

18 MONTHS PROCUREMENT PLAN- (FINES)

I. General

1. Project information

Country: Malawi

Project Name: Financial Inclusion and Entrepreneurship Scaling (FINES) **Project ID:** P168577

2. Project Implementation Agency: Reserve Bank of Malawi

3. Date of the Procurement Plan: January 2020

4. Period covered by this Procurement Plan: March 2020 to December 2021

II. Preamble

In accordance with paragraph 5.9 of the “World Bank Procurement Regulations for IPF Borrowers” (July 2016 Revised November 2017 and August 2018) (“Procurement Regulations”) the Bank’s Systematic Tracking and Exchanges in Procurement (STEP) system will be used to prepare, clear and update Procurement Plans and conduct all procurement transactions for the Project.

This textual part along with the Procurement Plan tables in STEP constitute the Procurement Plan for the Project. The following conditions apply to all procurement activities in the Procurement Plan. The other elements of the Procurement Plan as required under paragraph 4.4 of the Procurement Regulations are set forth in STEP.

III. *The Bank’s Standard Procurement Documents:* shall be used for all contracts subject to international competitive procurement and those contracts as specified in the Procurement Plan tables in STEP.

IV. *National Procurement Arrangements:* In accordance with paragraph 5.3 of the Procurement Regulations, when approaching the national market (as specified in the Procurement Plan tables in STEP), the country’s own procurement procedures may be used.

When the Borrower uses its own national open competitive procurement arrangements as set forth in the **Public Procurement and Disposal of Public Assets Act, 2017 of the Republic of Malawi**, such arrangements shall be subject to paragraph 5.4 of the Procurement Regulations.

In accordance with paragraph 5.3 of the Procurement Regulations, the request for bids/request for proposals document shall require that Bidders/Proposers submitting Bids/Proposals present a signed acceptance at the time of bidding, to be incorporated in any resulting contracts, confirming application of, and compliance with, the Bank’s Anti-Corruption Guidelines, including without limitation the Bank’s right to sanction and the Bank’s inspection and audit

rights. The form of the Letter of Acceptance is attached in Appendix 1.

Leased Assets as specified under paragraph 5.10 of the Procurement Regulations: Leasing may be used for those contracts identified in the Procurement Plan tables. **Not Applicable**

Procurement of Second-Hand Goods as specified under paragraph 5.11 of the Procurement Regulations – is allowed for those contracts identified in the Procurement Plan tables. **Not Applicable.**

Domestic preference as specified under paragraph 5.51 of the Procurement Regulations (**Goods and Works**).

Goods: **Not Applicable for those contracts identified in the Procurement Plan tables;**

Works: **Not Applicable for those contracts identified in the Procurement Plan tables.**

Hands-on Expanded Implementation Support (HEIS) as specified under paragraphs 3.10 and 3.11 of the Procurement Regulations: **Not Applicable.**

Other Relevant Procurement Information: -

(a) Procurement Approach and Prior Review Thresholds:

The Procurement Arrangements as indicated in the below table will be used. The thresholds for the Bank’s prior review requirements are also provided in the table:

Prior-review Thresholds		Thresholds for Procurement Methods							
		Works			Goods, IT & Non-Consulting Services			Shortlist of National Consultants	
Procurement Type	Substantial Risk (\$'000)	Open International or ICB (\$'000)	Open National or NCB (\$'000)	Request for Quotation or National Shopping (\$'000)	Open international or ICB (\$'000)	Open National or NCB (\$'000)	Request for Quotation or National Shopping (\$'000)	Consulting Services (\$'000)	Engineering & Construction Supervision (\$'000)
Works	10,000								
Goods, IT & Non-Consulting Services	2,000	≥	<	≤	≥	<	≤	<	≤
Consultants (Firms)	1,000	7,000	7,000	200	1,000	1,000	100	200	300
Individual Consultants	300								

*These prior review thresholds are for the purposes of the initial procurement plan for the first 18 months. The thresholds will be revised periodically based on re-assessment of risks. All contracts not subject to prior review will be post-reviewed.

Prequalification. Not expected for the works/goods packages in the procurement plan.

Proposed Procedures for CDD Components: Not Applicable

Reference to (if any) Project Operational/Procurement Manual: The Ministry of Agriculture Irrigation and Water Development team will prepare Procurement manuals. The Procurement Plan will also form part of the Project Implementation Manual.

Any Other Special Procurement Arrangements: None

Procurement Packages/Plan with Procurement Arrangements and Time Schedule: as per the table below:

b) PROCUREMENT PLAN

Works

1	2	3	4	5	6	7	8	9	
Ref. No.	Contract (Description)	Estimated Cost US\$ million	Procurement Method/ Arrangement	Prequalification (yes/no)	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Expected bid opening date	Expected Contract Signature Date	Comments
1.	Minor works for maintenance of PIU offices	200,000.00	Open, National, RFB	Post	No	Post	September 11, 2020	October 16, 2020	

