## **PROCUREMENT PLAN (Textual Part)**

**Project information:** the Republic of Belarus, Sustainable Energy Scale-Up Project (P165651), Global environment facility (P170996).

#### **Project Implementation agency:**

Project Management Unit - Belinvestenergosberezhenie RUE.

#### Date of the Procurement Plan: December 2020.

**Period covered by this Procurement Plan**: 12 months (December 2020 – December 2021).

### Preamble

In accordance with paragraph 5.9 of the "World Bank Procurement Regulations for IPF Borrowers" (July 2016) ("Procurement Regulations") the Bank's Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

**The Bank's Standard Procurement Documents**: shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

**National Procurement Arrangements**: In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country's own procurement procedures may be used.

**Leased Assets** as specified under paragraph 5.10 of the Procurement Regulations: Leasing may be used for those contracts identified in the Procurement Plan tables: *not applicable*.

Procurement of Second Hand Goods as specified under paragraph 5.11 ofthe Procurement Regulations - is allowed for those contracts identified in theProcurementPlantables:not applicable.

# **Domestic preference** as specified under paragraph 5.51 of the Procurement Regulations (Goods and Works):

Goods: not applicable;

Works: not applicable.

#### PROCUREMENT PLAN Belarus : Sustainable Energy Scale-Up

PLAN		,	
General Inform	ation		
Country:	Belarus	Bank's Approval Date of the Original Procurement Plan: Revised Plan Date(s): (comma delineated, leave blank if no	2020-12-10 n 2022-02-24
Project ID: Project Name:	P170996 Sustainable Energy Scale-Up	GPN Date:	

Loan / Credit No: / Executing Agency(ies Investment and consulting Republical unitary enterprise Belinvestenergosberezhenie

- [	WORKS																													
	Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	High SEA/SH Risk	Procureme nt Document Type	Actual Amount (US\$)	Process Status	Draft Pre-q Docur	ualification nents	Prequalit Evaluation		Draft E Docun Justifi	lidding nent / cation	Specific Pro Notice / Ir		Bidding Doci		Proposal Su Opening /	ibmission /	Bid Evaluat and Recom for A	mendation	Signed C		Contr Comple	etion
L													Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual

GOODS																											
Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Actual Amount (US\$)	Process Status	Draft Pre-q Docur	ualification ments	Evaluatio	n Report	Draft I Docur Justifi	Bidding ment / ication	Specific Pr Notice /	Invitation	Iss	ued	Proposal S Opening	JDMISSION /	and Recon	tion Report nmendation ward	Signed (			Completion
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
SESUP/CEF/RF8/20/01 / Implementation of a demonstration measure on introduction of billing for heating using heat cost allocators (HCA) with other equipment enabling apartment-level consumption- based billing		Component 2. Thermal Renovation of Multiapartment Buildings	Post	Request for Bids	Open – International	Single Stage – One Envelope		0.00	Pending Implementati on					2023-02-28		2023-03-05				2023-04-16		2023-05-16		2023-06-20		2025-01-31	

