

## PROCUREMENT PLAN (Textual Part)

**Project information:** Lao PDR: Power Distribution Improvement Project (P178477)

**Project Implementation agency:** Électricité du Laos (EDL)

**Date of the Procurement Plan:** June 13, 2023

**Period covered by this Procurement Plan:** 18 months

### Preamble

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (July 2016) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

**The Bank’s Standard Procurement Documents:** shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

**National Procurement Arrangements:** In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country’s own procurement procedures may be used.

When the Borrower uses its own national open competitive procurement arrangements as set forth in the Public Procurement Law and the Instruction on Implementation Public Procurement Law, such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations and the following conditions.

- a) The request for bids/request for proposals document shall require that bidders/proposers submitting bids/proposals present a signed acceptance at the time of bidding, to be incorporated in any resulting contracts, confirming application of, and compliance with, Bank Anti-Corruption Guidelines, including without limitation the Bank’s right to sanction and the Bank’s inspection and audit rights;
- b) Information related to award of contract including reasons for rejection of unsuccessful bidders shall be published on the implementing agency websites and/or newspaper of wide circulation.
- c) All complaints on procurement related matters including complaints arising from procurement under Bank financed Projects whilst using

National Procurement Procedures shall be with Article 46 of the Public Procurement Law .Borrower shall put in place effective complaints review mechanism for dealing with procurement related complaints and shall disclose the details in all the bidding documents. All complaints shall be recorded by the Borrower in the appropriate tracking and monitoring system, as agreed between the Bank and the Borrower.

When other national procurement arrangements other than national open competitive procurement arrangements are applied by the Borrower, such arrangements shall be subject to paragraph 5.5 of the Procurement Regulations.

**Leased Assets** as specified under paragraph 5.10 of the Procurement Regulations: Leasing may be used for those contracts identified in the Procurement Plan tables. *Not Applicable*

**Procurement of Second Hand Goods** as specified under paragraph 5.11 of the Procurement Regulations - is allowed for those contracts identified in the Procurement Plan tables. *Not Applicable*

**Domestic preference** as specified under paragraph 5.51 of the Procurement Regulations (**Goods and Works**).

Goods: is applicable for those contracts identified in the Procurement Plan tables;

Works: is applicable for those contracts identified in the Procurement Plan tables.

**Other Relevant Procurement Information.**

**I. Works and Goods and Non-Consultant Services**

**1.1. Prior Review Threshold:** Procurement Decisions subject to Prior Review by the Bank as stated in Annex II of the Procurement Regulations:

Category	Procurement Method Thresholds		Prior Review Thresholds	
	Applicable thresholds (in US\$)	Remarks	Applicable thresholds (in US\$)	Remarks
<b>Works</b>				
RFB (International market approach)	≥ 2.0 million	None	≥ 10 million	This has not been foreseen at the project preparation stage.

RFB (National market approach)	$\geq 200,000 < 2.0$ million	None		
Request for quotations	$< 200,000$	None		
Direct Selection	None	No threshold; meet requirements of regulations 7.13-7.15		This has not been foreseen at the project preparation stage.
<b>Goods and Non-Consulting Services</b>				
RFB (International market approach)	$\geq 0.6$ million	None	$\geq 2$ million	Risk-based approach
RFB (National market approach)	$\geq 100,000 < 0.6$ million	None		
Request for Quotation	$< 100,000$	None		
Direct Selection	None	No threshold; meet requirements of regulations 7.13-7.15		

Notes:

RFB: Request for Bids,

**1.2. Procurement packages for Works, Goods and Non-Consulting Services (prior and post reviews) with method and Time Schedule**

<b>Ref . No.</b>	<b>Contract (Description)</b>	<b>Estimate d Cost (US\$)</b>	<b>Procurem ent Method</b>	<b>Market Approach</b>	<b>Review Type (Prior/Post)</b>	<b>Procurem ent Process (Stage- Env.)</b>	<b>Expecte d bids opening Date</b>	<b>Comments</b>
<b>Goods</b>								
C1-G-01	Supply and Installation of Transformers and equipment for Substations	38,950,000	RFB	(Internatio nal market approach)	Prior	One/Multi		(Multiple lots as per geographical substations locations will be defined during project implementat ion)
C1-G-02	Supply and Installation of WAMS & Protection Relay	3,050,000	RFB	(Internatio nal market approach)	Prior	One/Multi		
C2-G-01	SAP system restructuring and addition of new modules and annual maintenance fee	3,300,000	RFB	(Internatio nal market approach)	Prior	One-One		
	<b>Total for goods and non-consulting services</b>	<b>45,300,000</b>						

Notes:

Stage-Env.: Stage – Envelop Process,

## II. Selection of Consultants

**2.1 Prior Review Threshold:** Selection decisions subject to Prior Review by Bank as stated in Annex II of the Procurement Regulations:

Category	Procurement Method Thresholds		Prior Review Thresholds	
	Applicable thresholds (US\$)	Remarks	Applicable thresholds (US\$)	Remarks
QCBS, QBS, FBS, LCS (Using the most appropriate market approach)	≥ 300,000	Methods for consulting services are specified in paragraph 7.3 to 7.12, Section VII of the Procurement Regulations.	≥ 1 million	Risk-based approach
CQS (Open or limited competition through national or international market approach, specified in the PP and agreed with the Bank.	< 300,000	QCBS, QBS, FBS, LCS) can be applied for contracts with value under \$300,000		
Direct Selection of firms	None	No threshold; meet requirements of regulations 7.13-7.15	Same as for competitive selection	This has not been foreseen at the project preparation stage.
Individual Consultants	N/A depending on nature of services	Essential individual assignments will be defined in the Procurement Plan agreed with the Bank and in line with regulations 7.34-7.39 using the most appropriate market approach	≥ 0.3 million and for the positions as specified in the PP agreed with the Bank	Risk-based approach