Goods and Non-Consulting Services

1	2	3	4	5	6	7	8	9	
Ref. No.	Contract (Description)	Estimated Cost US\$ million	Procurement Method/ Arrangement	Prequalification (yes/no)	Domestic Preference (yes/no)	Review by Bank (Prior / Post)	Expected bid opening date	Expected Contract Signature Date	Comments
1.	Procurement of 8 motor vehicles	550,000.00	Open National, RFB	Post	No	Post	Sept 11, 2020	Nov 16, 2020	
2.	Procurement of office furniture, ICT equipment and system upgrades	500,000.00	Open National, RFB	Post	No	Post	August 07, 2020	August 31, 2020	
3.	Procurement of an ICT system for proper stress testing by the Reserve Bank's Supervision Department	300,000.00	Open National, RFB	Post	No	Post	February 15, 2021	March 30, 2021	
4.	Procurement of a surveillance system for the securities market	150,000.00	Open National, RFB	Post	No	Post	February 15, 2021	March 30, 2021	
5.	Procurement of an integrated risk management system for Deposit Insurance Scheme (DIS)	100,000.00	Open National, RFB	Post	No	Post	February 15, 2021	March 30, 2021	

Consultancy Services

1	2	3	4	5	6	7	8
Ref. No.	Description of Assignment	Estimated Cost US\$	Selection Method/ Arrangement	Review by Bank (Prior / Post)	Expected date of proposal submission	Expected Contract Signature Date	Comments
IDA							
1.	Consulting services to carry out annual external audits	150,000.00	Open National LCS	Post	August 30, 2021	Sept 20, 2021	
2.	Consulting services to carry out Baseline surveys	200,000.00	Open International QCBS	Post	September 11, 2020	October 16, 2020	
3.	Consulting services to collect and consolidate data on MSMEs on a national level to support the creation of a national database on MSMEs	200,000.00	Open International QCBS	Post	February 15, 2021	March 30, 2021	
4.	Consulting services to Develop legal, regulatory and supervision frameworks for consumer protection; and digital finance products	200,000.00	Open International QCBS	Post	February 15, 2021	March 30, 2021	
5.	Consulting service to support MAIC	100,000	Open, National QCBS	Post	September 11, 2020	October 16, 2020	
6.	Consulting service to support RBM administration of LOCs to PFIs, and provide support for onboarding of MFIs to the MFI Hub	100,000	Open, National QCBS	Post	February 15, 2021	March 30, 2021	
7.	Consulting service to support capacity building at the Malawi Registration Bureau	100,000	Open, National CQS	Post	February 15, 2021	March 30, 2021	
8.	Consulting service to conduct BDS Service activities	1,000,000	Open, International QCBS	Prior	September 11, 2020	October 16, 2020	
9.	Consulting Service to support and build capacity at SMEDI	200,000	Open International QCBS	Post	September 11, 2020	October 16, 2020	
10.	Consulting service to support improvement of policy, legal and regulatory environment at the RBM, MoITT, and MoFEPD.	150,000	Open, National QCBS	Post	September 11, 2020	October 16, 2020	
11.	Hiring of Procurement Specialist	392,000.00	Open National	Prior Review			
12.	Hiring of a Financial Management Specialist	392,000.00	Open National	Prior Review			
13.	Environmental and Social Risk Management Specialist	300,000.00	Open National	Prior Review			
14.	Hiring of M&E Specialist	250,000.00	Open National	Post Review			

Appendix 1

Letter of Acceptance of the World Bank's Anti-Corruption Guidelines and Sanctions Framework

Date: _____

Invitation of Bids/Proposals No. _____

To:

We, along with our sub-contractors, sub-consultants, service providers, suppliers, agents (whether declared or not) consultants and personnel, acknowledge and agree to abide by the World Bank's policy regarding Fraud and Corruption (corrupt, fraudulent, collusive, coercive, and obstructive practices), as set out and defined in the World Bank's Anti-Corruption Guidelines¹ in connection with the procurement and execution of the contract (in case of award), including any amendments thereto.

We declare and warrant that we, along our sub-contractors, sub-consultants, service providers, suppliers, agents (whether declared or not), consultants and personnel, , are not subject to, and are not controlled by any entity or individual that is subject to, a temporary suspension, early temporary suspension, or debarment imposed by a member of the World Bank Group, including, inter alia, a cross-debarment imposed by the World Bank Group as agreed with other international financial institutions (including multilateral development banks), or through the application of a World Bank Group finding of non-responsibility on the basis of Fraud and Corruption in connection with World Bank Group corporate procurement. Further, we are not ineligible under the laws or official regulations of *[Insert name of Employer as per bidding document]* or pursuant to a decision of the United Nations Security Council.

We confirm our understanding of the consequences of not complying with the World Bank's Anti-Corruption Guidelines, which may include the following:

- a. rejection of our Proposal/Bid for award of contract;**
- b. in the case of award, termination of the contract, without prejudice to any other remedy for breach of contract; and**
- c. sanctions, pursuant to the Bank's Anti-Corruption Guidelines and in accordance with its prevailing sanctions policies and procedures as set forth in the Bank's Sanctions Framework. This may include a public declaration of ineligibility, either indefinitely or for a stated period of time, (i) to be awarded or otherwise benefit from a Bank-financed contract, financially or in any other manner;² (ii)**

¹*Guidelines on Preventing and Combating Fraud and Corruption in Projects Financed by International Bank for Reconstruction and Development Loans and the International Development Agency Credits and Grants*, dated October 15, 2006, and revised in January 2011 and July 2016, as they may be revised from time to time.

