

Sample Procurement Plan

(Text in italic font is meant for instruction to staff and should be deleted in the final version of the PP)

(This is only a sample with the minimum content that is required to be included in the PAD. The detailed procurement plan is still mandatory for disclosure on the Bank's website in accordance with the guidelines. The initial procurement plan will cover the first 18 months of the project and then updated annually or earlier as necessary).

I. General

1. **Bank's approval Date of the procurement Plan** *[Original: December 2007]; Revision 15 of Updated Procurement Plan, June 2010]*
2. **Date of General Procurement Notice:** Dec 24, 2006
3. **Period covered by this procurement plan:** *The procurement period of project covered from year June 2010 to December 2012*

II. Goods and Works and non-consulting services.

1. **Prior Review Threshold:** Procurement Decisions subject to Prior Review by the Bank as stated in Appendix 1 to the Guidelines for Procurement: *[Thresholds for applicable procurement methods (not limited to the list below) will be determined by the Procurement Specialist /Procurement Accredited Staff based on the assessment of the implementing agency's capacity.]*

	Procurement Method	Prior Review Threshold US\$	Comments
1.	ICB and LIB (Goods)	<i>Above US\$ 500,000</i>	<i>All</i>
2.	NCB (Goods)	<i>Above US\$ 100,000</i>	<i>First contract</i>
3.	ICB (Works)	<i>Above US\$ 15 million</i>	<i>All</i>
4.	NCB (Works)	<i>Above US\$ 5 million</i>	<i>All</i>
5.	(Non-Consultant Services)	<i>Below US\$ 100,000</i>	<i>First contract</i>
	<i>[Add other methods if necessary]</i>		

2. **Prequalification.** Bidders for *Not applicable* shall be prequalified in accordance with the provisions of paragraphs 2.9 and 2.10 of the Guidelines.
3. **Proposed Procedures for CDD Components (as per paragraph. 3.17 of the Guidelines:** *[Refer to the relevant CDD project implementation document approved by the Bank or delete if not applicable]*
4. **Reference to (if any) Project Operational/Procurement Manual:** *Project Implementation Manual for World Bank Loan Project XYZ 04/01/2010 issued by <mention name of PIU>*

July 9, 2010

5. **Any Other Special Procurement Arrangements:** [including advance procurement and retroactive financing, if applicable] *5 ICB works packages will be financed under retroactive financing*
6. **Summary of the Procurement Packages planned during the first 18 months after project effectiveness** (including those that are subject to retroactive financing and advanced procurement)

[List the Packages which require Bank's prior review first and then the other packages]

1	2	3	4	5	6	7
Ref. No.	Description	Estimated Cost US\$ million	Packages	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Comments
	Summary of the ICB (Works)	82	5	No	Prior	
	Summary of the ICB (Goods)	43.77	15	No	Prior	
	Summary of the NCB (Works)	64.53	18	No	Post	1 st contract for Prior Review
	Summary of the NCB (Goods)	1.86	4	No	Post	1 st contract for Prior Review
	Summary of the ICB (Non-Consultant Services)	0.45	1	No	Prior	

III. Selection of Consultants

1. **Prior Review Threshold:** Selection decisions subject to Prior Review by Bank as stated in Appendix 1 to the Guidelines Selection and Employment of Consultants:

	Selection Method	Prior Review Threshold	Comments
1.	Competitive Methods (Firms)	Above US\$ 100,000	
2.	Single Source (Firms)	All	
3.	Individual	Above US\$ 50,000	

2. **Short list comprising entirely of national consultants:** Short list of consultants for services, estimated to cost less than \$ 300,000 equivalent per contract, may comprise

entirely of national consultants in accordance with the provisions of paragraph 2.7 of the Consultant Guidelines.