NON CONSULTING SE	ERVICES																								
Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		lification on Report	Docur	Bidding ment / ication		ocurement Invitation		cuments as Jed	Proposal S Opening	ubmission / / Minutes		tion Report mendation	Signed C	Contract	Contract Comple
										Planned Actual	Planned	Actual			Planned	Actual	Planned	Actual	Planned	Actual	Planned		Planned	Actual	Planned Act
SESUP/GEF/RFB/20/13 / Issue informational materials (design layouts, brochures, video, leaflets, outdoor advertising, handouts for promotion activities, other types of materials)	I	Component 3. Technical Assistance and Implementation Support	Post	Request for Bids	Open – International	Single Stage – One Envelope		0.00	Canceled				2021-03-29		2021-04-03				2021-05-15		2021-06-14		2021-07-19		2024-12-30
SESUP/GEF/RFQ/20/15 / Publication of detailed guidelines and manuals on thermal renovation of MABs for HHs and specialists	1	Component 3. Technical Assistance and Implementation Support	Post	Request for Quotations	Open – International	Single Stage – One Envelope		0.00	Pending Implementati on						2023-07-05								2023-08-30		2025-01-30
SESUP/CEF/RFQ/20/17 / Organizing and conducting at least 5 study tours (150 persons) for program stakeholders, including housing and utility companies, designers, contractors, energy auditors, Hts, including preparation of corresponding materials	I	Component 3. Technical Assistance and Implementation Support	Post	Request for Quotations	Open – National	Single Stage – One Envelope		0.00	Pending Implementati on						2023-02-05								2023-04-02		2024-03-31
SESUP/CEF/RFQ/20/18 / Organizing at least 5 study tours (150 persons) with cover of travel expense between program stakeholders in the home country or to countries with a functioning effective market model for thermal renovation of MABs	r I	Component 3. Technical Assistance and Implementation Support	Post	Request for Quotations	Open - International	Single Stage – One Envelope		0.00	Pending Implementati on						2023-02-05								2023-04-02		2024-03-31
SESUP/GEF/RFQ/20/22 / Organization and support of the hotline and related services	T	Component 3. Technical Assistance and Implementation Support	Post	Request for Quotations	Open - International	Single Stage – One Envelope		0.00	Pending Implementati on						2023-03-05								2023-04-21		2025-04-30
SESUP/GEF/RFQ/20/23 / Monthly fee for the hotline	T	Component 3. Technical Assistance and Implementation Support	Post	Request for Quotations	Open - International	Single Stage – One Envelope		0.00	Pending Implementati on						2023-03-05								2023-04-30		2025-04-30
SESUP/GEF/RFQ/20/13-1 / Procurement of non- consulting services on printing handout information- educational materials	. /	Component 3. Technical Assistance and Implementation Support	Post	Request for Quotations	Open – International	Single Stage – One Envelope		0.00	Canceled						2021-12-07								2021-12-30		2022-01-29
SESUP/GEF/RFB/22/13 / Issue informational materials (design layouts, brochures, video, leaflets, outdoor advertising, handouts for promotion activities, other types of materials)	I	Component 3. Technical Assistance and Implementation Support	Post	Request for Bids	Open - National	Single Stage – One Envelope		0.00	Pending Implementati on				2023-02-28		2023-03-05				2023-04-16		2023-05-16		2023-06-20		2023-12-17
SESUP/GEF/RFQ/22/13-1 / Procurement of non- consulting services on printing handout information- educational materials	. 1	Component 3. Technical Assistance and Implementation Support	Post	Request for Quotations	Open – National	Single Stage – One Envelope		0.00	Canceled						2022-03-09								2022-03-28		2022-04-13
SESUP/GEF/RFQ/22/13-2 / Procurement of non- consulting services on printing handout information- educational materials		Component 3. Technical Assistance and Implementation Support	Post	Request for Quotations	Open - International	Single Stage – One Envelope		0.00	Pending Implementati on						2022-03-09								2022-03-28		2022-04-13
	1	1	1	1	1					1 1	1			1				1	1	1	1				

