2016		

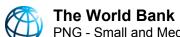
Comments

Source: BSP Annual Reports

▶ Improved SME managerial and financail skills - # trained (Number, Custom)						
Baseline Actual (Previous) Actual (Current) End Target						
Value	1.00	774.00	774.00	640.00		
Date	31-Aug-2011	13-Dec-2016	13-Dec-2016	31-Dec-2017		

■ Numbers of women in SMEs trained (Number, Custom Supplement)					
Baseline Actual (Previous) Actual (Current) End Target					
Value	1.00	391.00	391.00	300.00	

	Baseline	Actual (Previous)	Actual (Current)	End Target			
Value	0.00	20.00	20.00	60.00			



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improved GOPNG 0	capacity to supoport SME sector (Te	ext, Custom)		
	Baseline Actual (Previous) Actual (Current)		Actual (Current)	End Target
Value	Baseline survey	2nd SME Survey, project beneficiary survey, and review of RSF and other SME finance options planned to inform government of the demand of SMEs, impact of the RSF project, and demand for other financing instruments by SMEs	2nd SME Survey, project beneficiary survey, and review of RSF and other SME finance options commissioned	Final Survey and M&E Reports
Date	28-Feb-2014	01-Dec-2017	29-Jun-2018	28-Dec-2018
Training of provincia	al DCl officials (Text, Custom Suppl	lement)		
	Baseline	Actual (Previous)	Actual (Current)	End Target
√alue	1.00	36.00	36.00	40.00

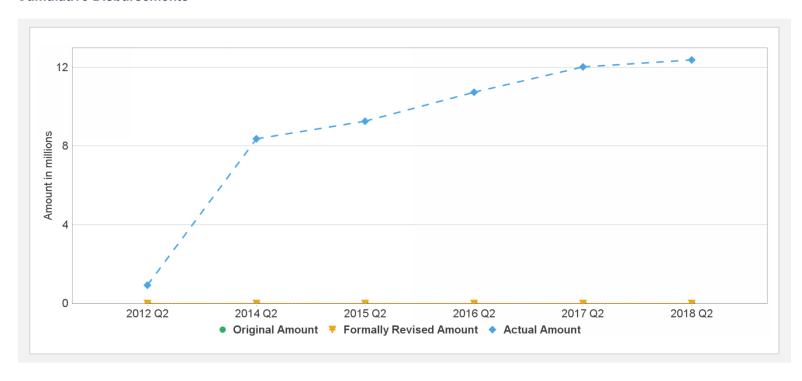
## **Overall Comments**

## **Data on Financial Performance**

## Disbursements (by loan)

Project	Loan/Credit/TF	Status	Currency	Original	Revised	Cancelled	Disbursed	Undisbursed	Di	isbursed
P120707	IDA-49280	Effective	USD	21.91	21.91	0.00	12.37	7.98		61%
Key Dates (by Ioan)										
Project	Loan/Credit/TF	Status	Approval Dat	te Signir	ng Date	Effectiveness [	Date Orig.	Closing Date	Rev. Closing [	Date
P120707	IDA-49280	Effective	03-May-2011	14-Ju	n-2011	15-Sep-2011	31-De	c-2024	31-Dec-2024	

### **Cumulative Disbursements**



# **Restructuring History**

There has been no restructuring to date.

# Related Project(s)

There are no related projects.