

PROCUREMENT PLAN (Textual Part)

Project information:

Country: Bolivia

Project name: Health Service Delivery Network Project

P-number: P164453

Project Implementation Agencies: UGESPRO and AISEM

Date of the Procurement Plan: May 22, 2018

Period covered by this Procurement Plan: 18 months

Preamble

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (July 2016, revised in November 2017) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

The Bank’s Standard Procurement Documents: shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

National Procurement Arrangements: In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country’s own procurement procedures acceptable for the Bank by the may be used.

When the Borrower uses its own national open competitive procurement arrangements, such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations and the following conditions.

- a. open advertising of the procurement opportunity at the national level;
- b. the procurement is open to eligible firms from any country;

- c. the request for bids/request for proposals document shall require that Bidders/Proposers submitting Bids/Proposals present a signed acceptance at the time of bidding, to be incorporated in any resulting contracts, confirming application of, and compliance with, the Bank's Anti-Corruption Guidelines, including without limitation the Bank's right to sanction and the Bank's inspection and audit rights;
- d. contracts with an appropriate allocation of responsibilities, risks, and liabilities;
- e. publication of contract award information;
- f. rights for the Bank to review procurement documentation and activities;
- g. an effective complaints mechanism; and
- h. maintenance of records of the Procurement Process.

When other national procurement arrangements other than national open competitive procurement arrangements are applied by the Borrower, such arrangements shall be subject to paragraph 5.5 of the Procurement Regulations.

Leased Assets as specified under paragraph 5.10 of the Procurement Regulations: Leasing may be used for those contracts identified in the Procurement Plan tables. *Not Applicable.*

Procurement of Second Hand Goods as specified under paragraph 5.11 of the Procurement Regulations: *Not Applicable.*

Domestic preference as specified under paragraph 5.51 of the Procurement Regulations (***Goods and Works***): *Not Applicable.*

Hands-on Expanded Implementation Support (HEIS) as specified under paragraphs 3.10 and 3.11 of the Procurement Regulations is *Not Applicable.*

Other Relevant Procurement Information.

Procurement activities will be undertaken by AISEM for Component 1 and part of Component 3; and by the PIU within UGESPRO for Components 2 and part of Component 3.

Procurement of Goods, Works and Non-Consulting Services. According the Project Procurement Strategy for Development (PPSD), the open international competitive bidding approach should be applied when the Procurement Plan establishes it, while for small contracts the open national

competitive bidding approach is supported by the availability of bidders in the local market. Procurement for hospitals to be carried out by AISEM will be under turn-key contracts with functional technical specifications. For Procurement to be carried out by the PIU within UGESPRO the Borrower is able to specify detailed requirements to which bidders respond by offering bids; the Request for Bids or the Request for Quotations would be the selection methods for these contracts.

Procurement of Consulting Services. Technical Assistance, designs, supervision services, and other studies: Considering that these will be small contracts, the suitable market approach would be an open competition in the national market or direct market approach, while the Quality-Cost- Based Selection or the Consultant's Qualification Based Selection (considering the nature of the services and the need to take into account the quality of the proposals based on the evaluation of the different solutions and the cost of the services), or Direct Selection (when a sole firm with needed capabilities is identified and justified) would be the selection methods. For the construction supervision firm contract for the third level hospital in La Paz, the approach would be an open competition in the international market.

Project implementation support personnel. Individuals contracted to support project implementation (project staff), other than individual consulting positions identified in the Legal Agreement, may be selected by the Borrower according to their personnel hiring procedures for such activities, as reviewed and found acceptable by the Bank and described in the POMs.

Individual consultants. Individual consultants will be selected for an assignment for which: (i) a team of experts is not required; (ii) no additional office support is required; and (iii) the experience and qualifications of the individual are of paramount requirement. The evaluation shall be based on the relevant qualifications and experience of the individual consultant in accordance with provision of paragraphs 7.34 to 7.39 of the Procurement Regulations for IPF Borrowers issued in July 2016 and revised in November 2017.

