



**Republic of Malawi**  
**Ministry of Education, Science and Technology**  
**Private Bag 328**  
**Lilongwe 3**

---

---

**PROCUREMENT PLAN**

**For**

**PROJECT PREPARATORY ADVANCE (PPA)**

---

---

**Name of Project:** **Skills for A Vibrant Economy (SAVE)**

**Loan No./Credit No./Grant No.:** **P172627**

**Financiers:** **World Bank**

**Implementing Agency:** **Ministry of Education, Science & Technology**

**Beneficiary Institutions:** **Ministry of Education, Science & Technology**  
**Ministry of Labour**  
**Ministry of Youth**  
**TEVETA**  
**NCHE**  
**Ministry of Gender**  
**Selected Public Universities**

---

---

# SAVE PROJECT PPA

## PROCUREMENT PLAN

### I. General

#### 1. Project information

**Country:** Malawi  
**Project Name:** Skills for A Vibrant Economy (SAVE)  
**Project ID:** P172627

**2. Project Implementation Agency:** Ministry of Education Science and Technology

**3. Date of the Procurement Plan:** June 22, 2020

**4. Period covered by this Procurement Plan:** June 2020 to November 2021

### II. Preamble

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (July 2016 Revised November 2017 and August 2018) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

**III. *The Bank’s Standard Procurement Documents:*** shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

**IV. *National Procurement Arrangements:*** In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country’s own procurement procedures may be used.

When the Borrower uses its own **national open competitive procurement** arrangements as set forth in *The Public Procurement and Disposal of Assets Act, 2017 and its subsidiary instruments namely: The Public Procurement Regulations, 2004, Desk Instructions (2005), Standard bidding Documents and Circulars for the Public Procurement and Disposal of Assets (PPDA) Authority* such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations under the following conditions:

- o Provision of “set-asides” contracts for small enterprises shall not be applied.
- o Criteria such as environmental aspect, extent of local content, technology transfer, and managerial, scientific & operational skills development shall not be used in the evaluation of bids unless specifically agreed by the Bank on case to case basis.

- o Procurement Documents include provisions, intended to adequately mitigate against environmental, social (including sexual exploitation and abuse and gender-based violence), health and safety (“ESHS”) risks and impacts

When **other national procurement arrangements** other than national open competitive procurement arrangements are applied by the Borrower, such arrangements shall be subject to paragraph 5.5 of the Procurement Regulations.

***In accordance with paragraph 5.4(c) and 5.5 of the Procurement Regulations, the request for bids/request for proposals/request for quotations document shall require that Bidders/Proposers submitting Bids/Proposals/quotations present a signed acceptance at the time of bidding, to be incorporated in any resulting contracts, confirming application of, and compliance with, the Bank’s Anti-Corruption Guidelines, including without limitation the Bank’s right to sanction and the Bank’s inspection and audit rights. The form of the Letter of Acceptance is attached in Appendix 1.***

- V. Prequalification:** Not expected for works/goods packages in the procurement plan.
- VI. Leased Assets** as specified under paragraph 5.10 of the Procurement Regulations: Leasing may be used for those contracts identified in the Procurement Plan tables. **Not Applicable**
- VII. Procurement of Second-Hand Goods** as specified under paragraph 5.11 of the Procurement Regulations - is allowed for those contracts identified in the Procurement Plan tables. **Not Applicable.**
- VIII. Domestic preference** as specified under paragraph 5.51 of the Procurement Regulations (**Goods and Works**).

Goods: **Not Applicable for those contracts identified in the Procurement Plan tables;**

Works: **Not Applicable for those contracts identified in the Procurement Plan tables.**

- IX. Hands-on Expanded Implementation Support (HEIS)** as specified under paragraphs 3.10 and 3.11 of the Procurement Regulations: **Not Applicable.**
- X. Proposed Procedures for CDD Components:** Not Applicable
- XI. Other Relevant Procurement Information:** None
- XII. Reference to (if any) Project Operational/Procurement Manual:** The Ministry of Education Science and Technology (MoEST) team will prepare Procurement manual. The Procurement Plan will also form part of the Project Implementation Manual.
- XIII. Procurement Approach and Prior Review Thresholds:**

The Procurement Arrangements as indicated in the below table will be used. The thresholds for the Bank’s prior review requirements are also provided in the table:

Prior-review Thresholds	Thresholds for Procurement Methods
-------------------------	------------------------------------

Procurement Type	Substantial Risk (\$'000)	Works			Goods, IT & Non-Consulting Services			Shortlist of National Consultants	
		Open International or ICB (\$'000)	Open National or NCB (\$'000)	Request for Quotation or National Shopping (\$'000)	Open international or ICB (\$'000)	Open National or NCB (\$'000)	Request for Quotation or National Shopping (\$'000)	Consulting Services (\$'000)	Engineering & Construction Supervision (\$'000)
Works	10,000								
Goods, IT & Non-Consulting Services	2,000	≥	<	≥	≥	<	≥	<	≥
Consultants (Firms)	1,000	7,000	7,000	200	1,000	1,000	100	200	300
Individual Consultants	300								

\*These prior review thresholds are for the purposes of the initial procurement plan for the first 18 months. The thresholds will be revised periodically based on re-assessment of risks. All contracts not subject to prior review will be post-reviewed.