CONSULTING FIRMS Activity Reference No. /	Loan / Credit			1	1	Contract Type	Actual Amount	1	1		Expression		Characteria	and Draft	Request for	2		(Testador)	Facha	tion of	Combined	Evaluation				
Description	No.	Component	Review Type	Method	Market Approach	Contract Type	(US\$)	Process Status			Not	ice	Request fo	r Proposals	as Is	sued	Proposals	/ Minutes	Technical	Proposal	Report a Negotiated	nd Draft d Contract	Signed C		Contract Co	
SESUP/GEF/CQS/20/08 / Development of the WEBSITE TeploGrodnoMogilev.by and an INTECRATED DATABASE for the Pilot Program of thermal renovation in Grodno and Mogilev oblasts	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International		0.00	Canceled	2021-01-29	Actual	2021-02-19	Actual	2021-04-04	Actual	Planned	Actual	Planned	Actual	Planned	Actual	2021-05-04	Actual	2021-06-08	Actual	Planned 2021-12-05	Actual
SESUP/GEF/CQS/20/05 / Development of the WEBSITE TeploGrodnoMogilev.by and an INTEGRATED DATABASE for the Pilot Program of thermal renovation in Grodno and Mogilev oblasts	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection			0.00	Canceled	2021-01-29		2021-02-19		2021-04-04								2021-05-04		2021-06-08		2025-04-30	
SESUP/GEF/QCBS/20/29 / Conducting of sample technical assessemnt and thermal energy audits (estimate efficient of hermitian energy consumption level for the needs of heating) on several pilot buildings with development of corresponding construction designs	1	Component 3. Technical Assistance and Implementation Support	Post	Quality And Cost- Based Selection			0.00	Canceled	2021-03-31		2021-04-21		2021-06-04				2021-07-02		2021-08-01		2021-09-05		2021-10-10		2021-12-30	
SESUP/GEF/QCBS/20/26 / Conducting of sample technical assessemnt and thermal energy audits supply systems and heat energy consumption level for the needs of heating) on several pilot buildings with development of corresponding construction designs	I	Component 3. Technical Assistance and Implementation Support	Post	Quality And Cost- Based Selection	Open - International		0.00	Canceled	2021-03-29		2021-04-19		2021-06-02				2021-06-30		2021-07-30		2021-09-03		2021-10-08		2022-10-08	
SESUP/GEF/CQS/20/25 / Development of recommendations on a management system during and after work acceptance on thermal renovation of MABs	/	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open – International		0.00	Canceled	2021-03-30		2021-04-20		2021-06-03								2021-07-03		2021-08-07		2022-02-03	
SESUP/GEF/CQS/20/02 / Analytical work and technical assistance on the issues of energy-content-based biomass pricing	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open – International		0.00	Pending Implementation	2022-10-30		2022-11-20		2023-01-03								2023-02-02		2023-03-09		2024-05-30	
SESUP/GEF/CQS/20/06 / Creation of digital energy map for MABs in the pilot city (Slonim) to vizualize and compare heat consumption of all MABs in the city	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International		0.00	Pending Implementation	2023-03-30		2023-04-20		2023-06-03								2023-07-03		2023-08-07		2025-04-30	
SESUP/GEF/CQS/20/07 / Creation and maintenance of an interactive map for monitoring of EE measures and savings reached in MABs that implemented Package A or Package B for Grodno and Mogilev oblast	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International		0.00	Pending Implementation	2023-04-30		2023-05-21		2023-07-04								2023-08-03		2023-09-07		2025-04-30	
SESUP/GEF/LCS/20/08 / SMM- promotion of the Pilot Program on thermal renovation in social networks/online platforms (OK, FB, VK, Youtube)	1	Component 3. Technical Assistance and Implementation Support	Post	Least Cost Selection	Open – International		0.00	Pending Implementation	2022-07-30		2022-08-20		2022-09-04				2022-10-02		2022-11-01		2022-12-06		2023-01-10		2025-04-01	
SESUP/GEF/CQS/20/09 / Development of conceptual proposals to organize implementation of a strategy on homeowners involvement in thermal renovation of MABs in Grodno and Mogilev oblasts, monitoring of activity of the company, which carries out this strategy	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International		0.00	Pending Implementation	2022-03-31		2022-04-21		2022-06-04								2022-07-04		2022-08-08		2025-04-30	
SESUP/GEF/CQS/20/10 / Implementation of a long- term information and communication strategy for involving homeowners in the thermal renovation of the MABs in Growdino and Mogilev oblasts	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International		0.00	Pending Implementation	2022-05-31		2022-06-21		2022-08-04								2022-09-03		2022-10-08		2025-05-30	
SESUP/CEF/CQS/20/12 / Develop informational materials/design layouts, brochures, video, leaflets, outdoor advertising, handoust for promotion activities, other types of materials/or Project's target groups in pilot and other cites and at thematic events	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open – International		0.00	Pending Implementation	2022-03-31		2022-04-21		2022-06-04								2022-07-04		2022-08-08		2023-02-04	