PROCUREMENT Bolivia - Health Service Delivery Network Project
PLN
General Information
Country: Bolivia
Bank's Approval Date of the Original Procurement P#: 2102-02-12
Approved Plan ID#(s): Ixamaa determined, leave blank
Project ID: P146433
Project Name: Health Service Delivery Network Project
Procurement ID: 16012020-001
Contract ID: 16012020-001-001
Executing Agency: Agency of Information in Health and Medical Equipment

Lot/Package ID	Lot/Package Name	Contract ID	Contract Name	Contract Type	Technical	Market System	Procurement ID	Procurement Date	Start Date	End Date	Contract Value (USD)	Contract Value (BOB)	Contract Value (USD)	Contract Value (BOB)	Contract Value (USD)	Contract Value (BOB)	Contract Value (USD)	Contract Value (BOB)	Contract Value (USD)	Contract Value (BOB)	Contract Value (USD)	Contract Value (BOB)	Contract Value (USD)	Contract Value (BOB)	Contract Value (USD)	Contract Value (BOB)
16012020-001-001-001

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16012020-001-001-002

Account Number	Account Name	Account Type	Account Category	Account Sub-Category	Account Status	Account Balance	Account Description	Account Date	Account Currency	Account Unit	Account Location	Account Manager	Account Contact	Account Email	Account Phone	Account Fax	Account Website	Account Address	Account City	Account State	Account Zip	Account Country	
0001-00000001	Accounting Fee - Audit	Expense	Accounting	Audit	Active	10,000.00	Accounting Fee - Audit	2023-01-01	USD														
0001-00000002	Accounting Fee - Payroll	Expense	Accounting	Payroll	Active	10,000.00	Accounting Fee - Payroll	2023-01-01	USD														
0001-00000003	Accounting Fee - Tax	Expense	Accounting	Tax	Active	10,000.00	Accounting Fee - Tax	2023-01-01	USD														
0001-00000004	Accounting Fee - Consulting	Expense	Accounting	Consulting	Active	10,000.00	Accounting Fee - Consulting	2023-01-01	USD														
0001-00000005	Accounting Fee - Software	Expense	Accounting	Software	Active	10,000.00	Accounting Fee - Software	2023-01-01	USD														
0001-00000006	Accounting Fee - Training	Expense	Accounting	Training	Active	10,000.00	Accounting Fee - Training	2023-01-01	USD														
0001-00000007	Accounting Fee - Research	Expense	Accounting	Research	Active	10,000.00	Accounting Fee - Research	2023-01-01	USD														
0001-00000008	Accounting Fee - Marketing	Expense	Accounting	Marketing	Active	10,000.00	Accounting Fee - Marketing	2023-01-01	USD														
0001-00000009	Accounting Fee - Legal	Expense	Accounting	Legal	Active	10,000.00	Accounting Fee - Legal	2023-01-01	USD														
0001-00000010	Accounting Fee - Insurance	Expense	Accounting	Insurance	Active	10,000.00	Accounting Fee - Insurance	2023-01-01	USD														
0001-00000011	Accounting Fee - Security	Expense	Accounting	Security	Active	10,000.00	Accounting Fee - Security	2023-01-01	USD														
0001-00000012	Accounting Fee - Maintenance	Expense	Accounting	Maintenance	Active	10,000.00	Accounting Fee - Maintenance	2023-01-01	USD														
0001-00000013	Accounting Fee - Repairs	Expense	Accounting	Repairs	Active	10,000.00	Accounting Fee - Repairs	2023-01-01	USD														
0001-00000014	Accounting Fee - Utilities	Expense	Accounting	Utilities	Active	10,000.00	Accounting Fee - Utilities	2023-01-01	USD														
0001-00000015	Accounting Fee - Supplies	Expense	Accounting	Supplies	Active	10,000.00	Accounting Fee - Supplies	2023-01-01	USD														
0001-00000016	Accounting Fee - Travel	Expense	Accounting	Travel	Active	10,000.00	Accounting Fee - Travel	2023-01-01	USD														
0001-00000017	Accounting Fee - Entertainment	Expense	Accounting	Entertainment	Active	10,000.00	Accounting Fee - Entertainment	2023-01-01	USD														
0001-00000018	Accounting Fee - Miscellaneous	Expense	Accounting	Miscellaneous	Active	10,000.00	Accounting Fee - Miscellaneous	2023-01-01	USD														
0001-00000019	Accounting Fee - Other	Expense	Accounting	Other	Active	10,000.00	Accounting Fee - Other	2023-01-01	USD														
0001-00000020	Accounting Fee - Total	Expense	Accounting	Total	Active	10,000.00	Accounting Fee - Total	2023-01-01	USD														