**Procurement Packages/Plan with Procurement Arrangements and Time Schedule:** as per the table below:

**b) PROCUREMENT PLAN**

**A. Works**

There are no envisaged works under the PPA.

1	2	3	4	5	6	7	8	9	10
Ref. No.	Contract Description	Estimated Cost US\$	Market Approach	Selection Method	Prequalification (yes/no)	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Expected bid opening date	Expected Contract Signature Date
1.	N/A								

**B. Goods and Non-Consulting Services**

1	2	3	4	5	6	7	8	9	10
Ref. No.	Contract Description	Estimated Cost US\$	Market Approach	Selection Method	Prequalification (yes/no)	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Expected bid opening date	Expected Contract Signature Date
1.	Procurement of 1 motor vehicle (4 x 4 Twin Cab Vehicles) for the PIU	75,000.00	Limited	RFQ	No	No	Post	21-Jul-20	21-Aug-20
2.	Procurement of various ICT Items: Computer laptops, Computer Desktops, Photocopier, printers, cameras, Flash discs, Anti-virus, MS package, Extension cables, Extension cables	85,500.00	Limited	RFQ	No	No	Post	21-Jul-20	21-Aug-20

3.	Procurement of Teleconferencing equipment and licences under COVID-19 support	187,000.00	Open National	RFB	No	No	Post	1-Aug-20	1-Oct-20
4.	Procurement of Internet modems devices under COVID-19 support	14,500.00	Limited	RFQ	No	No	Post	1-Aug-20	31-Aug-20
5.	Procurement of Hand sanitizers, face masks/shields and gloves under COVID-19 support	7,000.00	Limited	RFQ	No	No	Post	1-Aug-20	31-Aug-20

### C. Consultancy Services

1	2	3	4	5	6	7	8	9	10
Ref. No.	Contract Description	Estimated Cost US\$	Market Approach	Selection Method	Evaluation Option	Shortlisting (yes/no)	Review by Bank (Prior / Post)	Review by Bank (Prior / Post)	Expected bid opening date
1.	Consultancy service to develop Project Implementation Manual	46,000.00	Open	INDV	No	No	Post	1-Aug-20	7-Sep-20
2.	Consultancy service to carry out Environmental Social Safeguard studies-ESMF, SEP, ESMCP, P4R (Firm)	86,000.00	Open National	CQS	Rated	No	Post	1-Aug-20	7-Sep-20
3.	Hiring of Project Manager	64,000.00	Open	INDV	No	No	Post	1-Aug-20	7-Sep-20
4.	Hiring of Financial Management Specialist	48,000.00	Open	INDV	No	No	Post	1-Aug-20	7-Sep-20
5.	Hiring of Procurement Specialist	48,000.00	Open	INDV	No	No	Post	1-Aug-20	7-Sep-20
6.	Hiring of M & E Specialist	48,000.00	Open	INDV		No	Post	1-Aug-20	7-Sep-20
7.	Hiring of Communications Specialist	48,000.00	Open	INDV		No	Post	1-Aug-20	7-Sep-20
8.	Hiring of Social Safeguards Specialist	48,000.00	Open	INDV		No	Post	1-Oct-20	15-Nov-20
9.	Hiring of Environmental Specialist	48,000.00	Open	INDV		No	Post	31-Jan-21	15-Mar-21
10.	Consultancy Service to conduct a Skills Needs Assessment (Firm)	92,000.00	Open National	CQS	Rated	No	Post	28-Feb-21	15-Apr-21
11.	Consultancy to conceptualize a holistic, integrated ICT-based structure that details elements related to M&E (including EMIS), labor market information and integration platform, communications channels, and mobile-based activities (Firm)	60,000.00	Open National	CQS	Rated	No	Post	1-Oct-20	15-Nov-20
12.	Consultant on Dual Learning -Engage, Inception reports, sensitization meetings and advertisements, Engage Partner organizations to participate in the programme, Engage and Train Master Trainers, Build capacity	53,000.00	Open National	CQS	Rated	No	Post	28-Feb-21	15-Apr-21

	of the key staff in the project, Benchmark Dual Learning, Pilot Dual learning with STC, LTC, MZTC (Firm)								
13.	Consultancy Service to conduct assessment of ODeL requirements (infrastructure for Higher Education Institutions (HEI) and Technical and Vocational Education) in TEVET institutions (Firm)	75,000.00	Open National	CQS	Rated	No	Post	21-Oct-20	28-Nov-20
14.	Consultancy Services on proposal development for tertiary institutions such as TEVET Providers, Nalikule and DCE	33,000.00	Open	INDV		No	Post	1-Aug-20	22-Sep-20
15.									