SESUP/GEF/CQS/20/16 / Establishment of national platform/steering committee to report on progress for Pilot Program implementation	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International	0.00	Pending Implementation	2023-06-30	2023-07-21	2023-09-03					2023-10-03	:	2023-11-07	:	:025-04-30	
SESUP/GEF/CQS/20/19 / Development and preparation of an educational program for implementation of thermal renovation of MABs	I	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International	0.00	Pending Implementation	2022-07-31	2022-08-21	2022-10-04					2022-11-03		2022-12-08		2023-06-30	
SESUP/GEF/CQS/20/20 / Organizing and conducting of an educational program for implementation of thermal renovation of MABs for Employers (housing and utility companies) and design companies under the developed program	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open – International	0.00	Pending Implementation	2023-03-31	2023-04-21	2023-06-04					2023-07-04	:	2023-08-08	:	2024-12-31	
SESUP/GEF/CQS/20/24 / Development and support of an accessible GRM, providing for additional support and improving the effective review of citizens' appeals and complaints	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open – International	0.00	Pending Implementation	2023-02-28	2023-03-21	2023-05-04					2023-06-03		2023-07-08	:	1025-05-30	
SESUP/GEF/CQS/20/28 / Development of recommendations on a management system during and after work acceptance on thermal renovation of MABs	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International	0.00	Pending Implementation	2023-02-28	2023-03-21	2023-05-04					2023-06-03	1	2023-07-08		2023-12-31	
SESUP/GEF/CQS/20/35 / Development of the WEBSITE TeploGrodnoMogilev.by and an INTECRATED DATABASE for the Pilot Program of thermal renovation in Grodno and Mogilev oblasts	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open – International	0.00	Pending Implementation	2022-10-31	2022-11-21	2023-01-04					2023-02-03		2023-03-10	:	2025-04-30	
SESUP/CEF/QCBS/20/36 / Conducting of sample technical assessemnt and thermal energy audits (estimate efficiency of heat supply systems and heat for the reced of heating) or several pilot buildings with development of corresponding construction designs	1	Component 3. Technical Assistance and Implementation Support	Post	Quality And Cost- Based Selection	Open – International	0.00	Pending Implementation	2022-05-10	2022-05-31	2022-07-14		2022-08	11	2022-09-10	2022-10-15	2	2022-11-19	:	2024-06-30	
SESUP/GEF/CQS/20/31 / Consulting services for the supervision of project implementation and fiduciary functions, including audits	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open – International	0.00	Pending Implementation	2022-07-31	2022-08-21	2022-10-04					2022-11-03	2	2022-12-08	1	023-06-06	
SESUP/QCBS/20/02 / Technical consulting services for Component 1: assistance in preparation of technical part of the Bidding Documents, evaluation of Bidders' Bids, echnical monitoring of work execution under the evaluation of implementation results	1	Component 3. Technical Assistance and Implementation Support	Post	Quality And Cost- Based Selection	Open – International	0.00	Pending Implementation	2022-03-01	2022-03-22	2022-05-05		2022-06	02	2022-07-02	2022-08-06	:	2022-09-10	:	1025-04-30	
SESUP/QCBS/20/04-1 / Technical consulting services for Component 2: technical support of procurement process, development of a technical part of the Bidding veloaition of the Project implementation technical results with preparation of reports	1	Component 3. Technical Assistance and Implementation Support	Post	Quality And Cost- Based Selection	Open – International	0.00	Pending Implementation	2022-03-01	2022-03-22	2022-05-05		2022-06	02	2022-07-02	2022-08-06	2	2022-09-10	:	:023-12-31	
SESUP/GEF/CQS/22/01 / Social Consulting Services for Component 2 of the Project	1	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International	0.00	Pending Implementation	2023-02-28	2023-03-21	2023-05-04					2023-06-03	1	2023-07-08	1	225-04-30	
SESUP/GEF/LCS/22/02 / Training in the application of the environmental and social rules and procedures of the World Bank	I	Component 3. Technical Assistance and Implementation Support	Post	Least Cost Selection	Open – International	0.00	Pending Implementation	2022-03-31	2022-04-10	2022-05-09		2022-06	06	2022-06-13	2022-07-11		2022-08-11		2023-02-07	
SESUP/GEF/LCS/20/11-1 / Two beneficiary satisfaction surveys (at the mid-term and end of the project)	I	Component 3. Technical Assistance and Implementation Support	Post	Least Cost Selection	Open – International	0.00	Pending Implementation	2023-01-31	2023-02-21	2023-04-06		2023-05	04	2023-06-03	2023-07-08	3	2023-08-12		2025-03-31	
SESUP/GEF/LCS/20/11 / Two beneficiary satisfaction surveys (at the mid-term and end of the project)	I	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International	0.00	Canceled	2022-02-28	2022-03-21	2022-05-04					2022-06-03	-	2022-07-08		2023-01-04	
SESUP/GEF/CQS/20/03 / Production of a conceptual proposal for the design of the MRV system	I	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open - International	0.00	Pending Implementation	2022-08-31	2022-09-21	2022-11-04					2022-12-04	i	2023-01-08	:	023-12-31	