² For the avoidance of doubt, a sanctioned party's ineligibility to be awarded a contract shall include,
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to be a nominated³ sub-contractor, consultant, manufacturer or supplier, or service provider of an otherwise eligible firm being awarded a Bank-financed contract; and (iii) to receive the proceeds of any loan made by the Bank or otherwise to participate further in the preparation or implementation of any Bank-financed project.

We understand that we may be declared ineligible as set out above upon:

- a. completion of World Bank Group sanctions proceedings according to its prevailing sanctions procedures;**
- b. cross-debarment as agreed with other international financial institutions (including multilateral development banks);**
- c. the application of a World Bank Group finding of non-responsibility on the basis of Fraud and Corruption in connection with World Bank Group corporate procurement; or**
- d. temporary suspension or early temporary suspension in connection with an ongoing World Bank Group sanctions proceeding.**

For avoidance of doubt, the foregoing effects of ineligibility do not extend to a sanctioned firm's or individual's execution of its ongoing Bank-financed contracts (or its ongoing sub-agreements under such contracts) that are not the subject of a material modification, as determined by the Bank.

We shall permit, and shall cause our sub-contractors, sub-consultants, agents (whether declared or not), personnel, consultants, service providers or suppliers, to permit the Bank to inspect⁴ all accounts, records, and other documents relating to the procurement process and/or contract execution (in the case of award), and to have them audited by auditors appointed by the Bank.

We agree to preserve all accounts, records, and other documents (whether in hard copy or electronic format) related to the procurement and execution of the contract.

Name of the Bidder/Consultant: _____

without limitation, (i) applying for pre-qualification, expressing interest in a consultancy, and bidding, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

³ A nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider (different names are used depending on the particular bidding document) is one which has been: (i) included by the bidder in its pre-qualification application or bid because it brings specific and critical experience and know-how that allow the bidder to meet the qualification requirements for the particular bid; or (ii) appointed by the Borrower.

⁴ Inspections in this context are usually investigative (i.e., forensic) in nature: they involve fact-finding activities undertaken by the Bank or persons appointed by the Bank to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data, and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies thereof as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third-party verification of information.

Name of the person duly authorized to sign the Bid/Proposal on behalf of the Bidder/Consultant:

Title of the person signing the Letter: _____

PROCUREMENT PLAN Malawi : Financial Inclusion and Entrepreneurship Scaling Project

General Information
Country: Malawi **Bank's Approval Date of the Original Procurement Plan:** 2020-12-14
Revised Plan Date(s): (comma delineated, leave blank) 2024-04-29
Project ID: P168577 **GNP Date:** 2022-08-25
Project Name: Financial Inclusion and Entrepreneurship Scaling Project
Loan / Credit No: IDA / 67460
Executing Agency: Reserve Bank of Malawi

WORKS

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	High SEA/SH Risk	Procurement Document Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion
													Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	

