

CONFORMED COPY

CREDIT NUMBER 1956 ET

(First Peasant Agricultural Development Project)

between

INTERNATIONAL DEVELOPMENT ASSOCIATION

and

AGRICULTURAL INPUTS SUPPLY CORPORATION

Dated December 6, 1988

AISCO PROJECT AGREEMENT

AGREEMENT, dated December 6, 1988, between INTERNATIONAL DEVELOPMENT ASSOCIATION (the Association) and AGRICULTURAL INPUTS SUPPLY CORPORATION (AISCO).

WHEREAS (A) by the Development Credit Agreement of even date herewith between the People's Democratic Republic of Ethiopia (the Borrower) and the Association, the Association has agreed to make available to the Borrower an amount in various currencies equivalent to sixty six million Special Drawing Rights (SDR 66,000,000), on the terms and conditions set forth in the Development Credit Agreement, but only on condition that AISCO agree to undertake such obligations toward the Association as are set forth in this Agreement;

(B) by subsidiary loan agreement to be entered into between the Borrower and AISCO, a part of the proceeds of the Credit provided for under the Development Credit Agreement will be made available to AISCO on the terms and conditions set forth in said Subsidiary Loan Agreements; and

WHEREAS AISCO, in consideration of the Association's entering

into the Development Credit Agreement with the Borrower, has agreed to undertake the obligations set forth in this Agreement;

NOW THEREFORE the parties hereto hereby agree as follows:

ARTICLE I

Definitions

Section 1.01. Unless the context otherwise requires, the several terms defined in the Development Credit Agreement, the Preamble to this Agreement and in the General Conditions (as so defined) have the respective meanings therein set forth.

ARTICLE II

Execution of the Project

Section 2.01. (a) AISCO declares its commitment to the objectives of the Project as set forth in Schedule 2 to the Development Credit Agreement and, to this end, shall carry out Parts D (1) and (2) of the Project with due diligence and efficiency and in conformity with appropriate administrative, financial, engineering and agricultural practices, and shall provide, or cause to be provided, promptly as needed, the funds, facilities, services and other resources required for Parts D (1) and (2) of the Project.

Section 2.02. AISCO shall, by May 15 of each year, prepare and furnish to the Borrower for approval a peasant sector fertilizer procurement schedule setting forth the following:

- (a) the amount and type of fertilizer to be procured;
- (b) the schedule on which the fertilizer would be required;
and
- (c) the estimated total foreign exchange required for the procurement of the fertilizer and the sources of such foreign exchange.

Section 2.03. AISCO shall, by June 30, 1989: (a) prepare a revised stock management and control operational program to improve control over stocks currently stored in about 750 stores operated by MOA; (b) develop a comprehensive set of operational, management and staff development policies to improve staff efficiency; (c) prepare a comprehensive management information system and an operational plan, including the implementation costs of such plan; (d) carry out a review of the financial structure and requirements of AISCO; and (e) prepare an operational plan to improve the financial control and internal audit procedures of AISCO.

Section 2.04. Except as the Association shall otherwise agree, procurement of the goods, works and consultants' services required for the Project and to be financed out of the proceeds of the Credit shall be governed by the provisions of Schedule 3 to the Development Credit Agreement.

Section 2.05. AISCO shall carry out the obligations set forth in Sections 9.03 through 9.08 of the General Conditions (relating to insurance, use of goods and services, plans and schedules, records and reports, maintenance and land acquisition, respectively) in respect of this Agreement and Parts D (1) and (2) of the Project.

Section 2.06. AISCO shall duly perform all its obligations under the Subsidiary Loan Agreement and the Financing Agreement. Except as the Association shall otherwise agree, AISCO shall not take or concur in any action which would have the effect of amending, abrogating, assigning or waiving the Subsidiary Loan Agreement or the Financing Agreement or any provision thereof.

Section 2.07. (a) AISCO shall, at the request of the Association, exchange views with the Association with regard to the progress of Parts D (1) of the Project (in conjunction with AIDB) and Part D (2) of the Project, the performance of its obligations under this Agreement and under the Subsidiary Loan Agreement.

(b) AISCO shall promptly inform the Association of any condition which interferes or threatens to interfere with the progress of Parts D (1) and (2) of the Project, the accomplishment of the purposes of the Credit, or the performance by AISCO of its obligations under this Agreement, under the Subsidiary Loan Agreement, and under the Financing Agreement.