**RFQ** - Request for Quotations; **CQS** - Consultant's Qualification-based Selection; **QCBS** - Quality and Cost-based Selection and; **INDV** - Individual Consultant Selection.

## **Appendix 1**

Letter of Acceptance of the World Bank's Anti-Corruption Guidelines and Sanctions Framework

Date: \_\_\_\_\_

Invitation of Bids/Proposals No. \_\_\_\_\_

To:

---

We, along with our sub-contractors, sub-consultants, service providers, suppliers, agents (whether declared or not) consultants and personnel, acknowledge and agree to abide by the World Bank's policy regarding Fraud and Corruption (corrupt, fraudulent, collusive, coercive, and obstructive practices), as set out and defined in the World Bank's Anti-Corruption Guidelines<sup>1</sup> in connection with the procurement and execution of the contract (in case of award), including any amendments thereto.

We declare and warrant that we, along our sub-contractors, sub-consultants, service providers, suppliers, agents (whether declared or not), consultants and personnel, , are not subject to, and are not controlled by any entity or individual that is subject to, a temporary suspension, early temporary suspension, or debarment imposed by a member of the World Bank Group, including, inter alia, a cross-debarment imposed by the World Bank Group as agreed with other international financial institutions (including multilateral development banks), or through the application of a World Bank Group finding of non-responsibility on the basis of Fraud and Corruption in connection with World Bank Group corporate procurement. Further, we are not ineligible under the laws or official regulations of [*Insert name of Employer as per bidding document*] or pursuant to a decision of the United Nations Security Council.

We confirm our understanding of the consequences of not complying with the World Bank's Anti-Corruption Guidelines, which may include the following:

- a. rejection of our Proposal/Bid for award of contract;
- b. in the case of award, termination of the contract, without prejudice to any other remedy for breach of contract; and
- c. sanctions, pursuant to the Bank's Anti-Corruption Guidelines and in accordance with its prevailing sanctions policies and procedures as set forth in the Bank's Sanctions Framework. This may include a public declaration of ineligibility, either indefinitely or for a stated period of time, (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or

---

<sup>1</sup>*Guidelines on Preventing and Combating Fraud and Corruption in Projects Financed by International Bank for Reconstruction and Development Loans and the International Development Agency Credits and Grants*, dated October 15, 2006, and revised in January 2011 and July 2016, as they may be revised from time to time.

in any other manner;<sup>2</sup> (ii) to be a nominated<sup>3</sup> sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project.

We understand that we may be declared ineligible as set out above upon:

- a. completion of World Bank Group sanctions proceedings according to its prevailing sanctions procedures;
- b. cross-debarment as agreed with other international financial institutions (including multilateral development banks);
- c. the application of a World Bank Group finding of non-responsibility on the basis of Fraud and Corruption in connection with World Bank Group corporate procurement; or
- d. temporary suspension or early temporary suspension in connection with an ongoing World Bank Group sanctions proceeding.

For avoidance of doubt, the foregoing effects of ineligibility do not extend to a sanctioned firm's or individual's execution of its ongoing Bank-financed contracts (or its ongoing sub-agreements under such contracts) that are not the subject of a material modification, as determined by the Bank.

We shall permit, and shall cause our sub-contractors, sub-consultants, agents (whether declared or not), personnel, consultants, service providers or suppliers, to permit the Bank to inspect<sup>4</sup> all accounts, records, and other documents relating to the procurement process and/or contract execution (in the case of award), and to have them audited by auditors appointed by the Bank.

We agree to preserve all accounts, records, and other documents (whether in hard copy or electronic format) related to the procurement and execution of the contract.

Name of the Bidder/Consultant: \_\_\_\_\_

Name of the person duly authorized to sign the Bid/Proposal on behalf of the Bidder/Consultant:

\_\_\_\_\_

<sup>2</sup> For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

<sup>3</sup> A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

<sup>4</sup> Inspections in this context are usually investigative (i.e., forensic) in nature: they involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data, and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third-party verification of information.