GOODS

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Procurement Process	Prequalification (Y/N)	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Draft Pre-qualification Documents		Prequalification Evaluation Report		Draft Bidding Document / Justification		Specific Procurement Notice / Invitation		Bidding Documents Issued		Proposal Submission / Opening / Minutes		Bid Evaluation Report and Recommendation for Award		Signed Contract		Contract Completion		
											Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual		Planned	Actual
MW-RBM-223957-GO-DIR / PI U Accounting Software Package - Licenses, support & maintenance, installation	IDA / 67460	Project Implementation Support	Post	Direct Selection	Direct			60,000.00	60,250.00	Signed					2021-03-22	2021-09-01	2021-03-27	2021-09-01									2021-05-11	2021-09-20	2025-09-30
MW-RBM-223977-GO-RFB / P procurement for improving of a surveillance system for the securities market to ensure orderly markets.	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Request for Bids				350,000.00	0.00	Canceled					2021-04-09		2021-04-14			2021-05-26		2021-06-25				2021-07-30		2025-10-18	
MW-RBM-223956-GO-RFB / P procurement of 9 motor vehicles	IDA / 67460	Project Implementation Support	Post	Request for Bids				600,000.00	564,693.80	Signed					2021-05-21	2021-07-08	2021-05-26	2021-08-06			2021-07-07	2021-09-09	2021-08-06	2021-10-07	2021-09-10	2022-07-07	2025-11-29		
MW-RBM-223965-GO-RFB / P procurement of ICT equipment	IDA / 67460	Project Implementation Support	Post	Request for Bids	Open - National	Single Stage - One Envelope		350,000.00	0.00	Canceled					2021-07-11		2021-07-16			2021-08-27		2021-09-26				2021-10-31		2025-09-30	
MW-RBM-223961-GO-RFB / P procurement Integrated Management Information System for MAJIC	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Request for Bids	Open - International	Single Stage - One Envelope		1,230,000.00	0.00	Canceled					2021-07-25		2021-07-30			2021-09-10		2021-10-10				2021-11-14		2025-09-30	
MW-RBM-223972-GO-DIR / P procurement of enhancement software on National Switch to support Electronic payments	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Prior	Direct Selection	Direct			1,500,000.00	0.00	Canceled					2021-05-28		2021-06-02									2021-07-17		2025-12-06	
MW-RBM-236762-GO-DIR / PI U Accounting Software Package - Licenses, Support and Maintenance Installation	IDA / 67460	Project Implementation Support	Post	Direct Selection	Direct			60,000.00	0.00	Canceled					2021-06-22	2021-06-24	2021-06-27	2021-08-19								2021-08-01		2025-09-25	
RBM/FINES/002/GO / Procurement of Office desks	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		3,800.00	3,431.62	Completed					2021-04-12		2021-04-12									2021-04-28	2021-05-02	2021-05-13	2021-05-17
RBM/FINES/003/GO / Procurement of Office chairs	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		5,000.00	2,107.14	Completed					2021-04-12		2021-04-12									2021-04-28	2021-05-02	2021-05-13	2021-05-17
RBM/FINES/004/GO / Procurement of Projector and Screen	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		1,700.00	1,050.00	Completed					2021-03-11		2021-03-11									2021-04-18	2021-05-02	2021-05-28	2021-05-17
RBM/FINES/005/GO / Procurement of Color Photo Copier	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		18,000.00	18,256.98	Completed					2021-02-09		2021-02-09									2021-04-28	2021-05-02	2021-05-13	2021-05-17
RBM/FINES/006/GO / Procurement of Mobile Phones	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		4,000.00	2,355.87	Completed					2021-04-19		2021-04-19									2021-04-28	2021-05-18	2021-05-10	2021-05-18
RBM/FINES/007/GO / Procurement of Filing Cabinet	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		4,000.00	3,000.00	Completed					2021-04-09		2021-04-09									2021-04-28	2021-05-02	2021-05-13	2021-05-17
RBM/FINES/008/GO / Procurement of Binding Machine	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		2,000.00	706.76	Completed					2021-02-17		2021-02-17									2021-04-28	2021-05-02	2021-05-13	2021-05-02
RBM/FINES/009/GO / Procurement of Laptops	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		44,000.00	32,061.26	Completed					2020-12-28		2020-12-28									2021-04-28	2021-05-02	2021-05-10	2021-05-14
RBM/FINES/010/GO / Procurement of Bar Fridge	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		1,200.00	1,022.86	Completed					2021-04-23		2021-04-23									2021-04-28	2021-05-02	2021-05-13	2021-05-17
MW-RBM-250746-GO-RFP / P procurement of an Integrated Management Information System for Malawi Agricultural and Industrial Investment Corporation Plc (MAIIC)	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Request for Proposals	Open - International			1,230,000.00	0.00	Canceled	2021-09-03		2021-11-19		2021-11-19		2021-09-08					2022-01-28		2022-07-02		2022-08-06		2024-01-28	
MW-RBM-223955-GO-RFB / P procurement of office furniture	IDA / 67460	Project Implementation Support	Post	Request for Bids	Open - National	Single Stage - One Envelope		200,000.00	0.00	Canceled					2021-06-18		2021-06-23			2021-08-04		2021-09-03				2021-10-08		2025-09-25	
MW-RBM-223981-GO-RFB / P procurement - system upgrades	IDA / 67460	Project Implementation Support	Post	Request for Bids	Open - National	Single Stage - One Envelope		50,000.00	0.00	Canceled					2021-06-22		2021-06-27			2021-08-08		2021-09-07				2021-10-12		2025-09-25	
MW-RBM-264980-GO-RFQ / Supply and delivery of ICT Equipment for MoF and MoI (on a base)	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Request for Quotations	Limited	Single Stage - One Envelope		34,000.00	87,050.45	Completed							2022-01-01		2022-01-12						2022-02-26	2022-02-23	2022-04-27	2022-05-03	
MW-RBM-265216-GO-RFQ / Supply and delivery of 2022 calendars, diaries and business cards	IDA / 67460	Project Implementation Support	Post	Request for Quotations	Limited	Single Stage - One Envelope		4,000.00	1,926.45	Signed							2022-01-01		2021-12-07						2022-02-19	2022-01-11	2022-04-20		
MW-RBM-265219-GO-DIR / Design, supply and delivery of 5000 ATM debit cards for MFI Hub	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Direct Selection	Direct			30,000.00	39,028.36	Signed					2021-12-20	2021-12-06	2021-12-25	2021-12-06							2022-02-05	2022-01-03	2022-08-04		