Section 2.08. AISCO shall, by April 30 during each year of Project execution, prepare an action program setting forth, inter alia, the Project-related staff training, procurement and other Project activities and projected physical and financial targets to be achieved by AISCO under the Project.

ARTICLE III

Management and Operations of AISCO

Section 3.01. AISCO shall carry on its operations and conduct its affairs in accordance with sound administrative and financial practices under the supervision of qualified and experienced management assisted by competent staff in adequate numbers.

Section 3.02. AISCO shall, at all times, operate and maintain its plant, machinery, equipment and other property, and from time to time, promptly as needed, make all necessary repairs and renewals thereof, all in accordance with sound engineering and financial practices.

Section 3.03. AISCO shall take out and maintain with responsible insurers, or make other provision satisfactory to the Association for, insurance against such risks and in such amounts as shall be consistent with appropriate practice.

ARTICLE IV

Financial Covenants

Section 4.01. (a) AISCO shall maintain records and accounts adequate to reflect in accordance with sound accounting practices its operations and financial condition.

(b) AISCO shall:

- (i) have its records, accounts and financial statements (balance sheets, statements of income and expenses and related statements) for each fiscal year audited, in accordance with appropriate auditing principles consistently applied, by independent auditors acceptable to the Association;
- (ii) except as the Association may otherwise agree, furnish to the Association as soon as available, but in any case not later than six months after the end of each such year: (A) certified copies of its financial statements for such year as so audited; and (B) the report of such audit by said auditors, of such scope and in such detail as the Association shall have reasonably requested; and
- (iii) furnish to the Association such other information concerning said records, accounts and financial statements as well as the audit thereof, as the Association shall from time to time reasonably request.

ARTICLE V

Effective Date; Termination;
Cancellation and Suspension

Section 5.01. This Agreement shall come into force and effect on the date upon which the Development Credit Agreement becomes effective.

Section 5.02. (a) This Agreement and all obligations of the Association and of AISCO thereunder shall terminate on the earlier of the following two dates:

- (i) the date on which the Development Credit Agreement shall terminate in accordance with its terms; or
- (ii) the date 20 years after the date of this Agreement.

(b) If the Development Credit Agreement terminates in accordance with its terms before the date specified in paragraph (a) (ii) of this Section, the Association shall promptly notify AISCO of this event.

Section 5.03. All the provisions of this Agreement shall continue in full force and effect notwithstanding any cancellation or suspension under the General Conditions.

ARTICLE VI

Miscellaneous Provisions

Section 6.01. Any notice or request required or permitted to be given or made under this Agreement and any agreement between the parties contemplated by this Agreement shall be in writing. Such notice or request shall be deemed to have been duly given or made when it shall be delivered by hand or by mail, telegram, cable, telex or radiogram to the party to which it is required or permitted to be given or made at such party's address hereinafter specified or at such other address as such party shall have designated by notice to the party giving such notice or making such request. The addresses so specified are:

For the Association:

International Development Association
1818 H Street, N.W.
Washington, D.C. 20433
United States of America

Cable address:

INDEVAS
Washington, D.C.

Telex:

440098 (ITT)
248423 (RCA) or
64145 (WUI)

For AISCO:

Agricultural Inputs
Supply Corporation
P.O. Box 100077
Addis Ababa
Ethiopia

Telex:

21482 AISCO ET

Section 6.02. Any action required or permitted to be taken,

and any document required or permitted to be executed, under this Agreement on behalf of AISCO, may be taken or executed by the General Manager or such other person or persons as the General Manager shall designate in writing, and AISCO shall furnish to the Association sufficient evidence of the authority and the authenticated specimen signature of each such person.

Section 6.03. This Agreement may be executed in several counterparts, each of which shall be an original, and all collectively but one instrument.

IN WITNESS WHEREOF, the parties hereto, acting through their duly authorized representatives, have caused this Agreement to be signed in their respective names in the District of Columbia, United States of America, as of the day and year first above written.

INTERNATIONAL DEVELOPMENT ASSOCIATION

By /s/ Edward V. K. Jaycox
Regional Vice President
Africa

AGRICULTURAL INPUTS SUPPLY CORPORATION

By /s/ Girma Amare
Authorized Representative