3. **Any Other Special Selection Arrangements:** *[including advance procurement and retroactive financing, if applicable or delete if not applicable]*

4. **Consultancy Assignments with Selection Methods and Time Schedule**

1	2	3	4	5	6
Ref. No.	Description of Assignment	Estimated Cost US\$ million	Packages	Review by Bank (Prior / Post)	Comments
	Summary of number of contracts that will be let under QCBS	4.17	7	Prior	
	Summary of number of contracts that will be let under other methods	0.83	1	Prior	CQS

PROCUREMENT PLAN Cabo Verde : Competitiveness for Tourism Development

General Information
Country: Cabo Verde **Bank / Approval Date of the Original Procurement Plan:** 2017-10-19
Revised Plan Date(s): (comma delineated, leave blank if none) 2018-06-01
Project ID: P146666 **GPN Date:**
Project Name: Competitiveness for Tourism Development
Loan / Credit No.: IDA / 58010
Executing Agency(ies): Unidade de Gestao de Projectos Especiais

WORKS

Activity Reference No./ Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual

GOODS

Activity Reference No./ Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
07-UGPE-RFO-2017 / Equipamento para instalar o Centro de Arbitragem e Conciliação (CAC) da CCISS	IDA / 58010	Component 2: Diversify tourism sector and increase inclusiveness of tourism-led growth by strengthening the competitiveness of local MSMEs	Post	Request for Quotations	Limited	Single Stage - One Envelope		15,500.00	0.00	Under Implementation								2017-09-25	2018-04-04							2017-11-20	2018-05-19	
23-UGPE-RFO-2017 / Design and printing (annually) of brochures	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Request for Quotations	Limited	Single Stage - One Envelope		24,500.00	0.00	Pending Implementation								2018-02-17								2018-04-14	2018-10-11	
06-UGPE-RFO-2017 / Integrated Process Management	IDA / 58010	Component 2: Diversify tourism sector and increase inclusiveness of tourism-led growth by strengthening the competitiveness of local MSMEs	Post	Request for Quotations	Limited	Single Stage - One Envelope		40,800.00	85,431.71	Signed								2017-12-15	2018-01-17							2018-01-21	2018-04-16	2018-03-07
32-UGPE-GO-2017 / Supply and installation of Videoconference system	IDA / 58010	Component 2: Diversify tourism sector and increase inclusiveness of tourism-led growth by strengthening the competitiveness of local MSMEs	Post	Request for Quotations	Limited	Single Stage - One Envelope		70,000.00	71,125.22	Signed								2018-03-29	2018-01-26							2018-05-13	2018-04-12	2018-07-16

NON CONSULTING SERVICES

Activity Reference No./ Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents as Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual

CONSULTING FIRMS

Activity Reference No./ Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Expression of Interest Notice		Short List and Draft Request for Proposals		Request for Proposals as Issued		Opening of Technical Proposals / Minutes		Evaluation of Technical Proposal		Combined Evaluation Report and Draft Negotiated Contract		Signed Contract		Contract Completion	
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
09-UGPE-CS-2017 / Online communications strategy	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International		49,000.00	0.00	Pending Implementation	2018-01-22	2018-02-12	2018-03-28										2018-04-27	2018-06-01	2018-11-28			
15-UGPE-CS-2017 / Design and implementation of an IRMS (which includes CRM licenses for four years), SOPs for investor promotion, facilitation and aftercare, and software for project analysis (for example, Comfar III or other)	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Quality And Cost-Based Selection	Open - International		196,000.00	0.00	Pending Implementation	2018-01-23	2018-02-13	2018-03-29						2018-04-26	2018-05-26	2018-06-30	2018-06-30	2018-08-04	2018-08-04	2019-08-04			
16-UGPE-CS-2017 / Consultancies to design and deliver series of training/workshops on effective investment promotion, investor outreach, facilitation, and aftercare	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International		68,600.00	0.00	Pending Implementation	2018-01-22	2018-02-12	2018-03-28										2018-04-27	2018-06-01	2018-11-28			
28-UGPE-CS-2017 / Consultancy to implement a crisis tourism action plan for 2016-2017 provided by the Ministry of Economy and Employment	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International		98,000.00	0.00	Pending Implementation	2018-02-22	2018-03-15	2018-04-28										2018-05-28	2018-07-02	2018-12-29			
13-UGPE-CS-2017 / Technical assistance for the POTs (special tourism zones)	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Prior	Quality And Cost-Based Selection	Open - International		352,000.00	0.00	Cancelled	2018-01-23	2018-02-13	2018-03-30	2018-03-29					2018-04-26	2018-05-26	2018-06-30	2018-06-30	2018-08-04	2018-08-04	2019-08-04			
01-UGPE-CS-2017 / Consultancy for BESA	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Quality And Cost-Based Selection	Open - International		150,000.00	161,746.38	Signed	2017-02-07	2017-02-20	2017-02-28	2017-04-13	2017-05-08				2017-05-11	2017-06-05	2017-06-10	2017-07-13	2017-07-15	2017-08-10	2017-08-19	2017-09-14	2018-08-19	
11-UGPE-CS-2017 / Technical Qualification Program for Tourism for the Barbers and Sovereign chambers of commerce	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Quality And Cost-Based Selection	Open - International		140,000.00	0.00	Cancelled	2017-12-06	2017-12-27	2018-02-09						2018-03-09	2018-04-08	2018-05-13	2018-05-13	2018-06-17	2019-06-17				
30-UGPE-CS-2017 / Enhancing and Operationalizing a Financial Resource Mobilization Unit	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International		30,000.00	40,420.30	Signed	2017-09-05	2017-09-11	2017-09-22	2017-10-25	2017-10-25								2017-12-10	2018-01-24	2017-12-20	2018-02-05	2018-02-28	