MW-RBM-223959-CS-QCBS / Consultancy and advisory services to support management in capital raising and project preparation for MAIC.	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Quality And Cost-Based Selection	Open - International	470,000.00	0.00	Canceled	2021-05-28	2021-06-18	2021-08-01							2021-08-29	2021-09-28	2021-11-02	2021-12-07			2025-11-12	
MW-RBM-253006-CS-LCS / C consultancy services to support management in project preparation	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Least Cost Selection	Open - International	170,000.00	0.00	Canceled	2021-10-04	2021-10-25	2021-12-08							2022-01-05	2022-02-04	2022-03-11	2022-04-15			2025-09-25	
MW-RBM-256859-CS-CQS / C consulting Services to identify innovative firms with projects that can access concessional loans from MAIC Package 2	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	166,666.67	0.00	Canceled	2021-10-25	2021-10-11	2021-11-08	2021-10-13	2021-12-22							2022-01-21	2022-02-25			2024-12-31	
MW-RBM-256870-CS-CQS / C consulting Services to identify innovative firms with projects that can access concessional loans from MAIC Package 1	IDA / 67460	Project Implementation Support	Post	Consultant Qualification Selection	Open - National	166,666.67	0.00	Canceled	2021-10-25	2021-10-11	2021-11-08	2021-10-13	2021-12-22							2022-01-21	2022-02-25			2024-12-31	
MW-RBM-256867-CS-CQS / C consulting Services to identify innovative firms with projects that can access concessional loans from MAIC Package 3	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	166,666.67	0.00	Canceled	2021-10-25	2021-10-11	2021-11-08	2021-10-13	2021-12-22							2022-01-21	2022-02-25			2024-12-31	
MW-RBM-256872-CS-CQS / C consulting Services to identify innovative firms with projects that can access concessional loans from MAIC Package 4	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	166,666.67	0.00	Canceled	2021-10-25	2021-10-11	2021-11-08	2021-10-13	2021-12-22							2022-01-21	2022-02-25			2024-12-31	
MW-RBM-256875-CS-CQS / C consulting Services to identify innovative firms with projects that can access concessional loans from MAIC Package 5	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	166,666.67	0.00	Canceled	2021-10-25	2021-10-11	2021-11-08	2021-10-13	2021-12-22							2022-01-21	2022-02-25			2024-12-31	
MW-RBM-256863-CS-CQS / C consulting Services to identify innovative firms with projects that can access concessional loans from MAIC Package 6	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	166,666.67	0.00	Canceled	2021-10-25	2021-10-11	2021-11-08	2021-10-13	2021-12-22							2022-01-21	2022-02-25			2024-12-31	
MW-RBM-259353-CS-CQS / C consultancy Service for Transaction Advisory Services for Capital Raising for MAIC Package 1	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	100,000.00	0.00	Canceled	2021-11-01	2021-10-27	2021-11-22	2021-10-28	2022-01-05	2021-11-30						2022-02-04	2022-03-11			2025-09-25	
MW-RBM-259279-CS-CQS / C consultancy Service for Transaction Advisory Services for Capital Raising for MAIC Package 3	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	100,000.00	247,250.00	Signed	2021-11-01	2021-10-27	2021-11-22	2021-10-28	2022-01-05	2021-11-30						2022-02-04	2022-02-15	2022-03-11	2022-05-03	2025-09-25	
MW-RBM-259367-CS-CQS / C consultancy services for External Audit Review for PIU	IDA / 67460	Project Implementation Support	Post	Consultant Qualification Selection	Open - National	45,000.00	23,985.62	Signed	2021-11-01	2021-10-28	2021-11-22	2021-11-23	2022-01-05	2022-01-06						2022-02-04	2022-02-02	2022-03-11	2022-03-16	2025-09-25	
MW-RBM-259365-CS-CQS / C consultancy services for Legal Services in respect of MAIC's Capital raising	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	50,000.00	0.00	Canceled	2021-11-01	2021-11-23	2021-11-22	2022-01-11	2022-01-05							2022-02-04	2022-03-11			2025-09-25	
MW-RBM-259363-CS-CQS / C consultancy Services on the development of the Project Management Information System	IDA / 67460	Project Implementation Support	Post	Consultant Qualification Selection	Open - National	180,000.00	99,892.39	Signed	2021-11-01	2021-12-16	2021-11-22	2022-02-28	2022-01-05	2022-04-01						2022-02-04	2022-05-05	2022-03-11	2022-08-14	2025-09-25	
MW-RBM-259364-CS-CQS / C consultancy services for Baseline Survey	IDA / 67460	Project Implementation Support	Post	Consultant Qualification Selection	Open - National	200,000.00	227,505.10	Signed	2021-11-01	2022-01-19	2021-11-22	2022-01-28	2022-01-05	2022-03-04						2022-02-04	2022-03-30	2022-03-11	2022-05-13	2025-09-25	
MW-RBM-253010-CS-QCBS / Consultancy services to support management in capital raising	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Quality And Cost-Based Selection	Open - International	250,000.00	0.00	Canceled	2021-10-04	2021-10-25	2021-12-08							2022-01-05	2022-02-04	2022-03-11	2022-04-15			2025-09-25	
MW-RBM-223948-CS-CQS / C consulting service for Biller and Card System Integration and capacity building to support onboarding of MFIs to the MFI Hub	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	176,000.00	0.00	Canceled	2021-05-28	2021-06-18	2021-08-01									2021-08-31	2021-10-05			2025-12-06	
MW-RBM-240966-CS-QCBS / Technical Assistance in business development and support services to entrepreneurs to develop the right business models, skills, networks, and to access financial services and markets.	IDA / 67460	Scaling Entrepreneurship and Building Firm Capabilities	Prior	Quality And Cost-Based Selection	Open - International	3,500,000.00	0.00	Canceled	2021-06-25	2021-08-10	2021-07-16							2021-09-26	2021-10-26	2021-11-30	2022-01-04			2025-01-03	
MW-RBM-264974-CS-QCBS / Consultancy Services for Provision of Business Development Services to deliver capacity building training program to firms defined under subcomponent 2.1	IDA / 67460	Scaling Entrepreneurship and Building Firm Capabilities	Prior	Quality And Cost-Based Selection	Open - International	3,000,000.00	0.00	Canceled	2021-12-27	2022-01-17	2022-03-02							2022-04-01	2022-05-01	2022-06-05	2022-07-10			2025-07-09	
MW-RBM-265225-CS-CQS / P rovision of consultancy services to conduct systems audit of MFI Hub	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Consultant Qualification Selection	Open - National	20,000.00	22,067.37	Signed	2021-12-20	2021-12-07	2022-01-10	2021-12-16	2022-02-23	2022-01-21						2022-03-25	2022-03-08	2022-04-29	2022-04-25	2022-05-29	2022-10-09
MW-RBM-270547-CS-CQS / C CONSULTING SERVICES TO IDENTIFY INNOVATIVE FIRMS WITH PROJECTS THAT CAN ACCESS CONCESSIONAL LOANS FROM MAIC PACKAGE 1	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	166,666.67	118,423.37	Signed	2021-12-26	2022-01-05	2022-01-09	2022-01-10	2022-02-22	2022-02-09						2022-03-24	2022-03-10	2022-04-28	2022-06-03	2025-03-03	
MW-RBM-256872-CS-CQS-2 / CONSULTING SERVICES TO IDENTIFY INNOVATIVE FIRMS WITH PROJECTS THAT CAN ACCESS CONCESSIONAL LOANS FROM MAIC PACKAGE 2	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Consultant Qualification Selection	Open - National	166,666.67	130,809.55	Signed	2021-12-26	2022-01-05	2022-01-09	2022-01-10	2022-02-22	2022-02-09						2022-03-24	2022-03-10	2022-04-28	2022-06-03	2025-03-03	