SESUP/GEF/QCBS/20/04 / Review the state of the art in MRV methodology for the residential sector and the DH systems transferred to wood biomass.	Component 3. Technical Assistance and Implementation Support	Post	Quality And Cost- Based Selection	Open – International	0.00	Pending Implementation	2023-01-31	2023-02-21	2	2023-04-06		2023-05-04	2023-06-03	2023-07-08	2023-08-12	2	1024-12-31	
SESUP/GEF/QCBS/20/21 / Preparing and conductucting of a general meetings with HHs in pilot oblasts to implement thermal renovation / of MA85 (including technical, legal, information and communication and social issues)	Component 3. Technical Assistance and Implementation Support	Post	Quality And Cost- Based Selection	Open – International	0.00	Pending Implementation	2022-03-31	2022-04-21	2	2022-06-04		2022-07-02	2022-08-01	2022-09-05	2022-10-10	2	2025-04-30	
SESUP/GEF/CQS/20/14 / Finalization of detailed guidelines and manuals on // thermal renovation of MABs for HHs and specialists	Component 3. Technical Assistance and Implementation Support	Post	Consultant Qualification Selection	Open – International	0.00	Pending Implementation	2023-01-31	2023-02-21	2	2023-04-06				2023-05-06	2023-06-10	2	2024-06-30	

INDIVIDUAL CONSUL	TANTS																	
Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Actual Amount (US\$)	Process Status	Teams of			/Selected	Draft Ne Cont	tract	Signed C		Contract C	
									Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
SESUP/GEF/DS/20/27 / Training of employees of the Project Management Unit (PMU) at the republican level and Project Implementation Units (PIU) in two selected pilot oblasts	1	Component 3. Technical Assistance and Implementation Support	Post	Direct Selection	Direct		0.00	Canceled	2021-03-26		2021-04-05				2021-06-09		2021-12-06	
SESUP/GEF/DS/20/30 / Training of employees of the Project Management Unit (PMU) at the republican level and Project Implementation Units (PIU) in two selected pilot oblasts		Component 3. Technical Assistance and Implementation Support	Post	Direct Selection	Direct		0.00	Canceled	2021-03-31		2021-04-10				2021-06-14		2025-04-30	