Project ID	Project Name	Phase	Start Date	End Date	Duration	Resources	Cost	Revenue	Profit	Loss	ROI	NPV	IRR	Payback	Break-Even	Other Metrics
PROJ-001	Project Management	Phase 1	2023-01-01	2023-03-31	90	10	100000	0	-100000	0	0%	0	0%	0	0	
PROJ-002	Marketing Campaign	Phase 2	2023-04-01	2023-06-30	90	15	150000	0	-150000	0	0%	0	0%	0	0	
PROJ-003	Product Development	Phase 3	2023-07-01	2023-09-30	90	20	200000	0	-200000	0	0%	0	0%	0	0	
PROJ-004	Customer Support	Phase 4	2023-10-01	2023-12-31	91	12	120000	0	-120000	0	0%	0	0%	0	0	
PROJ-005	IT Infrastructure	Phase 5	2024-01-01	2024-03-31	90	18	180000	0	-180000	0	0%	0	0%	0	0	
PROJ-006	Legal & Compliance	Phase 6	2024-04-01	2024-06-30	90	8	80000	0	-80000	0	0%	0	0%	0	0	
PROJ-007	HR & Training	Phase 7	2024-07-01	2024-09-30	90	10	100000	0	-100000	0	0%	0	0%	0	0	
PROJ-008	Finance & Accounting	Phase 8	2024-10-01	2024-12-31	91	14	140000	0	-140000	0	0%	0	0%	0	0	
PROJ-009	Operations & Logistics	Phase 9	2025-01-01	2025-03-31	90	16	160000	0	-160000	0	0%	0	0%	0	0	
PROJ-010	Quality Assurance	Phase 10	2025-04-01	2025-06-30	90	11	110000	0	-110000	0	0%	0	0%	0	0	
PROJ-011	Customer Feedback	Phase 11	2025-07-01	2025-09-30	90	9	90000	0	-90000	0	0%	0	0%	0	0	
PROJ-012	Partnership Development	Phase 12	2025-10-01	2025-12-31	91	13	130000	0	-130000	0	0%	0	0%	0	0	
PROJ-013	Brand Management	Phase 13	2026-01-01	2026-03-31	90	17	170000	0	-170000	0	0%	0	0%	0	0	
PROJ-014	Supply Chain Optimization	Phase 14	2026-04-01	2026-06-30	90	15	150000	0	-150000	0	0%	0	0%	0	0	
PROJ-015	Employee Wellness	Phase 15	2026-07-01	2026-09-30	90	10	100000	0	-100000	0	0%	0	0%	0	0	
PROJ-016	Environmental Sustainability	Phase 16	2026-10-01	2026-12-31	91	14	140000	0	-140000	0	0%	0	0%	0	0	
PROJ-017	Community Engagement	Phase 17	2027-01-01	2027-03-31	90	12	120000	0	-120000	0	0%	0	0%	0	0	
PROJ-018	Research & Innovation	Phase 18	2027-04-01	2027-06-30	90	18	180000	0	-180000	0	0%	0	0%	0	0	
PROJ-019	Strategic Planning	Phase 19	2027-07-01	2027-09-30	90	11	110000	0	-110000	0	0%	0	0%	0	0	
PROJ-020	Annual Report	Phase 20	2027-10-01	2027-12-31	91	13	130000	0	-130000	0	0%	0	0%	0	0	

Proj. ID	Proj. Name	Proj. Type	Proj. Status	Proj. Start	Proj. End	Proj. Budget	Proj. Actual	Proj. Variance	Proj. Progress	Proj. Notes	Proj. Contact	Proj. Email	Proj. Phone	Proj. Fax	Proj. Website	Proj. Address	Proj. City	Proj. State	Proj. Zip	Proj. Country
000001	Project A	Construction	Active	2024-01-01	2024-03-31	\$1,000,000	\$800,000	-\$200,000	80%		John Doe	john.doe@corp.com	555-123-4567	555-123-4567		123 Main St	New York	NY	10001	USA
000002	Project B	Software	Pending	2024-04-01	2024-06-30	\$500,000	\$0	-\$500,000	0%		Jane Smith	jane.smith@corp.com	555-987-6543	555-987-6543		456 Park Ave	New York	NY	10022	USA
000003	Project C	Marketing	Completed	2023-07-01	2023-12-31	\$200,000	\$200,000	\$0	100%		Mike Johnson	mike.johnson@corp.com	555-321-0987	555-321-0987		789 Broadway	New York	NY	10013	USA
000004	Project D	IT	Active	2024-02-01	2024-04-30	\$750,000	\$600,000	-\$150,000	80%		Alice Brown	alice.brown@corp.com	555-555-5555	555-555-5555		1010 Broadway	New York	NY	10011	USA
000005	Project E	Operations	Active	2024-03-01	2024-05-31	\$250,000	\$100,000	-\$150,000	40%		Bob White	bob.white@corp.com	555-444-4444	555-444-4444		2020 Avenue	New York	NY	10003	USA