MW-RBM-402131-CS-CQS / Consultancy Services for Provision of Environmental and Social Audit (ESA) for the FINEs Project	IDA / 67460	Liquidity Enhancement for SMEs	Post	Consultant Qualification Selection	Open - National		35,000.00	0.00	Canceled	2024-03-25	2024-02-06	2024-04-15	2024-02-29	2024-05-29							2024-06-28	2024-08-02	2024-10-31
MW-RBM-407999-CS-CQS / Provision of Consultancy Services to conduct Microinsurance Landscape Survey in Malawi	IDA / 67460	Liquidity Enhancement for SMEs	Post	Consultant Qualification Selection	Open - National		70,000.00	0.00	Under Review	2024-04-05	2024-02-09	2024-04-26		2024-06-09							2024-07-09	2024-08-13	2025-02-09
MW-RBM-369351-CS-CQS-2 / Consultancy Services for Development of Online Training and Marketing Portals, Mobile and USSD Applications for Support of Micro, Small and Medium Enterprises under S	IDA / 67460	Scaling Entrepreneurship and Building Firm Capabilities	Post	Consultant Qualification Selection	Open - National		65,000.00	0.00	Under Implementation	2024-04-26	2024-02-09	2024-05-17	2024-02-22	2024-06-30							2024-07-30	2024-09-03	2025-03-02