11-UGPE-CS-2017 / Technical Qualification Program for Tourists for the Barbateiro and Sotavento chambers of commerce	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International	140,000.00	187,600.41	Signed	2017-09-11	2017-10-02	2017-12-10	2017-12-20							2017-12-17	2018-03-05	2017-12-29	2018-03-07	2018-10-31
33-CS-UGPE-2018 / Feasibility Study of the of the Infrastructure Resort Salinas Beach Resort in Maio Island	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - National	35,000.00	0.00	Under Implementation	2018-03-20	2018-03-07	2018-03-20	2018-04-17							2018-04-24	2018-05-22	2018-05-15		2018-07-31
25-UGPE-CS-2017 / Training for chambers of commerce and tourism on how to organize and build capacity of the private sector	DA / 58010	Component 2: Diversify tourism sector and increase inclusiveness of tourism-led growth by strengthening the competitiveness of local MSMEs	Post	Consultant Qualification Selection	Open - International	196,000.00	0.00	Pending Implementation	2018-07-31		2018-07-31		2018-08-14						2018-09-13		2018-10-18		2019-04-16
004-COS-UGPE-2017 / Development of a Tourism Code for Cabo Verde	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International	98,000.00	0.00	Under Implementation	2018-04-16	2018-04-10	2018-05-07	2018-04-16	2018-06-20						2018-07-20		2018-08-24		2019-02-20
013-CS-UGPE-2018 / Preparation of the three (3) Tourist Management Plan (TMP) in SAL ISLAND: Santa Maria, Ponta Serena and Morinho Branco	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International	167,420.00	0.00	Under Implementation	2018-04-04	2018-04-03	2018-04-04		2018-05-03						2018-06-02		2018-07-07		2019-01-03
035-CS-UGPE-2018 / Preparation of the three (3) Tourist Management Plan (TMP) in 50 VICINTELS of Praia Grande 56 Pedro and Bala das Galas	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International	167,420.00	0.00	Under Implementation	2018-04-04	2018-04-03	2018-04-25		2018-06-08						2018-07-08		2018-08-12		2019-02-08
036-CS-UGPE-2018 / Recruitment of a company to support the implementation of the Recovery and Recovery in Cabo Verde	DA / 58010	Component 2: Diversify tourism sector and increase inclusiveness of tourism-led growth by strengthening the competitiveness of local MSMEs	Post	Consultant Qualification Selection	Open - International	100,000.00	0.00	Under Implementation	2018-05-20		2018-05-22	2018-05-21	2018-06-19						2018-07-19		2018-08-23		2019-02-19
03-UGPE-COS-2017 / Sistema de Informaçã Turística	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - National	50,000.00	0.00	Pending Implementation	2018-09-20		2018-10-11		2018-11-24						2018-12-24		2019-01-28		2019-07-27
036-UGPECDT/2018 / Georeferenced Information and Mapping of Cabo Verde Tourism Resources	DA / 58010	Component 2: Diversify tourism sector and increase inclusiveness of tourism-led growth by strengthening the competitiveness of local MSMEs	Post	Consultant Qualification Selection	Open - International	120,000.00	0.00	Pending Implementation	2018-09-20		2018-10-11		2018-11-24						2018-12-24		2019-01-28		2019-07-27
28-UGPE-CS-2017 / Recruitment of a consulting firm for training and workshops for MSMEs, hosted and organized by the chambers of commerce and tourism, to develop and implement tourism products and services	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Prior	Quality And Cost-Based Selection	Open - International	381,200.00	0.00	Pending Implementation	2018-09-24		2018-10-15		2018-11-28		2018-12-26		2019-01-25		2019-03-01		2019-04-05		2020-04-04
21-UGPE-CS-2017 / Conducting assessments of small accommodations establishments participating in the quality label program (three times)	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Quality And Cost-Based Selection	Open - International	245,000.00	0.00	Pending Implementation	2018-10-16		2018-11-06		2018-12-20		2019-01-17		2019-02-16		2019-03-23		2019-04-27		2020-04-26
14-UGPE-CS-2017 / Direct marketing and outreach campaigns to potential tourism investors (remote)	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Quality And Cost-Based Selection	Open - International	240,000.00	0.00	Pending Implementation	2018-11-13		2018-12-04		2019-01-17		2019-02-14		2019-03-16		2019-04-20		2019-05-25		2020-05-24
08-UGPE-CS-2017 / Design of a tourism strategy (2017-2027) and an action plan with horizon 2017-2019	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Quality And Cost-Based Selection	Open - International	294,000.00	0.00	Pending Implementation	2018-09-04		2018-09-25		2018-11-08		2018-12-06		2019-01-05		2019-02-09		2019-03-16		2020-03-15
27-UGPE-CS-2017 / Development of tourism products based on the inventory of existing tourism assets for example, development of official tourism itineraries and certification of tourism guides	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International	98,000.00	0.00	Pending Implementation	2018-10-17		2018-11-07		2018-12-21				2019-01-20		2019-02-24				2019-08-23
24-UGPE-CS-2017 / Creation of a website to promote those that have obtained the quality seal	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - International	58,800.00	0.00	Pending Implementation	2018-11-21		2018-12-12		2019-01-25				2019-02-24		2019-03-31				2019-09-27
10-UGPE-CS-2017 / Training for online and social media marketing	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Consultant Qualification Selection	Open - National	29,400.00	0.00	Pending Implementation	2018-09-20		2018-10-11		2018-11-24				2018-12-24		2019-01-28				2019-07-27

INDIVIDUAL CONSULTANTS

Activity Reference No./ Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Invitation to Identified/Selected Consultant		Draft Negotiated Contract		Signed Contract		Contract Completion		
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	
17-UGPE-CS-2017 / Technical assistance in defining quality label criteria and operating procedures	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited		29,400.00	0.00	Pending Implementation	2018-01-23		2018-01-28		2018-02-18		2018-03-25		2018-09-21		
18-UGPE-CS-2017 / Creating and delivering service quality and label orientation session with prospective program participants (three times)	DA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited		8,820.00	0.00	Pending Implementation	2018-01-23		2018-01-28		2018-02-18		2018-03-25		2018-09-21		