Item No.	Item Description	Unit	Quantity	Unit Price	Total Price	Remarks
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Account Name	Account No.	Account Type	Account Status	Account Balance	Account Description	Account Category	Account Sub-Category	Account Location	Account Currency	Account Date	Account Period	Account Amount	Account Unit	Account Rate	Account Interest	Account Tax	Account Fee	Account Penalty	Account Other	Account Total
Account Name: [Detailed Description]	Account No.: [Number]	Account Type: [Type]	Account Status: [Status]	Account Balance: [Value]	Account Description: [Description]	Account Category: [Category]	Account Sub-Category: [Sub-Category]	Account Location: [Location]	Account Currency: [Currency]	Account Date: [Date]	Account Period: [Period]	Account Amount: [Value]	Account Unit: [Unit]	Account Rate: [Rate]	Account Interest: [Interest]	Account Tax: [Tax]	Account Fee: [Fee]	Account Penalty: [Penalty]	Account Other: [Other]	Account Total: [Total]
Account Name: [Detailed Description]	Account No.: [Number]	Account Type: [Type]	Account Status: [Status]	Account Balance: [Value]	Account Description: [Description]	Account Category: [Category]	Account Sub-Category: [Sub-Category]	Account Location: [Location]	Account Currency: [Currency]	Account Date: [Date]	Account Period: [Period]	Account Amount: [Value]	Account Unit: [Unit]	Account Rate: [Rate]	Account Interest: [Interest]	Account Tax: [Tax]	Account Fee: [Fee]	Account Penalty: [Penalty]	Account Other: [Other]	Account Total: [Total]

Project ID	Project Name	Start Date	End Date	Phase	Status	Progress (%)	Budget (€)	Actual Cost (€)	Revenue (€)	Profit (€)	ROI (%)	Risk Level	Notes
001-001	Project A	2023-01-01	2023-03-31	Phase 1	Completed	100	100000	100000	100000	0	0%	Low	On schedule
001-002	Project A	2023-04-01	2023-06-30	Phase 2	In Progress	75	200000	150000	200000	50000	25%	Medium	Minor delays
001-003	Project A	2023-07-01	2023-09-30	Phase 3	On Hold	0	100000	0	100000	0	0%	High	Budget issues
002-001	Project B	2023-01-01	2023-03-31	Phase 1	Completed	100	150000	150000	150000	0	0%	Low	On schedule
002-002	Project B	2023-04-01	2023-06-30	Phase 2	In Progress	60	300000	180000	300000	120000	40%	Medium	Good progress
002-003	Project B	2023-07-01	2023-09-30	Phase 3	On Hold	0	150000	0	150000	0	0%	High	Resource shortage

CONSTRUCTION DATA													
Project ID	Project Name	Start Date	End Date	Phase	Status	Progress (%)	Budget (€)	Actual Cost (€)	Revenue (€)	Profit (€)	ROI (%)	Risk Level	Notes
001-001	Project A	2023-01-01	2023-03-31	Phase 1	Completed	100	100000	100000	100000	0	0%	Low	On schedule
001-002	Project A	2023-04-01	2023-06-30	Phase 2	In Progress	75	200000	150000	200000	50000	25%	Medium	Minor delays
001-003	Project A	2023-07-01	2023-09-30	Phase 3	On Hold	0	100000	0	100000	0	0%	High	Budget issues
002-001	Project B	2023-01-01	2023-03-31	Phase 1	Completed	100	150000	150000	150000	0	0%	Low	On schedule
002-002	Project B	2023-04-01	2023-06-30	Phase 2	In Progress	60	300000	180000	300000	120000	40%	Medium	Good progress
002-003	Project B	2023-07-01	2023-09-30	Phase 3	On Hold	0	150000	0	150000	0	0%	High	Resource shortage

INDIVIDUAL CONTRACTS													
Contract ID	Contract Name	Start Date	End Date	Phase	Status	Progress (%)	Budget (€)	Actual Cost (€)	Revenue (€)	Profit (€)	ROI (%)	Risk Level	Notes
001-001	Contract A	2023-01-01	2023-03-31	Phase 1	Completed	100	100000	100000	100000	0	0%	Low	On schedule
001-002	Contract A	2023-04-01	2023-06-30	Phase 2	In Progress	75	200000	150000	200000	50000	25%	Medium	Minor delays
001-003	Contract A	2023-07-01	2023-09-30	Phase 3	On Hold	0	100000	0	100000	0	0%	High	Budget issues
002-001	Contract B	2023-01-01	2023-03-31	Phase 1	Completed	100	150000	150000	150000	0	0%	Low	On schedule
002-002	Contract B	2023-04-01	2023-06-30	Phase 2	In Progress	60	300000	180000	300000	120000	40%	Medium	Good progress
002-003	Contract B	2023-07-01	2023-09-30	Phase 3	On Hold	0	150000	0	150000	0	0%	High	Resource shortage