INDIVIDUAL CONSULTANTS

Activity Reference No. / Description	Loan / Credit No.	Component	Review Type	Method	Market Approach	Contract Type	Estimated Amount (US\$)	Actual Amount (US\$)	Process Status	Terms of Reference		Invitation to Identify/Selected Consultant		Draft Negotiated Contract		Signed Contract		Contract Completion			
										Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual	Planned	Actual		
MW-RBM-209099-CS-INDV / Procurement Specialist	IDA / 67460	Project Implementation Support	Prior	Individual Consultant Selection	Open		392,000.00	60,832.03	Terminated	2020-12-14	2020-12-17	2021-02-09	2021-05-20	2021-02-23	2021-08-23	2021-03-16	2021-06-25	2025-09-30			
MW-RBM-209097-CS-INDV / Financial Management Specialist	IDA / 67460	Project Implementation Support	Prior	Individual Consultant Selection	Open		392,000.00	116,541.90	Under Review	2020-12-14	2021-01-07	2021-02-09	2021-05-25	2021-02-23	2021-08-22	2021-03-16	2021-06-15	2025-09-30			
MW-RBM-209089-CS-INDV / Environmental and Social Risk Management Specialist	IDA / 67460	Project Implementation Support	Prior	Individual Consultant Selection	Open		392,000.00	88,958.02	Terminated	2020-12-14	2021-01-06	2021-02-09	2021-05-25	2021-02-23	2021-09-09	2021-03-16	2021-06-21	2025-09-30			
MW-RBM-216945-CS-INDV / Monitoring and Evaluation Specialist	IDA / 67460	Project Implementation Support	Post	Individual Consultant Selection	Open		250,000.00	4,576.64	Terminated	2021-02-28	2021-02-02	2021-04-18	2021-06-01	2021-05-09	2021-06-02	2021-06-13	2021-07-16	2025-09-30			
MW-RBM-223978-CS-INDV / Hiring of Micro Small & Medium Enterprises (Business Development) Specialist	IDA / 67460	Project Implementation Support	Post	Individual Consultant Selection	Open		250,000.00	43,847.68	Signed	2021-03-22	2021-03-29	2021-05-10	2021-07-27	2021-05-31	2021-09-01	2021-07-05	2021-09-16	2025-09-30			
MW-RBM-223963-CS-INDV / Hiring of Financial Sector Specialist	IDA / 67460	Project Implementation Support	Post	Individual Consultant Selection	Open		250,000.00	67,306.89	Terminated	2021-03-22	2021-03-29	2021-05-10	2021-06-25	2021-05-31	2021-09-01	2021-07-05	2021-09-16	2025-09-30			
MW-RBM-241105-CS-INDV / Consultancy Services to scope the status of SMEs, identify its capacity development needs and recommend priority capacity development actions	IDA / 67460	Scaling Entrepreneurship and Building Firm Capabilities	Post	Individual Consultant Selection	Open		14,060.00	0.00	Canceled	2021-06-25	2021-06-27	2021-08-13		2021-09-03		2021-10-08		2022-01-06			
MW-RBM-241101-CS-INDV / Hiring of a Business Development Services Specialist	IDA / 67460	Project Implementation Support	Post	Individual Consultant Selection	Open		250,000.00	0.00	Canceled	2021-06-25	2021-06-28	2021-08-13		2021-09-03		2021-10-08		2022-04-06			
MW-RBM-251839-CS-INDV / Consultant to scope the status of SMEs, identify its capacity development needs and recommend priority capacity development actions	IDA / 67460	Scaling Entrepreneurship and Building Firm Capabilities	Post	Individual Consultant Selection	Open		30,000.00	28,104.45	Signed	2021-09-03	2021-08-09	2021-10-22	2021-12-06	2021-11-12	2021-12-07	2021-12-17	2021-12-24	2022-06-15			
MW-RBM-258339-CS-INDV / Financial Sector Specialist	IDA / 67460	Project Implementation Support	Prior	Individual Consultant Selection	Open		250,000.00	61,502.76	Under Review	2021-10-18	2021-11-07	2021-12-06	2022-01-25	2021-12-27	2022-02-10	2022-01-31	2022-02-17	2025-09-25			
MW-RBM-209099-CS-INDV / Procurement Specialist	IDA / 67460	Project Implementation Support	Prior	Individual Consultant Selection	Open		392,000.00	60,501.37	Under Review	2020-12-15	2021-11-17	2021-02-02	2021-08-27	2021-10-22	2022-01-19	2021-11-07	2021-12-22	2025-09-25			
MW-RBM-209099-CS-INDV / Procurement Specialist	IDA / 67460	Project Implementation Support	Post	Individual Consultant Selection	Open		392,000.00	0.00	Canceled	2020-12-15	2020-12-15	2021-10-10		2021-10-31		2021-12-05		2025-09-25			
MW-RBM-264972-CS-INDV / Consultancy to review activities planned for the development of payment gateway in Malawi	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Individual Consultant Selection	Open		14,458.00	15,000.00	Signed	2021-12-20	2021-12-07	2022-01-28	2022-02-09	2022-02-11	2022-03-11	2022-03-18	2022-04-12	2022-04-17			
MW-RBM-265208-CS-INDV / Consultancy Services to support National Economic Empowerment Fund (NEEF) to strengthen their credit portfolio management systems and procedures	IDA / 67460	Liquidity Enhancement for SMEs	Post	Individual Consultant Selection	Open		100,000.00	41,828.93	Signed	2021-12-27	2021-12-06	2022-02-14	2022-01-21	2022-03-07	2022-03-10	2022-04-11	2022-04-07	2022-06-10			
MW-RBM-209089-CS-INDV / Environmental and Social Risk Management Specialist	IDA / 67460	Project Implementation Support	Prior	Individual Consultant Selection	Open		392,000.00	61,502.76	Under Review	2021-12-13	2021-01-06	2022-01-31	2022-01-05	2022-02-21	2022-02-10	2022-03-28	2022-03-15	2025-09-25			
MW-RBM-272092-CS-INDV / Financial Services Development Specialist	IDA / 67460	Project Implementation Support	Post	Individual Consultant Selection	Open		250,000.00	60,527.57	Signed	2022-01-31	2022-01-10	2022-03-21	2022-03-01	2022-04-11	2022-03-07	2022-05-16	2022-04-05	2025-09-30			
MW-RBM-272077-CS-INDV / Consultancy to develop a National Database for Micro, Small and Medium Enterprises (MSMEs)	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Individual Consultant Selection	Open		168,000.00	0.00	Canceled	2022-02-07	2022-01-13	2022-03-28		2022-04-18		2022-05-23		2022-09-20			
MW-RBM-272561-CS-INDV / Consultancy to develop a Communication Strategy for the Financial Inclusion and Entrepreneurship Scaling (FINES) Project	IDA / 67460	Project Implementation Support	Post	Individual Consultant Selection	Open		15,000.00	26,989.25	Signed	2022-02-07	2022-01-13	2022-03-28	2022-02-18	2022-04-18	2022-03-09	2022-05-23	2022-04-25	2022-07-22			
MW-RBM-216945-CS-INDV / Monitoring and Evaluation Specialist	IDA / 67460	Project Implementation Support	Prior	Individual Consultant Selection	Open		392,000.00	52,077.89	Under Review	2022-03-01	2022-02-23	2022-04-19	2022-01-31	2022-05-10	2022-03-11	2022-06-14	2022-03-29	2025-09-25			
MW-RBM-278507-CS-INDV / Consultancy to design a National Database for Micro, Small and Medium Enterprises (MSMEs) in Malawi	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Individual Consultant Selection	Open		30,000.00	24,277.56	Signed	2022-02-28	2022-02-17	2022-04-18	2022-04-01	2022-05-09	2022-05-05	2022-06-13	2022-07-31	2022-08-12			