Notes:

QCBS: Quality and Cost Based Selection,  
 QBS: Quality Based Selection,  
 FBS: Fixed Budget Based Selection,  
 LCS: Least Cost Based Selection,  
 CQS: Consultant's Qualifications Based Selection

**2.2 Short list comprising entirely of national consultants:** Short-list of consultants for services, estimated to cost less than US\$ 200,000 equivalent per contract, may comprise entirely of national consultants in accordance with the provisions of paragraph 7.1, Section VII of the Procurement Regulations.

**2.3 Consultancy Assignments with Selection Methods and Time Schedule**

Ref. No.	Contract (Description)	Estimated Cost (US\$)	Procurement Method	Market Approach	Contract Type (TB/LS)	Review Type (Prior/Post)	Expected proposal opening Date	Comments
C1-IC-01	Environmental Safeguard consultant	29,000	IC	Limited-National	LS	Post	-	Retro-active financing; Contract awarded
C1-IC-02	Social Safeguard consultant	28,000	IC	Limited-National	LS	Post	-	Retro-active financing; Contract awarded
C2-IC-03	National procurement consultant*	200,000	IC	Open-National	TB	Post		Retro-active financing (possible)

C2-IC-04	Financial Management Consultant*	200,000	IC	Open-National	TB	Post		Retro-active financing (possible)
C2-QCB S-01	Consultancy firm for Corporate Financial Management and Accounting Systems	800,000	QCBS	Open-		Post		
C1-QCB S-01	Consultancy firm for design, tender and supervision of substations	3,962,000	QCBS	Open-		Prior		
C2-CQS-01	Selection of financial auditor for project and EDL*	350,000	CQS	Limited-National	LS	Post		
	<b>Total for consulting services</b>	<b>5,550,000</b>						
	<b>Grand Total</b>	<b>50,850,000</b>						

Notes:

TB/LS: Time-Based/Lump-Sum Contract,

IC: Individual Consultant,

\* Although these packages are subject to procurement Post Review, the World Bank will do a technical review of the technical proposals evaluation reports and draft negotiated contracts. Procurement and financial management consultants shall present a signed acceptance at the time of EOI stage, and upon selection, they shall comply with the WB Anti-Corruption Guidelines, acknowledge that the Bank has a right to sanction and inspect and audit their work, and shall avoid conflicts of interest when engaging in transactions, contracts, and activities supported by the project. A verifiable copy of these signed documents shall be shared with the Bank team to add to its documentation.

- To select a project financial audit, project implementing agencies shall send their RFPs to all four qualified firms namely: BDO, E&Y, KPMG, and PwC, which are acceptable audit firms for Bank-financed projects in the Lao PDR. This means advertising and EOI for this package is not required.



**PROCUREMENT PLAN** Lao People's Democratic Republic : Power Distribution Improvement Project

**General Information**  
 Country: Lao People's Democratic Republic Bank's Approval Date of the Original Procurement Plan: 2023-07-24  
 Revised Plan Date(s): (comma delineated, leave blank 2023-11-27)  
 Project ID: P178477 GPN Date:  
 Project Name: Power Distribution Improvement Project  
 Loan / Credit No: / , IDA / 72970  
 Executing Agency: Electricité Du Laos

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	High SEA/SH Risk	Procurement Document Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion
													Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual		
C1-G-03 / Portable PCB Analyzer	IDA / 72970	Component 1: Substation Investments and Grid Monitoring Systems	Post	Direct Selection	Direct - International			175,000.00	0.00	Pending Implementation					2023-12-11		2023-12-16								2024-01-20		2024-07-18	

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Expression of Interest / Notice		Short List and Draft Request for Proposals		Request for Proposals Issued		Opening of Technical Proposals / Minutes		Evaluation of Technical Proposal		Combined Evaluation Report and Draft Negotiated Contract		Signed Contract		Contract Completion
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Invitation to Identify / Selected Consultant		Draft Negotiated Contract		Signed Contract		Contract Completion
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	
C2-IC-03 / National procurement consultant	/	Component 2: Financial Management System and SAP Implementation	Post	Individual Consultant Selection	Open - National		200,000.00	0.00	Under Implementation	2023-06-16	2023-08-09	2023-08-04		2023-08-25		2023-09-29		2024-03-27
C2-IC-04 / Financial Management Consultant	/	Component 2: Financial Management System and SAP Implementation	Post	Individual Consultant Selection	Open - National		200,000.00	0.00	Under Implementation	2023-09-15	2023-08-25	2023-11-03		2023-11-24		2023-12-29		2024-06-26
C1-IC-01 / Environmental Safeguard consultant	/	Component 1: Substation Investments and Grid Monitoring Systems	Post	Individual Consultant Selection	Limited		29,000.00	0.00	Under Implementation	2022-09-26	2023-08-01	2022-10-01	2023-08-15	2022-10-22		2022-11-26		2023-05-25
C1-IC-02 / Social Safeguard consultant	/	Component 1: Substation Investments and Grid Monitoring Systems	Post	Individual Consultant Selection	Limited		28,000.00	0.00	Under Implementation	2022-09-26	2023-08-01	2022-10-01	2023-08-15	2022-10-22		2022-11-26		2023-05-25