Title of the person signing the Letter: \_\_\_\_\_

**PROCUREMENT PLAN** Malawi : Skills for A Vibrant Economy Project

**General Information**

**Country:** Malawi **Bank's Approval Date of the Original Procurement Plan:** 2022-09-20  
**Revised Plan Date(s):** (comma delineated, leave blank) 2024-06-27  
**Project ID:** P172627 **GPN Date:** 2021-09-24  
**Project Name:** Skills for A Vibrant Economy Project  
**Loan / Credit No.:** IDA / D8220  
**Executing Agency:** Kamuzu University of Health Sciences

**WORKS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	High SEA/SH Risk	Procurement Document Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
													Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual		Planned
MW-KUHE5-315431-CW-RFO / Renovation of Old Cafeteria to Food Service Centre	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Request for Quotations	Limited	Single Stage - One Envelope			Request for Quotations (Non Bank-SPD)	40,295.00	0.00	Pending Implementation								2025-12-22										2026-04-29
MW-KUHE5-315417-CW-RFB / Construction of Integrated Teaching Facility and Innovation Hub that incorporates Dental School at Mahatma Gandhi Campus	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Request for Bids	Open - National	Single Stage - One Envelope			Request for Bids - Small Works SPD (1 envelope process)	4,737,483.00	0.00	Pending Implementation								2024-07-22					2024-09-19		2024-10-03		2024-11-07	2026-10-08

**GOODS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion		
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned
MW-KUHE5-315532-GO-RFO / Procurement of equipment for Learning and Teaching Units	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Request for Bids	Open - National	Single Stage - One Envelope		300,000.00	0.00	Pending Implementation					2025-12-07							2026-01-20			2026-01-30		2026-02-27		2026-04-28
MW-KUHE5-317195-GO-RFO / Procurement of ODEL equipment	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Request for Quotations	Limited	Single Stage - One Envelope		50,000.00	0.00	Pending Implementation					2025-10-07												2025-11-14		2025-12-29
MW-KUHE5-315423-GO-RFO / Procurement of Motor Vehicles for project implementation	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Request for Quotations	Limited	Single Stage - One Envelope		70,000.00	0.00	Signed							2023-02-08	2023-02-14							2023-03-20	2023-04-18		2023-05-19	
MW-KUHE5-315537-GO-RFO / Procurement of ICT equipment	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Request for Quotations	Limited - National	Single Stage - One Envelope		100,000.00	0.00	Pending Implementation																2026-03-23		2026-09-19	
MW-KUHE5-315530-GO-RFO / Procurement of Telemedicine Equipment	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Request for Quotations	Limited - National	Single Stage - One Envelope		5,600.00	0.00	Pending Implementation																2025-02-17		2025-08-16	
MW-KUHE5-432885-GO-RFO / Office Equipment	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Request for Quotations	Open - National	Single Stage - One Envelope		5,000.00	0.00	Pending Implementation																2024-10-24		2025-04-22	

**NON CONSULTING SERVICES**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion	
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual

**CONSULTING FIRMS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Expression of Interest Notice		Short List and Draft Request for Proposals		Request for Proposals as Issued		Opening of Technical Proposals / Minutes		Evaluation of Technical Proposal		Combined Evaluation Report and Draft Negotiated Contract		Signed Contract		Contract Completion	
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual

**INDIVIDUAL CONSULTANTS**

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Invitation to Identify / Selected Consultant		Draft Negotiated Contract		Signed Contract		Contract Completion	
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual
MW-KUHE5-315526-CS-INDV / Consultancy services for environmental and Social framework assessment	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Individual Consultant Selection	Open - National		20,000.00	0.00	Canceled	2022-11-28		2023-01-16		2023-02-06			2023-03-13		2023-05-12
MW-KUHE5-315425-CS-CDS / Consultancy Services for Construction Supervision of an Integrated Teaching Facility	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Direct Selection	Direct - International		300,000.00	0.00	Under Implementation	2022-11-28	2023-09-06	2022-12-22					2023-02-25		2026-02-24
MW-KUHE5-328616-CS-INDV / consultancy for the environmental Impact assessment	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Individual Consultant Selection	Limited		20,000.00	0.00	Under Implementation	2022-11-30	2022-12-01	2022-12-05	2023-01-10	2022-12-26	2023-03-24		2023-03-07		2023-03-08
MW-KUHE5-346924-CS-INDV / Project Coordinator	IDA / D8220	Supporting Increased Access to Skills Development Programs in Higher Education	Post	Individual Consultant Selection	Open - National		65,000.00	0.00	Under Implementation	2023-03-08	2023-03-08	2023-04-22		2023-04-27			2023-05-07		2027-04-16