MW-RBM-313225-CS-INDV / Communication Officer for FinES Project	IDA / 67460	Project Implementation Support	Post	Individual Consultant Selection	Open - National		55,000.00	0.00	Signed	2022-11-07	2022-09-07	2022-12-26	2022-11-22	2023-01-16	2022-12-23	2023-02-20	2023-01-22	2024-12-31	
MW-RBM-313237-CS-INDV / Consultancy Services to Identify, propose action plan and train financial institutions in increasing access to finance to MSMEs and farmer cooperatives	IDA / 67460	Liquidity Enhancement for MSMEs	Post	Individual Consultant Selection	Limited		50,000.00	0.00	Signed	2022-11-14	2022-09-22	2022-11-19	2022-09-30	2022-12-10	2022-11-04	2023-01-14	2022-11-30	2023-03-10	
MW-RBM-313243-CS-INDV / Consultancy Services for Automation and Enhancement of the Complaints Handling and Management Information System	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Individual Consultant Selection	Open - International		100,000.00	0.00	Canceled	2022-11-30	2022-09-07	2023-01-18		2023-02-08		2023-03-15		2024-03-31	
MW-RBM-313241-CS-INDV / Consultancy Services for Capacity Building Program for SMEI Staff in Entrepreneurship Development, Business Diagnostics and Advisory, and Curriculum Development	IDA / 67460	Scaling Entrepreneurship and Building Firm Capabilities	Post	Individual Consultant Selection	Limited		50,000.00	0.00	Canceled	2022-12-12	2022-09-16	2022-12-17	2022-09-27	2023-01-07	2022-11-01	2023-02-11		2023-03-04	
MW-RBM-318989-CS-INDV / Consultancy Services to Study the Cost of Financial Services in Malawi	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Individual Consultant Selection	Open - National		26,956.00	0.00	Signed	2022-12-19	2022-10-07	2023-02-06	2022-11-22	2023-02-27	2022-11-25	2023-04-03	2022-12-28	2023-07-02	
MW-RBM-313243-CS-INDV / Consultancy Services for Automation and Enhancement of the Complaints Handling and Management Information System	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Individual Consultant Selection	Open - International		100,000.00	0.00	Signed	2022-11-30	2022-10-13	2023-01-18	2022-12-15	2023-02-08	2022-12-19	2023-03-15	2023-03-09	2024-03-31	
MW-RBM-313246-CS-INDV / Consultancy Services for Development of a Directive on Financial Consumer Protection for Users of Digital Financial Services	IDA / 67460	Enhancing the Enabling Environment for Supporting the Financial Inclusion and Growth of Entrepreneurs	Post	Individual Consultant Selection	Open - International		93,000.00	0.00	Canceled	2022-12-05	2022-09-07	2023-01-23		2023-02-13		2023-03-20		2023-09-16	
MW-RBM-327295-CS-INDV / Consultancy for Capacity Building Programme for SMEI Staff in Entrepreneurship Development, Business Diagnostics and Advisory, and Curriculum Development	IDA / 67460	Scaling Entrepreneurship and Building Firm Capabilities	Post	Individual Consultant Selection	Open - National		50,000.00	0.00	Signed	2023-01-02	2022-11-23	2023-03-01	2023-01-18	2023-03-22	2023-01-20	2023-04-26	2023-02-09	2023-07-25	
MW-RBM-332176-CS-CDS / Provision of External Audit Services for FinES Project for the year ended 2022	IDA / 67460	Project Implementation Support	Post	Direct Selection	Direct - National		45,000.00	0.00	Signed	2023-02-13	2023-01-17	2023-03-29	2023-01-20			2023-06-02	2023-03-15	2023-12-31	
MW-RBM-364181-CS-INDV / Consultancy Services for development of Online Training and Marketing Portals, Mobile and USSD Applications for support of Micro, Small and Medium Enterprises	IDA / 67460	Scaling Entrepreneurship and Building Firm Capabilities	Post	Individual Consultant Selection	Open - National		49,547.00	0.00	Canceled	2023-07-28	2023-06-02	2023-09-15		2023-10-06		2023-11-10		2024-03-09	
MW-RBM-396846-CS-CDS / Provision of External Audit Services for the year ending 2023	IDA / 67460	Project Implementation Support	Post	Direct Selection	Direct - National		45,000.00	0.00	Signed	2024-01-31	2024-01-10	2024-03-06	2024-01-12			2024-04-24	2024-02-23	2024-10-21	
MW-RBM-402131-CS-INDV / Consultancy Services for Provision of Environmental and Social Audit (ESA) for the FinES Project	IDA / 67460	Project Implementation Support	Post	Individual Consultant Selection	Open - National		35,000.00	0.00	Under Implementation	2024-02-06	2024-02-06	2024-03-03		2024-03-17		2024-04-07		2024-06-26	