19-UGPE-CS-2017 / Creating and delivering training session for quality label assessors (three times)	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited	98,000.00	0.00	Pending Implementation	2018-01-23	2018-01-28	2018-02-18	2018-03-25	2018-09-21				
22-UGPE-CS-2017 / Design of a brand identity	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited	9,800.00	0.00	Pending Implementation	2018-01-22	2018-01-27	2018-02-17	2018-03-24	2018-09-20				
29-UGPE-CS-2017 / Recruitment of a Project Coordinator for the Competitiveness for Tourism Development Project	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited	100,000.00	0.02	Signed	2017-09-04	2017-09-07	2017-09-09	2017-09-17	2017-09-30	2017-09-21	2017-11-04	2017-11-02	2018-05-03
31-UGPE-CS-2017 / Recruitment of an Accountant for UGPE	IDA / 58010	Component 3: Project implementation	Post	Individual Consultant Selection	Open	77,800.00	1,829.76	Signed	2018-01-30	2018-01-30	2018-03-12	2018-03-20	2018-03-20	2018-04-11	2018-04-12	2018-04-13	2018-10-09
20-UGPE-CS-2017 / Providing personalized technical assistance for program participants (three years) in defining Quality Label for small accommodations (The beneficiary is IGQPI, but this activity is depending of the preceding activity for the quality label)	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited	117,600.00	0.00	Pending Implementation	2018-09-18	2018-09-23	2018-10-14	2018-11-18	2019-05-17				
34-CS-UGPE-2018 / Insolvency support to Cámara de Comercio de Sovento to establish their arbitration and mediation center	IDA / 58010	Component 2: Diversify tourism sector and increase inclusiveness of tourism-led growth by strengthening the competitiveness of local MSMEs	Post	Individual Consultant Selection	Open	24,500.00	0.00	Cancelled	2018-04-25	2018-06-13	2018-07-04	2018-08-08	2019-02-04				
02-UGPE-IC-2017 / Feasibility study for implementation of the new Tourism Institute	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited	86,400.00	0.00	Under Implementation	2018-07-31	2018-05-11	2018-08-05	2018-05-11	2018-08-26	2018-09-30	2019-03-29		
37-CS-CDDT-UGPE-2018 / Legal framework for the Tourism Institute	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited	10,000.00	0.00	Pending Implementation	2018-05-31	2018-06-04	2018-06-11	2018-06-25	2018-08-09				
04-UGPE-IC-2017 / Technical assistance for legal and regulatory reform of the tourism sector (housed within Ministry of Economy and Employment's Directorate General for Tourism and Transport)	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited	98,000.00	0.00	Cancelled	2018-01-15	2017-12-18	2018-01-20	2018-02-10	2018-03-17	2018-09-13			
12-UGPE-CS-2017 / Consultancies to create or polish information packages on tourism development opportunities	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Prior	Individual Consultant Selection	Open	441,000.00	0.00	Pending Implementation	2018-10-30	2018-12-18	2019-01-08	2019-02-12	2019-08-11				
05-UGPE-IC-2017 / Capacity building for staff and management of CVT Tradinvest, Tourism and Gaming Institute and aligned ministries and entities (ADEI, and so on), language training, and M&E	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Limited	29,400.00	0.00	Pending Implementation	2018-10-23	2018-10-28	2018-11-18	2018-12-23	2019-06-21				
037-UGPECDDT-2018 / Elaboration of the Strategic Plan of "Pro Empresas" - 2018-2021	IDA / 58010	Component 1: Enhancing governance framework of the tourism sector	Post	Individual Consultant Selection	Open	33,000.00	0.00	Pending Implementation	2018-09-20	2018-11-08	2018-11-29	2019-01-03	2019-07-02				